

Department of Economic Development

Draft Budget Request Fiscal Year 2020

Robert B. Dixon, Director

573/751-4770

Book 2

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FY 2020 BUDGET
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CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>42385C</u> |
| Division: Workforce Development | |
| Core - Workforce Autism | HB Section <u>7.110</u> |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|-------------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 200,000 | 0 | 0 | 200,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 200,000 | 0 | 0 | 200,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

For the provision of workforce transition services, independent living skills, and life skills training for the autistic population in Southeastern Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Autism Project

CORE DECISION ITEM

Department: Economic Development

Budget Unit 42385C

Division: Workforce Development

Core - Workforce Autism

HB Section 7.110

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 200,000 | 500,000 | 0 | 200,000 |
| Less Reverted (All Funds) | (6,000) | (6,000) | 0 | |
| Less Restricted (All Funds)* | 0 | (300,000) | 0 | 0 |
| Budget Authority (All Funds) | 194,000 | 194,000 | 0 | 200,000 |
| Actual Expenditures (All Funds) | 193,704 | 194,000 | 0 | N/A |
| Unexpended (All Funds) | 296 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 296 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

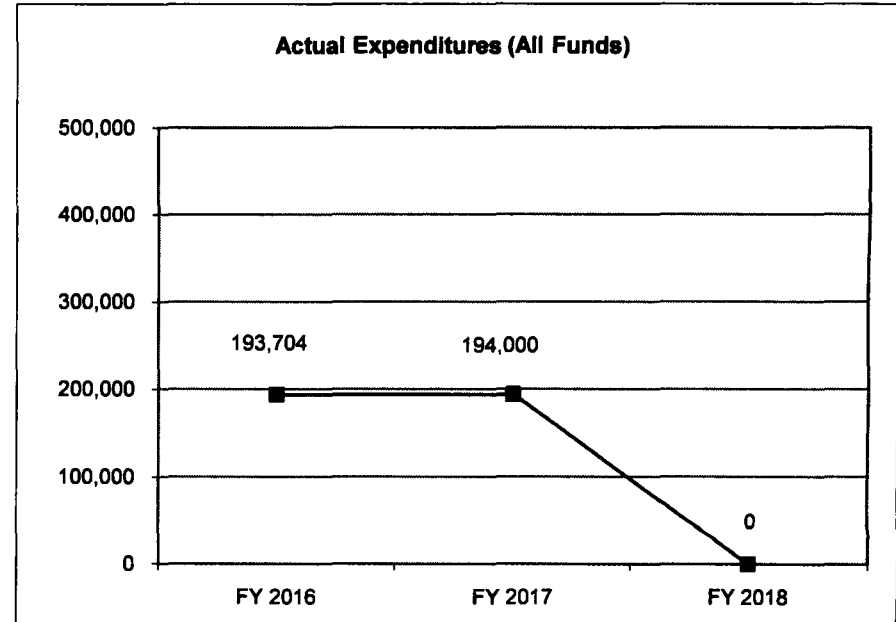
(1)

*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$300,000 for Workforce Autism.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE AUTISM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|----------------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 200,000 | 0 | 0 | 200,000 | |
| | Total | 0.00 | 200,000 | 0 | 0 | 200,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 200,000 | 0 | 0 | 200,000 | |
| | Total | 0.00 | 200,000 | 0 | 0 | 200,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 200,000 | 0 | 0 | 200,000 | |
| | Total | 0.00 | 200,000 | 0 | 0 | 200,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------|---------|---------|-----------|---------|-----------|----------|---------|---------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE AUTISM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 200,000 | 0.00 | 200,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 200,000 | 0.00 | 200,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 200,000 | 0.00 | 200,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$200,000 | 0.00 | \$200,000 | 0.00 | \$0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE AUTISM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 200,000 | 0.00 | 200,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 200,000 | 0.00 | 200,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$200,000 | 0.00 | \$200,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$200,000 | 0.00 | \$200,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.110****Program Name: Workforce Autism Project****Program is found in the following core budget(s): Workforce Autism****1a. What strategic priority does this program address?**

Develop Missouri's Talent

1b. What does this program do?

This program is designed for the autistic population in Missouri to gain workforce transition services, independent living skills, life skills training, and identifying career pathways through utilizing the assessment model developed by the Tailor Institute located in Southeast Missouri. The goal is to identify and find employment for the autistic population in Missouri.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| New Participants | N/A | 14 | N/A | 15 | N/A | N/A | 16 | 17 | 18 |
| Placed in Employment | N/A | 12 | N/A | 7 | N/A | N/A | 8 | 9 | 10 |

Note 1: The program was not funded in FY18.

Note 2: Employment is paid at minimum wage.

Note 3: The data was provided by the sub-recipient, Tailor Institute.

2b. Provide a measure(s) of the program's quality.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Employer Satisfaction Rate | N/A | 80% | N/A | 80% | N/A | N/A | 85% | 90% | 95% |

Note 1: The data was provided by the sub-recipient, Tailor Institute.

PROGRAM DESCRIPTION

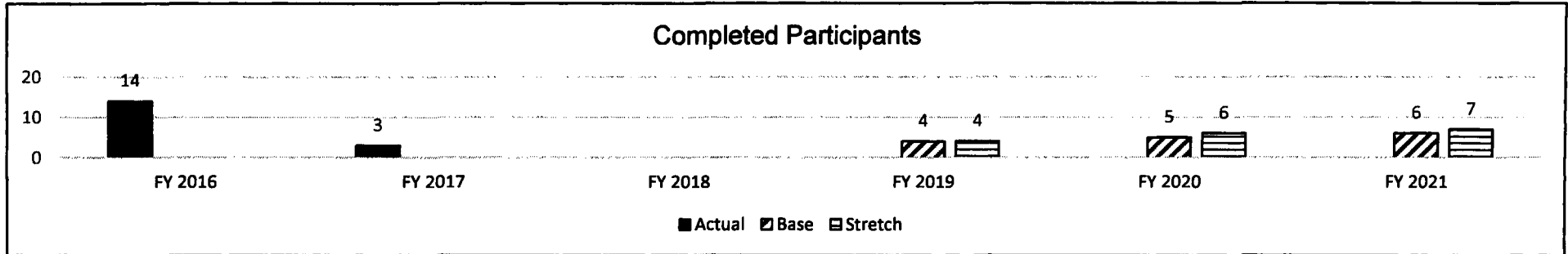
Department: Economic Development

HB Section(s): 7.110

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

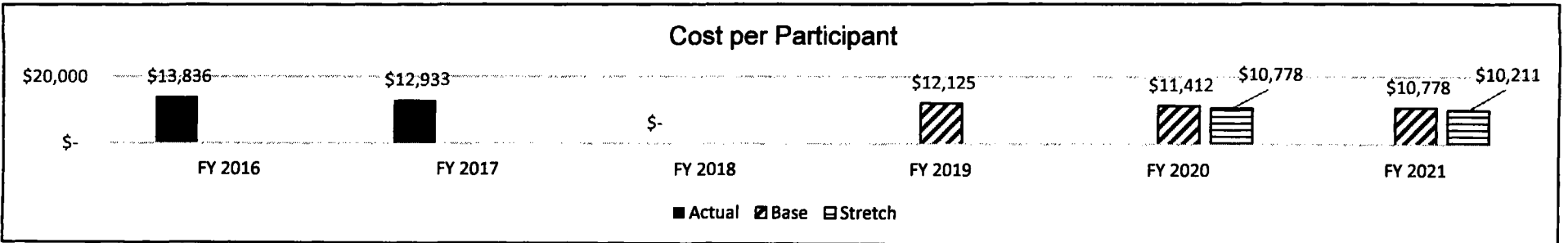
2c. Provide a measure(s) of the program's impact.



Note 1: This program has participants who begin the program and exit the program at different stages and times. This program also places participants in employment.

Note 2: The program was not funded in FY18.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The data was provided by the sub-recipient, Tailor Institute.

Note 2: The program was not funded in FY18.

PROGRAM DESCRIPTION

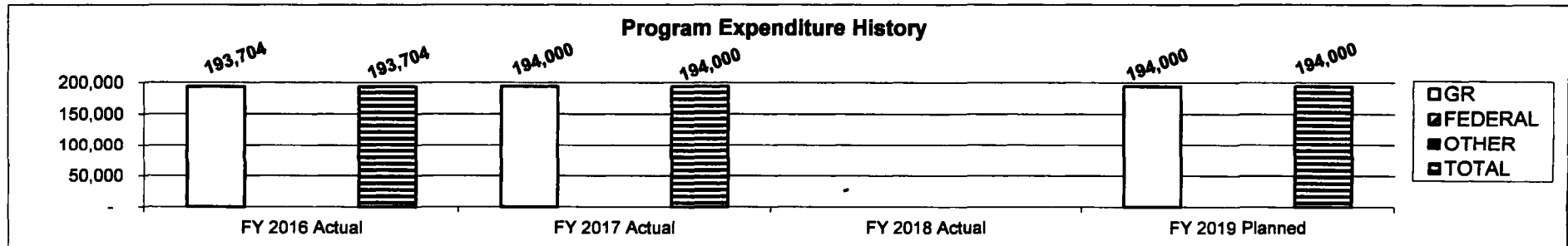
Department: Economic Development

HB Section(s): 7.110

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: Planned expenditures in FY19 reflect 3% Governor's Reserve.

Note 2: The program was not funded in FY18.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|--------------------|---------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42380C |
| Division: | Workforce Development | | |
| Core: | Workforce Administration | HB Section | 7.110 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------------|----------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 16,042,036 | 396,189 | 16,438,225 |
| EE | 0 | 2,909,803 | 81,389 | 2,991,192 |
| PSD | 0 | 595,226 | 0 | 595,226 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 19,547,065 | 477,578 | 20,024,643 |

FTE 0.00 413.72 8.00 421.72

| | | | | |
|--------------------|---|-----------|---------|-----------|
| Est. Fringe | 0 | 4,888,008 | 120,719 | 5,008,727 |
|--------------------|---|-----------|---------|-----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Job Development Fund - Fund 0600

Note:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Job Development Fund - Fund 0600

Note:

2. CORE DESCRIPTION

Division of Workforce Development (DWD) administers employment and training programs authorized and funded by the federal government. The funds are provided to carry out programs required by the Workforce Innovation and Opportunity Act, the Wagner-Peyser Act, the Trade Adjustment Assistance Act, Veterans' Employment and Training Services, and other federal employment and training programs that complement the workforce system. The programs and services provided through these funding sources include, but are not limited to, job search assistance to connect job seekers with employment opportunities, job preparation activities, work based learning and skill training for eligible adults, dislocated workers, veterans, UI claimants, and youth. In addition, DWD administers state funded industry training programs, under the name Missouri Works Training, which provides employers with funding assistance to upgrade workers skills. This core supports the personal service and expense and equipment costs to operate these programs. This core also includes funding for the Show Me Heroes Program which promotes the hiring of veterans and provides on-the-job training opportunities to military and National Guard members returned from deployment or separated from active duty.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Administration

CORE DECISION ITEM

| | |
|--|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>42380C</u> |
| Division: <u>Workforce Development</u> | |
| Core: <u>Workforce Administration</u> | HB Section <u>7.110</u> |

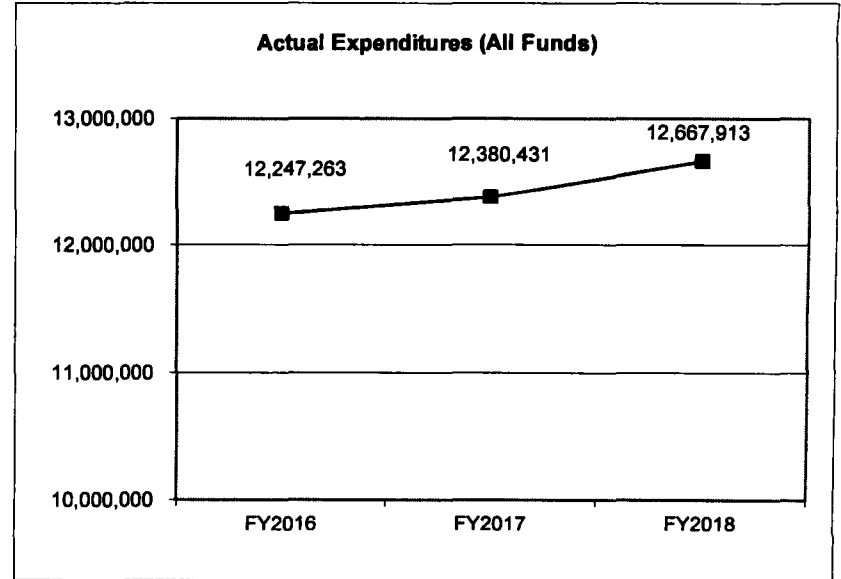
4. FINANCIAL HISTORY

| | FY2016 Actual | FY2017 Actual | FY2018 Actual | FY2019 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 21,549,073 | 21,888,061 | 19,888,111 | 20,024,643 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 21,549,073 | 21,888,061 | 19,888,111 | 20,024,643 |
| Actual Expenditures (All Funds) | 12,247,263 | 12,380,431 | 12,667,913 | N/A |
| Unexpended (All Funds) | 9,301,810 | 9,507,630 | 7,220,198 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 9,156,866 | 9,263,555 | 7,101,502 | N/A |
| Other | 144,944 | 244,075 | 118,696 | N/A |
| | (1) | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Lapse due to vacancies and reductions in PS expenditures due to retirements.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE DEVELOPMENT

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|---------------|----------|-------------------|----------------|-------------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 421.72 | 0 | 16,042,036 | 396,189 | 16,438,225 | |
| | EE | 0.00 | 0 | 2,909,803 | 81,389 | 2,991,192 | |
| | PD | 0.00 | 0 | 595,226 | 0 | 595,226 | |
| | Total | 421.72 | 0 | 19,547,065 | 477,578 | 20,024,643 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 421.72 | 0 | 16,042,036 | 396,189 | 16,438,225 | |
| | EE | 0.00 | 0 | 2,909,803 | 81,389 | 2,991,192 | |
| | PD | 0.00 | 0 | 595,226 | 0 | 595,226 | |
| | Total | 421.72 | 0 | 19,547,065 | 477,578 | 20,024,643 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 421.72 | 0 | 16,042,036 | 396,189 | 16,438,225 | |
| | EE | 0.00 | 0 | 2,909,803 | 81,389 | 2,991,192 | |
| | PD | 0.00 | 0 | 595,226 | 0 | 595,226 | |
| | Total | 421.72 | 0 | 19,547,065 | 477,578 | 20,024,643 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|---------------------|---------------|---------------------|---------------|---------------------|---------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 10,988,319 | 286.91 | 16,042,036 | 413.72 | 16,042,036 | 413.72 | 0 | 0.00 |
| MISSOURI WORKS JOB DEVELOPMENT | 282,225 | 5.50 | 396,189 | 8.00 | 396,189 | 8.00 | 0 | 0.00 |
| TOTAL - PS | 11,270,544 | 292.41 | 16,438,225 | 421.72 | 16,438,225 | 421.72 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 1,244,489 | 0.00 | 2,909,803 | 0.00 | 2,909,803 | 0.00 | 0 | 0.00 |
| MISSOURI WORKS JOB DEVELOPMENT | 35,201 | 0.00 | 81,389 | 0.00 | 81,389 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,279,690 | 0.00 | 2,991,192 | 0.00 | 2,991,192 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 14,804 | 0.00 | 95,226 | 0.00 | 95,226 | 0.00 | 0 | 0.00 |
| SHOW-ME HEROES | 64,339 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| MISSOURI WORKS JOB DEVELOPMENT | 38,536 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 117,679 | 0.00 | 595,226 | 0.00 | 595,226 | 0.00 | 0 | 0.00 |
| TOTAL | 12,667,913 | 292.41 | 20,024,643 | 421.72 | 20,024,643 | 421.72 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 0 | 0.00 | 147,112 | 0.00 | 0 | 0.00 |
| MISSOURI WORKS JOB DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 2,920 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 150,032 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 150,032 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$12,667,913 | 292.41 | \$20,024,643 | 421.72 | \$20,174,675 | 421.72 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|-----------|---------|-----------|---------|-----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 149,340 | 4.46 | 289,802 | 8.00 | 289,802 | 8.00 | 0 | 0.00 |
| OFFICE SUPPORT ASSISTANT | 0 | 0.00 | 27,534 | 1.00 | 27,534 | 1.00 | 0 | 0.00 |
| SR OFFICE SUPPORT ASSISTANT | 45,673 | 1.65 | 136,072 | 4.50 | 136,072 | 4.50 | 0 | 0.00 |
| STOREKEEPER I | 58,445 | 1.96 | 29,272 | 1.00 | 29,272 | 1.00 | 0 | 0.00 |
| PROCUREMENT OFCR II | 11,088 | 0.25 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ACCOUNTANT I | 31,608 | 1.00 | 32,005 | 1.00 | 32,005 | 1.00 | 0 | 0.00 |
| ACCOUNTING SPECIALIST I | 29,615 | 0.73 | 50,350 | 1.00 | 50,350 | 1.00 | 0 | 0.00 |
| ACCOUNTING SPECIALIST II | 98,843 | 2.24 | 83,118 | 2.00 | 83,118 | 2.00 | 0 | 0.00 |
| ACCOUNTING CLERK | 17,059 | 0.57 | 26,435 | 1.00 | 26,435 | 1.00 | 0 | 0.00 |
| ACCOUNTING GENERALIST I | 10,614 | 0.33 | 31,997 | 1.00 | 31,997 | 1.00 | 0 | 0.00 |
| ACCOUNTING GENERALIST II | 50,713 | 1.33 | 82,557 | 2.00 | 82,557 | 2.00 | 0 | 0.00 |
| RESEARCH ANAL II | 9,927 | 0.25 | 40,026 | 1.00 | 40,026 | 1.00 | 0 | 0.00 |
| RESEARCH ANAL III | 48,852 | 1.00 | 49,184 | 1.00 | 49,184 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION SPEC I | 0 | 0.00 | 31,957 | 1.00 | 31,957 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION SPEC II | 75,279 | 2.15 | 39,302 | 1.00 | 39,302 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION COOR | 61,503 | 1.54 | 45,912 | 1.00 | 45,912 | 1.00 | 0 | 0.00 |
| TRAINING TECH II | 42,224 | 1.04 | 83,063 | 2.00 | 83,063 | 2.00 | 0 | 0.00 |
| TRAINING TECH III | 62,338 | 1.34 | 92,737 | 2.00 | 92,737 | 2.00 | 0 | 0.00 |
| EXECUTIVE I | 0 | 0.00 | 34,863 | 1.00 | 34,863 | 1.00 | 0 | 0.00 |
| EXECUTIVE II | 39,708 | 1.00 | 39,875 | 0.00 | 39,875 | 0.00 | 0 | 0.00 |
| PLANNER III | 43,311 | 0.83 | 112,512 | 3.00 | 112,512 | 3.00 | 0 | 0.00 |
| TELECOMMUN TECH II | 40,416 | 1.00 | 40,733 | 1.00 | 40,733 | 1.00 | 0 | 0.00 |
| MARKETING SPECIALIST I | 0 | 0.00 | 82,667 | 3.00 | 82,667 | 3.00 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SPEC I | 5,478,835 | 165.33 | 6,084,448 | 232.72 | 6,084,448 | 232.72 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SPEC II | 198,464 | 5.68 | 500,055 | 8.00 | 500,055 | 8.00 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SPEC III | 38,304 | 1.00 | 1,229,848 | 22.00 | 1,229,848 | 22.00 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SPEC IV | 1,774,060 | 39.53 | 2,181,005 | 32.50 | 2,181,005 | 32.50 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SUPV I | 434,882 | 12.16 | 638,880 | 17.00 | 638,880 | 17.00 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SUPV II | 378,782 | 9.69 | 1,037,976 | 23.00 | 1,037,976 | 23.00 | 0 | 0.00 |
| WORKFORCE DEVELOPMENT SUPV III | 332,869 | 7.67 | 366,347 | 6.00 | 366,347 | 6.00 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B1 | 71,802 | 1.37 | 56,665 | 1.00 | 56,665 | 1.00 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B2 | 55,627 | 0.88 | 64,390 | 1.00 | 64,390 | 1.00 | 0 | 0.00 |

DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| FISCAL & ADMINISTRATIVE MGR B3 | 75,881 | 0.98 | 77,589 | 1.00 | 77,589 | 1.00 | 0 | 0.00 |
| RESEARCH MANAGER B2 | 60,057 | 1.00 | 58,119 | 1.00 | 58,119 | 1.00 | 0 | 0.00 |
| COMMUNITY & ECONOMIC DEV MGRB1 | 413,148 | 7.38 | 679,263 | 11.00 | 679,263 | 11.00 | 0 | 0.00 |
| COMMUNITY & ECONOMIC DEV MGRB2 | 424,243 | 6.82 | 673,373 | 12.00 | 673,373 | 12.00 | 0 | 0.00 |
| COMMUNITY & ECONOMIC DEV MGRB3 | 153,201 | 1.87 | 164,029 | 2.00 | 164,029 | 2.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 67,577 | 0.63 | 100,265 | 1.00 | 100,265 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 187,391 | 2.07 | 213,444 | 4.00 | 213,444 | 4.00 | 0 | 0.00 |
| OFFICE WORKER MISCELLANEOUS | 6,419 | 0.30 | 24,120 | 0.00 | 24,120 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS TECHNICAL | 2,962 | 0.05 | 28,735 | 1.00 | 28,735 | 1.00 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 114,320 | 2.53 | 201,000 | 0.00 | 201,000 | 0.00 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 75,164 | 0.80 | 490,498 | 5.00 | 490,498 | 5.00 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 0 | 0.00 | 86,203 | 1.00 | 86,203 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 11,270,544 | 292.41 | 16,438,225 | 421.72 | 16,438,225 | 421.72 | 0 | 0.00 |
| TRAVEL, IN-STATE | 452,310 | 0.00 | 566,500 | 0.00 | 566,500 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 52,864 | 0.00 | 101,873 | 0.00 | 101,873 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 14,865 | 0.00 | 14,865 | 0.00 | 0 | 0.00 |
| SUPPLIES | 135,564 | 0.00 | 513,255 | 0.00 | 513,255 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 147,314 | 0.00 | 245,772 | 0.00 | 245,772 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 248,511 | 0.00 | 325,900 | 0.00 | 325,900 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 72,487 | 0.00 | 716,099 | 0.00 | 716,099 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 89 | 0.00 | 10,280 | 0.00 | 10,280 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 22,067 | 0.00 | 139,794 | 0.00 | 139,794 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 15,000 | 0.00 | 15,000 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 11,000 | 0.00 | 11,000 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 28,296 | 0.00 | 84,795 | 0.00 | 84,795 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 23,334 | 0.00 | 44,715 | 0.00 | 44,715 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 100 | 0.00 | 25,123 | 0.00 | 25,123 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 20,862 | 0.00 | 88,471 | 0.00 | 88,471 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 61,511 | 0.00 | 56,787 | 0.00 | 56,787 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 14,381 | 0.00 | 28,513 | 0.00 | 28,513 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 2,450 | 0.00 | 2,450 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,279,690 | 0.00 | 2,991,192 | 0.00 | 2,991,192 | 0.00 | 0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|------------------------------|---------------------|---------------|---------------------|---------------|---------------------|---------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 117,679 | 0.00 | 592,666 | 0.00 | 592,666 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 2,560 | 0.00 | 2,560 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 117,679 | 0.00 | 595,226 | 0.00 | 595,226 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$12,867,913 | 292.41 | \$20,024,643 | 421.72 | \$20,024,643 | 421.72 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$12,311,951 | 286.91 | \$19,547,065 | 413.72 | \$19,547,065 | 413.72 | | 0.00 |
| OTHER FUNDS | \$355,962 | 5.50 | \$477,578 | 8.00 | \$477,578 | 8.00 | | 0.00 |

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.110

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

1a. What strategic priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

Workforce Administration provides:

- Support for the day-to-day oversight and the administration of federal and state funded employment and training programs such as: Veterans Services, the Workforce Innovation and Opportunity Act, Trade Adjustment Assistance, Skilled Workforce Missouri and Wagner-Peyser.
- Provides on-going implementation of new and existing and expanding employment and training programs.
- Covers the personal service and expense and equipment costs for the staff necessary to operate the job centers around the state.

2a. Provide an activity measure(s) for the program.

| | FY 2016 | | FY 2017 | | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|-------------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Total Participants Served | 288,002 | 369,660 | 282,240 | 309,049 | 219,578 | 175,839 | 172,753 | 169,298 | 165,912 |
| Participants Served-In Person | N/A | 254,008 | N/A | 224,061 | N/A | 86,966 | 85,746 | 84,031 | 82,350 |
| Participants Served-Online | N/A | 115,652 | N/A | 84,988 | N/A | 88,873 | 87,007 | 85,267 | 83,562 |

Note 1: Number of participants served represents customers receiving a service through the Missouri Job Centers and our self serve website. The number of participants seeking services is dependent on the current state of the economy. The unemployment rate and the number of citizens on public assistance directly affects the number of participants served.

Note 2: Projections are based on the assumption the economy will remain stable and fewer customers will be in need of reemployment services.

| Hours of Compliance Monitoring | FY 2018 Actual | FY 2019 Projected | FY 2020 Projected | FY 2021 Projected |
|---------------------------------------|----------------|-------------------|-------------------|-------------------|
| Quality Assurance | 3,413 | 3,584 | 3,763 | 3,951 |
| Financial | 576 | 604 | 634 | 666 |

Note 1: This is a new measure; therefore, FY2016 and FY2017 year data is not available.

Note 2: The sub-recipients are monitored onsite annually to ensure the funding is spent appropriately and program services are provided as prescribed by state and federal law, rules, and regulations. Various databases and source documentation are reviewed to determine compliance and to evaluate performance of sub-awards.

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.110

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

2b. Provide a measure(s) of the program's quality.

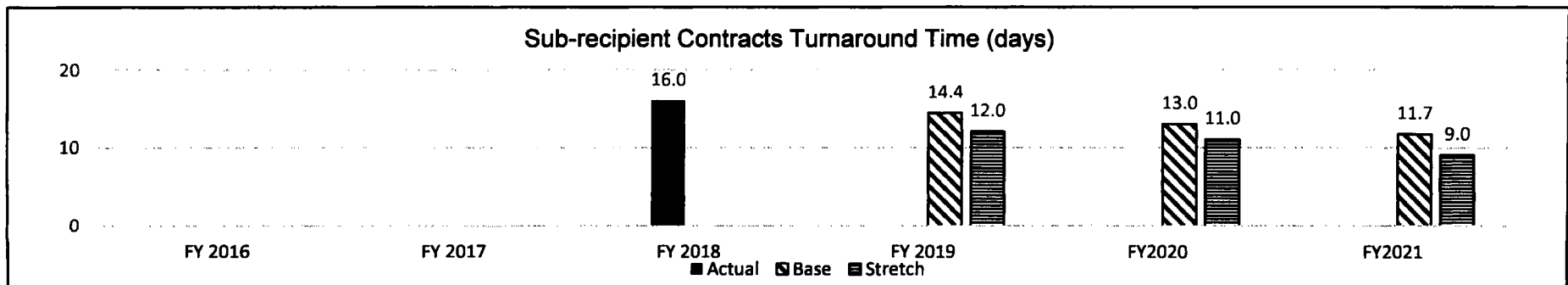
| | FY2018 | FY2019 | FY2020 | FY2021 |
|----------------------------------|--------|--------|--------|--------|
| Sub-recipient Satisfaction Rate: | 65% | 72% | 75% | 79% |

Note 1: This is a new measure; therefore, FY2016 and FY2017 year data is not available.

Note 2: A Sub-Recipient is an entity the Division of Workforce Development ("DWD") subawards funding to execute programs offered through the Public Workforce System such as the Summer Youth Programs, Incumbent Worker Training, and Apprenticeship opportunities.

Note 3: Percentage of sub-recipients survey satisfied with technical assistance provided by DWD staff. 17 out of 40 sub-recipients responded to the survey.

2c. Provide a measure(s) of the program's impact.



Note 1: This is a new measure; therefore, FY2016 and FY2017 data is not available.

Note 2: This item measures the time it takes to initiate, produce, and finalize contracts to enable sub-recipients the ability to carry-out the required activities of the subaward.

PROGRAM DESCRIPTION

Department of Economic Development

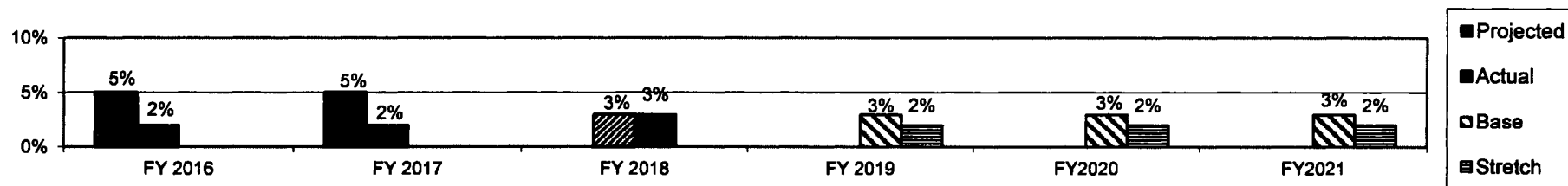
HB Section(s): 7.110

Program Name: **Workforce Administration**

Program is found in the following core budget(s): **Workforce Administration**

2d. Provide a measure(s) of the program's efficiency.

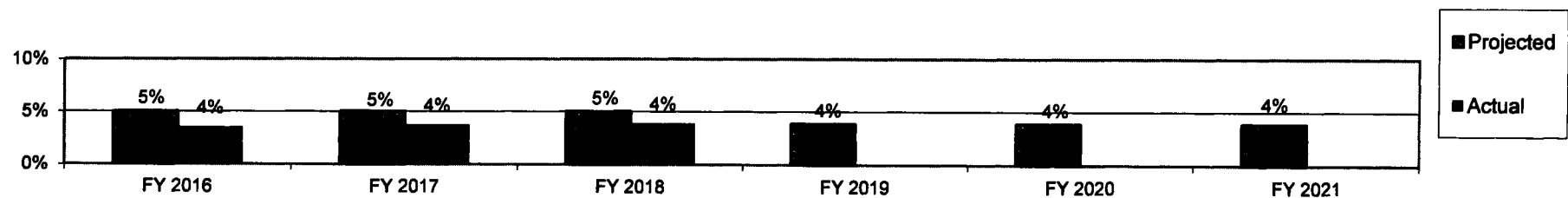
Percentage of DWD Administrative Expenditures to Total DWD Expenditures



Note 1: Calculation is based on DWD Admin expenditures (Director's Office and Financial Office) versus the total Division expenditures.

Note 2: Base reflects the appropriated amounts for DWD Admin and the total for DWD; Stretch reflects lowest percentage of previous three years.

Percentage of DWD Administrative FTE compared to Total DWD FTE



Note 1: Calculation is based on DWD Admin FTE (Director's Office and Financial Office) versus the total Division FTE.

PROGRAM DESCRIPTION

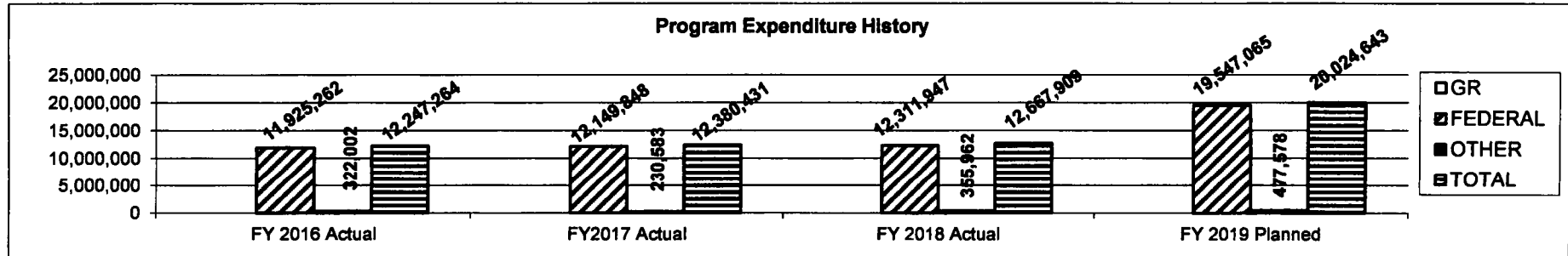
Department of Economic Development

HB Section(s): 7.110

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other" funds?

The Other funds are the MO Works Job Development Transfer to administer the Missouri Works Training Program.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 113-128 and Public Law 114-27 for Trade Adjustment Assistance Reauthorization Act (TAARA) of 2015

6. Are there federal matching requirements? If yes, please explain.

None

7. Is this a federally mandated program? If yes, please explain.

Workforce Innovation and Opportunity Act, Wagner-Peyser Act/Employment Services, Jobs for Veterans State Grants (JVSG), and Trade Adjustment Assistance Reauthorization Act of 2015 programs are federally mandated. These programs are designed to assist states, local communities, businesses and job seekers in developing a skilled workforce. These programs provide job seekers with employment and training services to include job search assistance, and training to acquire and retain jobs, and to provide employers with an exceptional workforce.

CORE DECISION ITEM

| | | | |
|--------------------|------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42390C |
| Division: | Workforce Development | | |
| Core: | Workforce Programs | HB Section | 7.115 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------------|------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 96,635 | 2,000,000 | 2,096,635 |
| PSD | 100,000 | 75,703,365 | 0 | 75,803,365 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 100,000 | 75,800,000 | 2,000,000 | 77,900,000 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Fund (0949)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Fund (0949)

Notes:

2. CORE DESCRIPTION

The Workforce Innovation and Opportunity Act (WIOA) provides the framework and funding for a national workforce preparation and employment system designed to meet the needs of businesses and job seekers. WIOA programs and services are delivered statewide through the Local Workforce Development Boards, in accordance with federal and state statutes. The State of Missouri is obligated to distribute WIOA funds to subrecipients, including the Local Workforce Development Boards. The Wagner-Peyser Act of 1933 (WP) is also administered by the division. WP funds provide labor exchange services, which are no fee employment services to individuals seeking employment and employers recruiting workers. In addition, this core supports special projects related to labor exchange, including Missouri's Certified Work Ready Communities (CWRC) initiative. The CWRC initiative helps develop a workforce with the fundamental skills required to successfully support business in today's economy, attract new business and develop a strong talent pipeline for the state's growth nationally and globally. This core also includes other federal and employment and training funds that complement the workforce system.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Programs

CORE DECISION ITEM

| | | | |
|--------------------|------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42390C |
| Division: | Workforce Development | | |
| Core: | Workforce Programs | HB Section | 7.115 |

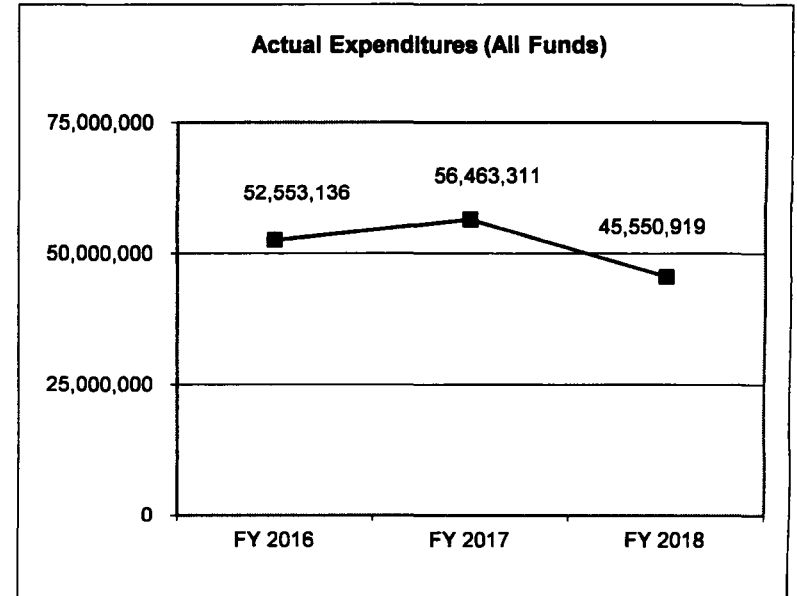
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 93,959,293 | 94,059,293 | 77,200,000 | 77,897,000 |
| Less Reverted (All Funds) | (3,000) | (4,500) | (6,000) | |
| Less Restricted (All Funds)* | 0 | (50,000) | (194,000) | |
| Budget Authority (All Funds) | 93,956,293 | 94,004,793 | 77,000,000 | 77,897,000 |
| Actual Expenditures (All Funds) | 52,553,136 | 56,463,311 | 45,550,919 | N/A |
| Unexpended (All Funds) | 41,403,157 | 37,541,482 | 31,449,081 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 1,046 | 806 | 0 | N/A |
| Federal | 40,855,079 | 37,540,675 | 31,236,101 | N/A |
| Other | 547,032 | 1 | 212,980 | N/A |
| | | (1) | (2) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$50,000 for the Pre-Apprenticeship Program.
 (2) Funding restricted including \$97,000 for the Pre-Apprenticeship Program and \$97,000 for the Certified Work Ready Community Program.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WORKFORCE PROGRAM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|----------------|-------------------|------------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 0 | 96,635 | 2,000,000 | 2,096,635 | |
| | PD | 0.00 | 100,000 | 75,703,365 | 0 | 75,803,365 | |
| | Total | 0.00 | 100,000 | 75,800,000 | 2,000,000 | 77,900,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 0 | 96,635 | 2,000,000 | 2,096,635 | |
| | PD | 0.00 | 100,000 | 75,703,365 | 0 | 75,803,365 | |
| | Total | 0.00 | 100,000 | 75,800,000 | 2,000,000 | 77,900,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 0 | 96,635 | 2,000,000 | 2,096,635 | |
| | PD | 0.00 | 100,000 | 75,703,365 | 0 | 75,803,365 | |
| | Total | 0.00 | 100,000 | 75,800,000 | 2,000,000 | 77,900,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 4,850 | 0.00 | 96,635 | 0.00 | 96,635 | 0.00 | 0 | 0.00 |
| SPECIAL EMPLOYMENT SECURITY | 1,747,216 | 0.00 | 2,000,000 | 0.00 | 2,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,752,066 | 0.00 | 2,096,635 | 0.00 | 2,096,635 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 100,000 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 43,759,049 | 0.00 | 75,703,365 | 0.00 | 75,703,365 | 0.00 | 0 | 0.00 |
| SPECIAL EMPLOYMENT SECURITY | 39,804 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 43,798,853 | 0.00 | 75,803,365 | 0.00 | 75,803,365 | 0.00 | 0 | 0.00 |
| TOTAL | 45,550,919 | 0.00 | 77,900,000 | 0.00 | 77,900,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$45,550,919 | 0.00 | \$77,900,000 | 0.00 | \$77,900,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WORKFORCE PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 2,258 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 2,900 | 0.00 | 2,900 | 0.00 | 0 | 0.00 |
| SUPPLIES | 6,057 | 0.00 | 30,000 | 0.00 | 30,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 14,500 | 0.00 | 14,500 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 187,549 | 0.00 | 300,200 | 0.00 | 300,200 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 1,259,179 | 0.00 | 1,070,000 | 0.00 | 1,070,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 247,134 | 0.00 | 400,000 | 0.00 | 400,000 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 52,160 | 0.00 | 52,160 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 20,018 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 29,871 | 0.00 | 205,075 | 0.00 | 205,075 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 5,800 | 0.00 | 5,800 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,752,066 | 0.00 | 2,096,635 | 0.00 | 2,096,635 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 43,798,853 | 0.00 | 75,803,365 | 0.00 | 75,803,365 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 43,798,853 | 0.00 | 75,803,365 | 0.00 | 75,803,365 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$45,550,919 | 0.00 | \$77,900,000 | 0.00 | \$77,900,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$100,000 | 0.00 | \$100,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$43,763,899 | 0.00 | \$75,800,000 | 0.00 | \$75,800,000 | 0.00 | | 0.00 |
| OTHER FUNDS | \$1,787,020 | 0.00 | \$2,000,000 | 0.00 | \$2,000,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s) 7.115

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

1a. What specific priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

- Workforce Programs provide skill development, workforce preparation and job placement services to unemployed and under-employed individuals to ensure they are no longer solely reliant on public assistance. The participant may visit our Missouri Job Center or our self-serve website.
- Workforce Programs provide business services to employers, assisting them to develop and maintain a workforce.
- These funds are federal pass through dollars distributed according to federal and state regulations to subrecipients, primarily the Local Workforce Development Boards.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|-------------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Total Participants Served | 288,002 | 369,660 | 282,240 | 309,049 | 219,578 | 175,839 | 172,753 | 169,298 | 165,912 |
| Participants Served-In Person | N/A | 254,008 | N/A | 224,061 | N/A | 86,966 | 85,746 | 84,031 | 82,350 |
| Participants Served-On Line | N/A | 115,652 | N/A | 84,988 | N/A | 88,873 | 87,007 | 85,267 | 83,562 |

Note 1: Number of individuals served represents customers receiving a service through the Missouri Job Centers and our self-serve website. The number of individuals seeking services is dependent on the current state of the economy. The unemployment rate and the number of citizens on public assistance directly affects the number of individuals served.

Note 2: Projections are based on the assumption the economy will remain stable and fewer individuals will be in need of reemployment services.

2b. Provide a measure(s) of the program's quality.

| | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Employer Satisfaction Rate | 80% | 94% | 94% | 95.5% | 98% | 98% | 98% |

Note 1: Percentage of surveyed employers satisfied with the workforce services received through staff assistance. 375 employers participated in the survey.

PROGRAM DESCRIPTION

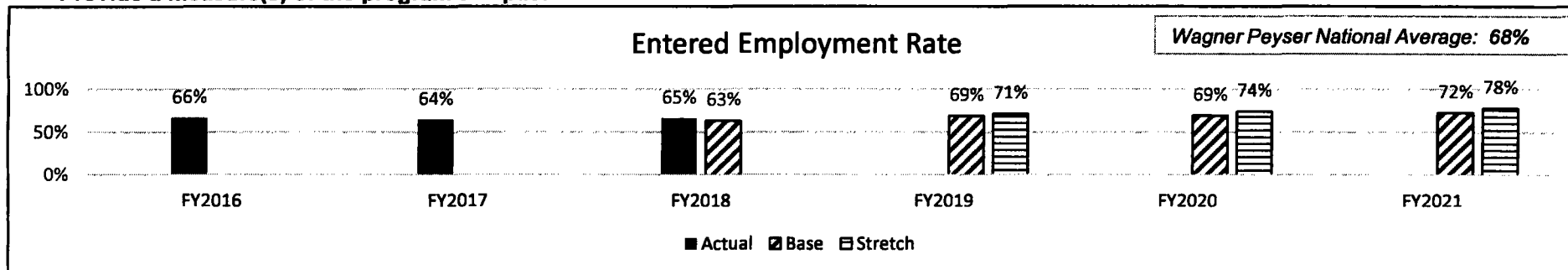
Department: Economic Development

HB Section(s) 7.115

Program Name: Workforce Programs

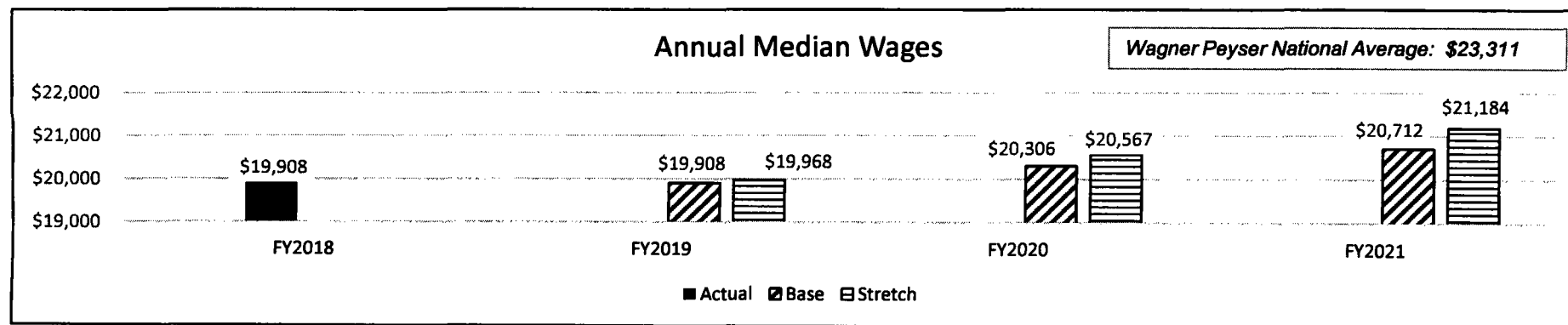
Program is found in the following core budget(s): Workforce Programs

2c. Provide a measure(s) of the program's impact.



Note 1: Percentage of job seekers enrolled in the Wagner Peyser program that were employed 6 months after receiving workforce services. The Wagner Peyser program establishes and supports the job centers and job center services.

Note 2: DWD Federally negotiated rate for FY19 is 67%



Note 1: Median Wages are collected through direct wage record matching and reported to the US Department of Labor quarterly.

Note 2: For 2017, Missouri's poverty rate for a family of 4 is \$24,006. Missouri's annual median wages is \$43,661.

Note 2: This graph is representing participants' wages in the Wagner Peyser program. The Wagner Peyser program establishes and supports the job center and job center services.

Note 3: National Average is reported by US Department of Labor for the reporting period of 7/1/2016-3/31/2017 for Wagner Peyser participants.

Note 4: The data for FY16 and FY17 is unavailable due to changes in data reporting systems.

PROGRAM DESCRIPTION

Department: Economic Development

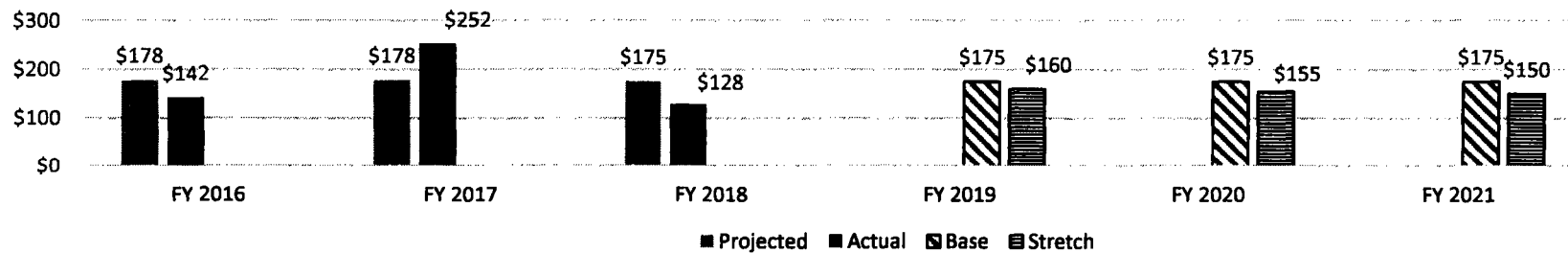
HB Section(s) 7.115

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

2d. Provide a measure(s) of the program's efficiency.

Cost Per Participant



Note 1: Overall cost per person receiving workforce services (adult population).

Note 2: Because our services are more intensive and the changes made with the co-enrollment process, we anticipate a higher cost per participant in the future.

PROGRAM DESCRIPTION

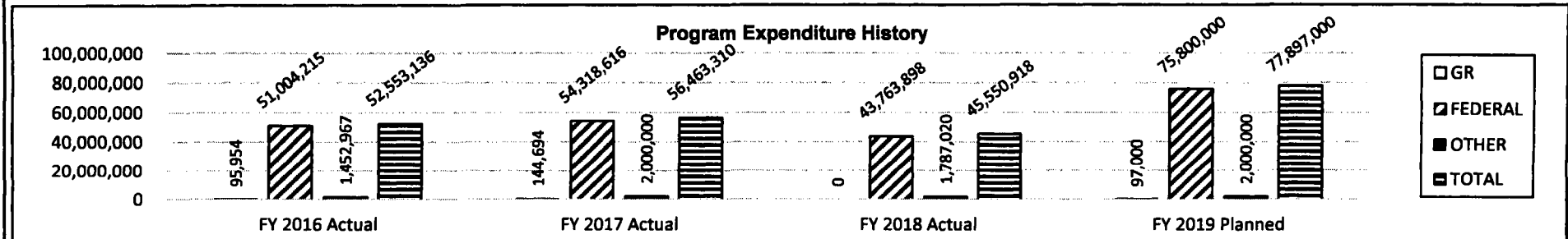
Department: Economic Development

HB Section(s) 7.115

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned GR expenditures reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Special Employment Security Fund (Fund #0949)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 113-128 and Public Law 114-27 for Trade Adjustment Assistance Reauthorization Act (TAARA) of 2015.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Innovation and Opportunities Act (WIOA) and the Trade Adjustment Assistance Reauthorization Act of 2015, and is designed to aid states and local communities in developing workforce investment systems that benefit both job seekers and employers.

CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: MO Works Job Development Fund

Budget Unit 42120C
HB Section 7.120

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 7,000,000 | 7,000,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 7,000,000 | 7,000,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Job Development Fund (0600)
 Notes: Requires a GR transfer.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Job Development Fund (0600)
 Notes: Requires a GR transfer.

2. CORE DESCRIPTION

The Missouri Works Training Job Development Fund is the funding source for the Customized Training Program. Missouri Works Customized Training is the more flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to develop talent and grow business. The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with the purpose of creating and retaining jobs in Missouri. This program assists small, medium and large businesses located throughout the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$393,269 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Works Job Development Fund, Missouri Works Community College New Jobs Training Program and the Missouri Works Job Retention Training Program.

3. PROGRAM LISTING (list programs included in this core funding)

MO Works Training Job Development Fund

CORE DECISION ITEM

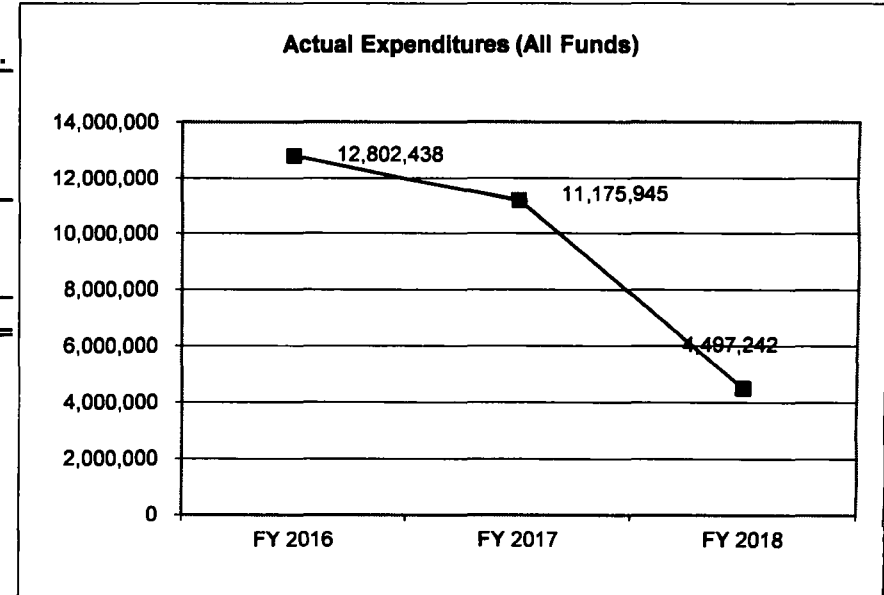
Department: Economic Development
Division: Workforce Development
Core: MO Works Job Development Fund

Budget Unit 42120C

HB Section 7.120

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 14,039,985 | 14,039,985 | 14,039,985 | 7,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 14,039,985 | 14,039,985 | 14,039,985 | 7,000,000 |
| Actual Expenditures (All Funds) | 12,802,438 | 11,175,945 | 4,497,242 | N/A |
| Unexpended (All Funds) | 1,237,547 | 2,864,040 | 9,542,743 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 1,237,547 | 2,864,040 | 9,542,743 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI JOB DEVELOPMENT**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |
| | Total | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |
| | Total | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |
| | Total | 0.00 | 0 | 0 | 7,000,000 | 7,000,000 | |

DED - BRASS Report 9

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|-------------|--------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI JOB DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MISSOURI WORKS JOB DEVELOPMENT | 4,497,242 | 0.00 | 7,000,000 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,497,242 | 0.00 | 7,000,000 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 4,497,242 | 0.00 | 7,000,000 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| MJDF GR Trf & Spend Auth Inc - 1419007 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MISSOURI WORKS JOB DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| Workforce Dev Infrastructure - 1419009 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MISSOURI WORKS JOB DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$4,497,242 | 0.00 | \$7,000,000 | 0.00 | \$24,000,000 | 0.00 | \$0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI JOB DEVELOPMENT | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 4,497,242 | 0.00 | 7,000,000 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,497,242 | 0.00 | 7,000,000 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$4,497,242 | 0.00 | \$7,000,000 | 0.00 | \$7,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$4,497,242 | 0.00 | \$7,000,000 | 0.00 | \$7,000,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.120

Program Name: Missouri Works Job Development Fund

Program is found in the following core budget(s): Missouri Works Job Development Fund

1a. What strategic priority does this program address?

Grow Missouri Business and Develop Missouri's Talent

1b. What does this program do?

- The Missouri Works Training Job Development Fund is the funding source for the Customized Training Program. Missouri Works Customized Training is the most flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to grow business and develop talent.
- The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with the purpose to help create and retain jobs in Missouri. This program assists small, medium and large businesses throughout the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | 344 | 332 | 300 | 328 | 200 | 148 | 164 | 164 | 164 |
| Workers Trained | N/A | 36,038 | N/A | 31,003 | 21,600 | 16,666 | 19,600 | 19,600 | 19,600 |
| Worker Average Wages | N/A | \$20.32 | N/A | \$21.89 | \$22.66 | \$23.30 | \$22.98 | \$23.44 | \$23.90 |

Note 1: Projections for Companies Assisted and Workers Trained assumes funding does not raise above FY 2018 levels.

Note 2: Projections for Worker Average Wages from FY 2019 to 2021 assumes program matches state average wage and it grows at 2% annually.

2b. Provide a measure(s) of the program's quality.

| | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 |
|------------------|--------|--------|--------|--------|--------|
| Excellent | 80% | 88% | 84% | 84% | 84% |
| Good | 19% | 11% | 15% | 15% | 15% |
| Fair | 1% | 1% | 1% | 1% | 1% |
| Bad | 0% | 0% | 0% | 0% | 0% |

Note: There were 50 responses from 148 companies surveyed in FY2018 who were asked how they would rate Customized Training received overall.

PROGRAM DESCRIPTION

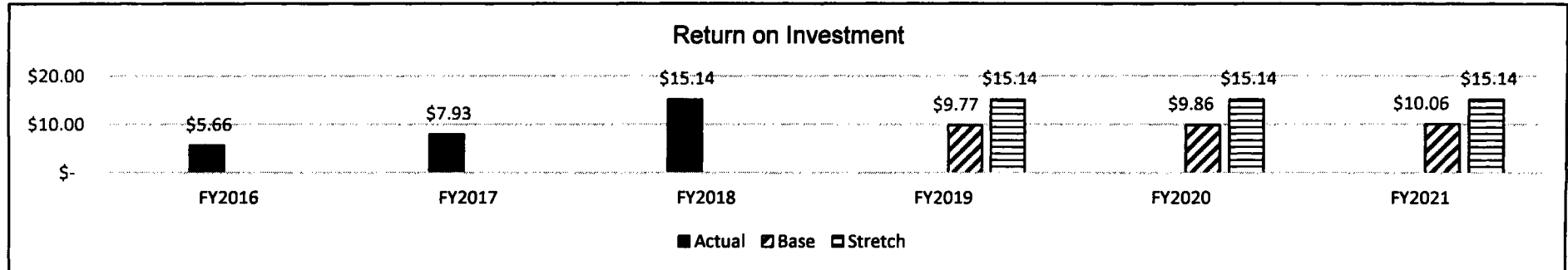
Department: Economic Development

HB Section(s): 7.120

Program Name: Missouri Works Job Development Fund

Program is found in the following core budget(s): Missouri Works Job Development Fund

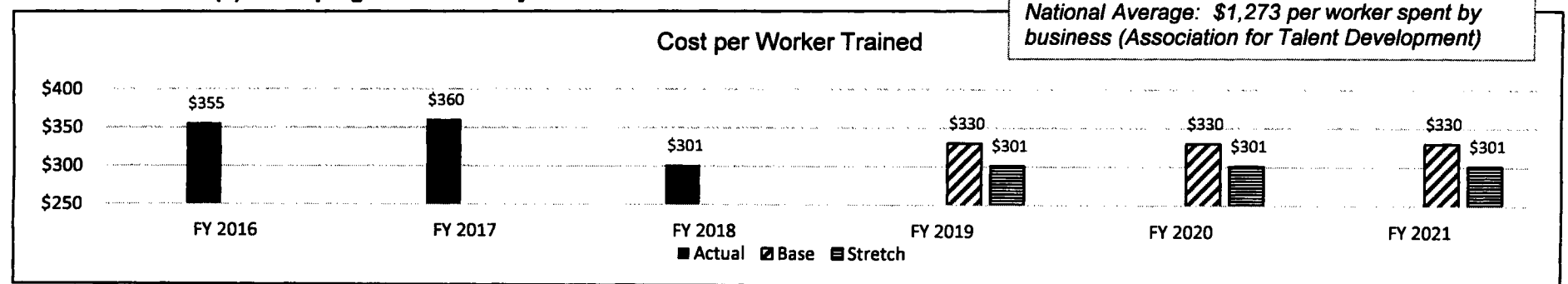
2c. Provide a measure(s) of the program's impact.



Note 1: Measure calculates the dollar return to the state over a 10-year period for the dollar invested based on the REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: Since this is a new measure, Projected numbers for 2016-2018 are not available. Base targets are a 2, 3, and 5% increase over the average of 2016-2018 actuals. Stretch targets reflect highest percentage of previous three years.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing authorized training incentives by the number of workers receiving training.

Note 2: Base goal reflects 2017 -2018 cost per trainee averages. Stretch goals reflect lowest percentage of previous three years.

Note 3: Since this is a new measure, Projected numbers for 2016-2018 are not available.

PROGRAM DESCRIPTION

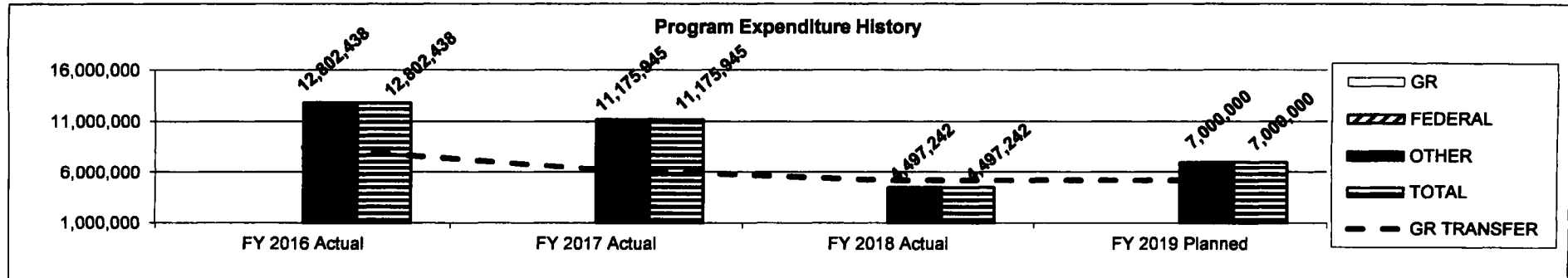
Department: Economic Development

HB Section(s): 7.120

Program Name: Missouri Works Job Development Fund

Program is found in the following core budget(s): Missouri Works Job Development Fund

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: Dashed Line represents actual GR Transfer. In FY16 and FY17, the GR Transfer was \$6.3 million and \$5.3 million respectively, however expenditure levels were higher than those transfer amounts due to \$11 million in restricted funds released late in FY15 and carried into FY16 and FY17.

4. What are the sources of the "Other " funds?

Missouri Works Job Development Fund (0600)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---|
| Department: Economic Development | Budget Unit <u>42120C & 42130C</u> |
| Division: Workforce Development | |
| DI Name: MJDF & Spending Authority Increase DI#1419007 | HB Section <u>7.120 & 7.125</u> |

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | |
|--------------|-------------------------------|----------------|------------------|-------------------|----------|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 7,000,000 | 7,000,000 | |
| TRF | 7,700,000 | 0 | 0 | 7,700,000 | |
| Total | <u>7,700,000</u> | <u>0</u> | <u>7,000,000</u> | <u>14,700,000</u> | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: MO Job Development Fund (0600)

| | FY 2020 Governor's Recommendation | | | | |
|--------------|--|----------------|--------------|--------------|----------|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This request would expand the appropriation for the Missouri Job Development Fund (MJDF), RSMo. 620.800, by \$7 million. Correspondingly, the request increases the GR Transfer for MJDF by \$7.7 million to expand job training assistance available for Missouri employers. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the Missouri Job Development Fund which is the funding source for the Missouri Customized Training Program; 2) The Missouri Customized Training Program has received on average more than \$50 million in funding requests annually from Missouri businesses; and 3) For many years, the Customized Training Program's total budget ranged from \$14 million to a high of \$19 million. It has been reduced in recent years due to budget difficulties but the demand has continued and the need has increased. A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|------------------------------------|
| Department: Economic Development | Budget Unit 42120C & 42130C |
| Division: Workforce Development | |
| DI Name: MJDF & Spending Authority Increase DI#1419007 | HB Section 7.120 & 7.125 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request would expand the appropriation of MJDF from \$7 million to \$14 million and the GR Transfer from \$5.3 million to \$13 million. For several years, the amount of funding available through MJDF ranged from \$14 to \$20 million. The current need to train and prepare a workforce for business needs is much greater than before. The Missouri Job Development Fund, commonly known as the Customized Training Program, has a proven track record in delivering individualized, company-specific workforce training to eligible Missouri businesses. The transfer request includes \$7.7 million to fund expand job training assistance for Missouri employers.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | 7,000,000 | | 7,000,000 | | | |
| Total PSD | 0 | | 0 | | 7,000,000 | | 7,000,000 | | 0 | |
| Transfers | 7,700,000 | | | | | | 7,700,000 | | | |
| Total TRF | 7,700,000 | | 0 | | 0 | | 7,700,000 | | 0 | |
| Grand Total | 7,700,000 | 0.0 | 0 | 0.0 | 7,000,000 | 0.0 | 14,700,000 | 0.0 | 0 | |

NEW DECISION ITEM

RANK: _____ **OF** _____

| Department: Economic Development | | | Budget Unit 42120C & 42130C | | | | | | | |
|--|-----------------------------------|-------------------------------|------------------------------------|--------------------------------|--------------------------------------|----------------------------------|--------------------------------------|----------------------------------|---|----------|
| Division: Workforce Development | | | | | | | | | | |
| DI Name: MJDF & Spending Authority Increase | | | DI#1419007 | | | HB Section 7.120 & 7.125 | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | 0 | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development
Division: Workforce Development
DI Name: MJDF & Spending Authority Increase **DI#**1419007

Budget Unit 42120C & 42130C
HB Section 7.120 & 7.125

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance for an additional **136 Missouri businesses** at an average award of \$43,700. This would bring the new total of businesses assisted to **300** with a \$10,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.

6b. Provide a measure(s) of the program's quality.

98% of participating businesses rate the program as "Excellent" or "Good".

6c. Provide a measure(s) of the program's impact.

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

An additional 17,741 Missourians will have their skills upgraded, bringing the total with the Core to 37,341.

6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

NEW DECISION ITEM

RANK: _____ **OF** _____

| | | | |
|--|-------------------|--------------------|----------------------------|
| Department: Economic Development | | Budget Unit | 42120C & 42130C |
| Division: Workforce Development | | | |
| DI Name: MJDF & Spending Authority Increase | DI#1419007 | HB Section | 7.120 & 7.125 |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI JOB DEVELOPMENT | | | | | | | | |
| MJDF GR Trf & Spend Auth Inc - 1419007 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$7,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$7,000,000 | 0.00 | | 0.00 |

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---|
| Department: Economic Development | Budget Unit <u>42120C & 42130C</u> |
| Division: Workforce Development | |
| DI Name: Workforce Development Infrastructure DI#1419009 | HB Section <u>7.120 & 7.125</u> |

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | |
|--------------|------------------------|-------------|-------------------|-------------------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 10,000,000 | 10,000,000 | |
| TRF | 10,000,000 | 0 | 0 | 10,000,000 | |
| Total | 10,000,000 | 0 | 10,000,000 | 20,000,000 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Job Development Fund (0600)

| | FY 2020 Governor's Recommendation | | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input checked="" type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested in order to develop a best-in-class, high performing state workforce development incentive program that supports the retention and expansion of high skilled jobs. Missouri should allocate funds to support the cultivation of workforce development infrastructure including, but not limited to, training facilities, training equipment, and training services. Continued, performance-based investment to develop a highly skilled workforce is a critical need of Missouri's employers, communities, and workers.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|------------------------------------|
| Department: Economic Development | Budget Unit 42120C & 42130C |
| Division: Workforce Development | |
| DI Name: Workforce Development Infrastructure DI#1419009 | HB Section 7.120 & 7.125 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request would appropriate \$10 million dedicated to funding the workforce development infrastructure at local education agencies approved under 620.800, RSMo. When funded, this amount would replace the 15% administrative costs for the Local Educational Agencies (LEAs) attached to each project. However, when not funded, the 15% administrative costs for LEAs attached to each project shall remain in force.

This request would create a new appropriation for a General Revenue Transfer of \$10 million to invest in the expansion and sustainability of workforce development infrastructure provided by local education agencies approved under 620.800, RSMo.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | 10,000,000 | | 10,000,000 | | | |
| Total PSD | 0 | | 0 | | 10,000,000 | | 10,000,000 | | 0 | |
| Transfers | 10,000,000 | | | | | | 10,000,000 | | | |
| Total TRF | 10,000,000 | | 0 | | 0 | | 10,000,000 | | 0 | |
| Grand Total | 10,000,000 | 0.0 | 0 | 0.0 | 10,000,000 | 0.0 | 20,000,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| | | | | | | | | | | |
|---|--|------------|---------|-------------|---------|-----------------|---------|---------|---------|----------|
| Department: Economic Development | | | | Budget Unit | | 42120C & 42130C | | | | |
| Division: Workforce Development | | | | | | | | | | |
| DI Name: Workforce Development Infrastructure | | DI#1419009 | | HB Section | | 7.120 & 7.125 | | | | |
| | | | | | | | | | | |
| | | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | |
| | | GR | GR | FED | FED | OTHER | OTHER | TOTAL | TOTAL | One-Time |
| Budget Object Class/Job Class | | DOLLARS | FTE | DOLLARS | FTE | DOLLARS | FTE | DOLLARS | FTE | DOLLARS |
| | | | | | | | | | | E |
| | | | | | | | | 0 | | |
| | | | | | | | | 0 | 0.0 | |
| Total PS | | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | | | | |
| | | | | | | | | 0 | | |
| | | | | | | | | 0 | | |
| | | | | | | | | 0 | | |
| Total EE | | 0 | | 0 | | 0 | | 0 | | 0 |
| | | | | | | | | | | |
| Program Distributions | | | | | | | | 0 | | |
| Total PSD | | 0 | | 0 | | 0 | | 0 | | 0 |
| | | | | | | | | | | |
| Transfers | | | | | | | | | | |
| Total TRF | | 0 | | 0 | | 0 | | 0 | | 0 |
| | | | | | | | | | | |
| Grand Total | | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|---|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42120C & 42130C</u> |
| Division: <u>Workforce Development</u> | |
| DI Name: <u>Workforce Development Infrastructure</u> DI# <u>1419009</u> | HB Section <u>7.120 & 7.125</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance for an additional **136 Missouri businesses** at an average award of \$43,700. This would bring the new total of businesses assisted to **300** with a \$10,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.

6b. Provide a measure(s) of the program's quality.

98% of participating businesses rate the program as "Excellent" or "Good".

6c. Provide a measure(s) of the program's impact.

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

An additional 17,741 Missourians will have their skills upgraded, bringing the total with the Core to 37,341.

6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

NEW DECISION ITEM

RANK: _____ **OF** _____

| | |
|--|------------------------------------|
| Department: Economic Development | Budget Unit 42120C & 42130C |
| Division: Workforce Development | |
| DI Name: Workforce Development Infrastructure DI#1419009 | HB Section 7.120 & 7.125 |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI JOB DEVELOPMENT | | | | | | | | |
| Workforce Dev Infrastructure - 1419009 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$10,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$10,000,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42130C |
| Division: | Workforce Development | | |
| Core: | MO Works Job Development Fund Transfer | HB Section | 7.125 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|-------------------------------|----------------|--------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 5,300,000 | 0 | 0 | 5,300,000 |
| Total | <u>5,300,000</u> | <u>0</u> | <u>0</u> | <u>5,300,000</u> |

FTE **0.00** **0.00** **0.00** **0.00**

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: ~\$7,000,000 spending authority associated with this transfer can be found in the Missouri Works Job Development Fund core.

 ~\$477,578 can be found in the Workforce Administration core (\$396,189 PS and \$81,389 EE).

| | FY 2020 Governor's Recommendation | | | |
|--------------|--|------------|--------------|--------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |

FTE **0.00** **0.00** **0.00** **0.00**

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: ~ \$7,000,000 spending authority associated with this transfer can be found in the Missouri Works Job Development Fund core.

 ~ \$477,578 can be found in the Workforce Administration core (\$396,189 PS and \$81,389 EE).

2. CORE DESCRIPTION

The Missouri Works Job Development Fund provides the funding for the Missouri Customized Training Program, which is the more flexible and popular of Missouri's workforce training programs. It is an essential tool in economic development efforts and has a dual mission to develop talent and grow business. The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with a purpose of creating and retaining jobs in the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

3. PROGRAM LISTING (list programs included in this core funding)

MO Works Job Development Fund Transfer

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42130C |
| Division: | Workforce Development | | |
| Core: | MO Works Job Development Fund Transfer | HB Section | 7.125 |

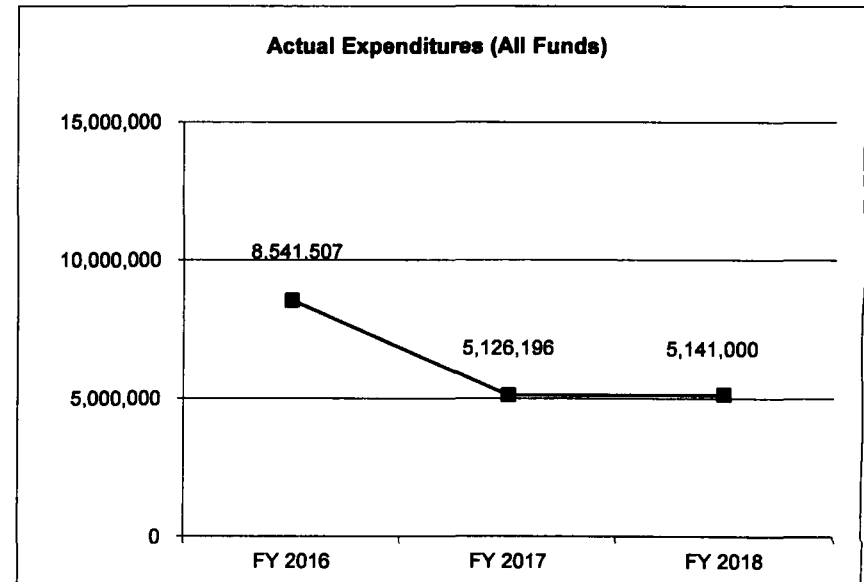
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 8,805,677 | 6,315,666 | 5,300,000 | 5,300,000 |
| Less Reverted (All Funds) | (264,170) | (189,470) | (159,000) | (159,000) |
| Less Restricted (All Funds)* | 0 | (1,000,000) | 0 | 0 |
| Budget Authority (All Funds) | 8,541,507 | 5,126,196 | 5,141,000 | 5,141,000 |
| Actual Expenditures (All Funds) | 8,541,507 | 5,126,196 | 5,141,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: This is the GR transfer that funds the MO Works Job Development Fund.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO JOB DEVELOPMENT FUND-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|------------------|----------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |
| | Total | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |
| | Total | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |
| | Total | 0.00 | 5,300,000 | 0 | 0 | 5,300,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|-------------|--------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO JOB DEVELOP FUND-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 5,141,000 | 0.00 | 5,300,000 | 0.00 | 5,300,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 5,141,000 | 0.00 | 5,300,000 | 0.00 | 5,300,000 | 0.00 | 0 | 0.00 |
| TOTAL | 5,141,000 | 0.00 | 5,300,000 | 0.00 | 5,300,000 | 0.00 | 0 | 0.00 |
| MJDF GR Trf & Spend Auth Inc - 1419007 | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 7,700,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 7,700,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 7,700,000 | 0.00 | 0 | 0.00 |
| Workforce Dev Infrastructure - 1419009 | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,141,000 | 0.00 | \$5,300,000 | 0.00 | \$23,000,000 | 0.00 | \$0 | 0.00 |

9/25/18 14:36

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-------------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO JOB DEVELOP FUND-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 5,141,000 | 0.00 | 5,300,000 | 0.00 | 5,300,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 5,141,000 | 0.00 | 5,300,000 | 0.00 | 5,300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,141,000 | 0.00 | \$5,300,000 | 0.00 | \$5,300,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$5,141,000 | 0.00 | \$5,300,000 | 0.00 | \$5,300,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.125

Program Name: Missouri Works Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Works Job Development Fund Transfer

1a. What strategic priority does this program address?

Grow Missouri Business and Develop Missouri's Talent

1b. What does this program do?

The Missouri Works Training Job Development Fund is the funding source for the Customized Training Program. Missouri Works Customized Training is the more flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to develop talent and grow business. The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with a purpose of creating and retaining jobs in Missouri. This program assists small, medium, and large businesses located throughout the state. The workforce training is individualized to each company's specific needs.

In addition to this program, the 8 FTE funded by the Missouri Works Job Development Fund provide programmatic and administrative support to the Missouri Works Community College New Jobs Training Program and the Job Retention Training Program.

2a. Provide an activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for **Missouri Works Job Development Fund**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for **Missouri Works Job Development Fund**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for **Missouri Works Job Development Fund**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for **Missouri Works Job Development Fund**.

PROGRAM DESCRIPTION

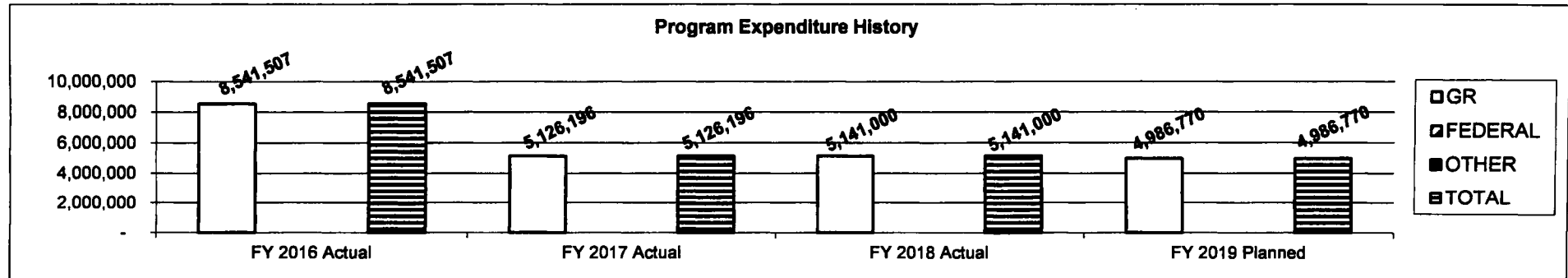
Department: Economic Development

HB Section(s): 7.125

Program Name: Missouri Works Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Works Job Development Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Workforce Development
DI Name: MJDF & Spending Authority Increase DI#1419007

Budget Unit 42120C & 42130C
HB Section 7.120 & 7.125

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | |
|--------------|------------------------|----------|------------------|-------------------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 7,000,000 | 7,000,000 | |
| TRF | 7,700,000 | 0 | 0 | 7,700,000 | |
| Total | 7,700,000 | 0 | 7,000,000 | 14,700,000 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Job Development Fund (0600)

| | FY 2020 Governor's Recommendation | | | | |
|--------------|-----------------------------------|----------|----------|----------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This request would expand the appropriation for the Missouri Job Development Fund (MJDF), RSMo. 620.800, by \$7 million. Correspondingly, the request increases the GR Transfer for MJDF by \$7.7 million to expand job training assistance available for Missouri employers. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the Missouri Job Development Fund which is the funding source for the Missouri Customized Training Program; 2) The Missouri Customized Training Program has received on average more than \$50 million in funding requests annually from Missouri businesses; and 3) For many years, the Customized Training Program's total budget ranged from \$14 million to a high of \$19 million. It has been reduced in recent years due to budget difficulties but the demand has continued and the need has increased. A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|------------------------------------|
| Department: Economic Development | Budget Unit 42120C & 42130C |
| Division: Workforce Development | |
| DI Name: MJDF & Spending Authority Increase DI#1419007 | HB Section 7.120 & 7.125 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request would expand the appropriation of MJDF from \$7 million to \$14 million and the GR Transfer from \$5.3 million to \$13 million. For several years, the amount of funding available through MJDF ranged from \$14 to \$20 million. The current need to train and prepare a workforce for business needs is much greater than before. The Missouri Job Development Fund, commonly known as the Customized Training Program, has a proven track record in delivering individualized, company-specific workforce training to eligible Missouri businesses. The transfer request includes \$7.7 million to fund expand job training assistance for Missouri employers.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Program Distributions | | | | | 7,000,000 | | 7,000,000 | | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>7,000,000</u> | | <u>7,000,000</u> | | <u>0</u> | |
| Transfers | 7,700,000 | | | | | | 7,700,000 | | | |
| Total TRF | <u>7,700,000</u> | | <u>0</u> | | <u>0</u> | | <u>7,700,000</u> | | <u>0</u> | |
| Grand Total | <u>7,700,000</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>7,000,000</u> | <u>0.0</u> | <u>14,700,000</u> | <u>0.0</u> | <u>0</u> | |

NEW DECISION ITEM
RANK: _____ OF _____

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|---|--|--|--|-------------|--|-----------------|----|---------------|--|--|
| Department: Economic Development | | | | Budget Unit | | 42120C & 42130C | | | | |
| Division: Workforce Development | | | | | | | | | | |
| DI Name: MJDF & Spending Authority Increase | | | | DI#1419007 | | HB Section | | 7.120 & 7.125 | | |
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NEW DECISION ITEM
RANK: _____ OF _____

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|---|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42120C & 42130C</u> |
| Division: <u>Workforce Development</u> | |
| DI Name: <u>MJDF & Spending Authority Increase</u> DI# <u>1419007</u> | HB Section <u>7.120 & 7.125</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance for an additional **136 Missouri businesses** at an average award of \$43,700. This would bring the new total of businesses assisted to **300** with a \$10,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.

6b. Provide a measure(s) of the program's quality.

98% of participating businesses rate the program as "Excellent" or "Good".

6c. Provide a measure(s) of the program's impact.

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

An additional 17,741 Missourians will have their skills upgraded, bringing the total with the Core to 37,341.

6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

NEW DECISION ITEM

RANK: _____ **OF** _____

| | | | |
|--|-------------------|--------------------|----------------------------|
| Department: Economic Development | | Budget Unit | <u>42120C & 42130C</u> |
| Division: Workforce Development | | | |
| DI Name: MJDF & Spending Authority Increase | DI#1419007 | HB Section | <u>7.120 & 7.125</u> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO JOB DEVELOP FUND-TRANSFER | | | | | | | | |
| MJDF GR Trf & Spend Auth Inc - 1419007 | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 0 | 0.00 | 7,700,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 7,700,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$7,700,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$7,700,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---|
| Department: Economic Development | Budget Unit <u>42120C & 42130C</u> |
| Division: Workforce Development | |
| DI Name: Workforce Development Infrastructure DI#1419009 | HB Section <u>7.120 & 7.125</u> |

1. AMOUNT OF REQUEST

| FY 2020 Budget Request | | | | |
|------------------------|-------------------|-------------|-------------------|-------------------|
| | GR | Federal | Other | Total E |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 10,000,000 | 10,000,000 |
| TRF | 10,000,000 | 0 | 0 | 10,000,000 |
| Total | 10,000,000 | 0 | 10,000,000 | 20,000,000 |
| | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Job Development Fund (0600)

| FY 2020 Governor's Recommendation | | | | |
|-----------------------------------|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total E |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input checked="" type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested in order to develop a best-in-class, high performing state workforce development incentive program that supports the retention and expansion of high skilled jobs. Missouri should allocate funds to support the cultivation of workforce development infrastructure including, but not limited to, training facilities, training equipment, and training services. Continued, performance-based investment to develop a highly skilled workforce is a critical need of Missouri's employers, communities, and workers.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|------------------------------------|
| Department: Economic Development | Budget Unit 42120C & 42130C |
| Division: Workforce Development | |
| DI Name: Workforce Development Infrastructure DI#1419009 | HB Section 7.120 & 7.125 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request would appropriate \$10 million dedicated to funding the workforce development infrastructure at local education agencies approved under 620.800, RSMo. When funded, this amount would replace the 15% administrative costs for the Local Educational Agencies (LEAs) attached to each project. However, when not funded, the 15% administrative costs for LEAs attached to each project shall remain in force.

This request would create a new appropriation for a General Revenue Transfer of \$10 million to invest in the expansion and sustainability of workforce development infrastructure provided by local education agencies approved under 620.800, RSMo.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | 10,000,000 | | 10,000,000 | | | |
| Total PSD | 0 | | 0 | | 10,000,000 | | 10,000,000 | | 0 | |
| Transfers | 10,000,000 | | | | | | 10,000,000 | | | |
| Total TRF | 10,000,000 | | 0 | | 0 | | 10,000,000 | | 0 | |
| Grand Total | 10,000,000 | 0.0 | 0 | 0.0 | 10,000,000 | 0.0 | 20,000,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| | | | | | | | | | | |
|---|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|---|
| Department: Economic Development | | | | Budget Unit | | 42120C & 42130C | | | | |
| Division: Workforce Development | | | | | | | | | | |
| DI Name: Workforce Development Infrastructure | | DI#1419009 | | HB Section | | 7.120 & 7.125 | | | | |
| | | | | | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|---|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42120C & 42130C</u> |
| Division: <u>Workforce Development</u> | |
| DI Name: <u>Workforce Development Infrastructure</u> DI# <u>1419009</u> | HB Section <u>7.120 & 7.125</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance for an additional **136 Missouri businesses** at an average award of \$43,700. This would bring the new total of businesses assisted to **300** with a \$10,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.

6b. Provide a measure(s) of the program's quality.

98% of participating businesses rate the program as "Excellent" or "Good".

6c. Provide a measure(s) of the program's impact.

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

An additional 17,741 Missourians will have their skills upgraded, bringing the total with the Core to 37,341.

6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

NEW DECISION ITEM

RANK: _____ **OF** _____

| | |
|---|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42120C & 42130C</u> |
| Division: <u>Workforce Development</u> | |
| DI Name: <u>Workforce Development Infrastructure</u> DI# <u>1419009</u> | HB Section <u>7.120 & 7.125</u> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO JOB DEVELOP FUND-TRANSFER | | | | | | | | |
| Workforce Dev Infrastructure - 1419009 | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$10,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$10,000,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42150C |
| Division: | Workforce Development | | |
| Core: | MO Works Community College New Jobs Training | HB Section | 7.130 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|-------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 16,000,000 | 16,000,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 16,000,000 | 16,000,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Community College New Jobs Training (0563)
Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Community College New Jobs Training (0563)
Notes:

2. CORE DESCRIPTION

The Missouri Works Community College New Jobs Training Program provides assistance to eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business. Mo Works New Jobs Training helps offset training costs normally associated with a new start-up or expansion. Funds are generated by diverting a portion of the state employer withholding tax based on the payroll of the newly created jobs and using that funding to reimburse training costs. The program is administered locally by community colleges.

3. PROGRAM LISTING (list programs included in this core funding)

The MO Works Community College New Jobs Training Program

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42150C |
| Division: | Workforce Development | | |
| Core: | MO Works Community College New Jobs Training | HB Section | 7.130 |

4. FINANCIAL HISTORY

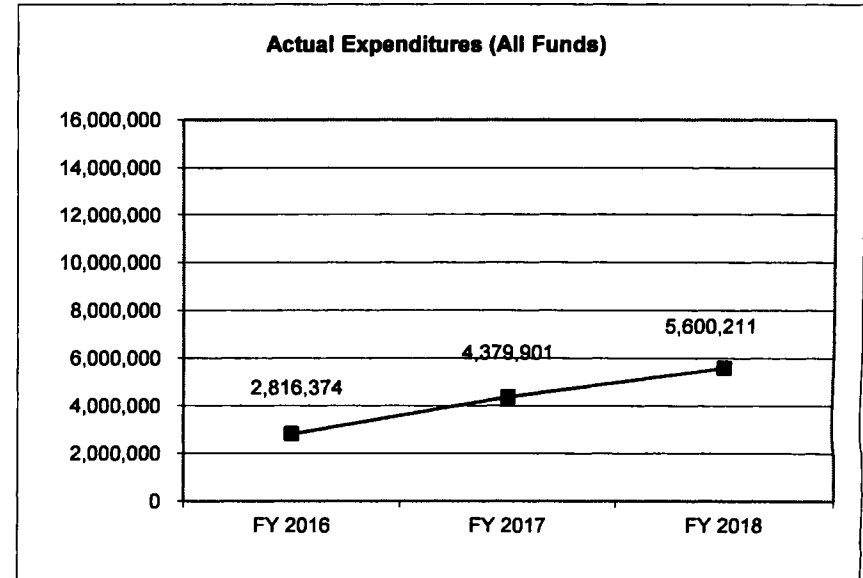
| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 16,000,000 | 16,000,000 | 16,000,000 | 16,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 16,000,000 | 16,000,000 | 16,000,000 | 16,000,000 |
| Actual Expenditures (All Funds) | 2,816,374 | 4,379,901 | 5,600,211 | N/A |
| Unexpended (All Funds) | 13,183,626 | 11,620,099 | 10,399,789 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 13,183,626 | 11,620,099 | 10,399,789 | N/A |
| | (1) | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) - Unexpended funds are caused by 2 factors: Withholding claims are based on the number of new jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended by project and overall. Secondly, the total unexpended portion is often reserved for outstanding commitments made for other potential projects which in turn affects the amount of funds expended by project and overall.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
COMM COLLEGE NEW JOBS TRAINING**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|-------------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| | Total | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| | Total | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| | Total | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| COMM COLLEGE NEW JOBS TRAININ | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO WORKS COMM COLL JOB TRAIN | 5,600,211 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,600,211 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 5,600,211 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,600,211 | 0.00 | \$16,000,000 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| COMM COLLEGE NEW JOBS TRAININ | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 5,600,211 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,600,211 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,600,211 | 0.00 | \$16,000,000 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$5,600,211 | 0.00 | \$16,000,000 | 0.00 | \$16,000,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s) 7.130

Program Name: Missouri Works Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri Works Community College New Jobs Training

1a. What strategic priority does this program address?

Grow Missouri Business and Develop Missouri's Talent

1b. What does this program do?

- The Missouri Works Community College New Jobs Training Program provides assistance to eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business.
- Missouri Works New Jobs Training helps offset training costs normally associated with a new start-up or expansion. Funds are generated by diverting a portion of the state employer withholding tax based on the payroll of the newly created jobs and using that funding to provide or reimburse training costs.
- The program is administered locally by community colleges.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------|-----------|--------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | N/A | N/A | N/A | 15 | 15 | 16 | 15 | 15 | 15 |
| Workers Trained | N/A | N/A | N/A | 4,923 | 4,923 | 5,990 | 4,923 | 4,923 | 4,923 |
| Worker Average Wages | N/A | N/A | N/A | \$27.47 | \$24.64 | \$29.30 | \$ 22.98 | \$ 23.44 | \$ 23.91 |

Note 1: Changed calculation method for active projects, so 2016 data not applicable.

Note 2: Projected numbers are based on continuation of 2017 actuals except for wages which reflect an approximately 2% increase over the current statewide average of \$22.98.

2b. Provide a measure(s) of the program's quality.

| | FY2018 | FY2019 | FY2020 | FY2021 |
|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Projected | Projected |
| Excellent | 63% | 63% | 63% | 63% |
| Good | 37% | 37% | 37% | 37% |
| Fair | 0% | 0% | 0% | 0% |
| Bad | 0% | 0% | 0% | 0% |

Note 1: FY2018 was the first year to survey New Jobs Training Program (NJTP) and Job Retention Training Program (JRTP) participating companies. There were 8 responses from 16 NJTP and JRTP companies surveyed, who were asked overall how would the company rate the training received.

PROGRAM DESCRIPTION

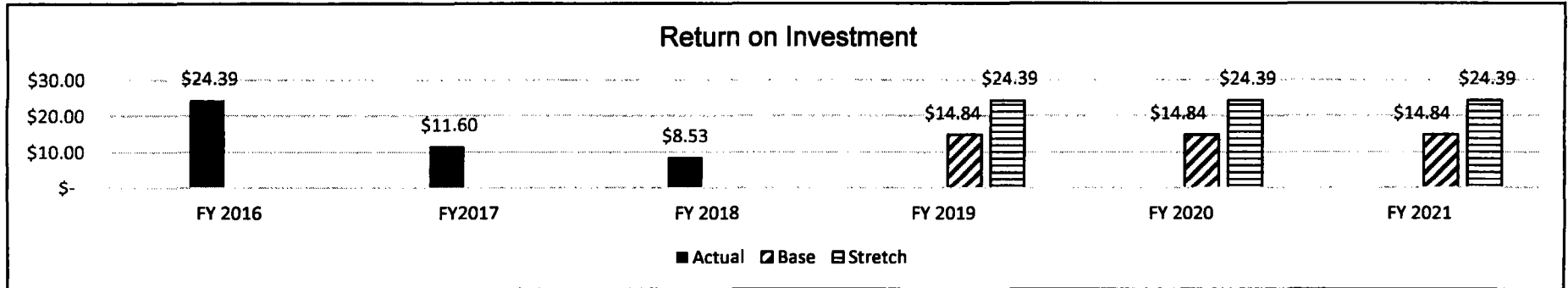
Department: Economic Development

HB Section(s) 7.130

Program Name: Missouri Works Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri Works Community College New Jobs Training

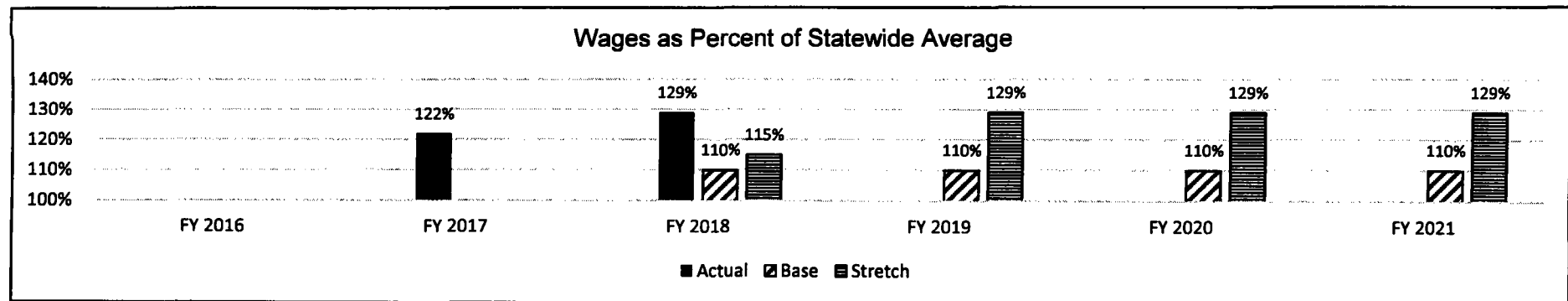
2c. Provide a measure(s) of the program's impact.



Note 1: Measure calculates dollar returned to the state for each invested over a 10-year period for projects approved in each respective fiscal year. Calculations based on the REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: Since this is a new measure, projected numbers for 2016-2018 are not available.

Note 3: Base targets are an average of 2016-2018 actuals. Stretch targets reflect highest percentage of previous three years.



Note 1: Statewide Average Wage for 2018 is \$22.98 per hour. Specific company projects impact actual wages year-to-year.

Note 2: Base and Stretch numbers represent approximations of FY2017 projected and actuals.

Note 3: Since this is a new measure and requires a new way of collecting/analyzing data, 2016 figures are not available.

PROGRAM DESCRIPTION

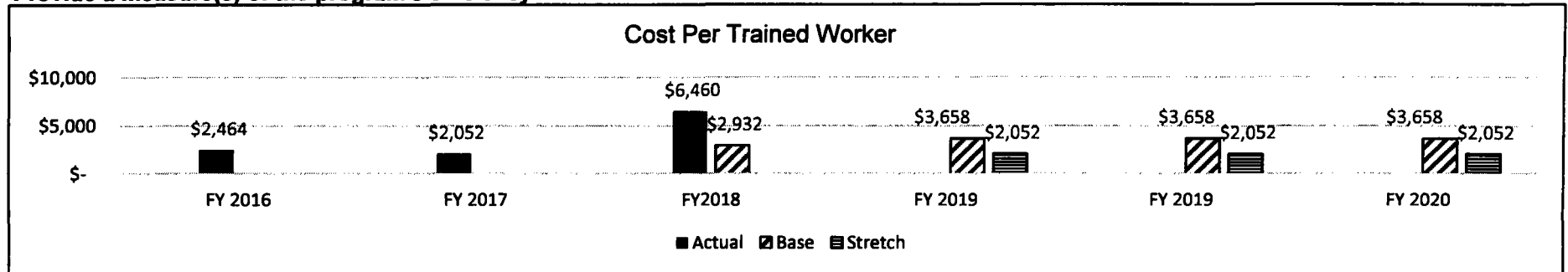
Department: Economic Development

HB Section(s) 7.130

Program Name: Missouri Works Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri Works Community College New Jobs Training

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing approved amounts of training incentives by the number of workers receiving training for projects **authorized** in the fiscal year.

Note 2: The national annual average amount a company invests in training a worker is \$1273 plus salary for on-the-job training (est. 50% of salary for 6 months at state average wage), for a **\$13,222** total, according to the Association for Talent Development and the Society of Human Resource Managers.

Note 3: Base figure reflects an average of 2016 -2018 actuals. Stretch goal reflects lowest percentage of previous three years.

PROGRAM DESCRIPTION

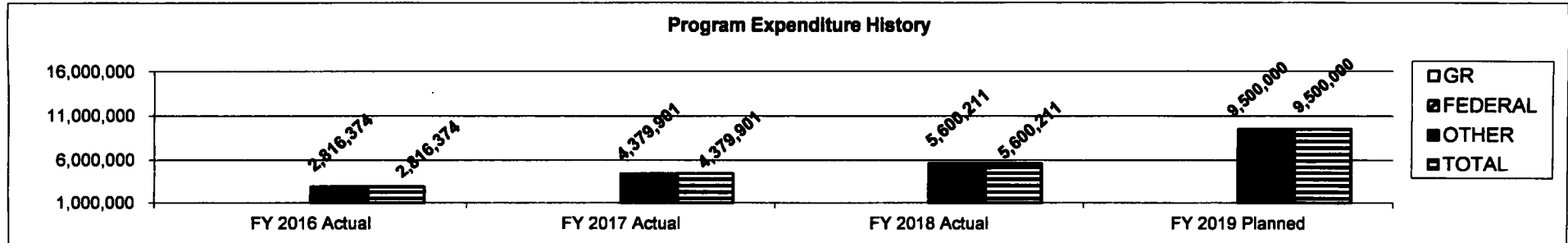
Department: Economic Development

HB Section(s): 7.130

Program Name: Missouri Works Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri Works Community College New Jobs Training

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Community College New Jobs Training Fund (0563)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42155C |
| Division: | Workforce Development | | |
| Core: | MO Works Job Retention Training Program | HB Section | 7.135 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|-------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 10,000,000 | 10,000,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 10,000,000 | 10,000,000 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

Other Funds: Job Retention Training Program Fund (0717)

2. CORE DESCRIPTION

The Missouri Works Job Retention Training Program offers assistance to existing businesses for the retention of existing jobs by providing training to workers to increase their skill levels. The program is suited for large retention projects and targets companies with plans to move outside the state to find skilled labor, or is located in a county bordering another state. Funds are generated by diverting a portion of state employer withholding tax based on the payroll of retained jobs, using that funding to provide or reimburse training costs. The program is administered locally by the community colleges.

3. PROGRAM LISTING (list programs included in this core funding)

MO Works Job Retention Training Program

CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: MO Works Job Retention Training Program

Budget Unit 42155C
HB Section 7.135

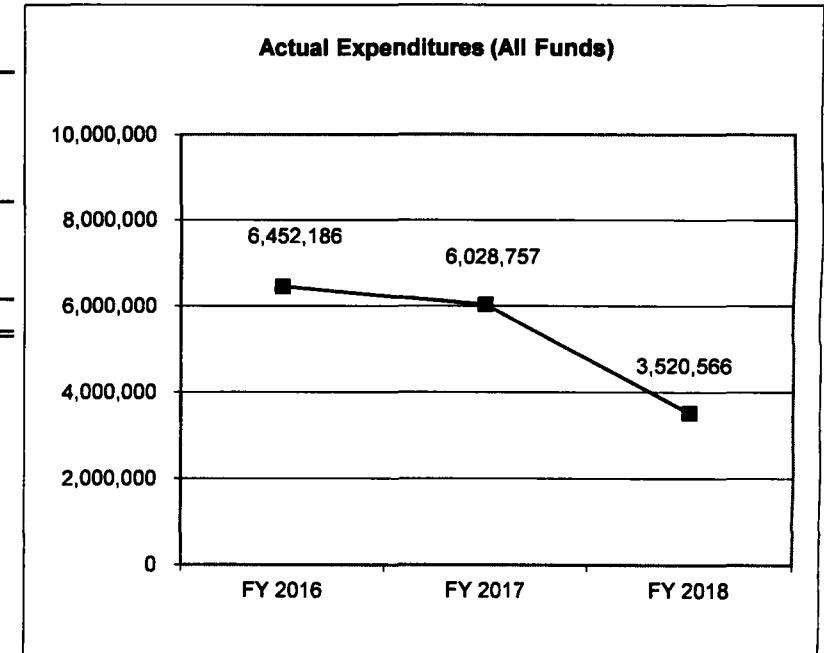
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 |
| Actual Expenditures (All Funds) | 6,452,186 | 6,028,757 | 3,520,566 | N/A |
| Unexpended (All Funds) | 3,547,814 | 3,971,243 | 6,479,434 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 3,547,814 | 3,971,243 | 6,479,434 | N/A |
| | (1) | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

Notes: (1) Unexpended funds are caused by 2 factors. Withholding claims are based on the number of retained jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
JOBS RETENTION TRAINING PRG**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|-------------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |
| | Total | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |
| | Total | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |
| | Total | 0.00 | 0 | 0 | 10,000,000 | 10,000,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| JOB RETENTION TRAINING PRG | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO WORKS COM COL JOB RET TRAIN | 3,520,566 | 0.00 | 10,000,000 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 3,520,566 | 0.00 | 10,000,000 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 3,520,566 | 0.00 | 10,000,000 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| Job Retention Training Pgm Inc - 1419008 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO WORKS COM COL JOB RET TRAIN | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,520,566 | 0.00 | \$10,000,000 | 0.00 | \$11,000,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-----------------------------|-------------|---------|--------------|---------|--------------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| JOBS RETENTION TRAINING PRG | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 3,520,566 | 0.00 | 10,000,000 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 3,520,566 | 0.00 | 10,000,000 | 0.00 | 10,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,520,566 | 0.00 | \$10,000,000 | 0.00 | \$10,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$3,520,566 | 0.00 | \$10,000,000 | 0.00 | \$10,000,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

7.135

Program Name: Missouri Works Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

1a. What strategic priority does this program address?

Grown Business and Develop Missouri's Talent

1b. What does this program do?

- The Missouri Works Job Retention Training Program offers assistance to existing businesses for the retention of existing jobs by providing training to workers to increase their skill levels. The program is suited for large retention projects and targets businesses with plans to move outside the state to find skilled labor, or is located in a county bordering another state.
- Funds are generated by diverting a portion of state employer withholding tax based on the payroll of retained jobs, using that funding to provide or reimburse training costs.
- The program is administered locally by the community colleges.

2a. Provide an activity measure(s) for the program.

| | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------|-----------|--------|-----------|----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | N/A | N/A | 17 | 9 | 13 | 13 | 13 |
| Workers Trained | N/A | N/A | 6,212 | 3,957 | 5,090 | 5,090 | 5,090 |
| Worker Average Wages | N/A | N/A | \$24.64 | \$ 33.69 | \$ 22.98 | \$ 23.44 | \$ 23.91 |

Note 1: Changed calculation method for active projects, so 2016-2017 data not applicable.

Note 2: Projected data assumes an average of 2017 and 2018 actuals except for wages. The projected wages for 2019-2021 reflect an approximately 2% increase over the current statewide average of \$22.98.

2b. Provide a measure(s) of the program's quality.

| | FY2018 | FY2019 | FY2020 | FY2021 |
|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Projected | Projected |
| Excellent | 63% | 63% | 63% | 63% |
| Good | 37% | 37% | 37% | 37% |
| Fair | 0% | 0% | 0% | 0% |
| Bad | 0% | 0% | 0% | 0% |

Note 1: FY2018 was the first year to survey New Jobs Training Program (NJTP) and Job Retention Training Program (JRTP) participating companies. There were 8 responses from 16 NJTP and JRTP companies surveyed, who were asked overall how would the company rate the training received.

PROGRAM DESCRIPTION

Department: Economic Development

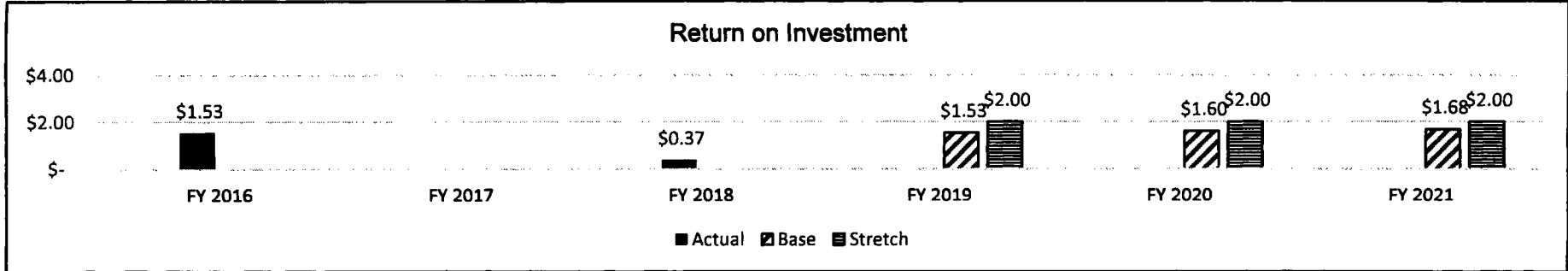
HB Section(s):

7.135

Program Name: Missouri Works Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

2c. Provide a measure(s) of the program's impact.



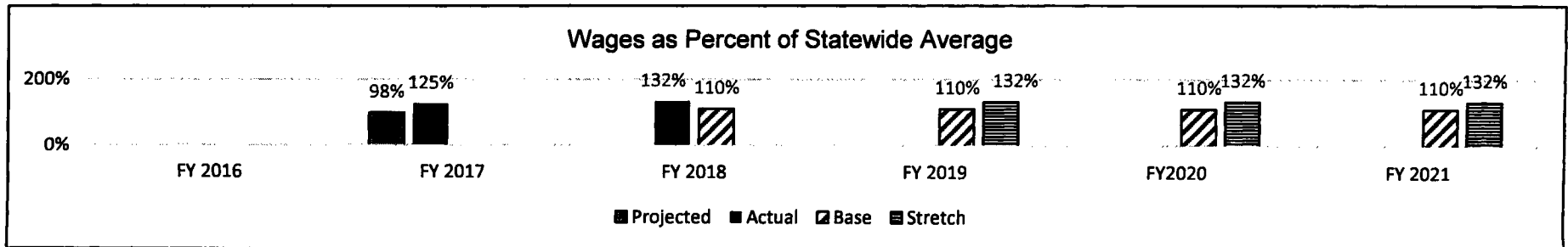
Note 1: Measure calculates dollars returned to the state for each invested over 10-year period for projects approved in each respective fiscal year. Calculations based on REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: There are multiple projects active; the average project length is approximately 4 years but the REMI calculation is based on only projects authorized in each fiscal year so projects are not repeatedly counted. **There were no authorized projects in FY2017 and only 1 in FY2018.**

Note 3: The estimated annual, average loss of revenue to state per lost job is \$4,500 based on MERIC information for an average, middle skill occupation earning the state average wage.

Note 4: Since this is a new measure, projected numbers for 2016-2018 are not available.

Note 5: Base targets are based on FY 2016 Actual with growth. Stretch target set at \$2.00.



Note 1: Statewide Average Wage for FY 2018 was \$22.98 per hour.

Note 2: Changed calculation method, so 2016 data not applicable.

Note 3: Base target reflects average trainee wage is 110% of state average wage. Stretch target reflects highest percentage of previous three years.

PROGRAM DESCRIPTION

Department: Economic Development

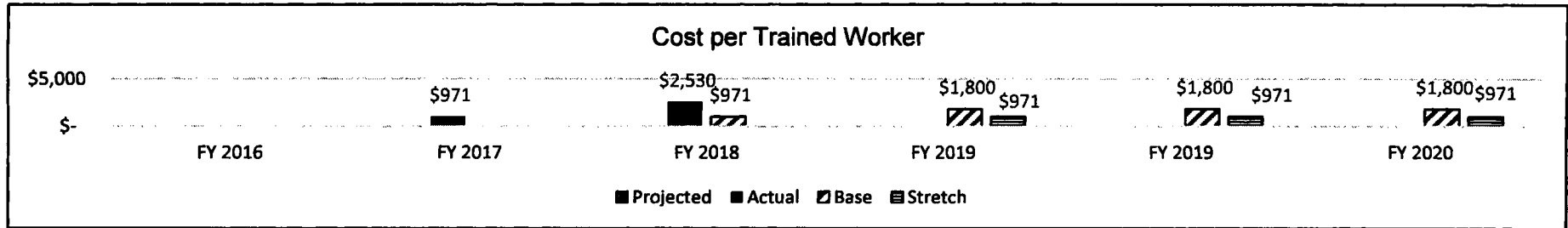
HB Section(s):

7.135

Program Name: Missouri Works Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing approved amounts of training incentives by the number of workers receiving training for projects **authorized** in the fiscal year.

Note 2: Base for 2019-2020 is the average of base for 2017-2018 and 2018 actual. Stretch target matches FY2017 Actual.

Note 3: Changed calculation method, so 2016 data not applicable.

PROGRAM DESCRIPTION

Department: Economic Development

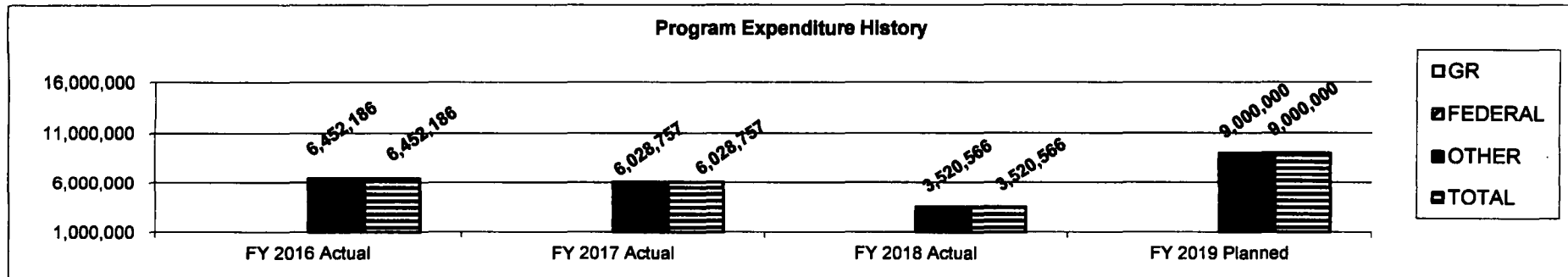
HB Section(s):

7.135

Program Name: Missouri Works Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Job Retention Training Program Fund (0717)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42155C |
| Division: Workforce Development | |
| DI Name: Job Retention Training Program (JRTP) DI#1419008 | HB Section 7.135 |

1. AMOUNT OF REQUEST

| FY 2020 Budget Request | | | | | FY 2020 Governor's Recommendation | | | | | | |
|------------------------|------|---------|-----------|-----------|-----------------------------------|-------|------|---------|-------|-------|---|
| | GR | Federal | Other | Total | E | | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | | PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | | EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 1,000,000 | 1,000,000 | | PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | | TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 1,000,000 | 1,000,000 | | Total | 0 | 0 | 0 | 0 | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | | FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Works Community College Job Retention Training Fund (0717) Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item would increase the appropriation for the Job Retention Training Program (JRTP), RSMo. 620.809, from \$10 million to \$11 million. This is a spending authority increase only. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the level of funding for flexible workforce development funds; 2) The Job Retention Training Program is one of three dedicated programs under the umbrella of Missouri Works Training; 3) JRTP is used most often to assist with workforce training for existing Missouri businesses and jobs at risk of leaving the state. This is an important tool in the Department's job retention efforts and assisting larger, existing businesses; and 4) A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42155C |
| Division: Workforce Development | |
| DI Name: Job Retention Training Program (JRTP) DI#1419008 | HB Section 7.135 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The appropriation is spending authority only as funds are generated by diverting a portion of the Employer Withholding Tax on retained jobs included in a Job Retention Training Program project. There is currently a \$45 million cap on the amount of outstanding JRTP projects. The current \$10 million spending authority is not sufficient to support the \$45 million cap. While expenditures through JRTP have averaged \$5.4 million over the three previous years, there are currently \$9 million in anticipated expenditures for currently active and pending projects, leaving only \$1 million remaining. There is an estimated \$20.5 million available under the cap when taking into consideration both active and pending projects.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One- Time DOLLA RS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|--|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | 1,000,000 | | 1,000,000 | | | |
| Total PSD | 0 | | 0 | | 1,000,000 | | 1,000,000 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 1,000,000 | 0.0 | 1,000,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| | | | | | | | | | | |
|---|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|----------------------------|---|
| Department: Economic Development | | | | Budget Unit | | 42155C | | | | |
| Division: Workforce Development | | | | | | | | | | |
| DI Name: Job Retention Training Program (JRTP) DI#1419008 | | | | HB Section | | 7.135 | | | | |
| | | | | | | | | | | |
| | | | | | | | | | Gov Rec One- Time | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | DOLLA RS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Workforce Development
DI Name: Job Retention Training Program (JRTP) DI#1419008

Budget Unit 42155C
HB Section 7.135

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance provided to 2 additional Missouri businesses for the purpose to retrain and retain 784 jobs.

The Core request sites 13 Missouri businesses assisted, which would bring the overall total to 19 with 7,442 jobs.

6b. Provide a measure(s) of the program's quality.

100% of participating businesses rate the program is "Excellent" or "Good."

6c. Provide a measure(s) of the program's impact.

According to an analysis conducted by MERIC, the average loss of revenue to the state per lost job is \$4,500.

6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$1,800.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Job Retention Training Program is administered locally by the community colleges. Their regional presence allows for delivering workforce training by partnering with area businesses. As an existing program with demonstrated success, along with the ever-growing need to deliver skilled workers, JRTP has the ability and capacity to achieve the performance measure targets.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| JOBS RETENTION TRAINING PRG | | | | | | | | |
| Job Retention Training Pgm Inc - 1419008 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$1,000,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42420C |
| Division: | Workforce Development | | |
| Core: | Women's Council | HB Section | 7.140 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|-------------------------------|----------------|--------------|---------------|
| | GR | Federal | Other | Total |
| PS | 0 | 58,834 | 0 | 58,834 |
| EE | 0 | 12,765 | 0 | 12,765 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | <u>0</u> | <u>71,599</u> | <u>0</u> | <u>71,599</u> |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 1.00 | 0.00 | 1.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|---------------|----------|---------------|
| Est. Fringe | <u>0</u> | <u>30,539</u> | <u>0</u> | <u>30,539</u> |
|--------------------|----------|---------------|----------|---------------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

| | FY 2020 Governor's Recommendation | | | |
|--------------|--|------------|--------------|--------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per Section 186.016, RSMo., the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and ensure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to participate in already existing federal, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which promotes the following:

- Access to Non-traditional skills training for incarcerated women in Missouri State Correctional Facilities
- Entrepreneurial training programs for women in the workforce and women business owners
- Certification assistance for Minority/Women Business Enterprise Program

CORE DECISION ITEM

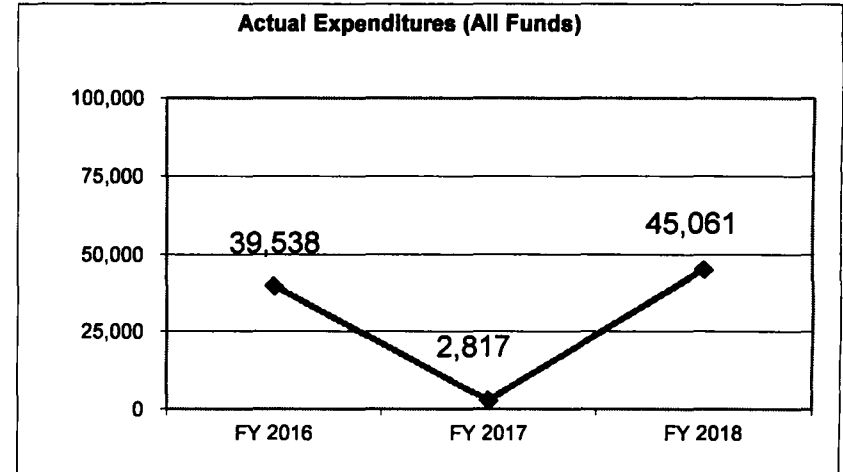
Department: Economic Development
Division: Workforce Development
Core: Women's Council

Budget Unit 42420C

HB Section 7.140

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 70,102 | 71,249 | 71,249 | 71,599 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 70,102 | 71,249 | 71,249 | 71,599 |
| Actual Expenditures (All Funds) | 39,538 | 2,817 | 45,061 | N/A |
| Unexpended (All Funds) | 30,564 | 68,432 | 26,188 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 30,564 | 68,432 | 26,188 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
WOMEN'S COUNCIL**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|--------------|---------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 1.00 | 0 | 58,834 | 0 | 58,834 | |
| | EE | 0.00 | 0 | 12,765 | 0 | 12,765 | |
| | Total | 1.00 | 0 | 71,599 | 0 | 71,599 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 1.00 | 0 | 58,834 | 0 | 58,834 | |
| | EE | 0.00 | 0 | 12,765 | 0 | 12,765 | |
| | Total | 1.00 | 0 | 71,599 | 0 | 71,599 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 1.00 | 0 | 58,834 | 0 | 58,834 | |
| | EE | 0.00 | 0 | 12,765 | 0 | 12,765 | |
| | Total | 1.00 | 0 | 71,599 | 0 | 71,599 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|-----------------|-------------|-----------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WOMEN'S COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 41,300 | 0.70 | 58,834 | 1.00 | 58,834 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 41,300 | 0.70 | 58,834 | 1.00 | 58,834 | 1.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 3,577 | 0.00 | 12,765 | 0.00 | 12,765 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 3,577 | 0.00 | 12,765 | 0.00 | 12,765 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 184 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 184 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 45,061 | 0.70 | 71,599 | 1.00 | 71,599 | 1.00 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 0 | 0.00 | 350 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 350 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 350 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$45,061 | 0.70 | \$71,599 | 1.00 | \$71,949 | 1.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| WOMEN'S COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| PRINCIPAL ASST BOARD/COMMISSON | 41,300 | 0.70 | 58,834 | 1.00 | 58,834 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 41,300 | 0.70 | 58,834 | 1.00 | 58,834 | 1.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 973 | 0.00 | 2,338 | 0.00 | 2,338 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 25 | 0.00 | 25 | 0.00 | 0 | 0.00 |
| SUPPLIES | 170 | 0.00 | 3,242 | 0.00 | 3,242 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 495 | 0.00 | 1,150 | 0.00 | 1,150 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 898 | 0.00 | 1,100 | 0.00 | 1,100 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 637 | 0.00 | 3,352 | 0.00 | 3,352 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 1,075 | 0.00 | 1,075 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 146 | 0.00 | 146 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 404 | 0.00 | 292 | 0.00 | 292 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 45 | 0.00 | 45 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 3,577 | 0.00 | 12,765 | 0.00 | 12,765 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 184 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 184 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$45,061 | 0.70 | \$71,599 | 1.00 | \$71,599 | 1.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$45,061 | 0.70 | \$71,599 | 1.00 | \$71,599 | 1.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.140

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

1a. What strategic priority does this program address?

Develop Missouri's Talent

1b. What does this program do?

- The Missouri Women's Council (MWC) supports the growth of women business owners through a variety of mechanisms to connect to resources, organizations and programs. Regional Roundtables will be held annually to identify opportunities and challenges for Women Business Owners.
- MWC will partner with the Missouri Department of Corrections (MDOC) and the Missouri Women's Business Center (MWBC) to create a new program, ASPIRE MO, which incorporates entrepreneurship and leadership training in the women's correctional facilities. Pilot program to begin in January 2019 at the Women's Eastern Reception, Diagnostic and Correctional Center in Vandalia.

2a. Provide an activity measure(s) for the program.

| | FY2019 | FY2020 | FY2021 |
|-----------------------------|------------------|------------------|------------------|
| | Projected | Projected | Projected |
| Event Attendees | 300 | 350 | 400 |
| Roundtable Participants | 80 | 110 | 130 |
| # of ASPIRE MO Participants | 10 | 20 | 30 |

Note 1: Event Attendees includes citizens engaged with "Women Who Own It Roundtables" and other panel discussions and meetings regarding business growth, workforce development and entrepreneurship.

Note 2: These are new measures for FY2019; therefore, previous years data not available.

2b. Provide a measure(s) of the program's quality.

Satisfaction survey will be developed and used in FY2019.

PROGRAM DESCRIPTION

Department: Economic Development

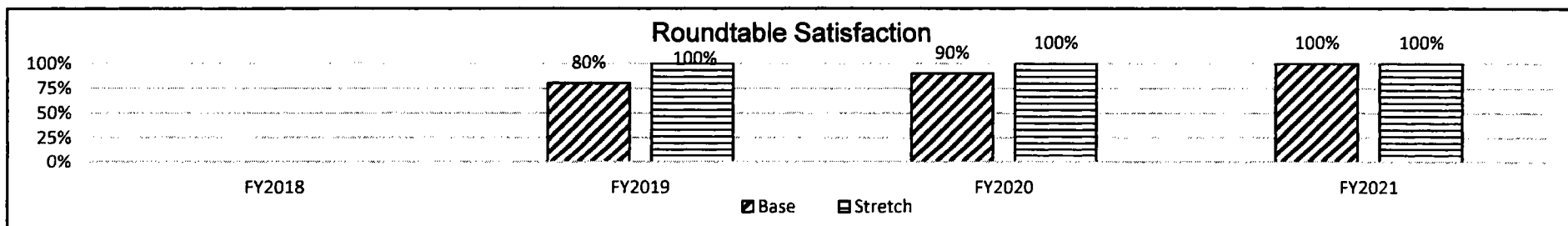
HB Section(s): 7.140

Program Name: Women's Council

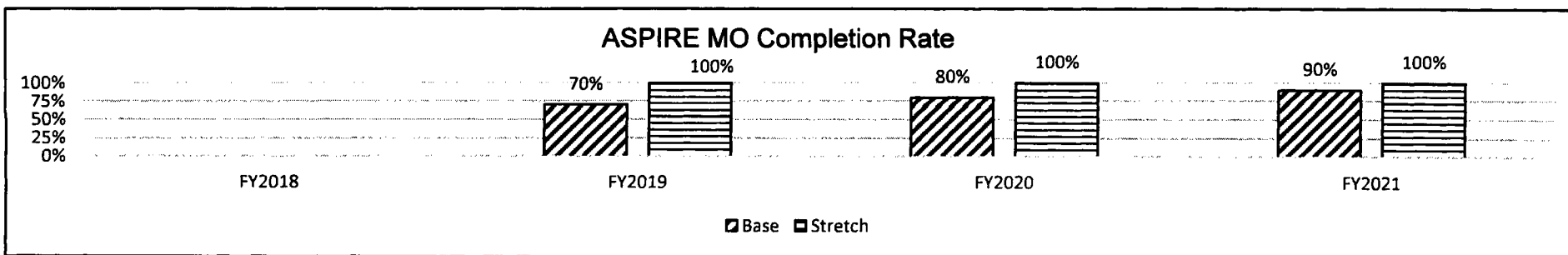
Program is found in the following core budget(s): Women's Council

2c. Provide a measure(s) of the program's impact.

Note: Impact measures are new for FY2019.



Note: Regional Roundtables will be held across the state bringing together women business owners and sponsoring organizations to discuss opportunities and challenges as it relates to growing their businesses and resources available. Missouri Works information will be incorporated into the roundtable discussions.



Note: ASPIRE MO is a new program currently under development which will be a twenty week entrepreneurship and leadership training program for incarcerated women in Missouri state facilities. Employability skills training and business plans will be the focus of the program. We will host ten women in the Pilot program which will be held at the Vandalia women's prison beginning in January 2019. Our goal is two classes per year to start and all will have a complete business plan at completion along with other U.S. Department of Labor qualified certifications that are currently under review.

2d. Provide a measure(s) of the program's efficiency.

Note: This measure is under development.

PROGRAM DESCRIPTION

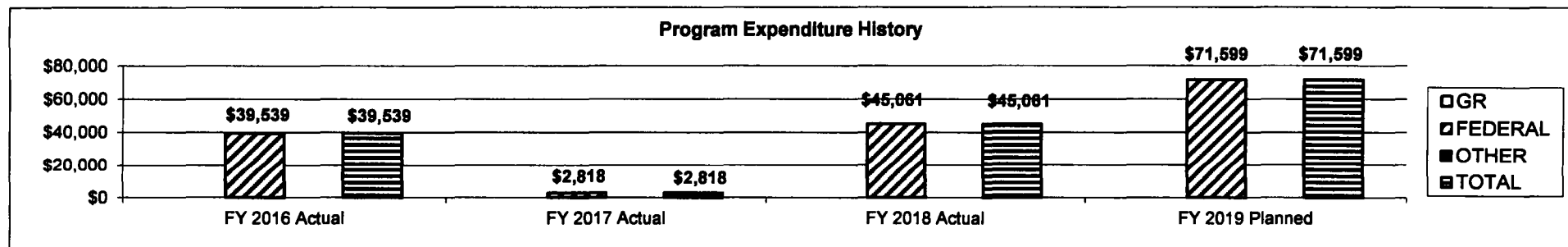
Department: Economic Development

HB Section(s): 7.140

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 186.005 - 186.019 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development
Division: MO Arts Council (MAC)
Core: MO Arts Council Spending Authority

Budget Unit 42340C
HB Section 7.090

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 354,145 | 569,530 | 923,675 |
| EE | 0 | 25,705 | 126,826 | 152,531 |
| PSD | 0 | 606,809 | 4,307,017 | 4,913,826 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 986,659 | 5,003,373 | 5,990,032 |

FTE 0.00 6.00 9.00 15.00

| | | | | |
|--|---|---------|---------|---------|
| Est. Fringe | 0 | 183,580 | 287,044 | 470,624 |
| <i>budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: MO Arts Council Trust Fund (0262)
Notes: Requires a GR transfer to MAC Trust Fund (0262)

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: MO Arts Council Trust Fund (0262)
Notes: Requires a GR transfer to MAC Trust Fund (0262)

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Arts Council (MAC). MAC funds quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts. RSMo 143.183 states that 60% of the estimated collection of the Non-resident Professional Athletes' and Entertainers' (A&E) Income Tax is to be transferred to the MAC Trust Fund. In FY16 the tax generated over \$36 million. MAC Trust Fund has never received the full 60% portion the legislation provides, which would be approximately \$22 million annually. MAC provides matching grants to Missouri nonprofit, tax-exempt organizations doubling the impact of state funds. MAC spent down the Trust Funds as directed by the legislature, with a projected balance of only \$100,000 remaining at the beginning of FY19. MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide to over 600 Missouri tax-exempt, non-profit organizations in 166 communities. Every Missouri Senate district and 95% of the House districts receive programs funded from the Missouri Arts Council Trust Fund and Federal monies. MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals, and literature, folk, and visual arts. Applicants must demonstrate high artistic quality, strong management skills, community involvement and a diverse audience. MAC-supported activities must be open and accessible to the general public. Funds are distributed through a competitive process with developed guidelines, evaluation criteria and citizen advisory panel review. Over 80% of MAC's budget is distributed throughout the state in the form of grants.

CORE DECISION ITEM

Department: Economic Development
Division: MO Arts Council (MAC)
Core: MO Arts Council Spending Authority

Budget Unit 42340C
HB Section 7.090

3. PROGRAM LISTING (list programs included in this core funding)

MO Arts Council Programs

4. FINANCIAL HISTORY

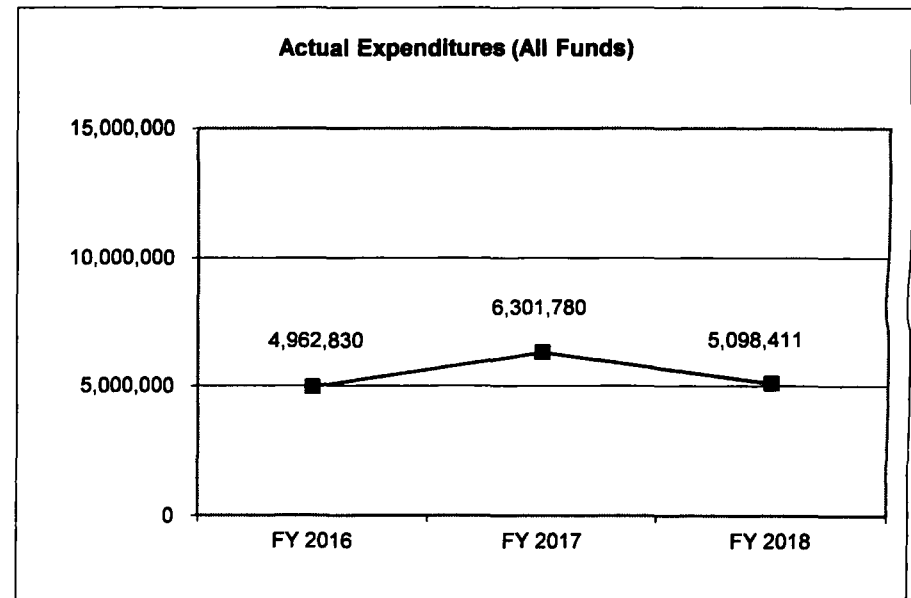
| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 10,576,122 | 11,854,128 | 5,984,557 | 5,990,032 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 10,576,122 | 11,854,128 | 5,984,557 | 5,990,032 |
| Actual Expenditures (All Funds) | 4,962,830 | 6,301,780 | 5,098,411 | N/A |
| Unexpended (All Funds) | 5,613,292 | 5,552,348 | 886,146 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 388,045 | 310,618 | 377,620 | N/A |
| Other | 5,225,247 | 5,241,730 | 508,526 | N/A |
| | (1) | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) - Unexpended amounts are due to excess spending authority.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ARTS COUNCIL**

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|------|------|-------------------------|--------------|-----------|----------------|------------------|------------------|---------------------------------------|
| TAFP AFTER VETOES | | | | | | | | | |
| | | | PS | 15.00 | 0 | 354,145 | 569,530 | 923,675 | |
| | | | EE | 0.00 | 0 | 25,705 | 126,826 | 152,531 | |
| | | | PD | 0.00 | 0 | 606,809 | 4,307,017 | 4,913,826 | |
| | | | Total | 15.00 | 0 | 986,659 | 5,003,373 | 5,990,032 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| Core Reallocation | 1713 | 2943 | PD | 0.00 | 0 | 0 | (600,000) | (600,000) | More closely align to budget actuals. |
| Core Reallocation | 1713 | 0989 | PD | 0.00 | 0 | 0 | 600,000 | 600,000 | More closely align to budget actuals. |
| NET DEPARTMENT CHANGES | | | | 0.00 | 0 | 0 | 0 | 0 | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PS | 15.00 | 0 | 354,145 | 569,530 | 923,675 | |
| | | | EE | 0.00 | 0 | 25,705 | 126,826 | 152,531 | |
| | | | PD | 0.00 | 0 | 606,809 | 4,307,017 | 4,913,826 | |
| | | | Total | 15.00 | 0 | 986,659 | 5,003,373 | 5,990,032 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | PS | 15.00 | 0 | 354,145 | 569,530 | 923,675 | |
| | | | EE | 0.00 | 0 | 25,705 | 126,826 | 152,531 | |
| | | | PD | 0.00 | 0 | 606,809 | 4,307,017 | 4,913,826 | |
| | | | Total | 15.00 | 0 | 986,659 | 5,003,373 | 5,990,032 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO ARTS COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED COUNCIL ARTS FEDERAL OTHER | 233,806 | 5.05 | 354,145 | 6.00 | 354,145 | 6.00 | 0 | 0.00 |
| MO ARTS COUNCIL TRUST | 273,280 | 5.89 | 569,530 | 9.00 | 569,530 | 9.00 | 0 | 0.00 |
| TOTAL - PS | 507,086 | 10.94 | 923,675 | 15.00 | 923,675 | 15.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED COUNCIL ARTS FEDERAL OTHER | 4,030 | 0.00 | 25,705 | 0.00 | 25,705 | 0.00 | 0 | 0.00 |
| MO ARTS COUNCIL TRUST | 62,023 | 0.00 | 126,826 | 0.00 | 126,826 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 66,053 | 0.00 | 152,531 | 0.00 | 152,531 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED COUNCIL ARTS FEDERAL OTHER | 369,101 | 0.00 | 606,809 | 0.00 | 606,809 | 0.00 | 0 | 0.00 |
| MO ARTS COUNCIL TRUST | 4,156,171 | 0.00 | 4,307,017 | 0.00 | 4,307,017 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,525,272 | 0.00 | 4,913,826 | 0.00 | 4,913,826 | 0.00 | 0 | 0.00 |
| TOTAL | 5,098,411 | 10.94 | 5,990,032 | 15.00 | 5,990,032 | 15.00 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED COUNCIL ARTS FEDERAL OTHER | 0 | 0.00 | 0 | 0.00 | 2,102 | 0.00 | 0 | 0.00 |
| MO ARTS COUNCIL TRUST | 0 | 0.00 | 0 | 0.00 | 3,373 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 5,475 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 5,475 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,098,411 | 10.94 | \$5,990,032 | 15.00 | \$5,995,507 | 15.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO ARTS COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 34,416 | 1.00 | 39,675 | 1.00 | 39,675 | 1.00 | 0 | 0.00 |
| SR OFC SUPPORT ASST (STENO) | 0 | 0.00 | 30 | 0.00 | 30 | 0.00 | 0 | 0.00 |
| OFFICE SUPPORT ASSISTANT | 0 | 0.00 | 41,140 | 1.00 | 41,140 | 1.00 | 0 | 0.00 |
| ACCOUNT CLERK II | 0 | 0.00 | 39,799 | 1.00 | 39,799 | 1.00 | 0 | 0.00 |
| ACCOUNTANT II | 40,416 | 1.00 | 57,615 | 1.00 | 57,615 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION COOR | 39,709 | 1.00 | 59,767 | 1.00 | 59,767 | 1.00 | 0 | 0.00 |
| EXECUTIVE I | 42,781 | 1.00 | 53,272 | 1.00 | 53,272 | 1.00 | 0 | 0.00 |
| ARTS COUNCIL PRGM SPEC I | 0 | 0.00 | 43,754 | 1.00 | 43,754 | 1.00 | 0 | 0.00 |
| ARTS COUNCIL PRGM SPEC II | 209,532 | 4.99 | 332,908 | 5.00 | 332,908 | 5.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 83,232 | 1.00 | 105,088 | 1.00 | 105,088 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 57,000 | 0.95 | 150,627 | 2.00 | 150,627 | 2.00 | 0 | 0.00 |
| TOTAL - PS | 507,086 | 10.94 | 923,675 | 15.00 | 923,675 | 15.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 9,043 | 0.00 | 11,500 | 0.00 | 11,500 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 2,915 | 0.00 | 15,000 | 0.00 | 15,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 5,036 | 0.00 | 20,326 | 0.00 | 20,326 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 21,781 | 0.00 | 30,205 | 0.00 | 30,205 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 6,606 | 0.00 | 11,000 | 0.00 | 11,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 19,284 | 0.00 | 22,000 | 0.00 | 22,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 821 | 0.00 | 16,000 | 0.00 | 16,000 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 20,000 | 0.00 | 20,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 503 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 64 | 0.00 | 3,500 | 0.00 | 3,500 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 66,053 | 0.00 | 152,531 | 0.00 | 152,531 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 4,525,272 | 0.00 | 4,913,826 | 0.00 | 4,913,826 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,525,272 | 0.00 | 4,913,826 | 0.00 | 4,913,826 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,098,411 | 10.94 | \$5,990,032 | 15.00 | \$5,990,032 | 15.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$806,937 | 5.05 | \$986,659 | 6.00 | \$986,659 | 6.00 | | 0.00 |
| OTHER FUNDS | \$4,491,474 | 5.89 | \$5,003,373 | 9.00 | \$5,003,373 | 9.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.090

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Missouri Arts Council (MAC) provides funding to quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts.
- MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide to over 500 Missouri tax-exempt, non-profit organizations in every Missouri Senate district and 95% of the House.
- MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals, and literature, folk, and visual arts.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|-----------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Number of Arts Experiences* | 8.6M | 6.6M | 6.7M | 6.2M | 6.2M | 6.2M | 6.2M | 6.2M | 6.2M |
| Jobs (FT and PT) | N/A | 6,596 | 6,665 | 6,436 | 6,500 | 6,270 | 6,500 | 6,500 | 6,500 |
| Artists Hired | N/A | 58,585 | 58,600 | 51,298 | 52,000 | 47,646 | 52,000 | 52,000 | 52,000 |
| Arts Councils in Missouri | N/A | N/A | N/A | N/A | N/A | 58 | 60 | 62 | 64 |
| MAC Expenditures* (million) | \$6.80 | \$5.27 | \$5.00 | \$6.59 | \$6.59 | \$6.59 | \$6.59 | \$6.59 | \$6.59 |

Note 1: *Experienced by audience or participants in funded arts programs. Numbers are reported from tickets sales and audience counts.

Note 2: MAC Expenditures include grant programs, admin, and Capital Incentive Program. After 2017 Actual, pass-through funds are not included.

Note 3: Projected values assume similar audience sizes as well as level of funding to FY17.

2b. Provide a measure(s) of the program's quality.

| | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Projected | Projected |
| Stakeholder Satisfaction % | N/A | 80% | 82% | 84% | 86% |

Note 1: New measure. Data collection beginning FY18. Survey distributed to 4,399 recipients on email list; link opened by 192 and 136 participated (3%).

PROGRAM DESCRIPTION

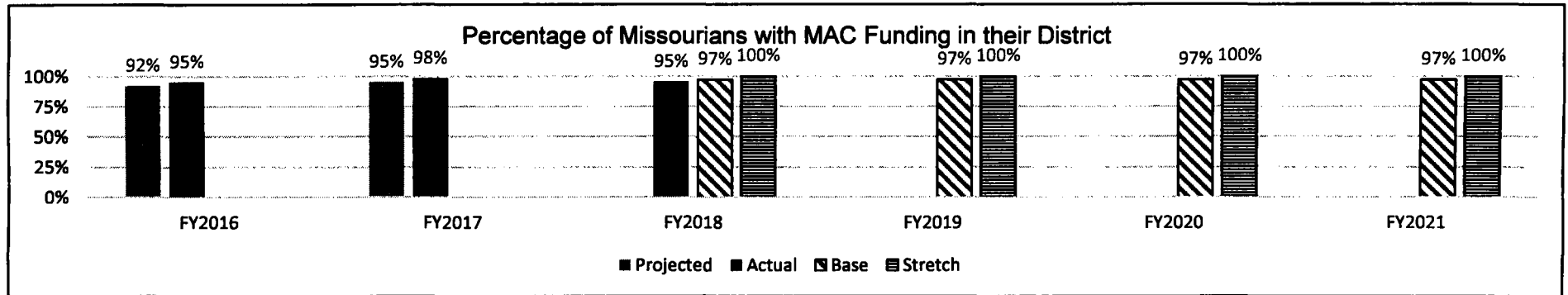
Department: Economic Development

HB Section(s): 7.090

Program Name: Arts Council Programs

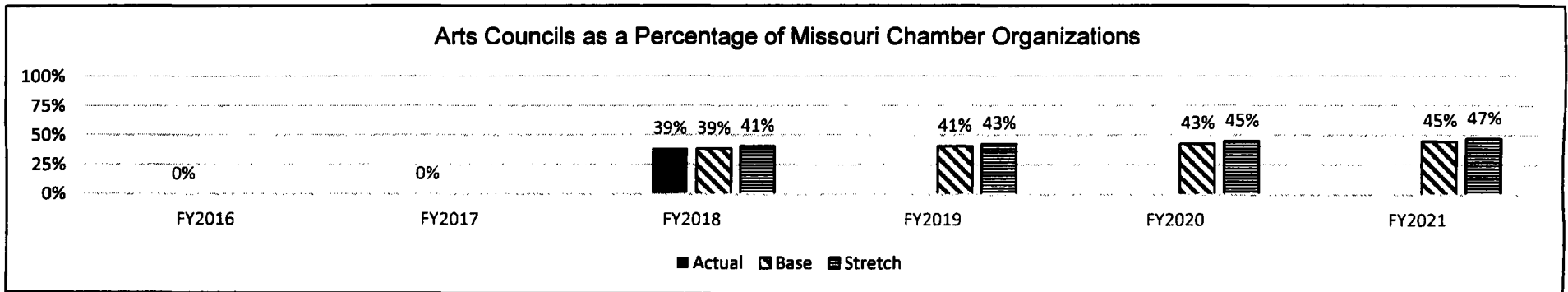
Program is found in the following core budget(s): Missouri Arts Council

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by Number of House Districts divided by the Number of House Districts Receiving Funding from MAC.

Note 2: Objective is to maximize access to the arts for all Missourians; Base target is set at 97% and the Stretch target is to always reach 100%.



Note 1: Arts Councils build community infrastructure that strengthens communities' economic development, job growth, workforce development, business and resident attraction, education, and tourism. Communities thrive when business chambers have a complementary arts council with which to collaborate and innovate.

Note 2: The Missouri Arts Council works with the Missouri Association for Community Arts Agencies to support and develop new and existing local arts councils and funds them directly.

Note 3: Calculated by the Number of Local Arts Councils divided by the Number of Local Missouri Chambers. Figures provided by the Missouri Chamber and the Missouri Arts Council. Base target is set at Previous Actual and the Stretch target is to always stretch 5%.

Note 4: This measure began in FY18.

PROGRAM DESCRIPTION

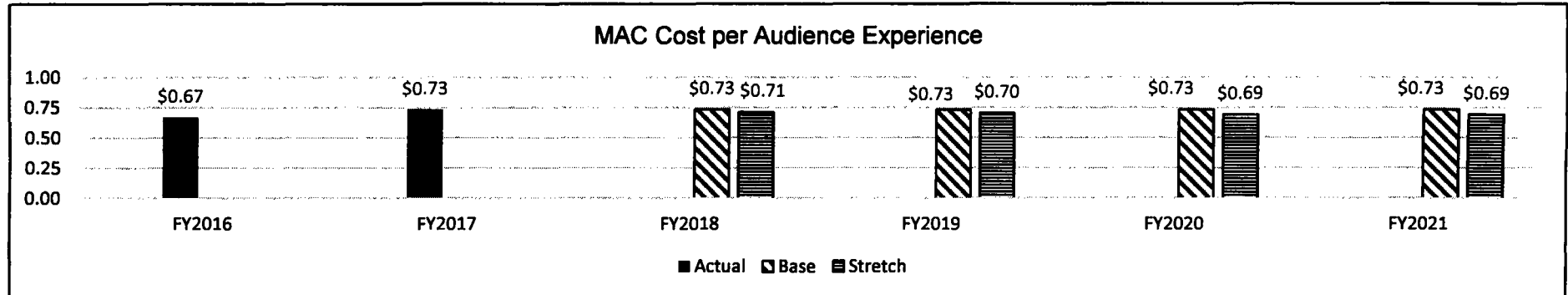
Department: Economic Development

HB Section(s): 7.090

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

2d. Provide a measure(s) of the program's efficiency.



Note 1: Total MAC expenses divided by total benefiting individuals (audience). The number reflects the cost in cents. Does not include pass-through.

Note 2: FY18 - 20 Base targets based on FY17 Actuals; Stretch targets assume continued growth in audience viewership relative to budget.

PROGRAM DESCRIPTION

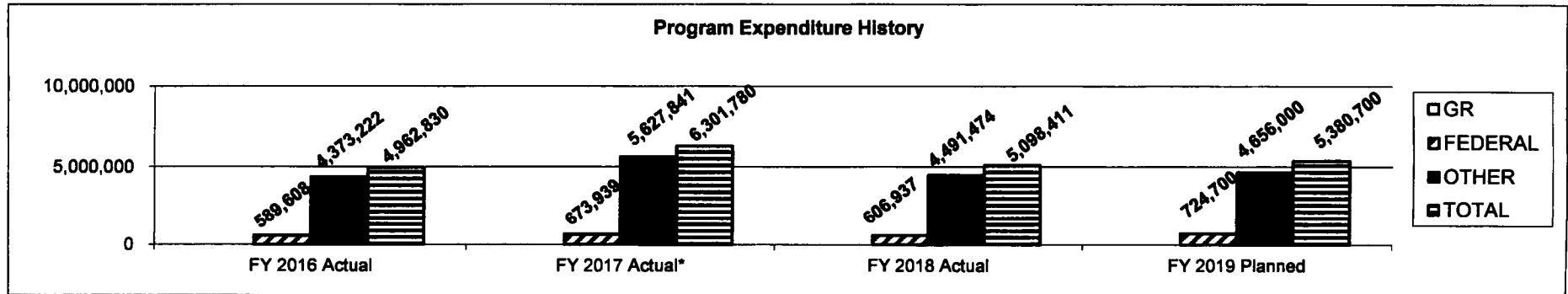
Department: Economic Development

HB Section(s): 7.090

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



*FY 2017 Planned amount is less than the appropriation due to excess spending authority.

4. What are the sources of the "Other" funds?

The original source of funds is from the non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. The amount provided in "Other" is MAC Trust Spending Authority. The transfer needed for this is from General Revenue to Missouri Arts Council Trust Fund (0262).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.010 - 185.100 RSMo; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

Yes, funding from the National Endowment for the Arts must be matched 1:1 with state appropriations.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | |
|--|--|
| Department: Economic Development Division: MO Arts Council (MAC) Core: MO Humanities Council Spending Authority | Budget Unit 42360C HB Section 7.090 |
|--|--|

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 1,510,000 | 1,510,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 1,510,000 | 1,510,000 |

| | | | | | |
|-----|------|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|------|

| | | | | | |
|--------------------|---|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | | |
|-----|------|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|------|

| | | | | | |
|--------------------|---|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Humanities Council Trust Fund (0177)
 Notes: Requires a GR transfer to Fund 0177

Other Funds: MO Humanities Council Trust Fund (0177)
 Notes: Requires a GR transfer to Fund 0177

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

3. PROGRAM LISTING (list programs included in this core funding)

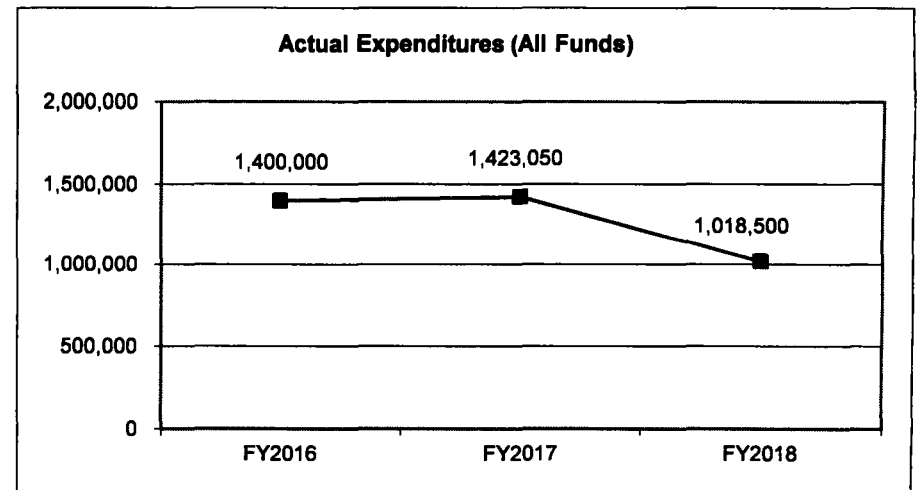
MO Humanities Council Trust Programs

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42360C |
| Division: | MO Arts Council (MAC) | | |
| Core: | MO Humanities Council Spending Authority | HB Section | 7.090 |

4. FINANCIAL HISTORY

| | FY2016 Actual | FY2017 Actual | FY2018 Actual | FY2019 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 1,400,000 | 1,610,000 | 1,610,000 | 1,510,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,400,000 | 1,610,000 | 1,610,000 | 1,510,000 |
| Actual Expenditures (All Funds) | 1,400,000 | 1,423,050 | 1,018,500 | N/A |
| Unexpended (All Funds) | 0 | 186,950 | 591,500 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 186,950 | 591,500 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO HUMANITIES COUNCIL**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |
| | Total | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |
| | Total | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |
| | Total | 0.00 | 0 | 0 | 1,510,000 | 1,510,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO HUMANITIES COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO HUMANITIES COUNCIL TRUST | 1,018,500 | 0.00 | 1,510,000 | 0.00 | 1,510,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 1,018,500 | 0.00 | 1,510,000 | 0.00 | 1,510,000 | 0.00 | 0 | 0.00 |
| TOTAL | 1,018,500 | 0.00 | 1,510,000 | 0.00 | 1,510,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,018,500 | 0.00 | \$1,510,000 | 0.00 | \$1,510,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO HUMANITIES COUNCIL | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 1,018,500 | 0.00 | 1,510,000 | 0.00 | 1,510,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 1,018,500 | 0.00 | 1,510,000 | 0.00 | 1,510,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,018,500 | 0.00 | \$1,510,000 | 0.00 | \$1,510,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$1,018,500 | 0.00 | \$1,510,000 | 0.00 | \$1,510,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.090

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Missouri Humanities Council (MHC) uses the Trust funds to bolster local economic development in rural and urban communities through cultural heritage and regional public history and interpretive projects (e.g., Missouri's German Heritage Corridor, Missouri's Trail of Tears, Missouri's Rural Heritage, Cultural Heritage Workshops), to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program.
- The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri.
- To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|----------------------|-----------|--------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Events Held | 400 | 407 | 450 | 517 | 530 | 636 | 550 | 580 | 700 |
| Communities Assisted | 200 | 81 | 100 | 116 | 155 | 177 | 170 | 225 | 255 |
| Presenters | 100 | 140 | 160 | 172 | 180 | 196 | 190 | 210 | 245 |
| Audience | 90,000 | 94,704 | 100,000 | 109,500 | 114,660 | 143,000 | 155,000 | 178,500 | 250,000 |

Note 1: Increases in service projections due to new programs and expansion of programming statewide, especially into rural areas of the state as well as due to marketing campaign raising public awareness of the MHC's programs.

2b. Provide a measure(s) of the program's quality.

MHC has a contract with the Resource Assessment Center at the University of Missouri to devise and analyze evaluation components for all MHC programs.

PROGRAM DESCRIPTION

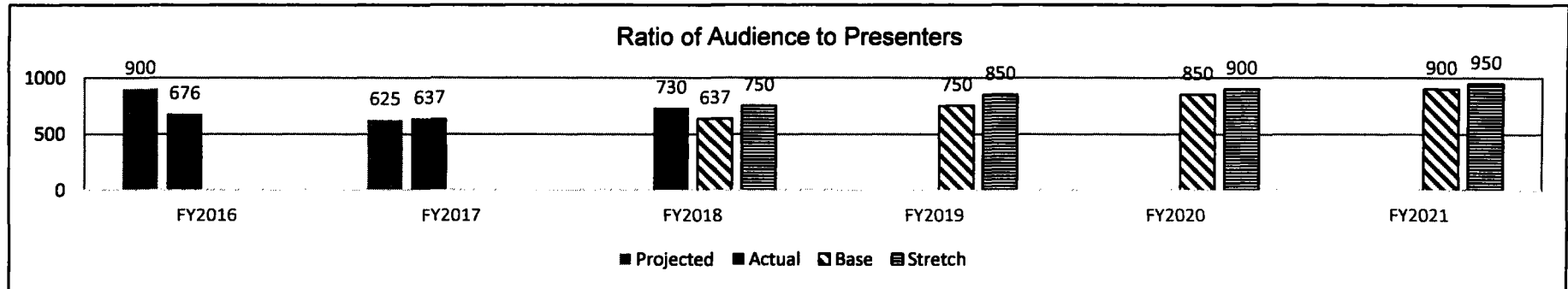
Department: Economic Development

HB Section(s): 7.090

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

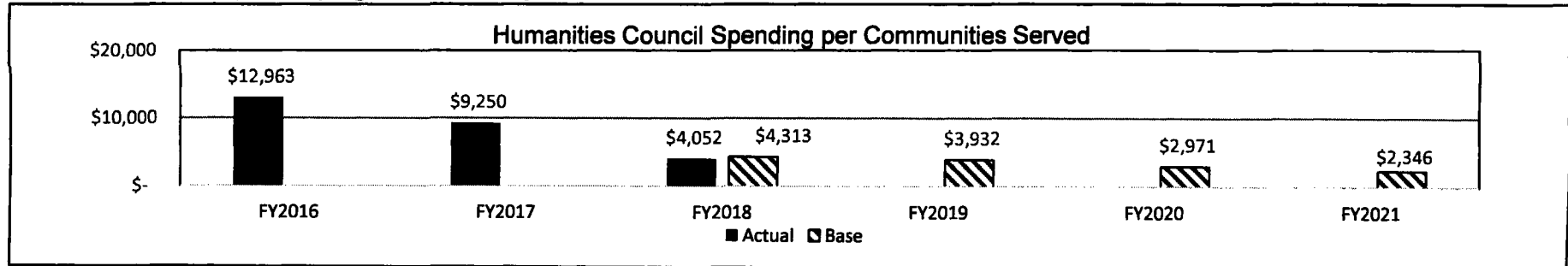
2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing the total Audience of Projects per FY by the number of Presenters funded by Humanities funding. Presenters regularly have multiple venues and audiences per fiscal year, ranging from 5:1 to as high as 1,500:1, depending on program.

Note 2: Base target for FY18 is set at FY17 Actual; Base and Stretch targets consistently increasing due to larger scope and scale of programs.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing the amount of state funding spent by the number of Communities receiving funding.

Note 2: For every dollar of state funding, the MHC applies \$7 from outside funding sources. Stretch targets assume continued success in growing programs and expanding private support.

Note 3: In FY16 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000; the Jazz District Renaissance Corporation \$50,000; and KC Jazz A.L.I.V.E. \$50,000. In FY17-FY18 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000; the Jazz District Renaissance Corporation \$50,000 and Black Archives of Kansas City \$50,000. In FY19 funds were appropriated out of the Humanities Trust Fund for the Negro Leagues Baseball Museum \$250,000.

PROGRAM DESCRIPTION

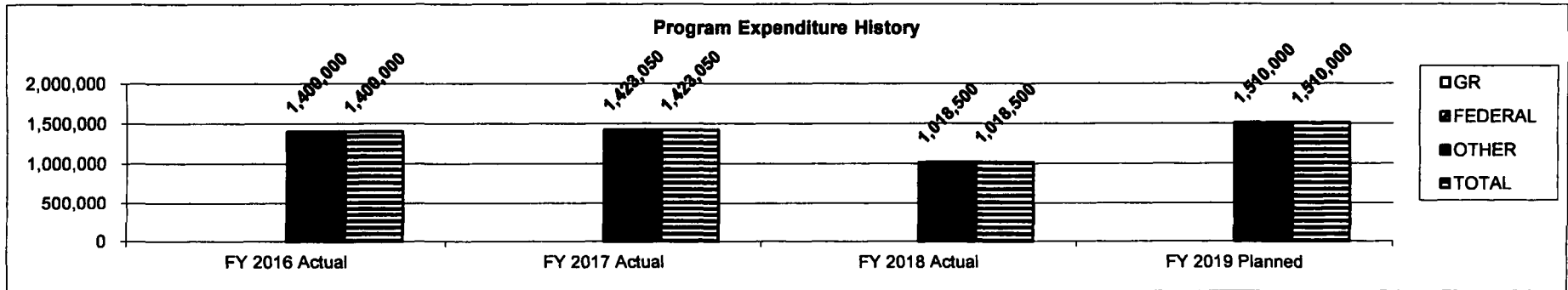
Department: Economic Development

HB Section(s): 7.090

Program Name: MO Humanities Council Trust Programs Spending Authority

Program is found in the following core budget(s): Missouri Humanities Council

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Missouri Humanities Council Trust Fund (0177)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 186.050 - 186.067; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42345C |
| Division: | MO Arts Council (MAC) | | |
| Core: | Public Broadcasting Spending Authority | HB Section | 7.090 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 1,010,000 | 1,010,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 1,010,000 | 1,010,000 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Public Broadcasting Corporation Special Fund (0887)
Notes: Requires a GR transfer to Fund 0887

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Public Broadcasting Corporation Special Fund (0887)
Notes: Requires a GR transfer to Fund 0887

2. CORE DESCRIPTION

The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public radio and television beginning in FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach 4.7 million people annually. The 12 public radio stations reach 2.5 million people annually. MAC will use a memorandum of understanding to ensure the accountability of public funding to the broadcasting stations. MAC distributes 75% of the funds to the 4 television stations and 25% to the 12 radio stations according to the formula in RSMo 143.183. The stations are required to report annually detailing how the state funds were used.

3. PROGRAM LISTING (list programs included in this core funding)

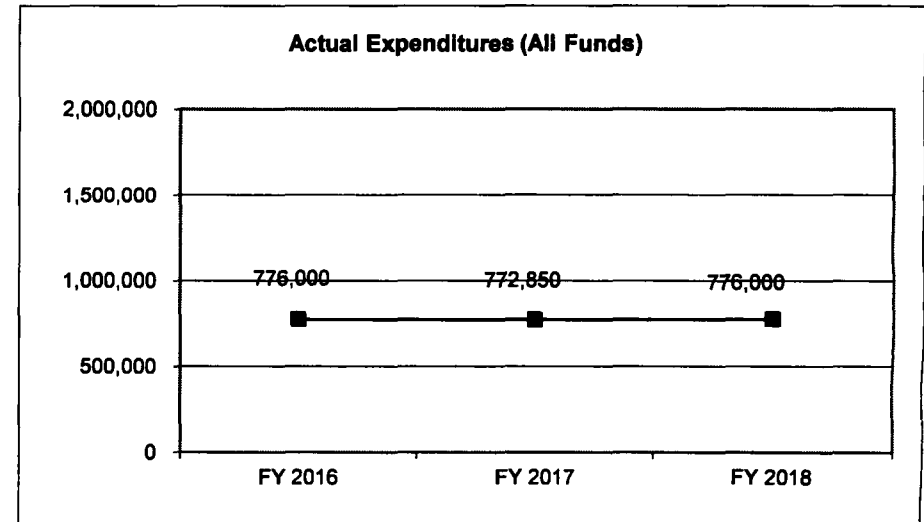
Missouri Public Television Stations include: KCPT-Kansas City, KETC-St. Louis, KMOS-Sedalia/Warrensburg, and KOZK-Springfield. Missouri Public Radio Stations include: KBIA-Columbia, KTBG-Warrensburg, KCUR-Kansas City, KDHX-St. Louis, KJLU-Jefferson City, KKFI-Kansas City, KRCU-Cape Girardeau, KSMU-Springfield, KMST-Rolla, KWMU- St. Louis, KXCV and KRNW-Maryville.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42345C |
| Division: | MO Arts Council (MAC) | | |
| Core: | Public Broadcasting Spending Authority | HB Section | 7.090 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 800,000 | 1,010,000 | 1,010,000 | 1,010,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 800,000 | 1,010,000 | 1,010,000 | 1,010,000 |
| Actual Expenditures (All Funds) | 776,000 | 772,850 | 776,000 | N/A |
| Unexpended (All Funds) | 24,000 | 237,150 | 234,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 24,000 | 237,150 | 234,000 | N/A |
| | (1) | (1) | (1) | |



*Restricted is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) The Unexpended amount each fiscal year is due to the fact that the Public Broadcasting Corp. Special Fund is funded with a GR transfer that is subject to a 3% reserve.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC TELEVISION GRANTS**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |
| | Total | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |
| | Total | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |
| | Total | 0.00 | 0 | 0 | 1,010,000 | 1,010,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | | |
|---------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|--|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** | |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED | |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN | |
| PUBLIC TELEVISION GRANTS | | | | | | | | | |
| CORE | | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | | |
| MO PUBLIC BRDCASTING CORP SPEC | 776,000 | 0.00 | 1,010,000 | 0.00 | 1,010,000 | 0.00 | 0 | 0.00 | |
| TOTAL - PD | 776,000 | 0.00 | 1,010,000 | 0.00 | 1,010,000 | 0.00 | 0 | 0.00 | |
| TOTAL | 776,000 | 0.00 | 1,010,000 | 0.00 | 1,010,000 | 0.00 | 0 | 0.00 | |
| GRAND TOTAL | \$776,000 | 0.00 | \$1,010,000 | 0.00 | \$1,010,000 | 0.00 | \$0 | 0.00 | |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC TELEVISION GRANTS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 776,000 | 0.00 | 1,010,000 | 0.00 | 1,010,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 776,000 | 0.00 | 1,010,000 | 0.00 | 1,010,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$776,000 | 0.00 | \$1,010,000 | 0.00 | \$1,010,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$776,000 | 0.00 | \$1,010,000 | 0.00 | \$1,010,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): 7.090

Program is found in the following core budget(s): Public Radio and Television

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- This program funds local programming for 4 public television stations and 12 radio stations related to the needs of the community served by the broadcast licensee, which contributes significantly to Missouri's educational and cultural enrichment.
- The Missouri Arts Council (MAC) assumed responsibility for granting state funds in FY2007 and distributes 75% of the funds to the 4 television stations and 25% to the 12 radio stations according to the formula outlined in RSMo 143.183.

2a. Provide an activity measure(s) for the program.

| | Number of Stations | Audience (in mil) | | | | | | | | |
|------------|-----------------------|-------------------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | | 2015 | | 2016 | | 2017 | | 2018 | 2019 | 2020 |
| | | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Television | 4 | 1.5 | 1.6 | 1.5 | 1.6 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Radio | 12 | 1.0 | 1.0 | 1.0 | 0.9 | 1.0 | 0.9 | 1.0 | 1.0 | 1.0 |
| Total | 16 | 2.5 | 2.6 | 2.5 | 2.4 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 |

Note 1: Television stations use Nielsen ratings to determine audience size and Radio stations use Arbitron ratings.

Note 2: The FY16 Actuals and FY17 Projections have been adjusted due to clarification of counting and the inclusion of Kansas audience in prior numbers.

PROGRAM DESCRIPTION

Department: Economic Development

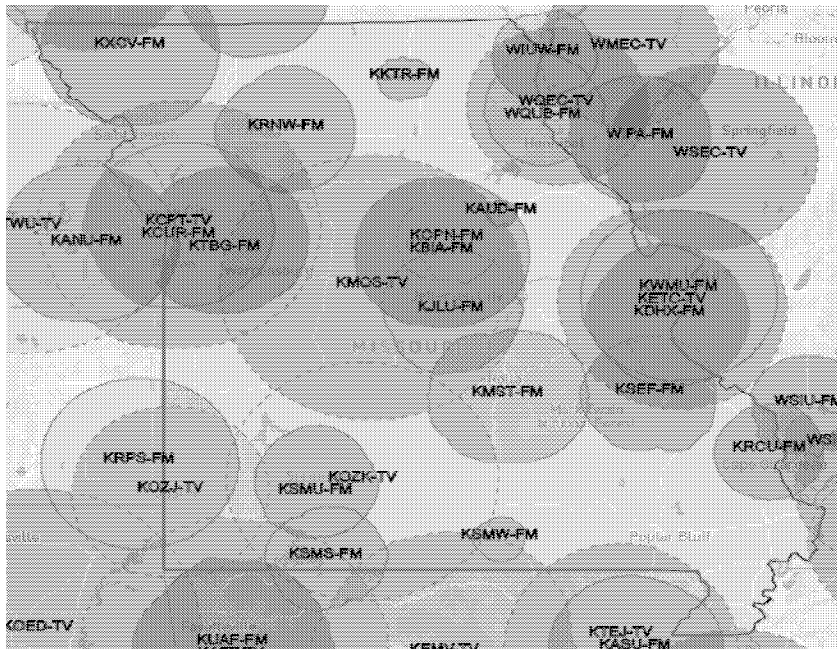
Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): 7.090

Program is found in the following core budget(s): Public Radio and Television

2a. Provide an activity measure(s) for the program (continued).

Below are the public television and radio stations that receive funding.



Television

- KCPT Public Television 19
- KETC St. Louis Regional Public Media
- KMOS University of Central Missouri
- KOZK Board of Governors MSU -

Radio

- KBIA Curators of U of MO Columbia (also KKTR-FM, KAUD-FM)
- KCUR UMKC Curators of U of MO
- KDHX Double Helix Corp
- KJLU Board of Curators Lincoln U
- KKFI Mid-Coast Radio Project
- KOPN New Wave Corporation
- KRCU Southeast Missouri State U (also KSEF-FM)
- KSMU Board of Governors MO St U (also KSMS-FM, KSMW-FM)
- KTBG Public TV 19
- KWMU Curators of U of MO St. Louis (also KMST-FM)
- KXCV/KRNW Northwest MO St U

2b. Provide a measure(s) of the program's quality.

There is not a quality measure at this time.

PROGRAM DESCRIPTION

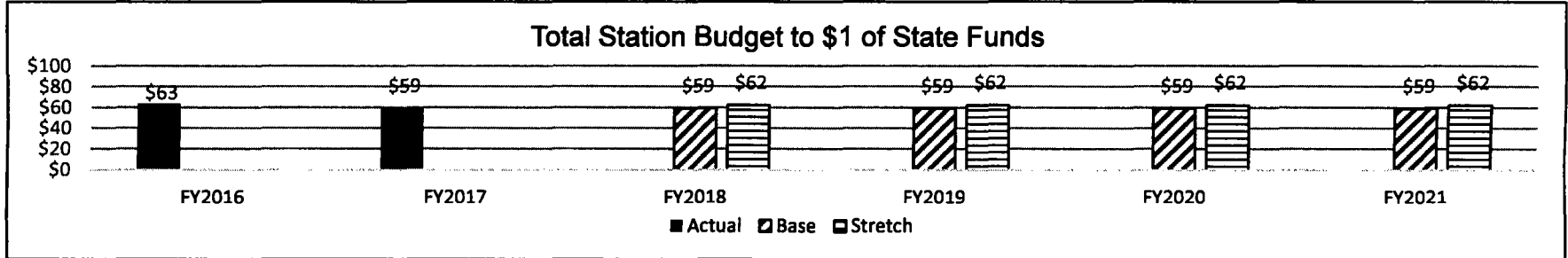
Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): 7.090

Program is found in the following core budget(s): Public Radio and Television

2c. Provide a measure(s) of the program's impact.

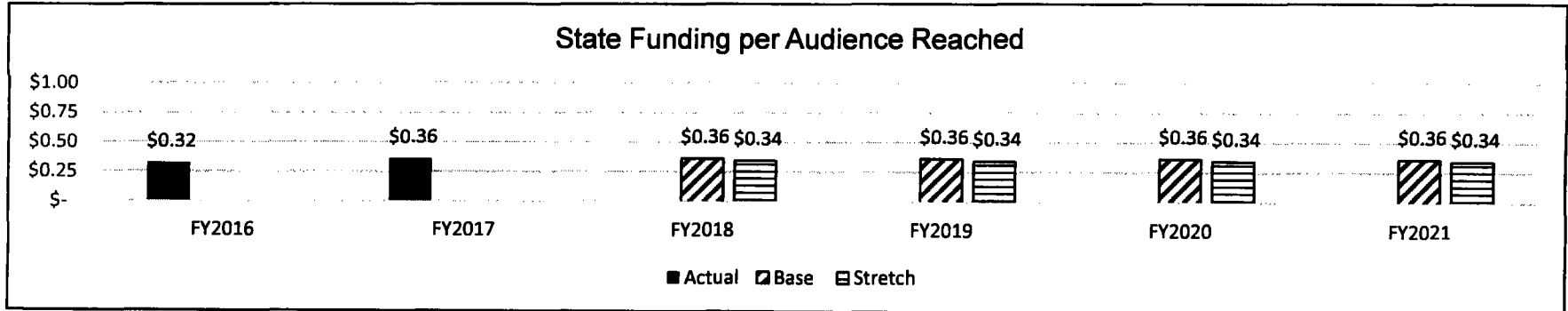


Note 1: Total station budgets (TV and Radio) divided by total state funding. Numbers reflect TV and Radio station's ability to raise funds beyond state funding.

Note 2: Base targets are set at FY2017 Actuals; Stretch target assumes 5% higher station budgets without an increase in state funding.

Note 3: FY17 data is the most recent as of 9/2018.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing the cost of the Program by the Audience reached. Television stations use Nielson ratings to determine Audience size and Radio stations use Arbitron ratings.

Note 2: Base target is same as FY2017 and Stretch is reduced 5%.

Note 3: This is a new measure; therefore, Projected amounts for FY16 and FY17 are not available.

PROGRAM DESCRIPTION

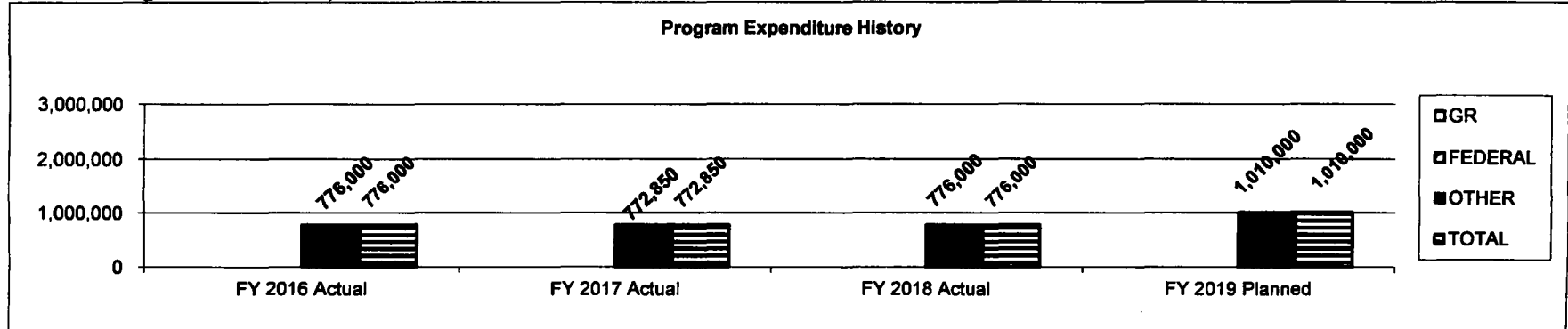
Department: Economic Development

Program Name: Public Television & Radio Grants Spending Authority

HB Section(s): 7.090

Program is found in the following core budget(s): Public Radio and Television

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Transfer from General Revenue and transfer from MO Humanities Trust Fund (0177) to the Public Broadcasting Corporation Special Fund (0887).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42350C |
| Division: MO Arts Council (MAC) | |
| Core: MO Arts Council Trust Fund Transfer | HB Section 7.095 |

1. CORE FINANCIAL SUMMARY

| FY 2019 Budget Request | | | | | FY 2019 Governor's Recommendation | | | | |
|------------------------|------------------|----------|----------|------------------|-----------------------------------|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 4,808,690 | 0 | 0 | 4,808,690 | TRF | 0 | 0 | 0 | 0 |
| Total | 4,808,690 | 0 | 0 | 4,808,690 | Total | 0 | 0 | 0 | 0 |

| | | | | | | | | | |
|-----|------|------|------|------|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|-----|------|------|------|------|

| | | | | | | | | | |
|--------------------|---|---|---|---|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This is the General Revenue transfer that provides funding to Missouri Arts Council (MAC) for programs and administration. MAC funds quality arts programming that addresses MAC's strategic goals of engaging people in meaningful arts experiences, growing Missouri's economy with the arts, and strengthening Missouri's education using the arts. RSMo 143.183 states that 60% of the estimated collection of the Non-resident Professional Athletes' and Entertainers' (A&E) Income Tax is to be transferred to the MAC Trust Fund. In FY17 the tax generated over \$36 million. MAC Trust Fund has never received the full 60% portion the legislation provides, which would be approximately \$22 million annually. MAC provides matching grants to Missouri nonprofit, tax-exempt organizations doubling the impact of state funds. MAC spent down the Trust Funds as directed by the legislature, with a projected balance of only \$100,000 remaining at the beginning of FY19. MAC provides accountability and oversight for the fair and equitable distribution of federal and trust funds in support of the arts statewide to over 600 Missouri tax-exempt, non-profit organizations in 166 communities. Every Missouri Senate district and 95% of the House districts receive programs funded from the Missouri Arts Council Trust Fund and Federal monies. MAC provides matching grants to Missouri non-profit, tax-exempt organizations for quality arts programming in arts education, arts services, community arts, minority arts, dance, theater, music, festivals, and literature, folk, and visual arts. Applicants must demonstrate high artistic quality, strong management skills, community involvement and a diverse audience. MAC-supported activities must be open and accessible to the general public. Funds are distributed through a competitive process with developed guidelines, evaluation criteria and citizen advisory panel review. Over 80% of MAC's budget is distributed throughout the state in the form of grants.

3. PROGRAM LISTING (list programs included in this core funding)

MO Arts Council Trust Fund Transfer

CORE DECISION ITEM

Department: Economic Development
Division: MO Arts Council (MAC)
Core: MO Arts Council Trust Fund Transfer

Budget Unit 42350C
HB Section 7.095

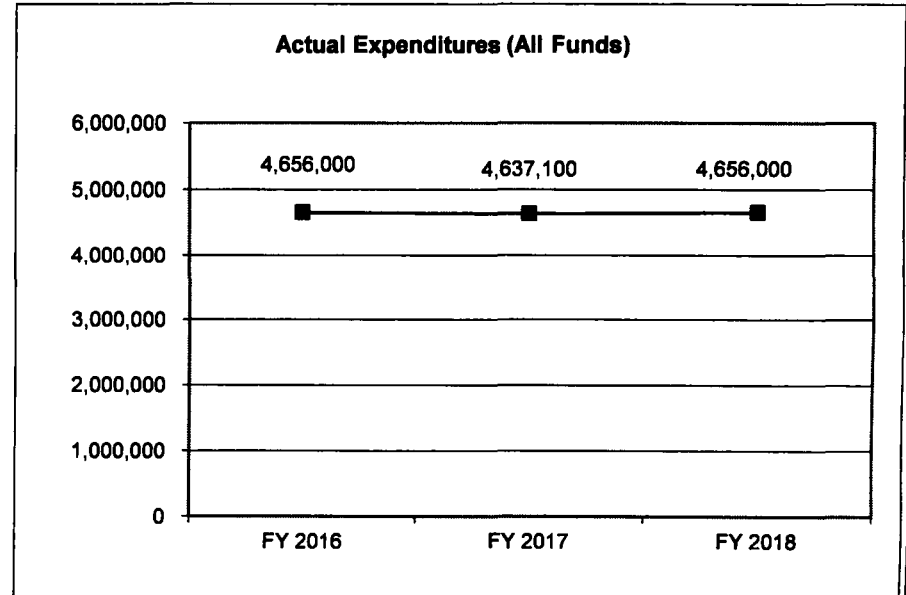
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 4,800,000 | 6,060,000 | 4,800,000 | 4,808,690 |
| Less Reverted (All Funds) | (144,000) | (162,900) | (144,000) | (144,261) |
| Less Restricted (All Funds)* | 0 | (1,260,000) | | 0 |
| Budget Authority (All Funds) | 4,656,000 | 4,637,100 | 4,656,000 | 4,664,429 |
| Actual Expenditures (All Funds) | 4,656,000 | 4,637,100 | 4,656,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$1,260,000 for the MO Arts Council Trust Fund Transfer.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ARTS COUNCIL-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|------------------|----------------|--------------|------------------|--------------------|
| <hr/> | | | | | | | |
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| | Total | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| <hr/> | | | | | | | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| | Total | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| <hr/> | | | | | | | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| | Total | 0.00 | 4,808,690 | 0 | 0 | 4,808,690 | |
| <hr/> | | | | | | | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | | |
|------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|--|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** | |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED | |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN | |
| ARTS COUNCIL-TRANSFER | | | | | | | | | |
| CORE | | | | | | | | | |
| FUND TRANSFERS | | | | | | | | | |
| GENERAL REVENUE | 4,656,000 | 0.00 | 4,808,690 | 0.00 | 4,808,690 | 0.00 | 0 | 0.00 | |
| TOTAL - TRF | 4,656,000 | 0.00 | 4,808,690 | 0.00 | 4,808,690 | 0.00 | 0 | 0.00 | |
| TOTAL | 4,656,000 | 0.00 | 4,808,690 | 0.00 | 4,808,690 | 0.00 | 0 | 0.00 | |
| GRAND TOTAL | \$4,656,000 | 0.00 | \$4,808,690 | 0.00 | \$4,808,690 | 0.00 | \$0 | 0.00 | |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-----------------------|-------------|---------|-------------|---------|-------------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ARTS COUNCIL-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 4,656,000 | 0.00 | 4,808,690 | 0.00 | 4,808,690 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 4,656,000 | 0.00 | 4,808,690 | 0.00 | 4,808,690 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$4,656,000 | 0.00 | \$4,808,690 | 0.00 | \$4,808,690 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$4,656,000 | 0.00 | \$4,808,690 | 0.00 | \$4,808,690 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri Arts Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This is the General Revenue transfer that provides funding to Missouri Arts Council (MAC) for programs and administration.

2a. Provide an activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

PROGRAM DESCRIPTION

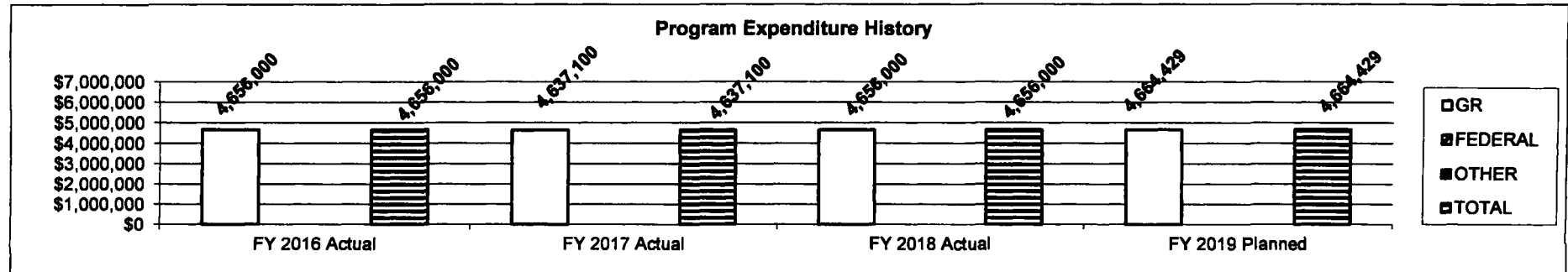
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri Arts Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax . Transfer from GR to MO Arts Council Trust Fund (0262).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 185.100 RSMo., Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

Yes, funds from the National Endowment for the Arts must be matched 1:1 by state appropriations.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42370C |
| Division: | MO Arts Council (MAC) | | |
| Core: | MO Humanities Council Trust Fund Transfer | HB Section | 7.100 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|----------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 1,050,000 | 0 | 0 | 1,050,000 |
| Total | 1,050,000 | 0 | 0 | 1,050,000 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

3. PROGRAM LISTING (list programs included in this core funding)

MO Humanities Council Trust Fund Transfer

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42370C |
| Division: | MO Arts Council (MAC) | | |
| Core: | MO Humanities Council Trust Fund Transfer | HB Section | 7.100 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 800,000 | 1,010,000 | 1,050,000 | 1,050,000 |
| Less Reverted (All Funds) | (24,000) | (27,150) | (31,500) | (31,500) |
| Less Restricted (All Funds)* | 0 | (210,000) | 0 | 0 |
| Budget Authority (All Funds) | 776,000 | 772,850 | 1,018,500 | 1,018,500 |
| Actual Expenditures (All Funds) | 776,000 | 772,850 | 1,018,500 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

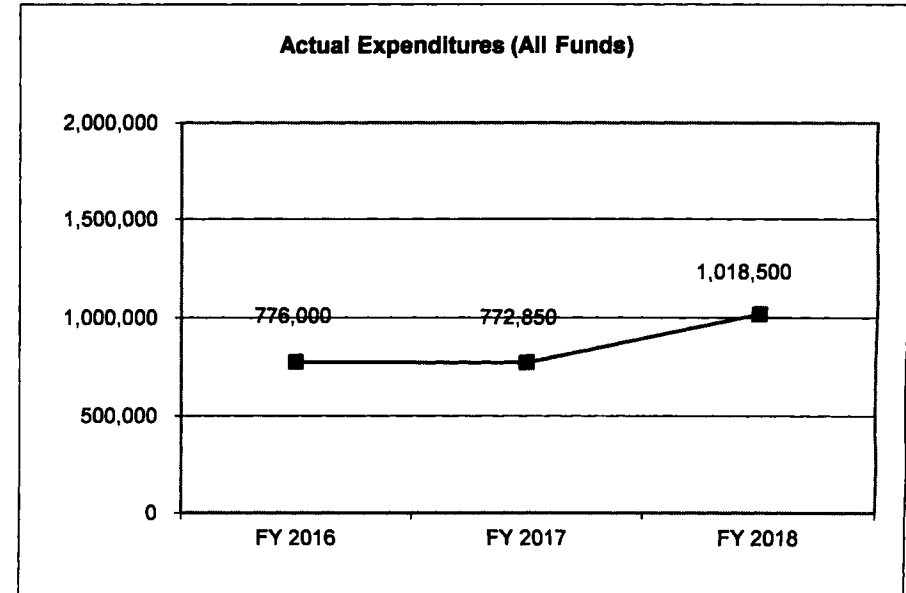
(1)

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funding restricted including \$210,000 for the MO Humanities Council Trust Fund Transfer.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
HUMANITIES COUNCIL-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|------------------|----------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |
| | Total | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |
| | Total | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |
| | Total | 0.00 | 1,050,000 | 0 | 0 | 1,050,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| HUMANITIES COUNCIL-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 1,018,500 | 0.00 | 1,050,000 | 0.00 | 1,050,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 1,018,500 | 0.00 | 1,050,000 | 0.00 | 1,050,000 | 0.00 | 0 | 0.00 |
| TOTAL | 1,018,500 | 0.00 | 1,050,000 | 0.00 | 1,050,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,018,500 | 0.00 | \$1,050,000 | 0.00 | \$1,050,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|------------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| HUMANITIES COUNCIL-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 1,018,500 | 0.00 | 1,050,000 | 0.00 | 1,050,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 1,018,500 | 0.00 | 1,050,000 | 0.00 | 1,050,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,018,500 | 0.00 | \$1,050,000 | 0.00 | \$1,050,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$1,018,500 | 0.00 | \$1,050,000 | 0.00 | \$1,050,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri Humanities Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows the MHC to bolster local economic development in rural and urban communities through heritage tourism initiatives, to conduct workshops benefitting Missouri veterans and their families, and to enhance local communities by funding humanities-based programs, projects, and events through an extensive community grants program. The MHC encourages and supports humanities-related public outreach programming, including teacher education academies and workshops, lecture series, forums, and publications, festivals and living history venues, reading programs for disadvantaged families, and commemorative exhibits highlighting the rich heritage of Missouri. To accomplish these activities, the MHC regularly partners with numerous statewide, regional, and local civic and community organizations, educational institutions, and governmental agencies.

2a. Provide and activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

PROGRAM DESCRIPTION

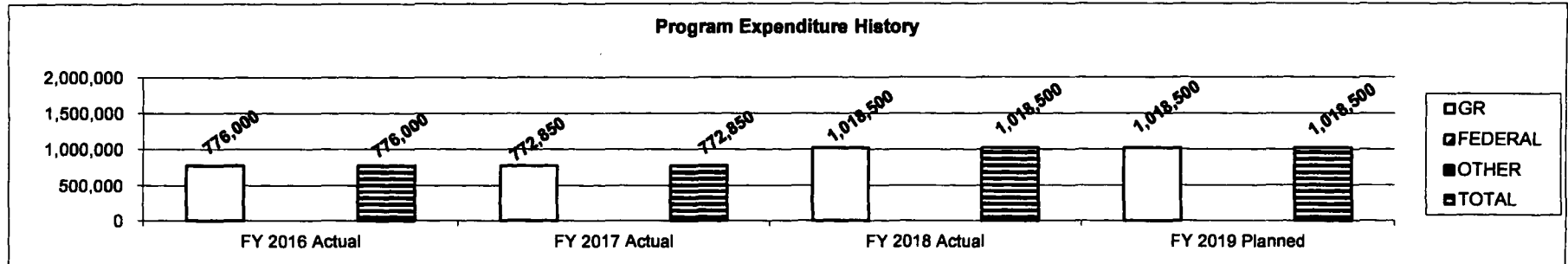
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri Humanities Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax. Transfer from GR to the Missouri Humanities Council Trust Fund (0177).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 186.050 - 186.067 RSMo; Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42375C |
| Division: | MO Arts Council (MAC) | | |
| Core: | MO Public Broadcasting Corp Special Fund Trf | HB Section | 7.105 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|----------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 800,000 | 0 | 0 | 800,000 |
| Total | 800,000 | 0 | 0 | 800,000 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding for the Missouri Public Broadcasting Corp (PBC) Special Fund. The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public television and radio stations beginning in FY2007. MAC will use a memorandum of understanding to ensure the accountability of public funds distribution. The 4 public television and 12 radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. MAC distributes 75% of the funds to 4 television stations and 25% to 12 radio stations according to the formula. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.

3. PROGRAM LISTING (list programs included in this core funding)

Public Broadcasting Community Service Programs on the following stations: Television--KCPT-Kansas City, KETC-St. Louis, KMOS-Sedalia/Warrensburg, KOZK-Springfield.

Radio--KBIA-Columbia, KTBG-Warrensburg, KCUR-Kansas City, KDHX-St. Louis, KJLU-Jefferson City, KKFI-Kansas City, KOPN-Columbia, KRCU-Cape Girardeau, KSMU-Springfield, KMST-Rolla, KWMU-St. Louis, KXCV and KRNW-Maryville

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42375C |
| Division: | MO Arts Council (MAC) | | |
| Core: | MO Public Broadcasting Corp Special Fund Trf | HB Section | 7.105 |

4. FINANCIAL HISTORY

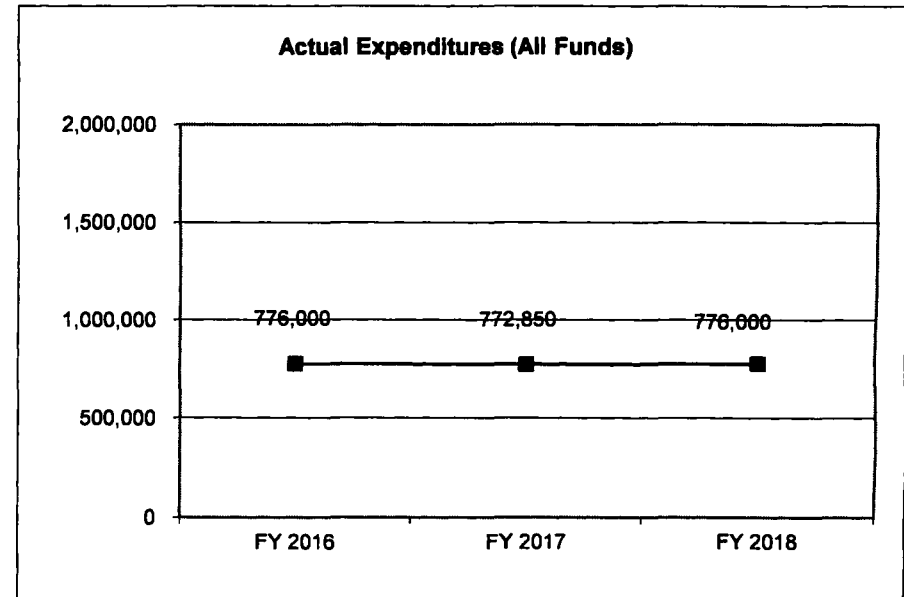
| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 800,000 | 1,010,000 | 800,000 | 800,000 |
| Less Reverted (All Funds) | (24,000) | (27,150) | (24,000) | |
| Less Restricted (All Funds)* | 0 | (210,000) | | 0 |
| Budget Authority (All Funds) | 776,000 | 772,850 | 776,000 | 800,000 |
| Actual Expenditures (All Funds) | 776,000 | 772,850 | 776,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

(1)

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

Notes: (1) Funding restricted including \$210,000 for the MO Public Broadcasting Corp Special Fund Transfer.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
PUBLIC TELEVISION TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|----------------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 800,000 | 0 | 0 | 800,000 | |
| | Total | 0.00 | 800,000 | 0 | 0 | 800,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 800,000 | 0 | 0 | 800,000 | |
| | Total | 0.00 | 800,000 | 0 | 0 | 800,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 800,000 | 0 | 0 | 800,000 | |
| | Total | 0.00 | 800,000 | 0 | 0 | 800,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-----------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC TELEVISION TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 776,000 | 0.00 | 800,000 | 0.00 | 800,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 776,000 | 0.00 | 800,000 | 0.00 | 800,000 | 0.00 | 0 | 0.00 |
| TOTAL | 776,000 | 0.00 | 800,000 | 0.00 | 800,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$776,000 | 0.00 | \$800,000 | 0.00 | \$800,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-----------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC TELEVISION TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 776,000 | 0.00 | 800,000 | 0.00 | 800,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 776,000 | 0.00 | 800,000 | 0.00 | 800,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$776,000 | 0.00 | \$800,000 | 0.00 | \$800,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$776,000 | 0.00 | \$800,000 | 0.00 | \$800,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.105

Program Name: Public Broadcasting Community Service Programs

Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

This is the General Revenue transfer that provides funding to the Missouri Public Broadcasting Corporation Fund. The Missouri Arts Council (MAC) assumed responsibility for granting state funds to public television and radio stations beginning in FY2007.

2a. Provide an activity measure(s) for the program.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

PROGRAM DESCRIPTION

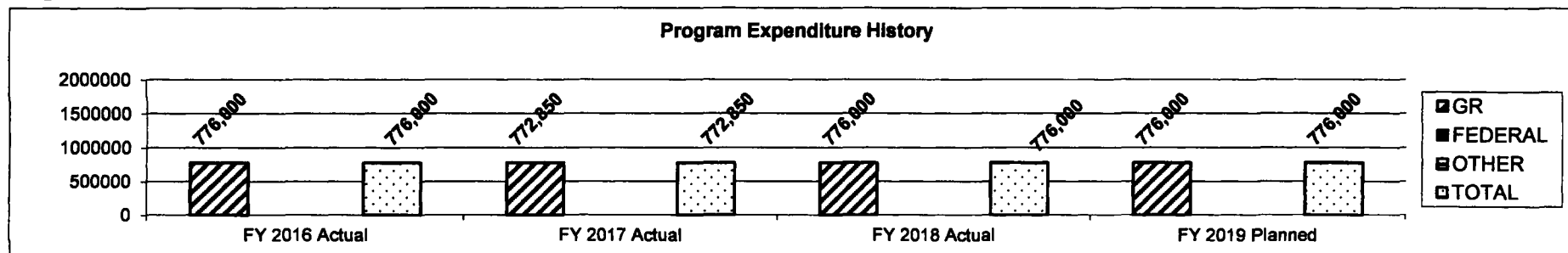
Department: Economic Development

HB Section(s): 7.105

Program Name: Public Broadcasting Community Service Programs

Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Original source of funds is the Non-resident Professional Athletes' and Entertainers' Income Tax. Transfer from GR to MO Public Broadcasting Corp. Special Fund (#0887).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo. Section 143.183 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42450C |
| Division: | Tourism | | |
| Core: | Tourism | HB Section | 7.145 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|-------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 1,700,869 | 1,700,869 |
| EE | 0 | 0 | 5,413,012 | 5,413,012 |
| PSD | 0 | 0 | 9,250,000 | 9,250,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 16,363,881 | 16,363,881 |

FTE 0.00 0.00 38.50 38.50

Est. Fringe 0 0 1,003,817 1,003,817

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
Tourism Marketing Fund (0650)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
Tourism Marketing Fund (0650)

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Division of Tourism (MDT) Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo., tracks sales tax revenue generated by 17 tourism-related Standard Industry Classification (SIC) codes used as a barometer to determine the growth in MDT funding. In effect since July 1, 1994, this Missouri Tourism funding model is a nationally recognized formula that was established to provide reliable funding for MDT, allowing the Division to be competitive with other states in promoting tourism, which is one of the state's top industries in terms of economic development and job creation. In calendar year 2017, MDT Research staff worked with DOR on an equivalency transition from the outdated 17 SIC codes into 44 NAICS codes. There are more NAICS codes because they provide more detailed and accurate tracking of Missouri tourism industry spending within Missouri business.

MDT plans and implements varied and broad-reaching marketing, sales, destination development, and industry relations programs across the state in order to maximize the economic impact of travel to Missouri. MDT works with local businesses, destination marketing organizations, convention and visitors bureaus, and communities to leverage and tie into marketing and public relations efforts to stimulate travel demand and brand the state as a premier tourist destination. The funds from this request will be used to advertise Missouri's tourism destinations and attractions to the traveling public. Such advertising returns dividends back to Missouri, as tourism is an integral part of the Missouri economy, with the industry making significant contributions to economic output, employment, and tax revenues. In 2017, each dollar invested in MDT's budget generated \$80 in additional tourist expenditures and \$3.44 in state tax revenues. Overall, the 2017 Missouri tourism industry generated a record \$16.8 billion impact from 42 million visitors and provided more than 313,000 Missouri jobs.

3. PROGRAM LISTING (list programs included in this core funding)

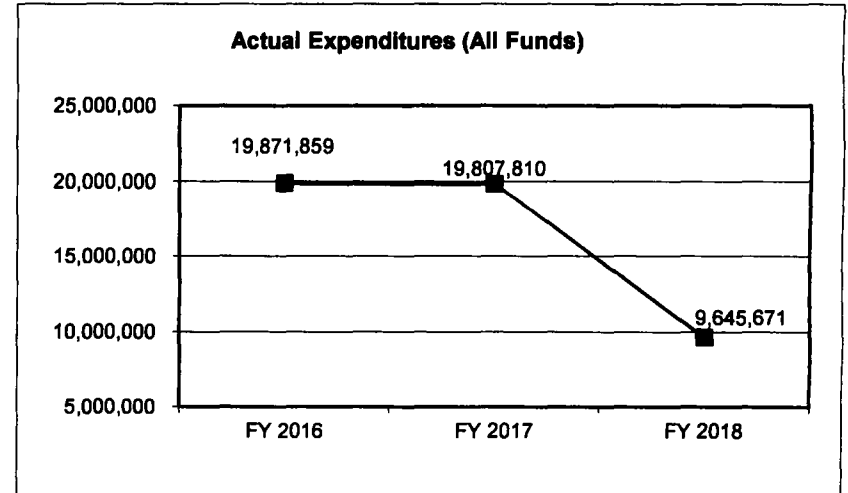
Statewide Tourism Marketing Program

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42450C |
| Division: | Tourism | | |
| Core: | Tourism | HB Section | 7.145 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 22,094,111 | 26,627,668 | 21,024,500 | 16,363,881 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | (1,500,000) | | 0 |
| Budget Authority (All Funds) | 22,094,111 | 25,127,668 | 21,024,500 | 16,363,881 |
| Actual Expenditures (All Funds) | 19,871,859 | 19,807,810 | 9,645,671 | N/A |
| Unexpended (All Funds) | 2,222,252 | 5,319,858 | 11,378,829 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 2,222,252 | 5,319,858 | 11,378,829 | N/A |
| | | (1) | (2) | |



(1) In FY 2017, the total restriction on the GR transfer was \$4,500,000; however, only \$1,500,000 was restricted from the Tourism Supplemental Revenue Fund spending authority.

(2) In FY 2018, the total restriction on the GR transfer was \$10,000,000; however, nothing was restricted from the Tourism Supplemental Revenue Fund spending authority. Tourism spends all cash available each fiscal year.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM**

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|----|-------------------------|--------------|-----------|----------------|-------------------|-------------------|---|
| TAFP AFTER VETOES | | | | | | | | | |
| | | | PS | 38.50 | 0 | 0 | 1,700,869 | 1,700,869 | |
| | | | EE | 0.00 | 0 | 0 | 5,413,012 | 5,413,012 | |
| | | | PD | 0.00 | 0 | 0 | 9,250,000 | 9,250,000 | |
| | | | Total | 38.50 | 0 | 0 | 16,363,881 | 16,363,881 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| Transfer Out | 1756 4942 | PD | | 0.00 | 0 | 0 | (500,000) | (500,000) | Transfer to separate budget unit - Meet in MO. |
| Core Reallocation | 1812 2192 | EE | | 0.00 | 0 | 0 | 4,850,000 | 4,850,000 | More closely align to budget actuals. |
| Core Reallocation | 1812 4745 | PD | | 0.00 | 0 | 0 | (4,750,000) | (4,750,000) | More closely align to budget actuals. |
| Core Reallocation | 1812 4929 | PD | | 0.00 | 0 | 0 | (100,000) | (100,000) | More closely align to budget actuals. |
| NET DEPARTMENT CHANGES | | | | 0.00 | 0 | 0 | (500,000) | (500,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PS | 38.50 | 0 | 0 | 1,700,869 | 1,700,869 | |
| | | | EE | 0.00 | 0 | 0 | 10,263,012 | 10,263,012 | |
| | | | PD | 0.00 | 0 | 0 | 3,900,000 | 3,900,000 | |
| | | | Total | 38.50 | 0 | 0 | 15,863,881 | 15,863,881 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | PS | 38.50 | 0 | 0 | 1,700,869 | 1,700,869 | |
| | | | EE | 0.00 | 0 | 0 | 10,263,012 | 10,263,012 | |
| | | | PD | 0.00 | 0 | 0 | 3,900,000 | 3,900,000 | |
| | | | Total | 38.50 | 0 | 0 | 15,863,881 | 15,863,881 | |

DED - BRASS Report 9

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|--------------|---------------------|--------------|---------------------|--------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 1,239,821 | 32.62 | 1,700,869 | 38.50 | 1,700,869 | 38.50 | 0 | 0.00 |
| TOTAL - PS | 1,239,821 | 32.62 | 1,700,869 | 38.50 | 1,700,869 | 38.50 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 5,456,588 | 0.00 | 5,388,512 | 0.00 | 10,238,512 | 0.00 | 0 | 0.00 |
| TOURISM MARKETING FUND | 6,754 | 0.00 | 24,500 | 0.00 | 24,500 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 5,463,342 | 0.00 | 5,413,012 | 0.00 | 10,263,012 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 2,942,508 | 0.00 | 8,750,000 | 0.00 | 3,900,000 | 0.00 | 0 | 0.00 |
| MAJOR ECONOMIC CONVENTION FUND | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 2,942,508 | 0.00 | 9,250,000 | 0.00 | 3,900,000 | 0.00 | 0 | 0.00 |
| TOTAL | 9,645,671 | 32.62 | 16,363,881 | 38.50 | 15,863,881 | 38.50 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 0 | 0.00 | 0 | 0.00 | 13,730 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 13,730 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 13,730 | 0.00 | 0 | 0.00 |
| MDT Spending Auth & GR Trf Inc - 1419010 | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 0 | 0.00 | 0 | 0.00 | 4,075,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 4,075,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 0 | 0.00 | 0 | 0.00 | 925,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 925,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$9,645,671 | 32.62 | \$16,363,881 | 38.50 | \$20,877,611 | 38.50 | \$0 | 0.00 |

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lm_disummary

FLEXIBILITY REQUEST FORM

| | | |
|---|---|---|
| BUDGET UNIT NUMBER: 42450C BUDGET UNIT NAME: Tourism HOUSE BILL SECTION: 7.145 | DEPARTMENT: Economic Development DIVISION: Tourism | |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | | |
| DEPARTMENT REQUEST | | |
| <p>The Missouri Division of Tourism is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0274 (Division of Tourism Supplemental Revenue Fund). This flexibility ensures that the Division will have the ability to immediately address any identified operational needs.</p> <p>Total PS - \$1,700,869 x 10% = \$170,087 Total EE - \$9,288,512 x 10% = \$928,851</p> | | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE | |
| In FY2018 the Division of Tourism did not use any flexibility between the PS and E&E appropriations. | In FY2019, the Division of Tourism currently does not have flexibility between the PS and E&E appropriations. | |

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 43,032 | 1.33 | 71,732 | 2.00 | 74,732 | 2.00 | 0 | 0.00 |
| ACCOUNTANT I | 7,587 | 0.23 | 40,588 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| ACCOUNTING ANAL II | 0 | 0.00 | 40,350 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| PUBLIC INFORMATION SPEC I | 24,272 | 0.67 | 40,588 | 1.00 | 40,588 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION SPEC II | 135,471 | 3.45 | 132,873 | 3.00 | 183,811 | 4.00 | 0 | 0.00 |
| PUBLIC INFORMATION COOR | 20,541 | 0.48 | 87,988 | 2.00 | 87,988 | 2.00 | 0 | 0.00 |
| TOURIST ASST | 195,400 | 7.69 | 213,953 | 8.00 | 217,953 | 8.00 | 0 | 0.00 |
| TOURIST CENTER SPV | 257,877 | 8.12 | 272,955 | 8.00 | 272,955 | 8.00 | 0 | 0.00 |
| MANAGEMENT ANALYSIS SPEC I | 38,831 | 1.00 | 43,113 | 1.00 | 47,113 | 1.00 | 0 | 0.00 |
| ECON DEV INFO & ADV COOR | 0 | 0.00 | 25,175 | 0.50 | 25,175 | 0.50 | 0 | 0.00 |
| COMMUNITY DEV REP I | 7,083 | 0.22 | 0 | 0.00 | 39,000 | 1.00 | 0 | 0.00 |
| COMMUNITY DEV REP II | 7,311 | 0.20 | 43,865 | 1.00 | 45,865 | 1.00 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B1 | 50,799 | 1.00 | 56,854 | 1.00 | 56,854 | 1.00 | 0 | 0.00 |
| COMMUNITY & ECONOMIC DEV MGRB1 | 103,232 | 2.00 | 115,749 | 2.00 | 113,749 | 2.00 | 0 | 0.00 |
| COMMUNITY & ECONOMIC DEV MGRB2 | 124,790 | 2.00 | 136,241 | 2.00 | 138,241 | 2.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 55,021 | 0.63 | 111,493 | 1.00 | 94,493 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 127,386 | 2.60 | 221,061 | 3.00 | 216,061 | 3.00 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 41,188 | 1.00 | 46,291 | 1.00 | 46,291 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 1,239,821 | 32.62 | 1,700,869 | 38.50 | 1,700,869 | 38.50 | 0 | 0.00 |
| TRAVEL, IN-STATE | 14,768 | 0.00 | 45,000 | 0.00 | 45,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 16,127 | 0.00 | 45,000 | 0.00 | 45,000 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 13,351 | 0.00 | 54,500 | 0.00 | 54,500 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 160,045 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 23,738 | 0.00 | 36,000 | 0.00 | 36,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 5,194,870 | 0.00 | 4,780,062 | 0.00 | 9,630,062 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 655 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 342 | 0.00 | 4,000 | 0.00 | 4,000 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 878 | 0.00 | 6,000 | 0.00 | 6,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 2,030 | 0.00 | 4,000 | 0.00 | 4,000 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------|--------------------|--------------|---------------------|--------------|---------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| BUILDING LEASE PAYMENTS | 36,421 | 0.00 | 165,000 | 0.00 | 165,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 2,400 | 0.00 | 2,400 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 117 | 0.00 | 3,000 | 0.00 | 3,000 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 50 | 0.00 | 50 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 5,483,342 | 0.00 | 5,413,012 | 0.00 | 10,283,012 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 2,942,508 | 0.00 | 9,250,000 | 0.00 | 3,900,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 2,942,508 | 0.00 | 9,250,000 | 0.00 | 3,900,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$9,645,671 | 32.62 | \$16,363,881 | 38.50 | \$15,863,881 | 38.50 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$9,645,671 | 32.62 | \$16,363,881 | 38.50 | \$15,863,881 | 38.50 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

1a. What strategic priority does this program address?

Tell Missouri's Story

1b. What does this program do?

- Through the Tourism Marketing Program, the Missouri Division of Tourism (MDT) promotes Missouri as a premier destination for tourists from throughout the U.S. and around the world in order to generate increased state and local tourism revenues and tourism-industry employment.
- MDT annually executes a research based, diversified, paid advertising campaign in up to 35 media markets in 9 surrounding states, a public relations/social media strategy focusing on enhancing Missouri's brand image, and robust cooperative marketing programs with more than 40 statewide, regional, and national domestic marketing organizations.
- MDT utilizes research-based marketing to ensure that it continues to achieve optimum benefits from its advertising expenditures, thereby maximizing state and local tourism revenues and tourism-related employment in the state.

2a. Provide an activity measure(s) for the program.

| | CY 2016 | | CY 2017 | | CY 2018 | CY 2019 | CY 2020 | CY 2021 |
|--|-----------|--------|-----------|--------|-----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Projected | Projected | Projected |
| Number of Visitors Vacationing in Missouri as a Result of MDT's Marketing (millions) | N/A | 8.8 | 7.5 | 4.6 | 4.5 | 4.5 | 5.0 | 5.0 |
| Amount of Visitor Spending as a Result of MDT's Marketing (billions) | \$2.00 | \$1.97 | \$1.70 | \$1.11 | \$1.00 | \$1.00 | \$1.10 | \$1.10 |

Source: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI).

Note 1: SMARI calculates visitors vacationing in Missouri as a result of MDT's marketing by conducting surveys of 5,110 potential adult travelers in 35 target markets in 9 surrounding states (accuracy level +/-1.37%) to determine the number of tourists attributable to MDT advertising (4.6M).

Note 2: Because MDT purchases media in target markets in order to increase tourism to Missouri, the number of tourists attributable to MDT is directly correlated to the size of the advertising budget. The \$3M restriction in the second half of FY2017 and the \$10M restriction in FY2018 will result in expected decreases in tourists MDT is able to influence to visit Missouri. Due to the cumulative effect of advertising on behavior, MDT expects visitation to further decline in 2018 from 2017. CY2018 and 2019 projections assume MDT's FY19 core funding is restored; it is projected it will take until 2020 to restore MDT-influenced visitation to previous levels.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

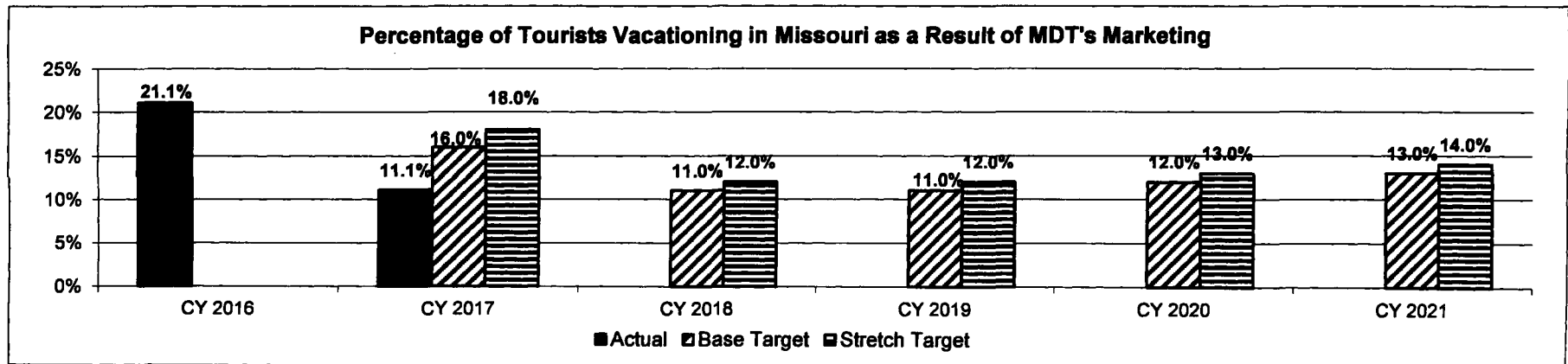
Program is found in the following core budget(s): Tourism

2b. Provide a measure(s) of the program's quality.

| Likelihood to Travel to Missouri (Potential Visitors Aware of MDT Ads) | | | | | | |
|--|---------|---------|-----------|-----------|-----------|-----------|
| | CY 2016 | CY 2017 | CY 2018 | CY 2019 | CY 2020 | CY 2021 |
| | Actual | Actual | Projected | Projected | Projected | Projected |
| Very Likely | 22% | 26% | 27% | 28% | 29% | 30% |
| Somewhat Likely | 42% | 35% | 35% | 35% | 36% | 36% |
| Not Very Likely | 24% | 18% | 17% | 17% | 16% | 16% |
| Not At All Likely | 12% | 22% | 21% | 20% | 19% | 18% |

Source: Strategic Marketing and Research Insights (SMARI)

2c. Provide a measure(s) of the program's impact.



Sources: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company

Note 1: Calculated by dividing the number of tourists attributable to MDT advertising (see 2a) by the total number of visitors to Missouri (42M). The total number of visitors to Missouri is determined by Tourism Economics. (2017 numbers).

PROGRAM DESCRIPTION

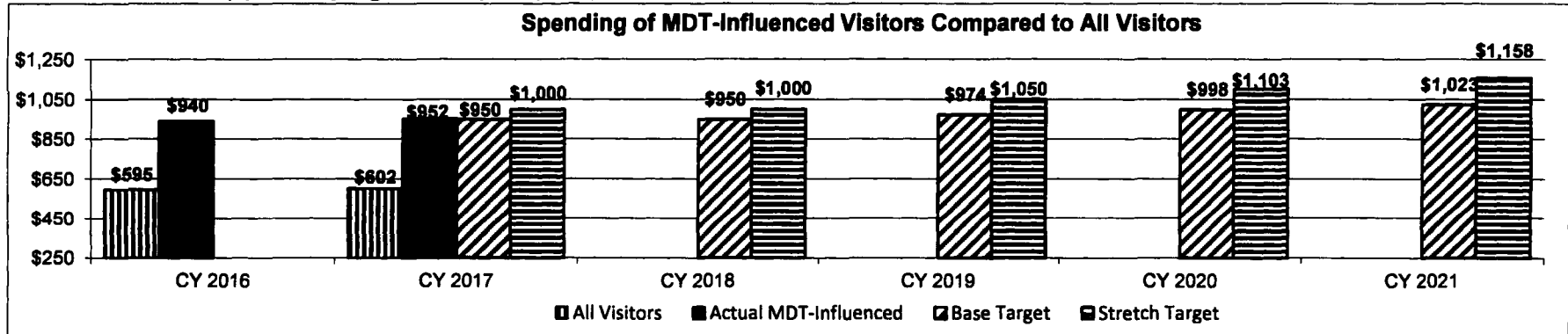
Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

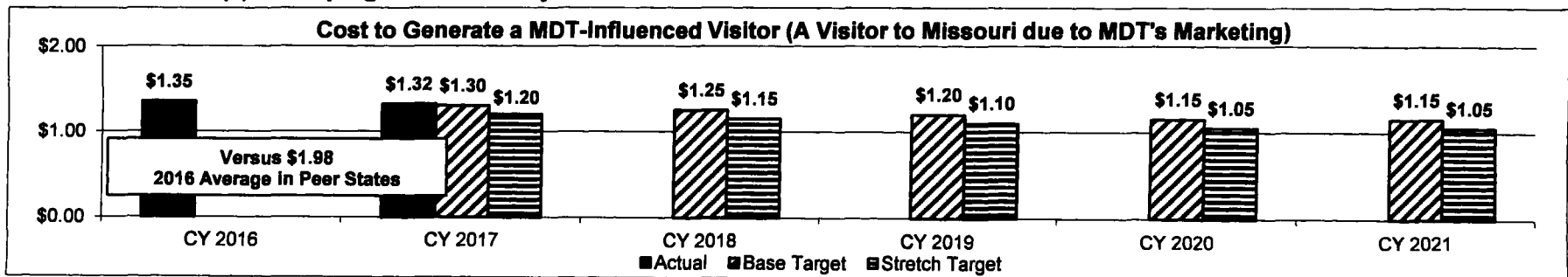
2c. Provide a measure(s) of the program's impact (cont).



Sources: *Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company*

Note: This measure compares the average amount spent per trip per party by visitors attributable to MDT's marketing to the average amount spent per trip per party for all Missouri visitors. SMARI calculates the average amount of visitor spending by MDT-influenced visitors by conducting surveys of 5,110 potential adult travelers in 35 target markets in 9 surrounding states (accuracy level +/-1.37%) to determine the amount of visitor spending attributable to MDT's advertising. The average amount of spending per trip by all visitors in Missouri is determined by Tourism Economics.

2d. Provide a measure(s) of the program's efficiency.



Source: *Strategic Marketing and Research Insights (SMARI)*.

Note: This measure is calculated by dividing MDT's marketing budget by the number of MDT-influenced visitors.

PROGRAM DESCRIPTION

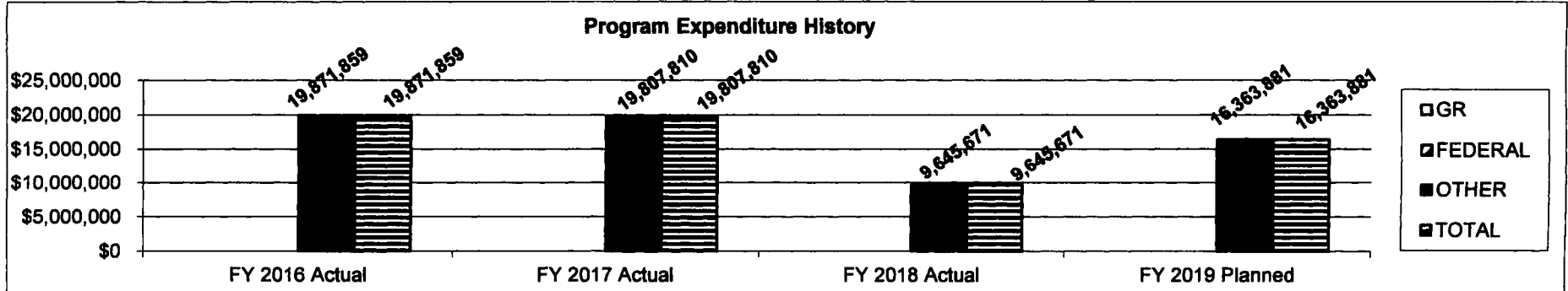
Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274) and Tourism Marketing Fund (0650)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.450 through 620.467. RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|---|---|
| Department: Economic Development | Budget Unit <u>42450C and 42460C</u> |
| Division: Tourism | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | HB Section <u>7.145 and 7.150</u> |

1. AMOUNT OF REQUEST

| FY 2020 Budget Request | | | | | FY 2020 Governor's Recommendation | | | | | | |
|------------------------|-----------|---------|-----------|------------|-----------------------------------|-------|------|---------|-------|-------|---|
| | GR | Federal | Other | Total | E | | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | | PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 4,075,000 | 4,075,000 | | EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 925,000 | 925,000 | | PSD | 0 | 0 | 0 | 0 | |
| TRF | 5,000,000 | 0 | 0 | 5,000,000 | | TRF | 0 | 0 | 0 | 0 | |
| Total | 5,000,000 | 0 | 5,000,000 | 10,000,000 | | Total | 0 | 0 | 0 | 0 | |
| | | | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | | FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274) Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input checked="" type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase GR Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The funding for the Division of Tourism is through a General Revenue transfer to the Tourism Supplemental Revenue Fund (TSRF). The authority for the Division of Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo.

This \$5,000,000 request will increase the GR transfer into the TSRF and the corresponding spending authority to be used in the tourism budget to promote Missouri's tourism destinations and attractions to the traveling public with a fully integrated marketing strategy based upon sound research. Additional funding will enhance efforts to showcase Missouri's tourism opportunities and potentially bring more events to Missouri. As we welcome more visitors to our diverse state, we are helping to create jobs, build our economy, and strengthen the foundation of communities across Missouri.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|---|--------------------------------------|
| Department: Economic Development | Budget Unit 42450C and 42460C |
| Division: Tourism | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | HB Section 7.145 and 7.150 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request includes a \$5,000,000 GR increase to the Tourism Supplemental Revenue Transfer Fund (TSRF) along with a \$5,000,000 increase in spending authority. This increase will restore Tourism's budget closer to the FY15 (\$21.9M), FY16 (\$20.8M), and FY17 (\$20.7M) amounts. As shown in Tourism's Program Description performance measures, the number of visitors vacationing in Missouri and the amount visitors are spending as a result of Tourism's marketing has dropped in CY17 and CY18 when Tourism's budget was cut in half due to the \$10 million restriction. This funding will be used in the Missouri Division of Tourism's marketing plans to increase the division's reach into new and current markets.

As the official destination marketing organization charged with promoting Missouri as a leisure travel destination, the Missouri Division of Tourism (MDT) plans and implements a wide variety of marketing and strategic sales initiatives. Our goal is to deliver the right message, through the right medium, to the right audience, at the right time, in order to maximize the economic impact of travel to the Show-Me State.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| 400 Professional Services | | | | | 4,075,000 | | 4,075,000 | | | |
| Total EE | 0 | | 0 | | 4,075,000 | | 4,075,000 | | 0 | |
| Program Distributions | | | | | 925,000 | | 925,000 | | | |
| Total PSD | 0 | | 0 | | 925,000 | | 925,000 | | 0 | |
| Transfers | 5,000,000 | | | | | | 5,000,000 | | | |
| Total TRF | 5,000,000 | | 0 | | 0 | | 5,000,000 | | 0 | |
| Grand Total | 5,000,000 | 0.0 | 0 | 0.0 | 5,000,000 | 0.0 | 10,000,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| Department: Economic Development | | | Budget Unit 42450C and 42460C | | | | | | | |
|--|--------------------------|----------------------|--------------------------------------|-----------------------|-----------------------------|-----------------------------------|-----------------------------|-------------------------|--------------------------------|---|
| Division: Tourism | | | | | | | | | | |
| DI Name: MDT Spending Authority and GR Transfer Incr. | | | DI#1419010 | | | HB Section 7.145 and 7.150 | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Transfers | | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | |

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development
Division: Tourism
DI Name: MDT Spending Authority and GR Transfer Incr. **DI#**1419010

Budget Unit 42450C and 42460C
HB Section 7.145 and 7.150

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Tourism plays a vital role in Missouri's economic development. In Fiscal Year 2017, visitors spent a combined \$13.6 billion, supported 313,000 jobs, and generated \$1.4 billion in state and local taxes that contribute to our communities' economic well-being. In fact, the Fiscal Year 2017 total tourism sales were up \$501 million from the previous year.

6b. Provide a measure(s) of the program's quality.

Refer to the Core and Program Description Forms.

6c. Provide a measure(s) of the program's impact.

Refer to the Core and Program Description Forms.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Core and Program Description Forms.

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|--|--------------------------------------|
| Department: Economic Development | Budget Unit 42450C and 42460C |
| Division: Tourism | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | HB Section 7.145 and 7.150 |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Tourism works with industry partners and the ad agency of record to maximize the number of visitors to Missouri.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| MDT Spending Auth & GR Trf Inc - 1419010 | | | | | | | | |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 4,075,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 4,075,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 925,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 925,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$5,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$5,000,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42465C |
| Division: | Tourism | | |
| Core: | Missouri Film Office | HB Section | 7.145 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|----------------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 100,115 | 100,115 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 100,115 | 100,115 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

NOTE: Tourism Supplemental Revenue Fund (0274)

2. CORE DESCRIPTION

The Missouri Film Office was established in 1983 to attract film, television, video and cable production to Missouri and to promote the growth of the film and video production industry within Missouri. The Missouri Film Office serves as the official central point of contact for all statewide inquiries concerning film, TV shows/segments, commercials, web content, and scripted motion media. The production and distribution of films and television programs is one of the nation's most valuable cultural and economic resources, and in Missouri more than 16,000 workers are employed in the industry with salaries above the national average. The office maintains and markets a large photo database of diverse locations across the state and keeps current a statewide database of skilled workers, special equipment operators and support service companies. Many small businesses provide support to the film industry in Missouri, including transportation, food service, hospitality, retail, accounting, information management, equipment rental, heavy machine leasing, specialized design services, fine arts schools, lawyers, and managers for public figures and independent artists. Missouri Film Office efforts serve to maximize the economic impact as well as national and international exposure of Missouri-filmed production for the state.

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the five member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

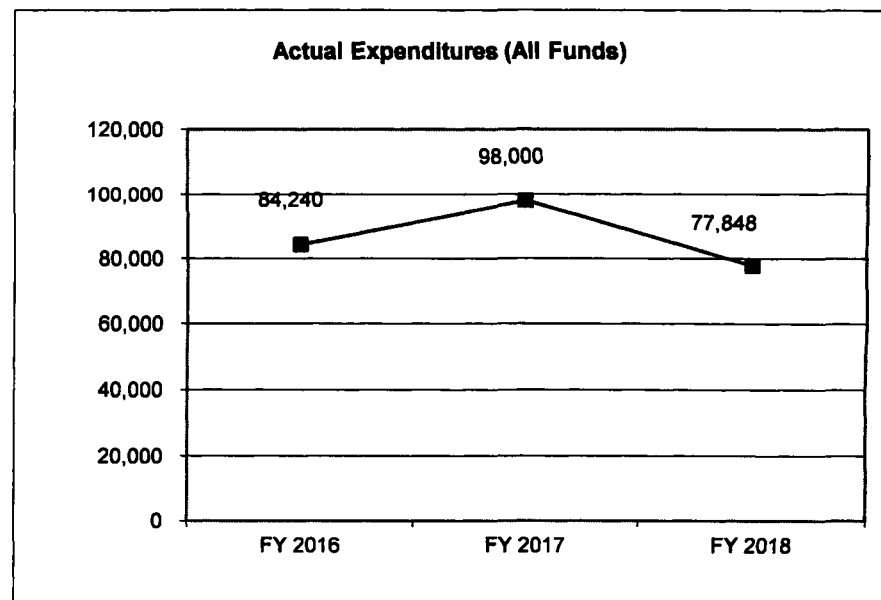
Missouri Film Office

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42465C |
| Division: | Tourism | | |
| Core: | Missouri Film Office | HB Section | 7.145 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 100,115 | 100,115 | 100,115 | 100,115 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 100,115 | 100,115 | 100,115 | 100,115 |
| Actual Expenditures (All Funds) | 84,240 | 98,000 | 77,848 | N/A |
| Unexpended (All Funds) | 15,875 | 2,115 | 22,267 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 15,875 | 2,115 | 22,267 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: In FY 2018, the total restriction on the GR transfer was \$10,000,000; however, nothing was restricted from the Tourism Supplemental Revenue Fund spending authority. The Film Office did not spend their entire appropriation due to the shortage of cash.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FILM OFFICE**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | EE | 0.00 | 0 | 0 | 100,115 | 100,115 | |
| | Total | 0.00 | 0 | 0 | 100,115 | 100,115 | |
| DEPARTMENT CORE REQUEST | EE | 0.00 | 0 | 0 | 100,115 | 100,115 | |
| | Total | 0.00 | 0 | 0 | 100,115 | 100,115 | |
| GOVERNOR'S RECOMMENDED CORE | EE | 0.00 | 0 | 0 | 100,115 | 100,115 | |
| | Total | 0.00 | 0 | 0 | 100,115 | 100,115 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|----------|---------|-----------|---------|-----------|----------|---------|---------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| FILM OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 77,848 | 0.00 | 100,115 | 0.00 | 100,115 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 77,848 | 0.00 | 100,115 | 0.00 | 100,115 | 0.00 | 0 | 0.00 |
| TOTAL | 77,848 | 0.00 | 100,115 | 0.00 | 100,115 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$77,848 | 0.00 | \$100,115 | 0.00 | \$100,115 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------|----------|---------|-----------|---------|-----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| FILM OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 8,753 | 0.00 | 12,341 | 0.00 | 12,341 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 9,825 | 0.00 | 7,102 | 0.00 | 7,102 | 0.00 | 0 | 0.00 |
| SUPPLIES | 13,898 | 0.00 | 17,976 | 0.00 | 17,976 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 32,538 | 0.00 | 20,001 | 0.00 | 35,001 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 846 | 0.00 | 1,591 | 0.00 | 1,591 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 8,458 | 0.00 | 29,614 | 0.00 | 14,614 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 1,746 | 0.00 | 2,934 | 0.00 | 2,934 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 4,215 | 0.00 | 4,215 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 2,236 | 0.00 | 2,236 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 1,784 | 0.00 | 2,105 | 0.00 | 2,105 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 77,848 | 0.00 | 100,115 | 0.00 | 100,115 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$77,848 | 0.00 | \$100,115 | 0.00 | \$100,115 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$77,848 | 0.00 | \$100,115 | 0.00 | \$100,115 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.145

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

1a. What strategic priority does this program address?

Tell Missouri's Story

1b. What does this program do?

- The Missouri Film Office works to bring film, television, commercial and web production to Missouri and to promote the growth of the film and video production industry within Missouri by marketing Missouri to filmmakers through in-person meetings, distribution of marketing materials, and social media; responding to inquiries about possible Missouri projects; providing filmmakers information about available city and state resources; setting up location scouting trips; and providing logistical support during filming. The office also coordinates the Missouri Stories Scriptwriting Fellowship Program, an initiative to increase the number of film and TV scripts set in Missouri.
- The one-person office partners with the Kansas City Film Office as well as film liaisons in Convention and Visitors Bureaus across the state to leverage the Office's resources.
- According to a Tourism Economics study, in 2015 the Missouri film industry generated nearly \$1.2 billion in economic impact and contributed \$45.7 million in state taxes and another \$38.2 million in local taxes. In 2016, the Missouri film industry supported over 16,000 jobs with salaries higher than the national average.

2a. Provide an activity measure(s) for the program.

| | FY 2016 | | FY 2017 | | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|-------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Film Projects Assisted (1) | 150 | 172 | 150 | 181 | 180 | 188 | 190 | 192 | 194 |
| Film Office Web Site Visits | 10,000 | 12,892 | 10,000 | 10,749 | 10,000 | 11,218 | 11,220 | 11,230 | 11,240 |
| Mo Stories Script Submissions | 50 | 62 | 50 | 48 | 50 | 52 | 55 | 60 | 65 |

Note 1: Film projects assisted include feature films, short films, TV series and episodes, web content, music videos, film festivals, and film events.

2b. Provide a measure(s) of the program's quality.

| Satisfaction with Assistance Provide by the Missouri Film Office | | | | |
|--|---------|-----------|-----------|-----------|
| | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
| | Actual | Projected | Projected | Projected |
| Extremely Satisfied | 66.7% | 67.0% | 68.0% | 69.0% |
| Very Satisfied | 25.0% | 26.0% | 27.0% | 28.0% |
| Moderately Satisfied | 0.0% | 1.0% | 1.0% | 1.0% |
| Somewhat Dissatisfied | 4.2% | 3.0% | 2.0% | 1.0% |
| Not at all Satisfied | 4.2% | 3.0% | 2.0% | 1.0% |

Note 1: The Missouri Film Office has developed a survey to determine the satisfaction with the projects assisted annually by the Missouri Film Office. Satisfaction was measured on a 5-point scale: not at all satisfied, somewhat dissatisfied, moderately satisfied, very satisfied, or extremely satisfied.

PROGRAM DESCRIPTION

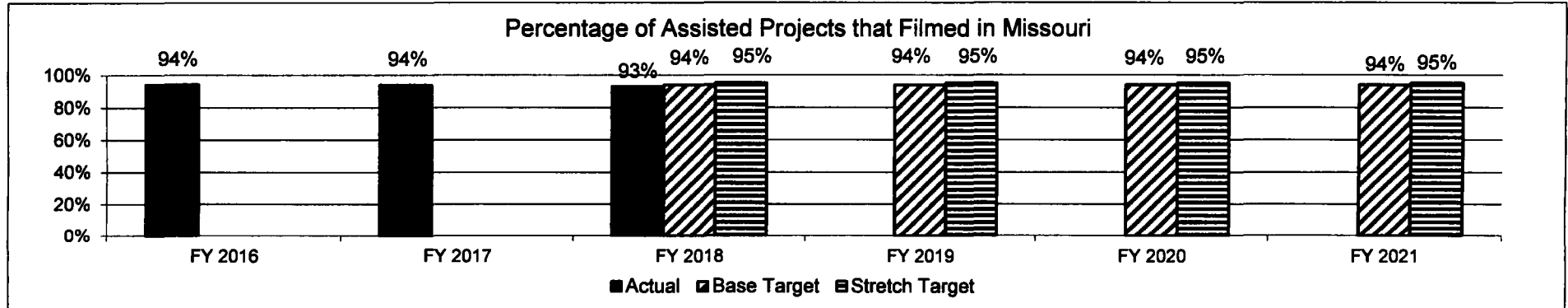
Department: Economic Development

HB Section(s): 7.145

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2c. Provide a measure(s) of the program's impact.



Note 1: Measure calculated by dividing the number of projects filming in Missouri by the total number assisted by the Film Office. Base/Stretch goals indicate continued strength in conversions.

Note 2: The Missouri Film Office has developed a survey to determine what share of the film and television productions assisted annually chose to film in Missouri as a direct result of the Film Office's efforts. The performance measure compares the percentage of productions indicating that Missouri Film Office assistance was very influential in their decision to locate in Missouri to all productions assisted.

Note 3: While not part of a formal survey, two 2016 productions reported to the Missouri Film Office that their efforts were instrumental in the productions being located in Missouri: (1) the Netflix series *Ozark*, which spent \$127,376 during its filming, and (2) the film *All Creatures*, which spent \$720,000 during its filming.

| Share of Film Projects that Filmed in Missouri as a Direct Result of a Missouri Film Office Effort | | | | |
|--|---------|-----------|-----------|-----------|
| | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
| | Actual | Projected | Projected | Projected |
| Absolutely or Very Much Influenced | 22.2% | 24.0% | 26.0% | 28.0% |
| Moderately or Slightly Influenced | 16.7% | 17.0% | 19.0% | 22.0% |
| Not at all Influenced | 61.1% | 59.0% | 55.0% | 50.0% |

PROGRAM DESCRIPTION

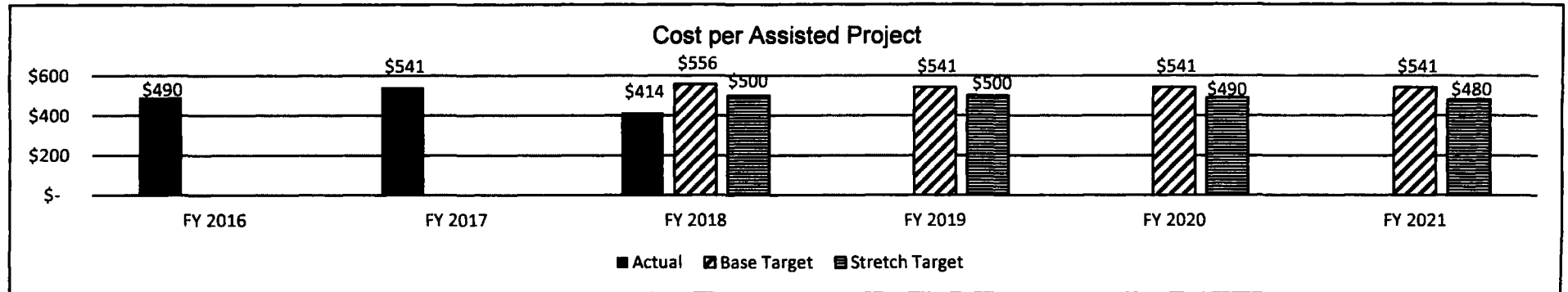
Department: Economic Development

HB Section(s): 7.145

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure calculated by dividing the cost of the Film Office Operations by the number of Film Projects Assisted. Base target assumes consistent costs and film project activity. In FY 2018, a \$10,000,000 restriction in Division of Tourism resulted in fewer film office expenditures.

PROGRAM DESCRIPTION

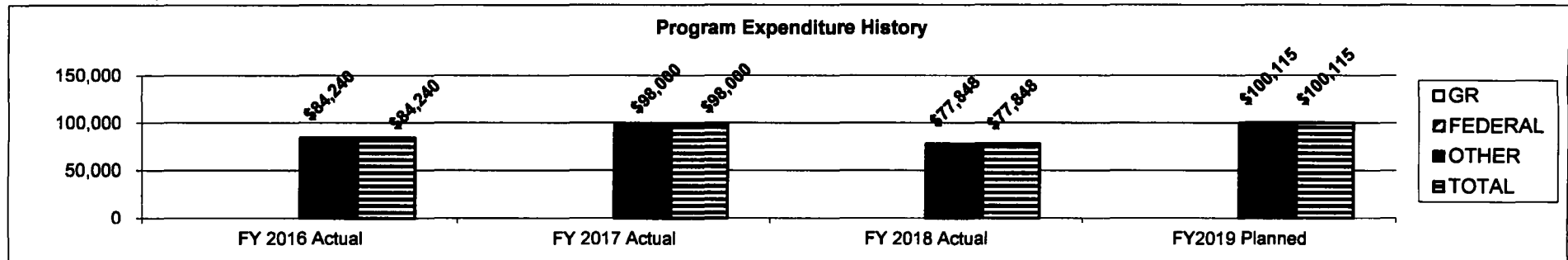
Department: Economic Development

HB Section(s): 7.145

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: The FY 2018 actual expenditures were down due to a \$10,000,000 restriction in cash in Division of Tourism.

4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42460C |
| Division: | Tourism | | |
| Core: | Tourism Supplemental Revenue Fund Transfer | HB Section | 7.150 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|-------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 15,734,261 | 0 | 0 | 15,734,261 |
| Total | 15,734,261 | 0 | 0 | 15,734,261 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

See the core decision items for the Division of Tourism and the Missouri Film Office for details about these programs.

3. PROGRAM LISTING (list programs included in this core funding)

Tourism Supplemental Revenue Fund Transfer

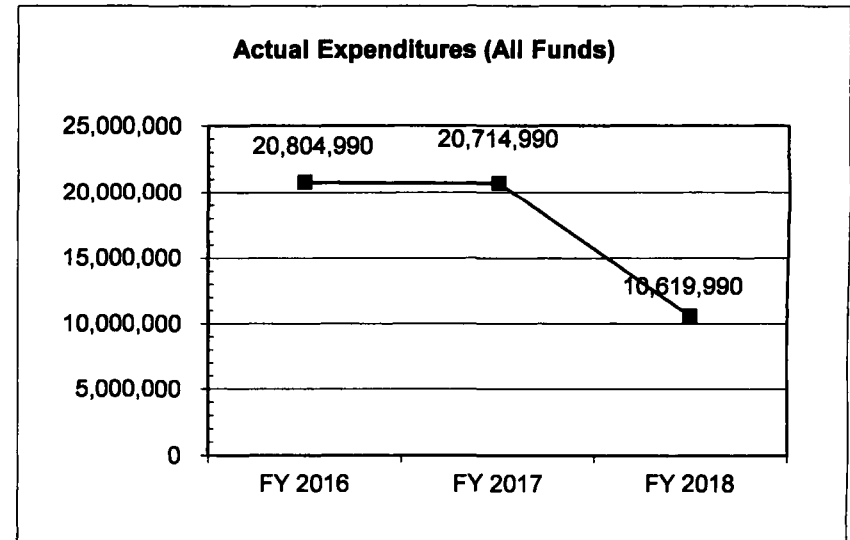
CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42460C |
| Division: | Tourism | | |
| Core: | Tourism Supplemental Revenue Fund Transfer | HB Section | 7.150 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 21,448,443 | 25,948,443 | 20,948,443 | 15,734,261 |
| Less Reverted (All Funds) | (643,453) | (733,453) | (328,453) | (472,028) |
| Less Restricted (All Funds) | 0 | (4,500,000) | 0 | 0 |
| Budget Authority (All Funds) | 20,804,990 | 20,714,990 | 20,619,990 | 15,262,233 |
| Actual Expenditures (All Funds) | 20,804,990 | 20,714,990 | 10,619,990 | N/A |
| Unexpended (All Funds) | 0 | 0 | 10,000,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 10,000,000 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) The \$10,000,000 of unexpended funds in FY 2018 is due to a \$10,000,000 restriction not being released until 6-29-2018.
 Only \$10,619,990 of general revenue was actually transferred in FY 2018.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-------------------|----------------|--------------|-------------------|--------------------|
| <hr/> | | | | | | | |
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| | Total | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| <hr/> | | | | | | | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| | Total | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| <hr/> | | | | | | | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| | Total | 0.00 | 15,734,261 | 0 | 0 | 15,734,261 | |
| <hr/> | | | | | | | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | | |
|---|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|--|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** | |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED | |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN | |
| TOURISM-TRANSFER | | | | | | | | | |
| CORE | | | | | | | | | |
| FUND TRANSFERS | | | | | | | | | |
| GENERAL REVENUE | 10,619,990 | 0.00 | 15,734,261 | 0.00 | 15,734,261 | 0.00 | 0 | 0.00 | |
| TOTAL - TRF | 10,619,990 | 0.00 | 15,734,261 | 0.00 | 15,734,261 | 0.00 | 0 | 0.00 | |
| TOTAL | 10,619,990 | 0.00 | 15,734,261 | 0.00 | 15,734,261 | 0.00 | 0 | 0.00 | |
| MDT Spending Auth & GR Trf Inc - 1419010 | | | | | | | | | |
| FUND TRANSFERS | | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 | |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 | |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 | |
| GRAND TOTAL | \$10,619,990 | 0.00 | \$15,734,261 | 0.00 | \$20,734,261 | 0.00 | \$0 | 0.00 | |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 10,619,990 | 0.00 | 15,734,261 | 0.00 | 15,734,261 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 10,619,990 | 0.00 | 15,734,261 | 0.00 | 15,734,261 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$10,619,990 | 0.00 | \$15,734,261 | 0.00 | \$15,734,261 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$10,619,990 | 0.00 | \$15,734,261 | 0.00 | \$15,734,261 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.150

Program Name: Tourism Supplemental Revenue Fund Transfer

Program is found in the following core budget(s): Tourism

1a. What strategic priority does this program address?

Tell Missouri's Story

1b. What does this program do?

This is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

See the Program Description Forms for the Statewide Tourism Marketing Program and the Missouri Film Office for an explanation of these programs and how they contribute to tourism-related economic development.

2a. Provide an activity measure() for the program.

This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2b. Provide a measure(s) of the program's quality.

This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2c. Provide a measure(s) of the program's impact.

This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

PROGRAM DESCRIPTION

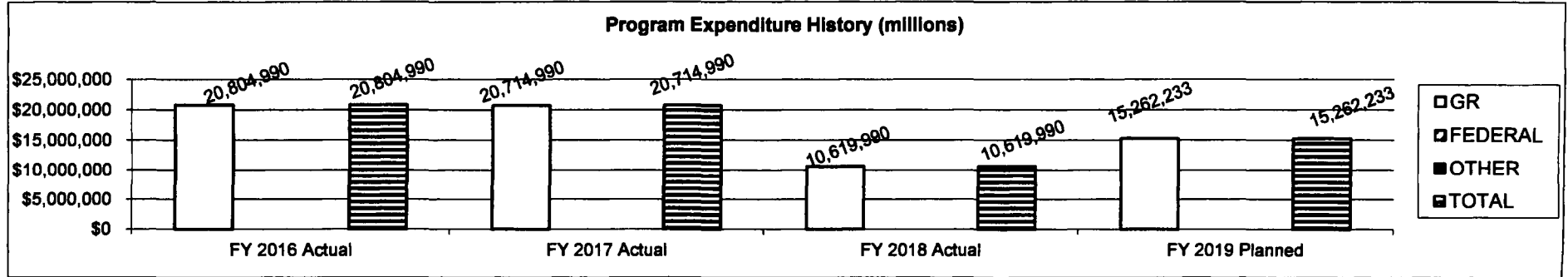
Department: Economic Development

HB Section (s): 7.150

Program Name: Tourism Supplemental Revenue Fund Transfer

Program is found in the following core budget(s): Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect the 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.450 through 620.467, RSMo, and Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---|
| Department: Economic Development | Budget Unit <u>42450C and 42460C</u> |
| Division: Tourism | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | HB Section <u>7.145 and 7.150</u> |

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | E |
|--------------|------------------------|----------|------------------|-------------------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 4,075,000 | 4,075,000 | |
| PSD | 0 | 0 | 925,000 | 925,000 | |
| TRF | 5,000,000 | 0 | 0 | 5,000,000 | |
| Total | 5,000,000 | 0 | 5,000,000 | 10,000,000 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)

| | FY 2020 Governor's Recommendation | | | | E |
|--------------|-----------------------------------|----------|----------|----------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |
| | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Increase GR Transfer and Corresponding Spending Authority</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The funding for the Division of Tourism is through a General Revenue transfer to the Tourism Supplemental Revenue Fund (TSRF). The authority for the Division of Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo.

This \$5,000,000 request will increase the GR transfer into the TSRF and the corresponding spending authority to be used in the tourism budget to promote Missouri's tourism destinations and attractions to the traveling public with a fully integrated marketing strategy based upon sound research. Additional funding will enhance efforts to showcase Missouri's tourism opportunities and potentially bring more events to Missouri. As we welcome more visitors to our diverse state, we are helping to create jobs, build our economy, and strengthen the foundation of communities across Missouri.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|---|--------------------------------------|
| Department: Economic Development | Budget Unit 42450C and 42460C |
| Division: Tourism | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | HB Section 7.145 and 7.150 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request includes a \$5,000,000 GR increase to the Tourism Supplemental Revenue Transfer Fund (TSRF) along with a \$5,000,000 increase in spending authority. This increase will restore Tourism's budget closer to the FY15 (\$21.9M), FY16 (\$20.8M), and FY17 (\$20.7M) amounts. As shown in Tourism's Program Description performance measures, the number of visitors vacationing in Missouri and the amount visitors are spending as a result of Tourism's marketing has dropped in CY17 and CY18 when Tourism's budget was cut in half due to the \$10 million restriction. This funding will be used in the Missouri Division of Tourism's marketing plans to increase the division's reach into new and current markets.

As the official destination marketing organization charged with promoting Missouri as a leisure travel destination, the Missouri Division of Tourism (MDT) plans and implements a wide variety of marketing and strategic sales initiatives. Our goal is to deliver the right message, through the right medium, to the right audience, at the right time, in order to maximize the economic impact of travel to the Show-Me State.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| 400 Professional Services | | | | | 4,075,000 | | 4,075,000 | | | |
| Total EE | 0 | | 0 | | 4,075,000 | | 4,075,000 | | 0 | |
| Program Distributions | | | | | 925,000 | | 925,000 | | | |
| Total PSD | 0 | | 0 | | 925,000 | | 925,000 | | 0 | |
| Transfers | 5,000,000 | | | | | | 5,000,000 | | | |
| Total TRF | 5,000,000 | | 0 | | 0 | | 5,000,000 | | 0 | |
| Grand Total | 5,000,000 | 0.0 | 0 | 0.0 | 5,000,000 | 0.0 | 10,000,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| Department: Economic Development | | | | Budget Unit | | 42450C and 42460C | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|---|
| Division: Tourism | | | | HB Section | | 7.145 and 7.150 | | | | |
| DI Name: MDT Spending Authority and GR Transfer Incr. DI#1419010 | | | | | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|---|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42450C and 42460C</u> |
| Division: <u>Tourism</u> | |
| DI Name: <u>MDT Spending Authority and GR Transfer Incr.</u> DI# <u>1419010</u> | HB Section <u>7.145 and 7.150</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Tourism plays a vital role in Missouri's economic development. In Fiscal Year 2017, visitors spent a combined \$13.6 billion, supported 313,000 jobs, and generated \$1.4 billion in state and local taxes that contribute to our communities' economic well-being. In fact, the Fiscal Year 2017 total tourism sales were up \$501 million from the previous year.

6b. Provide a measure(s) of the program's quality.

Refer to the Core and Program Description Forms.

6c. Provide a measure(s) of the program's impact.

Refer to the Core and Program Description Forms.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Core and Program Description Forms.

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|--|---|
| Department: <u>Economic Development</u> | Budget Unit <u>42450C and 42460C</u> |
| Division: <u>Tourism</u> | |
| DI Name: <u>MDT Spending Authority and GR Transfer Incr. DI#1419010</u> | HB Section <u>7.145 and 7.150</u> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Tourism works with industry partners and the ad agency of record to maximize the number of visitors to Missouri.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM-TRANSFER | | | | | | | | |
| MDT Spending Auth & GR Trf Inc - 1419010 | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 5,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$5,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$5,000,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MEET IN MO**

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Transfer In | 1757 5053 | PD | 0.00 | 0 | 0 | 500,000 | 500,000 | |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | 500,000 | 500,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PD | 0.00 | 0 | 0 | 500,000 | 500,000 | |
| Total | | | 0.00 | 0 | 0 | 500,000 | 500,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PD | 0.00 | 0 | 0 | 500,000 | 500,000 | |
| Total | | | 0.00 | 0 | 0 | 500,000 | 500,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MAJOR ECONOMIC CONVENTION FUND | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-----------------------|---------|---------|---------|---------|-----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | | 0.00 |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO TRANSFER | | | | | | | | |
| Meet In MO GR Transfer - 1419011 | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |

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NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42461C |
| Division: Tourism | |
| DI Name: Meet in Missouri GR Transfer DI#1419011 | HB Section _____ |

1. AMOUNT OF REQUEST

| FY 2020 Budget Request | | | | |
|------------------------|----------------|-------------|-------------|----------------|
| | GR | Federal | Other | Total E |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 500,000 | 0 | 0 | 500,000 |
| Total | 500,000 | 0 | 0 | 500,000 |
| | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

| FY 2020 Governor's Recommendation | | | | |
|-----------------------------------|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total E |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input checked="" type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Meet in Missouri Act provides an incentive for regional convention and visitors commissions or official Destination Marketing Organizations (DMOs) to attract major out-of-state conventions to the state of Missouri. The authority for the Meet in Missouri Act is provided for in Section 620.1620, RSMo, passed in May 2016 by the Missouri General Assembly. Eligible conventions include any major convention event where more than 50% of the attendees travel to the convention from outside of Missouri and require overnight hotel accommodations. The applicant must be competing for the event against non-Missouri cities. Without the grant, the convention would not be reasonably anticipated to occur in Missouri.

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42461C |
| Division: Tourism | |
| DI Name: Meet in Missouri GR Transfer | DI# 1419011 |
| | HB Section _____ |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request will fund a General Revenue transfer of \$500,000 into the Major Economic Convention Event in Missouri Fund (0593). This transfer corresponds with the spending authority of \$500,000, which was added during the 2018 Legislative Session (Section 7.145). Per the Meet in Missouri Act, each grant shall not exceed the lesser of:

- a. The amount of estimated total sales taxes to be received by the state generated by sleeping rooms paid by guests of hotels and motels reasonably believed to be occupied due to the convention,
- b. More than 50% of the cost of hosting the major convention event,
- c. The positive net fiscal impact to the state general revenue, or
- d. \$1 million.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | 500,000 | | | | | | 500,000 | | | |
| Total TRF | 500,000 | | 0 | | 0 | | 500,000 | | 0 | |
| Grand Total | 500,000 | 0.0 | 0 | 0.0 | 0 | 0.0 | 500,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| | | | | | |
|--|--|-------------------|---------------------------|--|--|
| Department: Economic Development | | | Budget Unit 42461C | | |
| Division: Tourism | | | | | |
| DI Name: Meet in Missouri GR Transfer | | DI#1419011 | HB Section _____ | | |

| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
|-------------------------------|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | 0 | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|---|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>42461C</u> |
| Division: <u>Tourism</u> | |
| DI Name: <u>Meet in Missouri GR Transfer</u> DI# <u>1419011</u> | HB Section _____ |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This is a new program; therefore, measures will be developed.

6b. Provide a measure(s) of the program's quality.

This is a new program; therefore, measures will be developed.

6c. Provide a measure(s) of the program's impact.

This is a new program; therefore, measures will be developed.

6d. Provide a measure(s) of the program's efficiency.

This is a new program; therefore, measures will be developed.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Division of Tourism will work with partners in the Tourism industry to market the program to achieve performance measure targets.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO TRANSFER | | | | | | | | |
| Meet In MO GR Transfer - 1419011 | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42610C |
| Division: | Energy | | |
| Core: | Energy Technical Assistance, Education & Policy | HB Section | 7.155 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|------------------|----------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 1,260,092 | 791,592 | 2,051,684 |
| EE | 0 | 609,299 | 136,630 | 745,929 |
| PSD | 0 | 0 | 6,754 | 6,754 |
| Total | 0 | 1,869,391 | 934,976 | 2,804,367 |
| FTE | 0.00 | 23.05 | 13.95 | 37.00 |

| | | | | |
|--------------------|----------|----------------|----------------|------------------|
| Est. Fringe | 0 | 674,657 | 417,135 | 1,091,792 |
|--------------------|----------|----------------|----------------|------------------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Energy Set-aside Fund (0667)
Biodiesel Fuel Revolving Fund (0730)
Energy Futures Fund (0935)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 E |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Energy Set-aside Fund (0667)
Biodiesel Fuel Revolving Fund (0730)
Energy Futures Fund (0935)

Notes:

2. CORE DESCRIPTION

The Department of Economic Development – Division of Energy advances the efficient use of diverse energy resources to drive economic growth, achieve greater energy security for future generations, and provide for a healthier environment. The Division delivers technical and financial assistance for energy efficiency and renewable energy projects, promotes the use and development of diverse in-state energy resources, tracks energy data, plans for adequate and secure energy supplies, and participates in emergency planning. The Division operates as the designated State Energy Office, directing the use of federal State Energy Program funds to support state-led energy initiatives. These initiatives are defined by the Comprehensive State Energy Plan, which was developed through an extensive stakeholder process to identify the state's energy needs.

Division staff members support business and community development and the use of diverse in-state resources and energy efficiency through interaction with Department of Economic Development programs, utility companies, Public Service Commission staff, and the Department of Natural Resources' environmental programs. Division staff also support the increased use and innovative development of bioenergy solutions, as well as support market research and demonstration projects that advance the use of clean, domestic energy resources and technologies.

3. PROGRAM LISTING (list programs included in this core funding)

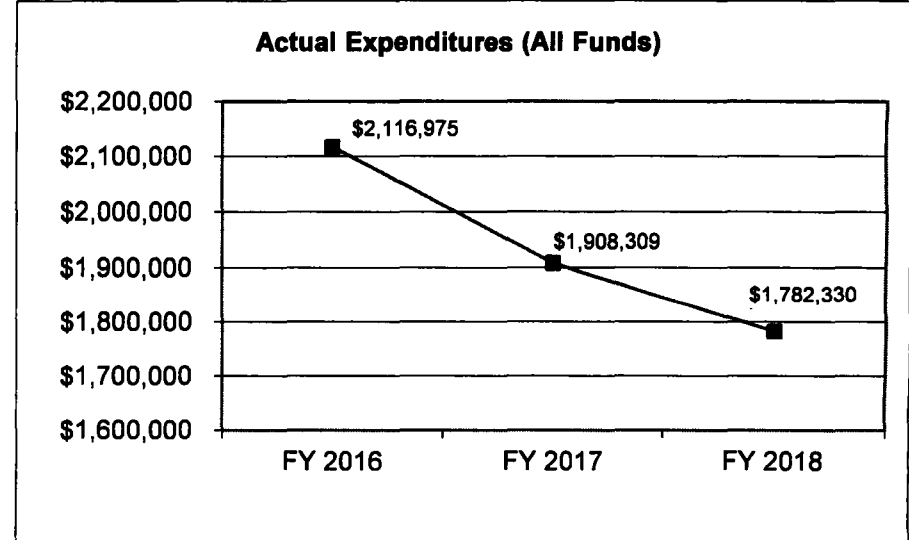
Division of Energy Operating

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42610C |
| Division: | Energy | | |
| Core: | Energy Technical Assistance, Education & Policy | HB Section | 7.155 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) (1) | \$2,524,005 | \$2,790,199 | \$2,790,199 | \$2,804,367 |
| Less Reverted (All Funds) | \$0 | \$0 | \$0 | \$0 |
| Less Restricted (All Funds) | \$0 | \$0 | \$0 | \$0 |
| Budget Authority (All Funds) | \$2,524,005 | \$2,790,199 | \$2,790,199 | \$2,804,367 |
| Actual Expenditures (All Funds) | \$2,116,975 | \$1,908,309 | \$1,782,330 | N/A |
| Unexpended (All Funds) | \$407,030 | \$881,890 | \$1,007,869 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | \$0 | \$0 | \$0 | N/A |
| Federal | \$381,384 | \$869,435 | \$909,610 | N/A |
| Other | \$25,646 | \$12,456 | \$98,259 | N/A |



Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Financial data only includes operating appropriations.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY TECH ASST EDU & POLICY**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|--------------|----------|------------------|----------------|------------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 37.00 | 0 | 1,260,092 | 791,592 | 2,051,684 | |
| | EE | 0.00 | 0 | 609,299 | 136,630 | 745,929 | |
| | PD | 0.00 | 0 | 0 | 6,754 | 6,754 | |
| | Total | 37.00 | 0 | 1,869,391 | 934,976 | 2,804,367 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 37.00 | 0 | 1,260,092 | 791,592 | 2,051,684 | |
| | EE | 0.00 | 0 | 609,299 | 136,630 | 745,929 | |
| | PD | 0.00 | 0 | 0 | 6,754 | 6,754 | |
| | Total | 37.00 | 0 | 1,869,391 | 934,976 | 2,804,367 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 37.00 | 0 | 1,260,092 | 791,592 | 2,051,684 | |
| | EE | 0.00 | 0 | 609,299 | 136,630 | 745,929 | |
| | PD | 0.00 | 0 | 0 | 6,754 | 6,754 | |
| | Total | 37.00 | 0 | 1,869,391 | 934,976 | 2,804,367 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY TECH ASST EDU & POLICY | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| ENERGY FEDERAL | 782,861 | 16.21 | 1,260,092 | 23.05 | 1,260,092 | 23.05 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 608,275 | 12.13 | 473,076 | 9.21 | 473,076 | 9.21 | 0 | 0.00 |
| BIODIESEL FUEL REVOLVING | 0 | 0.00 | 3,688 | 0.07 | 3,688 | 0.07 | 0 | 0.00 |
| ENERGY FUTURES FUND | 162,435 | 3.12 | 314,828 | 4.67 | 314,828 | 4.67 | 0 | 0.00 |
| TOTAL - PS | 1,553,571 | 31.46 | 2,051,684 | 37.00 | 2,051,684 | 37.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ENERGY FEDERAL | 168,146 | 0.00 | 609,299 | 0.00 | 609,299 | 0.00 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 54,142 | 0.00 | 104,580 | 0.00 | 104,580 | 0.00 | 0 | 0.00 |
| ENERGY FUTURES FUND | 6,471 | 0.00 | 32,050 | 0.00 | 32,050 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 228,759 | 0.00 | 745,929 | 0.00 | 745,929 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| ENERGY SET-ASIDE PROGRAM | 0 | 0.00 | 2,039 | 0.00 | 2,039 | 0.00 | 0 | 0.00 |
| BIODIESEL FUEL REVOLVING | 0 | 0.00 | 165 | 0.00 | 165 | 0.00 | 0 | 0.00 |
| MO ALTERNATV FUEL VEHICLE LOAN | 0 | 0.00 | 50 | 0.00 | 50 | 0.00 | 0 | 0.00 |
| ENERGY FUTURES FUND | 0 | 0.00 | 4,500 | 0.00 | 4,500 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 6,754 | 0.00 | 6,754 | 0.00 | 0 | 0.00 |
| TOTAL | 1,782,330 | 31.46 | 2,804,367 | 37.00 | 2,804,367 | 37.00 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| ENERGY FEDERAL | 0 | 0.00 | 0 | 0.00 | 8,774 | 0.00 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 0 | 0.00 | 0 | 0.00 | 3,338 | 0.00 | 0 | 0.00 |
| BIODIESEL FUEL REVOLVING | 0 | 0.00 | 0 | 0.00 | 25 | 0.00 | 0 | 0.00 |
| ENERGY FUTURES FUND | 0 | 0.00 | 0 | 0.00 | 2,031 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 14,168 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 14,168 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,782,330 | 31.46 | \$2,804,367 | 37.00 | \$2,818,535 | 37.00 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|---|--|
| BUDGET UNIT NUMBER: 42610C BUDGET UNIT NAME: Energy Technical Assistance, Education & Policy HOUSE BILL SECTION: 7.155 | DEPARTMENT: Economic Development DIVISION: Energy |
|---|--|

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 100% flexibility between the Division of Energy Operating federal and other fund appropriations . This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. The added flexibility in the following funds will allow us to operate more efficiently.

- Federal Fund #0866
- Energy Set-Aside Fund #0667
- Energy Futures Fund # 0935

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
|---|--|--|
| \$224,003 | Expenditures in each fund will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in the funds will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |

3. Please explain how flexibility was used in the prior and/or current years.

| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
|--|--|
| In FY2018, the Division of Energy transferred \$144,003 PS from fund 0866 - Energy Federal and \$80,000 PS from fund 0935-Energy Futures Fund to fund 0667 - Energy Set-Aside Program Fund (total amount transferred = \$224,003). This flex was requested in order to meet payroll. | In FY 2019, the Division of Energy was appropriated up to 100% flexibility between the federal and other fund appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers. |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY TECH ASST EDU & POLICY | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 65,326 | 2.00 | 61,137 | 2.00 | 61,137 | 2.00 | 0 | 0.00 |
| ACCOUNT CLERK II | 27,326 | 1.00 | 27,531 | 1.00 | 27,531 | 1.00 | 0 | 0.00 |
| AUDITOR II | 40,416 | 1.00 | 40,115 | 1.00 | 40,115 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION COOR | 39,708 | 1.00 | 39,413 | 1.00 | 39,413 | 1.00 | 0 | 0.00 |
| EXECUTIVE II | 39,000 | 1.00 | 43,466 | 1.00 | 43,466 | 1.00 | 0 | 0.00 |
| MANAGEMENT ANALYSIS SPEC I | 46,735 | 1.01 | 46,448 | 1.00 | 46,448 | 1.00 | 0 | 0.00 |
| MANAGEMENT ANALYSIS SPEC II | 42,780 | 1.01 | 43,131 | 1.00 | 43,131 | 1.00 | 0 | 0.00 |
| PLANNER II | 75,106 | 1.85 | 133,051 | 3.00 | 133,051 | 3.00 | 0 | 0.00 |
| PLANNER III | 158,048 | 3.00 | 167,817 | 3.00 | 167,817 | 3.00 | 0 | 0.00 |
| PLANNER IV | 55,136 | 0.77 | 71,755 | 1.00 | 71,755 | 1.00 | 0 | 0.00 |
| PUBLIC UTILITY FINANCIAL ANAL | 0 | 0.00 | 91 | 0.26 | 91 | 0.26 | 0 | 0.00 |
| ENVIRONMENTAL SPEC II | 13,847 | 0.38 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ENVIRONMENTAL SPEC III | 91,314 | 2.00 | 100,650 | 1.53 | 100,650 | 1.53 | 0 | 0.00 |
| ENERGY SPEC I | 21,829 | 0.63 | 41,539 | 1.00 | 41,539 | 1.00 | 0 | 0.00 |
| ENERGY SPEC III | 82,368 | 2.00 | 134,664 | 2.63 | 134,664 | 2.63 | 0 | 0.00 |
| ENERGY SPEC IV | 49,863 | 1.00 | 50,436 | 1.13 | 50,436 | 1.13 | 0 | 0.00 |
| ENERGY ENGINEER I | 51,286 | 1.17 | 50,350 | 1.00 | 50,350 | 1.00 | 0 | 0.00 |
| ENERGY ENGINEER II | 54,622 | 1.04 | 56,351 | 1.00 | 56,351 | 1.00 | 0 | 0.00 |
| ENERGY ENGINEER III | 91,124 | 1.57 | 120,701 | 2.00 | 120,701 | 2.00 | 0 | 0.00 |
| ECONOMIC DEV INCENTIVE SPEC II | 75,752 | 1.83 | 104,185 | 2.00 | 104,185 | 2.00 | 0 | 0.00 |
| ENVIRONMENTAL MGR B2 | 120,698 | 2.00 | 126,295 | 2.45 | 126,295 | 2.45 | 0 | 0.00 |
| ENVIRONMENTAL MGR B3 | 75,791 | 1.00 | 76,852 | 1.00 | 76,852 | 1.00 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B2 | 66,023 | 0.99 | 67,951 | 1.00 | 67,951 | 1.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 102,001 | 1.00 | 109,687 | 1.00 | 109,687 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 27,703 | 0.43 | 237,279 | 3.00 | 237,279 | 3.00 | 0 | 0.00 |
| LEGAL COUNSEL | 0 | 0.00 | 24,137 | 0.00 | 24,137 | 0.00 | 0 | 0.00 |
| SENIOR COUNSEL | 21,450 | 0.28 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 18,319 | 0.50 | 76,652 | 1.00 | 76,652 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 1,553,571 | 31.46 | 2,051,884 | 37.00 | 2,051,684 | 37.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 17,047 | 0.00 | 45,299 | 0.00 | 45,299 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 33,450 | 0.00 | 22,523 | 0.00 | 22,523 | 0.00 | 0 | 0.00 |
| SUPPLIES | 11,593 | 0.00 | 63,398 | 0.00 | 63,398 | 0.00 | 0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY TECH ASST EDU & POLICY | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL DEVELOPMENT | 49,791 | 0.00 | 53,338 | 0.00 | 53,338 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 18,043 | 0.00 | 36,497 | 0.00 | 36,497 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 91,065 | 0.00 | 458,602 | 0.00 | 458,602 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 2,068 | 0.00 | 28,301 | 0.00 | 28,301 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 365 | 0.00 | 3,446 | 0.00 | 3,446 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 907 | 0.00 | 12,384 | 0.00 | 12,384 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 3,616 | 0.00 | 5,102 | 0.00 | 5,102 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 37 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 777 | 0.00 | 16,039 | 0.00 | 16,039 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 228,759 | 0.00 | 745,929 | 0.00 | 745,929 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 6,754 | 0.00 | 6,754 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 6,754 | 0.00 | 6,754 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,782,330 | 31.46 | \$2,804,367 | 37.00 | \$2,804,367 | 37.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$951,007 | 16.21 | \$1,869,391 | 23.05 | \$1,869,391 | 23.05 | | 0.00 |
| OTHER FUNDS | \$831,323 | 15.25 | \$934,976 | 13.95 | \$934,976 | 13.95 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Division of Energy advances energy efficiency and the use of diverse energy resources through financial and technical assistance, education, and advocacy. This drives economic development and job creation, achieves greater energy security, and provides for a healthier environment.
- Key Division activities under the State Energy Program include: planning for Missouri's future energy needs; participating in regulatory cases before the Public Service Commission; certifying resources are identified in the Comprehensive State Energy Plan for Missouri's Renewable Energy Standard; certifying energy efficient homes and auditors; working with state agencies to increase energy efficiency of state facilities and fleets and encourage alternative fuel use in the state fleet; and preparing for energy emergencies and mitigation of energy supply disruptions.
- Energy Operations includes all programmatic and administrative support for the Division for the State Energy Program, as well as for the Energy Revolving Loan and Weatherization Programs (see Energy Efficient Services).

2a. Provide an activity measure(s) for the program.

| | FY 2016 | FY 2017 | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|------------------------------------|---------|---------|-----------|---------|-----------|-----------|-----------|
| | Actual | Actual | Projected | Actual | Projected | Projected | Projected |
| Renewable Energy Contacts | 19,704 | 63,403 | 65,000 | 47,836 | 50,000 | 51,000 | 52,020 |
| Information and Technical Contacts | 231,050 | 315,880 | 320,000 | 328,578 | 315,738 | 322,053 | 328,494 |
| Energy Price and Supply Contacts | 58,704 | 136,192 | 150,000 | 85,610 | 87,322 | 89,069 | 90,850 |

Note 1: Projected based on a 2% increase in contacts (correspondence, calls, visits, meetings, etc.) per year.

Note 2: Renewable Energy Contacts include clients from commercial and agricultural operations, utility companies and customers, private-sector consultants, renewable energy developers, residential sector, industries, schools, colleges, universities, state and local governments and hospitals. The drop in contacts was a result of attending one less major outreach event due to staffing limitations.

Note 3: Information and Technical Contacts include media outreach, industrial energy audits performed, commercial building operators and miscellaneous technical site visits, public presentations, and exhibits.

Note 4: Energy Price and Supply Contacts include those included in the distribution of Energy Bulletins.

2b. Provide a measure(s) of the program's quality.

Note 1: DE issued a customer survey in FY2018. Due to the initiation date of the survey during FY2018, the number of respondents was not sufficient to provide an adequate number of responses (less than 10) for it to be valid. DE will continue to pursue customer feedback in FY2019 and provide details in future budget documents.

Note 2: Those surveyed will include specific program clients, attendees at DE sponsored events, and recipients of DE staff emails that respond to general or technical inquiries and requests for information and assistance.

PROGRAM DESCRIPTION

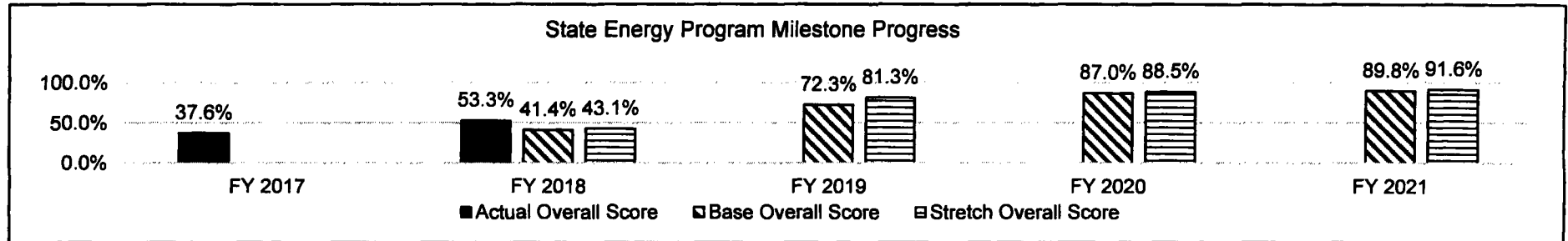
Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

2c. Provide a measure(s) of the program's impact.



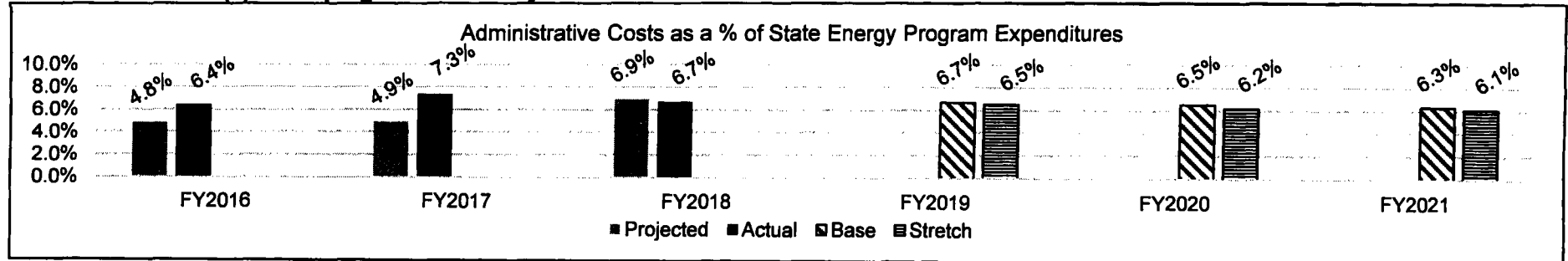
Note 1: This measure is based on a quarterly assessment of achieving recommendations in the 2015 Comprehensive State Energy Plan (CSEP). CSEP recommendations address efficiency of use, affordability, diversity and security of supply, regulatory improvements, and innovation and job creation.

Note 2: CSEP categories and recommendations are scored based on the Division of Energy's ability to impact particular policies. A percentage score is calculated to represent the Division of Energy's progress in accomplishing all 124 CSEP recommendations, which follow from leading practices in other states.

Note 3: Base Target - Reflects an increase in the Division of Energy's realistically achievable progress towards a 100 percent benchmark.

Note 4: Stretch Target - Includes the Division of Energy's additional progress that is possible through highly successful collaboration with stakeholders and cooperation with other state agencies.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The Division of Energy's fiscal staff provide administrative services to support programmatic activities of the State Energy Program. Services include, but are not limited to: grant applications, reporting and expenditure tracking; accounts payable and receivable processing; budgeting; and procurement. A 10% administration rate reflects an upper-end benchmark for reasonable administrative costs.

Note 2: In FY2016 and FY2017, overall actual program expenses were less than projected while the administrative portion of expenses were on target. This caused the actual percentage to increase although actual administrative expenses did not.

Note 3: Base and Stretch targets based on steady funding levels and increased staff productivity due to software enhancements and skills gained through on-the-job training.

PROGRAM DESCRIPTION

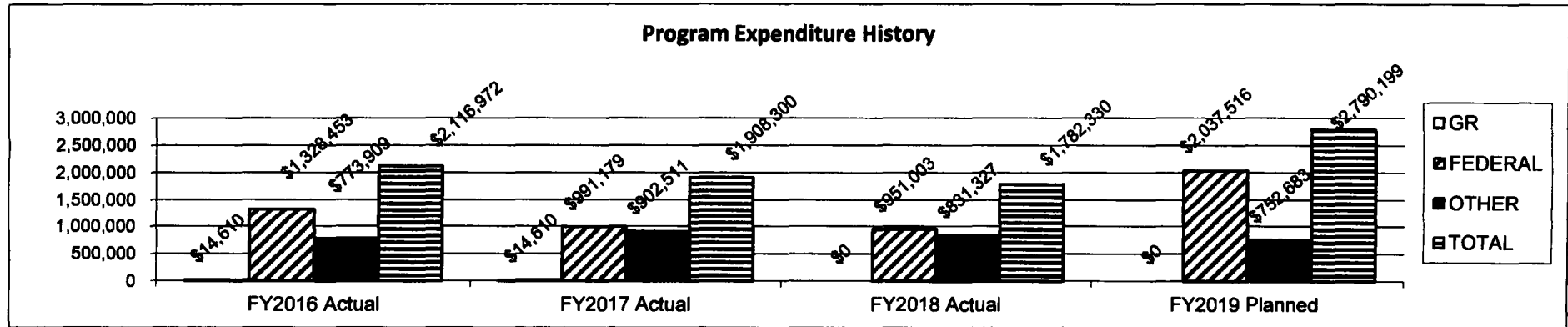
Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Technical Assistance, Education & Policy

Program is found in the following core budget(s): Division of Energy

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note 1: Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

Note 2: Financial data includes operating and pass-through appropriations.

Note 3: Beginning in FY2017 - FY2018, core pass-through appropriations are set at a level to encumber and pay our commitments, which often span multiple fiscal years.

- 4. What are the sources of the "Other" funds?**

Utilicare Stabilization Fund (0134); Energy Set-Aside Fund (0667); Biodiesel Fuel Revolving Fund (0730); Energy Futures Fund (0935).

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development (DED) and its divisions. Per Executive Order 13-03, the Division of Energy was transferred by Type I transfer to DED on August 28, 2013.

Federal program authority includes: 10 CFR 420 - Federal regulations for the State Energy Program and 10 CFR 440 - Federal regulations for the Low-Income Weatherization Assistance Program. State program authority includes: RSMo 640.665 - Energy Set-aside Program Fund; RSMo 640.160 - Energy Futures Fund; and RSMo 640.651-640.686 - Energy Conservation Loan Program.

- 6. Are there federal matching requirements? If yes, please explain.**

Low-Income Weatherization Assistance Program is non-match; State Energy Program (SEP) is a 20% State/Local match; State Heating Oil and Propane Program (SHOPP) is a 50% State/Local match.

- 7. Is this a federally mandated program? If yes, please explain.**

The National Energy Policy and Conservation Act sets forth requirements for state energy offices; the Division of Energy is recognized by the federal government as Missouri's official state energy office.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42625C |
| Division: | Energy | HB Section | 7.155 |
| Core: | Energy Efficiency Loans, Grants and Services | | |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------------|-------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 602,001 | 5,267,500 | 5,869,501 |
| PSD | 0 | 11,498,799 | 21,859,600 | 33,358,399 |
| Total | 0 | 12,100,800 | 27,127,100 | 39,227,900 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Utilicare Stabilization Fund (0134)
Energy Set-aside Fund (0667)
Biodiesel Fuel Revolving Fund (0730)
Energy Futures Fund (0935)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Utilicare Stabilization Fund (0134)
Energy Set-aside Fund (0667)
Biodiesel Fuel Revolving Fund (0730)
Energy Futures Fund (0935)

Notes:

2. CORE DESCRIPTION

The Department of Economic Development - Division of Energy advances the efficient use of diverse energy resources to drive economic growth, achieve greater energy security for future generations and provide for a healthier environment. Through the Energy Efficiency Loans, Grants and Services programs, the Division helps to ensure energy affordability for communities and residents by supporting local energy efficiency and renewable energy projects.

The Division's Energy Loan Program, a revolving loan fund capitalized through Petroleum Violation Escrow (PVE) funds, partners with DED programs to pursue energy-related economic development opportunities and DNR environmental programs to integrate energy efficiency to achieve greater environmental quality. Staff provide technical and financial assistance to state and local governments, school districts, businesses, industries and citizens for energy improvements.

Designated as the State Weatherization Office, staff also administer pass through federal funds and other funds for energy efficiency and renewable energy activities. To deliver services, the Division collaborates with a broad network of subgrantees (18 local, community based agencies), utility service providers, vendors, and installers to deploy energy-efficiency programs to improve the health, safety and comfort of income-eligible households.

3. PROGRAM LISTING (list programs included in this core funding)

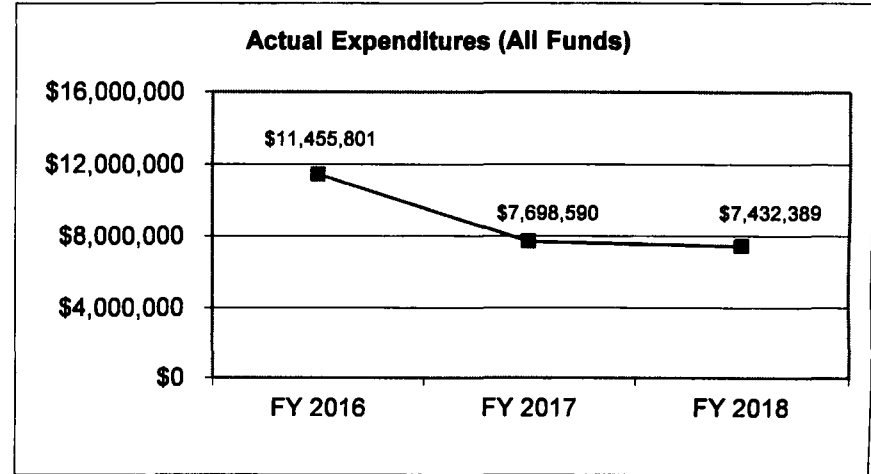
Division of Energy Operating

CORE DECISION ITEM

| | |
|--|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>42625C</u> |
| Division: <u>Energy</u> | |
| Core: <u>Energy Efficiency Loans, Grants and Services</u> | HB Section <u>7.155</u> |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|----------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) (1)(2) | \$49,127,100 | \$44,127,000 | \$39,227,900 | \$39,227,900 |
| Less Reverted (All Funds) | \$0 | \$0 | \$0 | \$0 |
| Less Restricted (All Funds)* | \$0 | \$0 | \$0 | \$0 |
| Budget Authority (All Funds) | \$49,127,100 | \$44,127,000 | \$39,227,900 | \$39,227,900 |
| Actual Expenditures (All Funds) | \$11,455,801 | \$7,698,590 | \$7,432,389 | N/A |
| Unexpended (All Funds) | \$37,671,299 | \$36,428,410 | \$31,795,511 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | \$0 | \$0 | \$0 | N/A |
| Federal | \$17,192,727 | \$11,744,005 | \$7,463,657 | N/A |
| Other | \$20,478,572 | \$24,684,505 | \$24,331,854 | N/A |



Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities.

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Financial data only includes pass-through appropriations.

(2) In many cases, pass-through appropriations are set at a level to encumber and pay our commitments, which often span multiple fiscal years. This often causes high unexpended appropriation balances.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ENERGY EFF LOANS GRANTS & SERV**

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|--------------|-------------------------|-------------|-----------|-------------------|-------------------|-------------------|--|
| TAFP AFTER VETOES | | | | | | | | |
| | EE | | 0.00 | 0 | 602,001 | 5,267,500 | 5,869,501 | |
| | PD | | 0.00 | 0 | 11,498,799 | 21,859,600 | 33,358,399 | |
| | Total | | 0.00 | 0 | 12,100,800 | 27,127,100 | 39,227,900 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Transfer In | 1750 5054 | PD | 0.00 | 0 | 7,000,000 | 0 | 7,000,000 | LIWAP - LIHEAP Grant Authority Transfer In from DSS |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 7,000,000 | 0 | 7,000,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | EE | | 0.00 | 0 | 602,001 | 5,267,500 | 5,869,501 | |
| | PD | | 0.00 | 0 | 18,498,799 | 21,859,600 | 40,358,399 | |
| | Total | | 0.00 | 0 | 19,100,800 | 27,127,100 | 46,227,900 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | EE | | 0.00 | 0 | 602,001 | 5,267,500 | 5,869,501 | |
| | PD | | 0.00 | 0 | 18,498,799 | 21,859,600 | 40,358,399 | |
| | Total | | 0.00 | 0 | 19,100,800 | 27,127,100 | 46,227,900 | |

DED - BRASS Report 9

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY EFF LOANS GRANTS & SERV | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ENERGY FEDERAL | 66,220 | 0.00 | 602,001 | 0.00 | 602,001 | 0.00 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 0 | 0.00 | 3,067,500 | 0.00 | 3,067,500 | 0.00 | 0 | 0.00 |
| ENERGY FUTURES FUND | 0 | 0.00 | 2,200,000 | 0.00 | 2,200,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 66,220 | 0.00 | 5,869,501 | 0.00 | 5,869,501 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| ENERGY FEDERAL | 4,570,923 | 0.00 | 11,498,799 | 0.00 | 18,498,799 | 0.00 | 0 | 0.00 |
| UTILICARE STABILIZATION | 0 | 0.00 | 100 | 0.00 | 100 | 0.00 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 2,680,190 | 0.00 | 18,932,500 | 0.00 | 18,932,500 | 0.00 | 0 | 0.00 |
| BIODIESEL FUEL REVOLVING | 18 | 0.00 | 25,000 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| MO ALTERNATV FUEL VEHICLE LOAN | 0 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| ENERGY FUTURES FUND | 115,038 | 0.00 | 2,900,000 | 0.00 | 2,900,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,366,169 | 0.00 | 33,358,399 | 0.00 | 40,358,399 | 0.00 | 0 | 0.00 |
| TOTAL | 7,432,389 | 0.00 | 39,227,900 | 0.00 | 46,227,900 | 0.00 | 0 | 0.00 |
| LIWAP - LIHEAP Grant Authority - 1419013 | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ENERGY FEDERAL | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| ENERGY FEDERAL | 0 | 0.00 | 0 | 0.00 | 1,300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 1,300,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 1,400,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$7,432,389 | 0.00 | \$39,227,900 | 0.00 | \$47,627,900 | 0.00 | \$0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY EFF LOANS GRANTS & SERV | | | | | | | | |
| CORE | | | | | | | | |
| SUPPLIES | 0 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 66,220 | 0.00 | 5,860,300 | 0.00 | 5,860,300 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 4,200 | 0.00 | 4,200 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 66,220 | 0.00 | 5,869,501 | 0.00 | 5,869,501 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 7,366,169 | 0.00 | 33,358,399 | 0.00 | 40,358,399 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,366,169 | 0.00 | 33,358,399 | 0.00 | 40,358,399 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$7,432,389 | 0.00 | \$39,227,900 | 0.00 | \$46,227,900 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$4,637,143 | 0.00 | \$12,100,800 | 0.00 | \$19,100,800 | 0.00 | | 0.00 |
| OTHER FUNDS | \$2,795,246 | 0.00 | \$27,127,100 | 0.00 | \$27,127,100 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Efficiency Loans, Grants and Services

Program is found in the following core budget(s): Division of Energy

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Division of Energy offers a revolving loan program primarily to schools, hospitals and local governments to implement energy efficiency and renewable improvement projects that lower utility bills while enhancing workplace or educational environmental quality and comfort, improving productivity, and encouraging job growth.
- The Division of Energy also implements the federal Low-Income Weatherization Assistance Program which provides funding and training to eighteen sub recipient agencies to weatherize residences of income-eligible Missourians. Weatherization measures increase energy efficiency and improve client safety and comfort while reducing their utility burden.

2a. Provide an activity measure(s) for the program.

| | FY2016 Actual | FY2017 Actual | FY2018 Projected | FY2018 Actual | FY2019 Projected | FY2020 Projected | FY2021 Projected |
|--------------------------------------|------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Energy Loan Technical Assistance | ---- | 183 | 192 | 179 | 188 | 197 | 207 |
| Energy Loan Indirect Individuals | 159,139 | 316,063 | 322,384 | 316,039 | 328,832 | 335,409 | 342,117 |
| Loan Amount Available | \$7,500,000 | \$8,724,233 | \$8,898,718 | \$10,000,000 | \$3,800,000 | \$3,800,000 | \$4,000,000 |
| Energy Loan Awarded | \$6,391,106 | \$5,505,698 | \$5,615,812 | \$12,923,427 | \$3,420,000 | \$3,483,333 | \$3,720,000 |
| | | | | | | | |
| Individuals Served by Weatherization | 3,718 | 3,499 | 4,000 | 3,051 | 3,500 | 3,700 | 3,700 |
| Low-Income Weatherization | \$11,232,060 | \$12,722,951 | \$12,904,977 | \$11,914,322 | \$13,633,771 | \$14,500,000 | \$14,500,000 |
| | | | | | | | |
| Total Financial Assistance Awarded | \$17,623,166 | \$18,228,649 | \$18,520,789 | \$24,837,749 | \$17,053,771 | \$17,983,333 | \$18,220,000 |

Note 1: Energy Loan Program clients served include K-12 schools, colleges, universities, state and local governments, and hospitals.

Note 2: Due to the quality and number of applications made in FY2018, additional fund resources were provided to fully fund the eligible projects.

Note 3: FY2019 and FY2020 Projected Loan Amounts Available are based on known cash flows and may increase if additional resources are available.

Note 4: Low-Income Weatherization clients served include income-eligible homeowners, renters and landlords.

Note 5: Low-Income Weatherization - FY2018 includes \$6,999,860 in LIHEAP and \$4,914,462 in federal Low Income Weatherization Program funding to local agencies.

PROGRAM DESCRIPTION

Department: Economic Development **HB Section(s):** 7.155
Program Name: Energy Efficiency Loans, Grants and Services
Program is found in the following core budget(s): Division of Energy

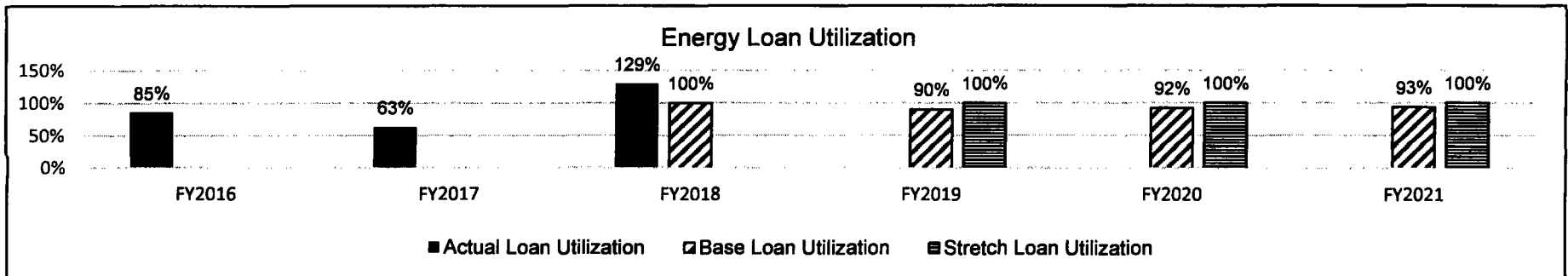
2b. Provide a measure(s) of the program's quality.

Energy Loan Program

| Rating | 2016 Actual | 2017 Actual | 2018 Actual | 2019 Projected | 2020 Projected | 2021 Projected |
|-----------------------------|-------------|-------------|-------------|----------------|----------------|----------------|
| Overall Satisfaction | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Loan Assistance Helpfulness | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Communication Effectiveness | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Staff Helpfulness | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Ease of Application Process | 83.3% | 71.4% | 72.7% | 75.6% | 79.4% | 84.2% |
| Recommend to Others | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

Note 1: The Division of Energy sends a satisfaction survey to each loan recipient. There have been no loan defaults since inception of the program in 1989.

2c. Provide a measure(s) of the program's impact.



Note 1: Performance of Energy Loan Program is a measurement of the actual loan amount awarded to borrowers compared to the amount of funds announced as available during the fiscal year. Available funds for loans will vary from year to year based on loan repayments and early payoffs.

Note 2: Loans are based on the potential savings generated and must pay back within ten years.

Note 3: Actual Loan Utilization was reduced in FY2016 & FY2017 from initial awarded amount because multiple projects did not meet selection criteria or applicants opted out when their projects did not generate enough energy savings to qualify for full funding.

Note 4: Actual Loan Utilization was increased in FY2018 as a large number of eligible applications were received. Additional funds became available due to the unexpected early payoff of other loans in the portfolio. Those funds supplemented the initial award amount in an effort to fully fund all eligible applications received during the cycle rather than delaying to the next cycle.

Note 5: Base Target - Increased loan utilization beginning in FY2018 through better marketing and outreach to potential borrowers.

Note 6: Stretch Target - Energy Loan Program will fully utilize offered funds in FY2018 – FY2020. 100% utilization allows for the greatest investment in energy efficiency projects.

PROGRAM DESCRIPTION

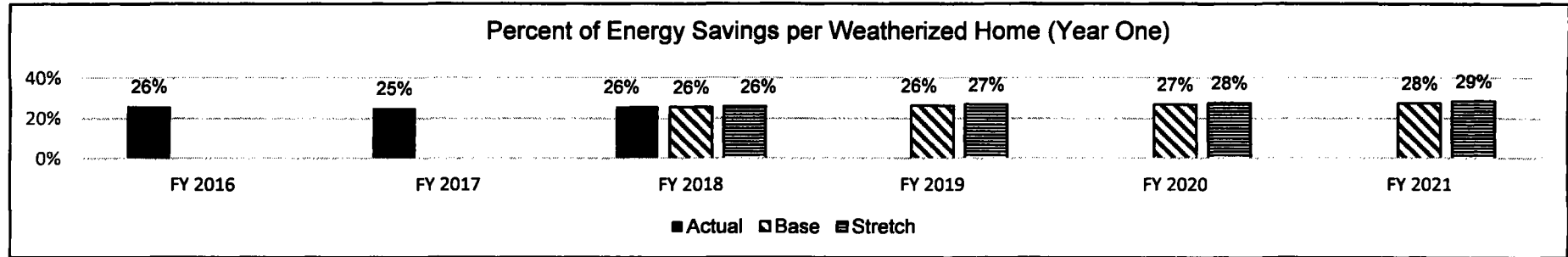
Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Efficiency Loans, Grants and Services

Program is found in the following core budget(s): Division of Energy

2c. Provide a measure(s) of the program's impact.

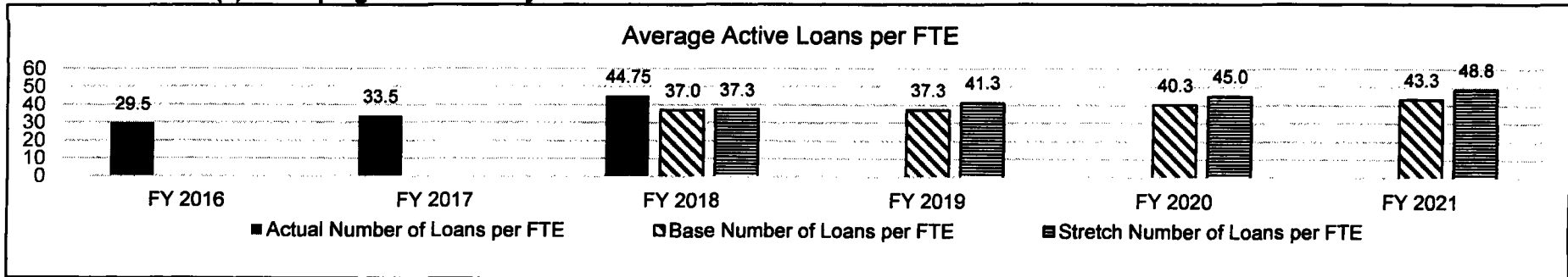


Note 1: Weatherization Assistance Program provides energy efficiency measures to eligible homes, resulting in persistent energy savings for each client of approximately \$420.17 per year. DED-DE encourages an increased number of cost effective measures to be installed on each home to maximize energy savings. There are an estimated 818,846 homes that are eligible to receive weatherization services in Missouri based on 200 percent poverty level guidelines.

Note 2: Base target is to increase the initial first year energy savings on homes by installing additional weatherization measures.

Note 3: Stretch target is to increase the initial first year energy savings on homes by installing all viable weatherization measures.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure - Based on active loans serviced per FTE. Active loans include loans in administrative review, technical analysis process, loan projects under construction, and loans in repayment. The division projects an increase in loans while maintaining four FTEs.

Note 2: Base Target - Reflects an increase of a net 11 loans for FY2019 and 12 loans for FY2020 and FY2021. Net loans are new loans less 5 loan payoffs (based on historical data).

Note 3: Stretch Target - Based on a percentage of the historical average of 21 new loans per year since program inception. 96.5% of average for FY2019 and 97% of average for FY2020 and FY2021.

PROGRAM DESCRIPTION

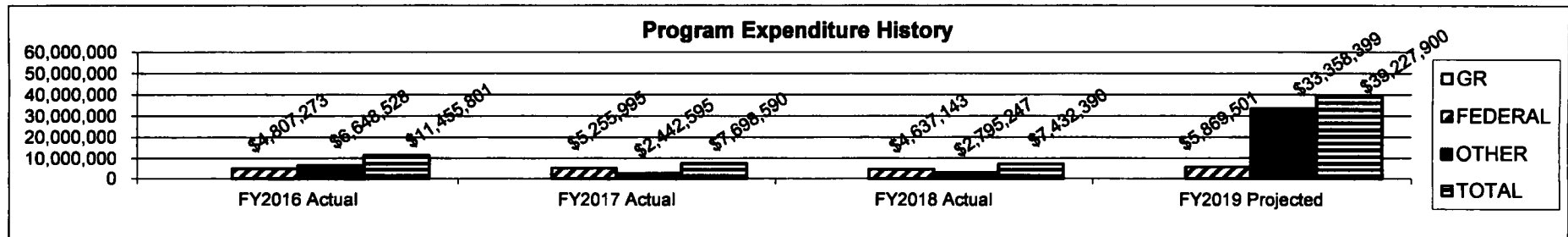
Department: Economic Development

HB Section(s): 7.155

Program Name: Energy Efficiency Loans, Grants and Services

Program is found in the following core budget(s): Division of Energy

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Notes: Actual expenditures for all fiscal years are as of June 30 and do not include lapse period activities. Financial data includes operating and pass-through appropriations. Beginning in FY2013, core pass-through appropriations were set at a level to encumber and pay our commitments, which often span multiple fiscal years. FY2019 Projected is shown at full appropriation.

4. What are the sources of the "Other" funds?

Utilecare Stabilization Fund (0134); Cost Allocation Fund (0500); Energy Set-Aside Fund (0667); Biodiesel Fuel Revolving Fund (0730); Energy Futures Fund (0935)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development (DED) and its divisions. Per Executive Order 13-03, the Division of Energy was transferred by Type I transfer to DED on August 28, 2013 and the statutes were updated pursuant to SRB975 (2018).

Federal program authority includes: 10 CFR 420 - Federal regulations for the State Energy Program and 10 CFR 440 - Federal regulations for the Low-Income Weatherization Assistance Program. State program authority includes: RSMo 640.665 - Energy Set-aside Program Fund; RSMo 640.160 - Energy Futures Fund; RSMo 640.651-640.686 - Energy Conservation Loan Program; and RSMO 620.035 - general energy statutes.

6. Are there federal matching requirements? If yes, please explain.

Low-Income Weatherization Assistance Program is non-match and the State Energy Program (SEP) is a 20% State/Local match.

7. Is this a federally mandated program? If yes, please explain.

The National Energy Policy and Conservation Act sets forth requirements for state energy offices; the Division of Energy is recognized by the federal government as Missouri's official state energy office.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|----------------------------------|
| Department: Economic Development | Budget Unit <u>42625C</u> |
| Division: Energy | |
| DI Name: LIWAP - LIHEAP Grant Authority DI#1419013 | HB Section <u>7.155</u> |

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | E |
|--------------|------------------------|------------------|----------|------------------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 100,000 | 0 | 100,000 | |
| PSD | 0 | 1,300,000 | 0 | 1,300,000 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 1,400,000 | 0 | 1,400,000 | |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

| | FY 2020 Governor's Recommendation | | | | E |
|--------------|-----------------------------------|----------|----------|----------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |

FTE 0.00 0.00 0.00 0.00

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Currently, the Low-Income Home Energy Assistance Program (LIHEAP) transfer occurs through the appropriation process and appears in the Department of Social Services (DSS) appropriation budget bill. This NDI effectuates the agreement DED-DE and DSS reached to resolve the issue of non-spendable funding (available cash in excess of authorized appropriation authority) which occurs due to the incongruity of state and federal fiscal cycles. If left uncorrected, balances would continue to accrue until such time newly appropriated funds would not be able to be utilized. Additional spending authority in addition to the transfer funds is needed to address the mounting funds carried-forward and it will create process efficiencies for both agencies. It will also create better customer service by reducing lag times in making funds available to agencies to deliver weatherization services. Section 620.010, RSMo establishes DED and its divisions. Federal program authority includes 10 CFR 420 - Federal regulations for SEP and 10 CFR 440 - Federal regulations for LIHEAP.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42625C |
| Division: Energy | |
| DI Name: LIWAP - LIHEAP Grant Authority DI#1419013 | HB Section 7.155 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

In past fiscal years, TAFP House Bill 2011 language has allowed for a transfer of Low-Income Home Energy Assistance Program (LIHEAP) grant of up to ten percent (10%) to the Low-Income Weatherization Assistance Program (LIWAP) administered by the Division of Energy within the Department of Economic Development. For FY20, the Division of Energy will transfer in \$7,000,000 to their budget from Department of Social Services. This NDI is to request additional \$1,400,000 be authorized in Department of Economic Development's appropriation in spending down carried-forward funds that result from the overlap in the State Fiscal Year (July - June) and Federal Fiscal Year (October - September). Authority to spend is on the State Fiscal Year; however, the funds are available on the Federal Fiscal Year.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | 100,000 | | | | 100,000 | | | |
| Total EE | 0 | | 100,000 | | 0 | | 100,000 | | 0 | |
| Program Distributions | | | 1,300,000 | | | | 1,300,000 | | | |
| Total PSD | 0 | | 1,300,000 | | 0 | | 1,300,000 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 1,400,000 | 0.0 | 0 | 0.0 | 1,400,000 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| Department: Economic Development | | | Budget Unit <u>42625C</u> | | | | | | | |
|--|--------------------------|----------------------|----------------------------------|-----------------------|-----------------------------|--------------------------------|-----------------------------|-------------------------|--------------------------------|---|
| Division: Energy | | | | | | | | | | |
| DI Name: LIWAP - LIHEAP Grant Authority | | | DI#1419013 | | | HB Section <u>7.155</u> | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Transfers | | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | |

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 42625C |
| Division: Energy | |
| DI Name: LIWAP - LIHEAP Grant Authority DI#1419013 | HB Section 7.155 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

The continued transfer of LIHEAP funds is expected to serve a projected 1,000 households (income-eligible homeowners, renters and landlords) per year. Approximately 3,931 additional low income households have been weatherized due to the LIHEAP transfer since FY15.

6b. Provide a measure(s) of the program's quality.

Weatherization Client Satisfaction Survey

| Rating | 2018 Actual |
|-----------------------------------|-------------|
| Professionalism and Communication | 100% |
| Quality of Work | 91% |
| Timeliness of Work | 100% |
| Comfort Level of Home | 95% |
| Overall Satisfaction | 100% |
| Recommend to Others | 100% |

Note: DED-DE initiated a client satisfaction survey in April 2018. DED-DE would be able to report one year of data for FY19.

6c. Provide a measure(s) of the program's impact.

Energy savings from weatherization is approximately 25% or \$420 annually per household. For a visual representation, please see 2c of DED-DE's core budget - Energy Efficient Services: Loan, Grants, and Weatherization.

6d. Provide a measure(s) of the program's efficiency.

N/A

NEW DECISION ITEM
RANK: _____ **OF** _____

| | | | |
|--|-------------------|--------------------|---------------|
| Department: Economic Development | | Budget Unit | <u>42625C</u> |
| Division: Energy | | | |
| DI Name: LIWAP - LIHEAP Grant Authority | DI#1419013 | HB Section | <u>7.155</u> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Streamline bi-agency processes to create better customer service by reducing internal red-tape, eliminating state agency duplication, and releasing of funds to subgrantees faster and through advancements to assure stability of weatherization workforce.

Improved transparency and accountability of agency administration of funds by running expenditures through DED-DE's appropriation. Currently, the appropriation is under DSS.

Provide quality assurance, technical assistance, and workforce training to DED-DE's 18 subgrantees to maintain quality work and delivery of cost-effective energy efficiency measures which in turn will increase energy savings per home.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ENERGY EFF LOANS GRANTS & SERV | | | | | | | | |
| LIWAP - LIHEAP Grant Authority - 1419013 | | | | | | | | |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 4,750 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 15,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 7,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 4,250 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 0 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 0 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 0 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 1,300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 1,300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$1,400,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$1,400,000 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

Department: Economic Development
 Division: Energy
 Core: Appropriated Tax Credits

Budget Unit 42627C
 HB Section 07.160

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | | E |
|-------|------------------------|---------|-------|-----------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 1,000,000 | 0 | 0 | 1,000,000 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 1,000,000 | 0 | 0 | 1,000,000 | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|---|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |

Other Funds:

| | FY 2020 Governor's Recommendation | | | | E |
|-------|-----------------------------------|---------|-------|-------|---|
| | GR | Federal | Other | Total | |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|---|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |

Other Funds:

2. CORE DESCRIPTION

This core spending allows for the redemption of approved Wood Energy tax credits.

3. PROGRAM LISTING (list programs included in this core funding)

Wood Energy Tax Credit

CORE DECISION ITEM

Department: Economic Development
Division: Energy
Core: Appropriated Tax Credits

Budget Unit 42627C
HB Section 07.160

4. FINANCIAL HISTORY

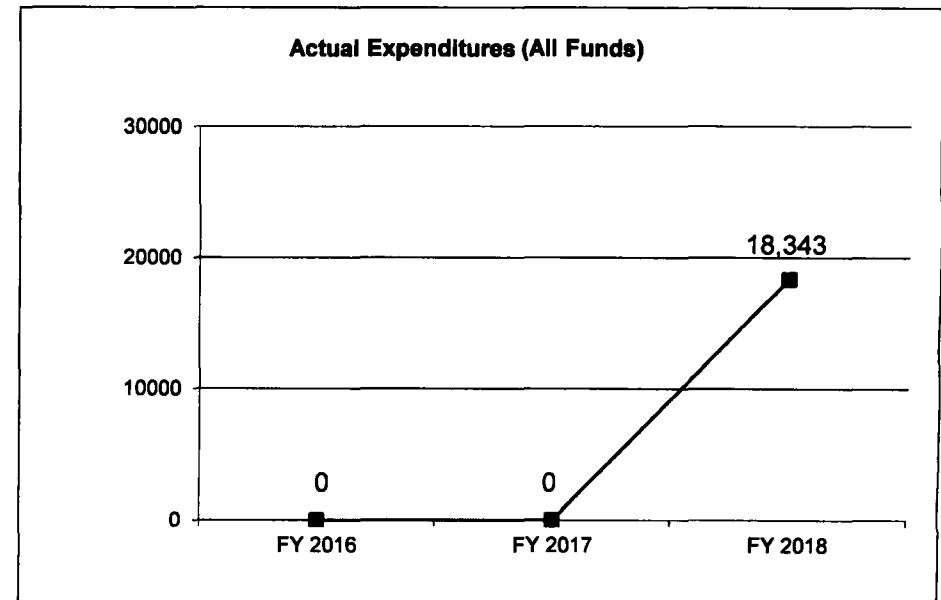
| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 0 | 2,550,000 | 2,550,000 | 1,000,001 |
| Less Reverted (All Funds) | 0 | (31,500) | (31,500) | (30,000) |
| Less Restricted (All Funds)* | 0 | (1,500,000) | 0 | 0 |
| Budget Authority (All Funds) | 0 | 1,018,500 | 2,518,500 | 970,001 |
| Actual Expenditures (All Funds) | 0 | 0 | 18,343 | NA |
| Unexpended (All Funds) | 0 | 1,018,500 | 2,500,157 | NA |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 1,018,500 | 2,500,157 | N/A |
| | | | (1) | |

*Restricted amount is as of: _____

Reverted includes the statutory three-percent reserve amount (when applicable).

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
APPROPRIATED TAX CREDITS**

5. CORE RECONCILIATION DETAIL

| | | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--------------|--|-------------------------|-------------|------------------|----------------|--------------|------------------|-------------------------------|
| TAFP AFTER VETOES | | | | | | | | | | |
| | | PD | | | 0.00 | 1,000,001 | 0 | 0 | 1,000,001 | |
| | | Total | | | 0.00 | 1,000,001 | 0 | 0 | 1,000,001 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | | |
| Transfer Out | 1455 2483 | PD | | | 0.00 | (1) | 0 | 0 | (1) | Transfer Rolling Stock to DOR |
| NET DEPARTMENT CHANGES | | | | | 0.00 | (1) | 0 | 0 | (1) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | | |
| | | PD | | | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |
| | | Total | | | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | | |
| | | PD | | | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |
| | | Total | | | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------|-----------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| APPROPRIATED TAX CREDITS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 18,343 | 0.00 | 1,000,001 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 18,343 | 0.00 | 1,000,001 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 18,343 | 0.00 | 1,000,001 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$18,343 | 0.00 | \$1,000,001 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------------|-----------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| APPROPRIATED TAX CREDITS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 18,343 | 0.00 | 1,000,001 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 18,343 | 0.00 | 1,000,001 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$18,343 | 0.00 | \$1,000,001 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$18,343 | 0.00 | \$1,000,001 | 0.00 | \$1,000,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Appropriated Tax Credits

HB Section(s): 7.155

Program is found in the following core budget(s): Appropriated Tax Credits

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The purpose of this appropriation is to allow for redemptions of the Appropriated Tax Credits and to reimburse the Department of Revenue's ("DOR") General Revenue Tax Refund Appropriation.
- DED's Division of Energy is responsible for processing applications and the DOR is responsible for processing and tracking redemptions.
- Prior to FY19, the Rolling Stock Tax Credit was included in the DOR budget. This program is statutorily administered by DOR; therefore, will be transferred back to DOR in the FY2020 budget.
- The Wood Energy program provides for tax credits to encourage the utilization of Missouri forestry waste to keep in check contamination of streams and rivers. By authorizing tax credits to companies for products they make from Missouri wood waste, such as charcoal, wood pellets and wood flour, it also encourages jobs retention and creation in this industry in the state which has outpaced the national average, almost doubling the national rate of growth in FY2016. For more information see <https://energy.mo.gov/assistance-programs/wood-energy-tax-credit>.
- **The appropriation for Alternative Fuel Infrastructure was removed with the FY19 budget as the program sunset on December 31, 2017.** The Alternative Fuel Infrastructure program provided for tax credits to encourage the installation of alternative fuel refueling and recharging stations, including biofuels, natural gas, and propane, and electric vehicle charging stations. The credit encouraged the purchase and use of alternative fuel vehicles increasing Missouri's energy independence and security and promoting jobs creation in the biofuels industry in the state.

2a. Provide an activity measure(s) for the program.

| Wood Energy | FY2016 | | FY 2017 | | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|-----------------------|-------------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Applicants | 9 | 9 | 9 | 7 | 9 | 7 | 9 | 9 | 9 |
| Amount Issued | \$1,000,000 | \$1,000,000 | \$970,000 | \$970,000 | \$970,000 | \$970,000 | \$678,887 | \$970,000 | \$970,000 |
| Amount Redeemed* | \$255,000 | \$63,711 | \$242,500 | \$242,500 | \$242,500 | \$18,343 | \$678,887 | \$878,887 | \$878,887 |
| Residue Used (tons)** | 560,000 | 560,003 | 560,000 | 302,886 | 875,960 | 875,960 | 560,000 | 560,000 | 560,000 |

Note 1: The majority of credits are carried forward to succeeding years for redemption; up to four years for Wood Energy.

Note 2: "Residue Used" is the number of tons of waste used by companies who have applied for the tax credit, to produce and sell a qualifying product.

| Alternative Fuel Infrastructure | FY 2016 | | FY 2017 | | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|---------------------------------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Applicants | - | 16 | - | 59 | 40 | 177 | - | - | - |
| Amount Issued | \$100,000 | \$75,645 | \$50,000 | \$122,170 | \$48,500 | \$256,818 | \$0 | \$0 | \$0 |
| Amount Redeemed* | \$0 | \$159 | \$0 | \$40,716 | \$43,650 | \$26 | \$0 | \$0 | \$0 |
| Stations emplaced (public) | 1,000 | 423 | 1,406 | 499 | 600 | 548 | 598 | 650 | 700 |

Note 1: The majority of credits are carried forward to succeeding years for redemption; up to 2 years for Alternative Fuel.

Note 2: "Stations emplaced" reflects the number of publicly accessible stations in Missouri as reported by the Alternative Fuels Data Center. The number of stations installations projected in the Kansas City area did not take place as quickly as anticipated.

Note 3: Projections for FY 2019 and FY 2020 are based on the tax credit sunset date of December 31, 2017.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Appropriated Tax Credits

HB Section(s): 7.155

Program is found in the following core budget(s): Appropriated Tax Credits

2b. Provide a measure(s) of the program's quality.

N/A. This program has a small number of applicants. Feedback has been gathered through an informal process as applications are received and processed as a means to better deliver the program.

2c. Provide a measure(s) of the program's impact.

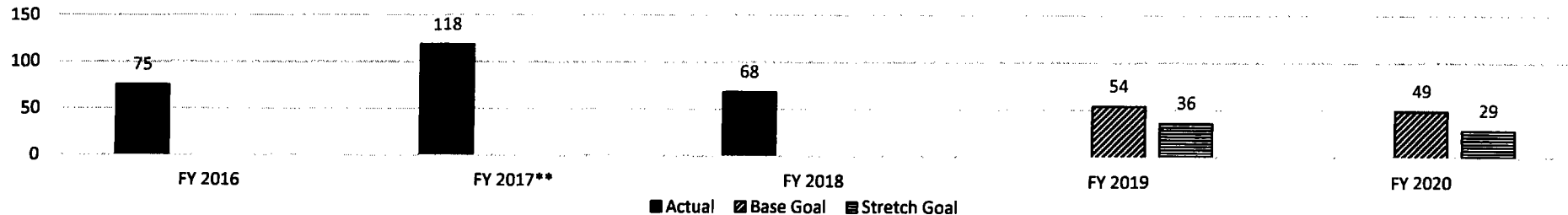
Wood Energy Tax Credit - 5 yr Returns on Every Dollar of Authorized Tax Credits

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Projected | FY 2019 Projected | FY 2020 Projected |
|----------------------------|-------------------|-------------------|----------------------|----------------------|----------------------|
| New General Revenues | \$ 0.26 | \$ 0.09 | \$ 0.23 | | |
| New Personal Income | \$ 7.31 | \$ 2.34 | \$ 6.51 | | |
| New Value-Added/GSP | \$ 10.49 | \$ 2.99 | \$ 7.72 | | |
| Proj. New General Revenues | | | | \$ 0.16 | \$ 0.20 |
| Proj. New Personal Income | | | | \$ 4.43 | \$ 5.47 |
| Proj. New Value-Added/GSP | | | | \$ 5.36 | \$ 6.54 |

Note 1: Projections were made using a 2-year rolling average.

2d. Provide a measure(s) of the program's efficiency.

Wood Energy Application Processing Time (days)



** Processing time was extended due to temporary restriction of appropriations for Wood Energy in FY 2017.

Note 1: Processing time is average time to review and approve applications and starts when the required documentation has been received to process the application and ends when the application has been approved to receive a tax credit.

Note 2: Base goals are based on a 10 percent process improvement each year starting in FY 2018. Stretch goal is based on a 20 percent improvement starting in FY 2018.

PROGRAM DESCRIPTION

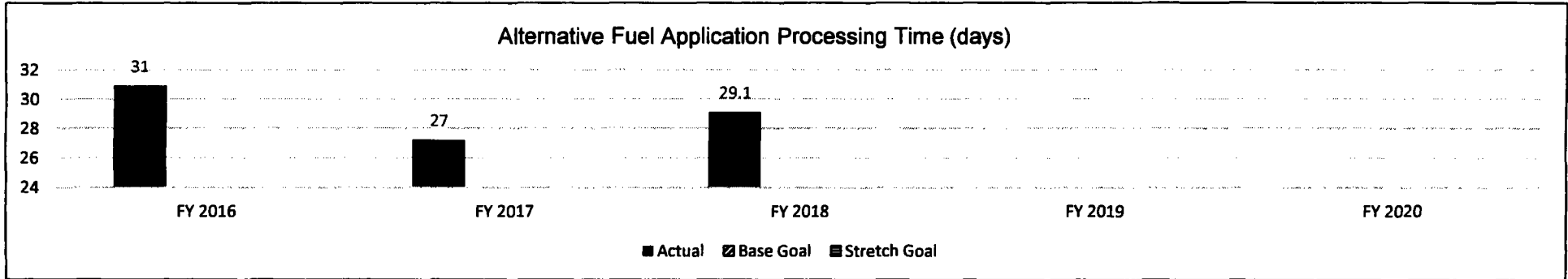
Department: Economic Development

Program Name: Appropriated Tax Credits

HB Section(s): 7.155

Program is found in the following core budget(s): Appropriated Tax Credits

2d. Provide a measure(s) of the program's efficiency (continued).



Note 1: Processing time is average time to review and approve applications and starts when the required documentation has been received to process the application and ends when the application has been approved to receive a tax credit.

Note 2: With the tax credit sunset December 31, 2017, no projections are provided for FY 2019 and FY2020.

PROGRAM DESCRIPTION

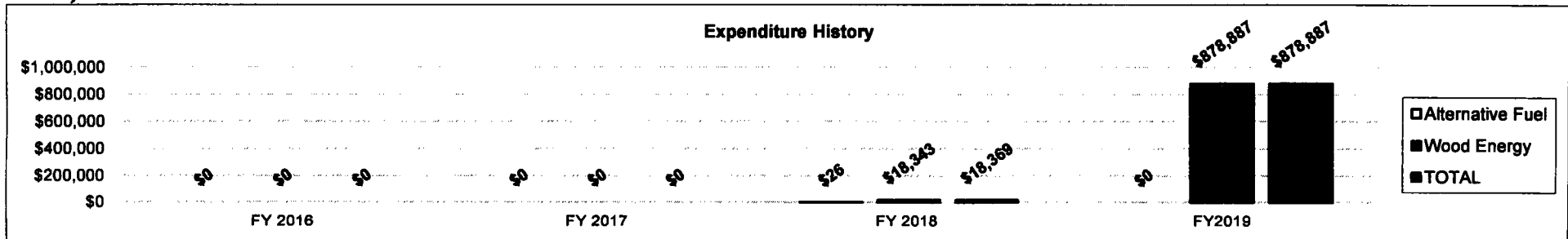
Department: Economic Development

Program Name: Appropriated Tax Credits

HB Section(s): 7.155

Program is found in the following core budget(s): Appropriated Tax Credits

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



FY2016 through FY2017 expenditure history for the Wood Energy and Alternative Fuel tax credits was not included in this budget. A process was defined and put into place for the credits issued and redeemed in FY 2018; however, as this was a new process not all redemptions were captured due to end of FY timing. The process has been refined for FY 2019. Credits issued and redeemed in FY17 totaled \$65,501.01, and in FY18 totaled \$722,452.32.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Wood Energy Tax Credit - Section 135.305 RSMo. Alternative Fuel Infrastructure Tax Credit - Section 135.710 RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|-------------------|--|--------------------|---------------|
| Department | Economic Development | Budget Unit | 42470C |
| Division | Missouri Housing Development Commission | | |
| Core - | Missouri Housing Development Commission - Missouri Housing Trust Fund | HB Section | 7.160 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 4,450,000 | 4,450,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 4,450,000 | 4,450,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Missouri Housing Trust Fund (0254)

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Missouri Housing Trust Fund (0254)

2. CORE DESCRIPTION

Pursuant to Missouri statutory law (59.319, RSMo), upon the recording of certain instruments, \$3 dollars shall be charged and collected by every recorder of deeds office and forwarded monthly to the Director of Revenue for deposit in the state treasury and credited to the Missouri Housing Trust Fund ("MHTF"). At the conclusion of each statutory year, pursuant to Missouri statutory law (215.034.1, RSMo), the State Treasurer allocates all moneys in the MHTF to the Missouri Housing Development Commission. By statute (215.036, RSMo), the Missouri Housing Trust Fund ("MHTF") exists to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Housing Trust Fund

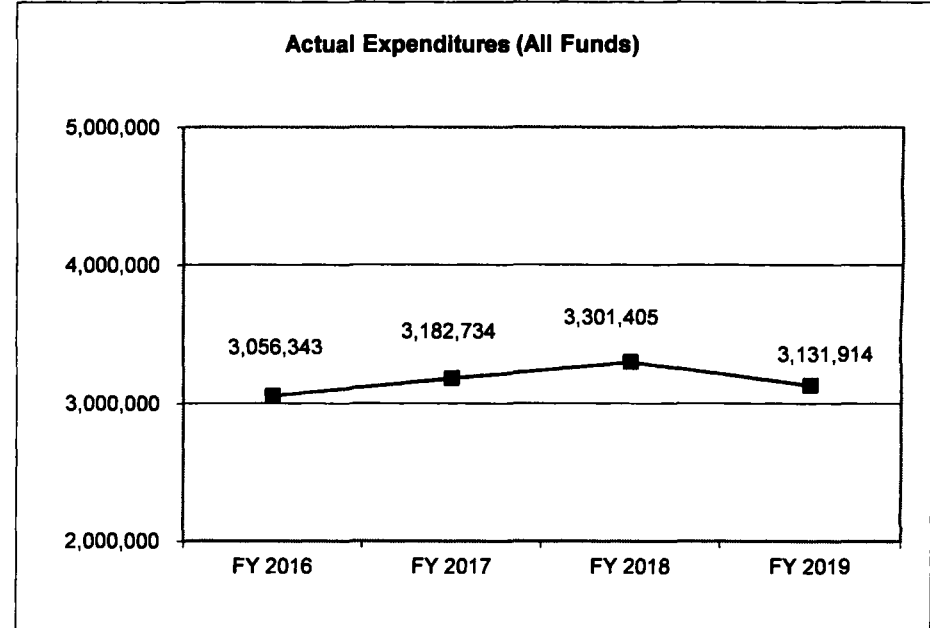
CORE DECISION ITEM

| | |
|-------------------|--|
| Department | Economic Development |
| Division | Missouri Housing Development Commission |
| Core - | Missouri Housing Development Commission - Missouri Housing Trust Fund |

| | |
|--------------------|---------------|
| Budget Unit | 42470C |
| HB Section | 7.160 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 4,450,000 | 4,450,000 | 4,450,000 | 4,450,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 4,450,000 | 4,450,000 | 4,450,000 | 4,450,000 |
| Actual Expenditures (All Funds) | 3,056,343 | 3,182,734 | 3,301,405 | 3,131,914 |
| Unexpended (All Funds) | 1,393,657 | 1,267,266 | 1,148,595 | 1,318,086 |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | |
| Federal | 0 | 0 | 0 | |
| Other | 1,393,657 | 1,267,266 | 1,148,595 | 1,318,086 |
| | (1) | (2) | (3) | (4) |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Original Appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,393,657.
 - (2) Original Appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,267,266.
 - (3) Original appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,148,595.
 - (4) Original appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,318,086.
 - (5) FY2018 Actual Expenditures includes interest on the monies held.

2019 Current data reflects the amount transferred July 9, 2018 for the FY 2019 funding cycle.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI HOUSING TRUST**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | PD | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |
| | Total | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |
| DEPARTMENT CORE REQUEST | PD | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |
| | Total | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |
| GOVERNOR'S RECOMMENDED CORE | PD | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |
| | Total | 0.00 | 0 | 0 | 4,450,000 | 4,450,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI HOUSING TRUST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO HOUSING TRUST | 3,301,405 | 0.00 | 4,450,000 | 0.00 | 4,450,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 3,301,405 | 0.00 | 4,450,000 | 0.00 | 4,450,000 | 0.00 | 0 | 0.00 |
| TOTAL | 3,301,405 | 0.00 | 4,450,000 | 0.00 | 4,450,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,301,405 | 0.00 | \$4,450,000 | 0.00 | \$4,450,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|-------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI HOUSING TRUST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 3,301,405 | 0.00 | 4,450,000 | 0.00 | 4,450,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 3,301,405 | 0.00 | 4,450,000 | 0.00 | 4,450,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,301,405 | 0.00 | \$4,450,000 | 0.00 | \$4,450,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$3,301,405 | 0.00 | \$4,450,000 | 0.00 | \$4,450,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Missouri Housing Trust Fund ("MHTF") works in collaboration with other programs to reduce, eliminate and prevent homelessness.
- The MHTF was created to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.
- As the statutorily designated administrator of the MHTF, the Missouri Housing Development Commission ("MHDC") utilizes a competitive application process to grant funds to agencies, typically non-profits, that provide direct assistance to low-income persons and families; including rent and utility assistance, and home repairs/modifications.

2a. Provide an activity measure(s) for the program.

Number of Households Served

| MHDC Programs | FY 2016 | | FY 2017 | | FY 2018 | | FY 2019 | FY 2020 | FY 2021 |
|---------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual* | Projected | Projected | Projected |
| Emergency Assistance | 1,749 | 1,185 | 1,578 | 659 | 905 | | 981 | 991 | 1,001 |
| Rental Assistance | 1,859 | 925 | 952 | 428 | 557 | | 529 | 534 | 539 |
| Home Repair/Modification | 86 | 80 | 86 | 135 | 171 | | 100 | 101 | 102 |
| Grand Total | 3,694 | 2,190 | 2,616 | 1,222 | 1,633 | | 1,610 | 1,626 | 1,642 |
| Amount of Funds Leveraged | \$34M | \$47.4M | \$47.8M | \$54.6M | \$55M | | \$54.9M | \$55.4M | \$56M |

Note 1: Table depicts the number of households prevented from becoming or remaining, homeless as a result of assistance received from the Missouri Housing Trust Fund.

Note 2: There was a shift from FY2016 to FY2017 from reporting "instances of assistance" to "households assisted"; this is the reason for the substantial difference in FY2017 projected numbers and the actual numbers reported.

Note 3: *Actual data for FY 2018 will be available in August 2019.

Note 4: Program projections for FY 2018, 2019, 2020 and 2021 are based on FY2017 actual data with an assumption of moderate annual growth. "Funds leveraged" projections based on average of FY 2016 and FY 2017 actual data.

PROGRAM DESCRIPTION

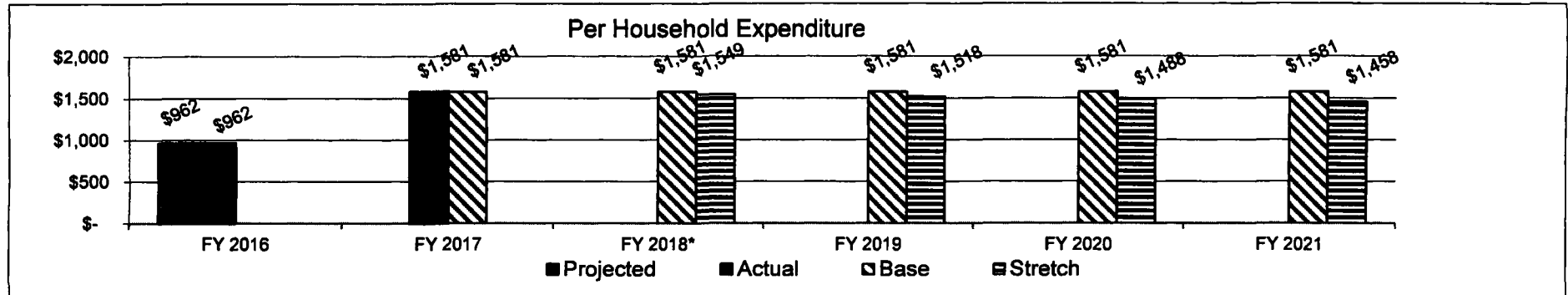
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

2a. Provide an activity measure(s) for the program.



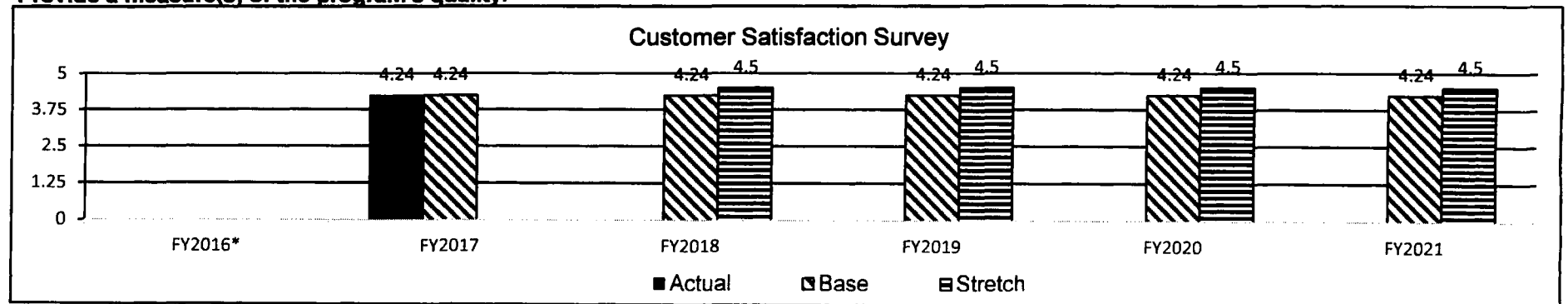
Note 1: "Per Household Expenditure" refers to the amount of MHTF funds utilized each time a household received Rental Assistance, Emergency Assistance and/or Home Repair Assistance through the MHTF program.

Note 2: There was a shift from FY2016 to FY2017 from reporting "instances of assistance" to "households assisted"; this is the reason for the substantial difference between FY2016 and FY2017 numbers reported.

Note 3: Base target is calculated using 2017 actual per household expenditure calculated by total amount of Rental Assistance, Emergency Assistance and Home Repair Assistance spent by number of households assistance. Stretch is calculated based on a 2 percent decrease in household expenditure.

Note 4: FY2018 actual data available August 2019.

2b. Provide a measure(s) of the program's quality.



Note 1: Data not collected for FY2016 grant year.

Note 2: "Customer" refers to organizations (grantees) which received MHTF monies for the current FY2018 grant year.

Note 3: The MHTF Annual Survey consists of a set of five satisfaction questions on a five-point weighted scale. The survey is sent to current FY2018 grantees.

PROGRAM DESCRIPTION

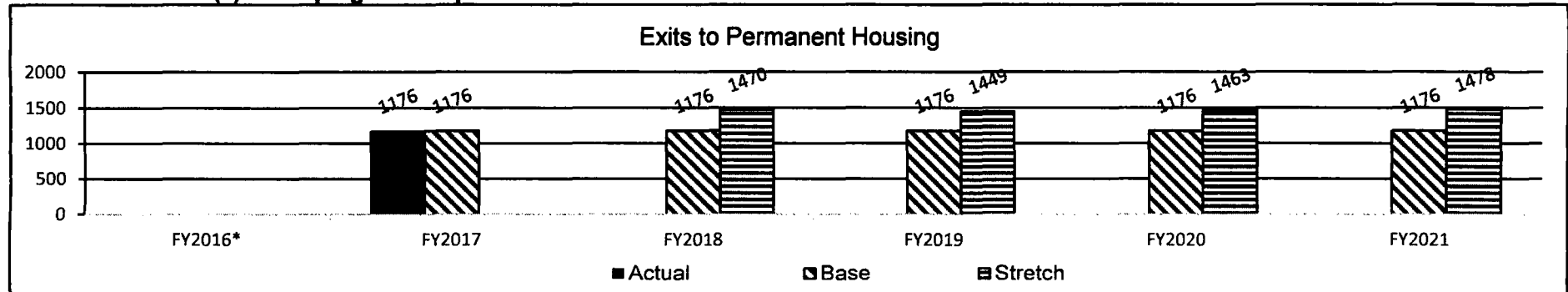
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

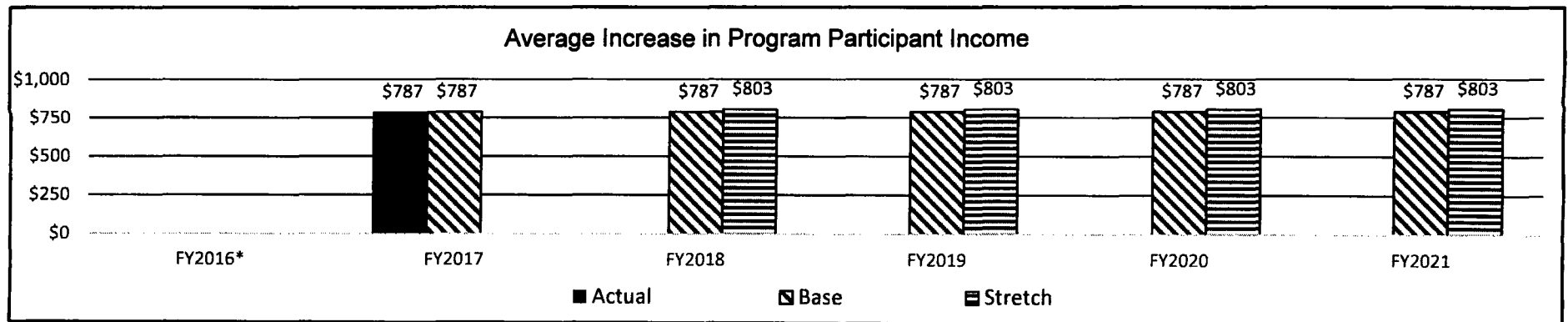
2c. Provide a measure(s) of the program's impact.



Note 1: "Exits to Permanent Housing" refers to the number of households that obtained or maintained permanent housing after exiting the MHTF program.

Note 2: *MHDC began collecting this data during the FY2017 grant year. Data not available for FY2016.

Note 3: Base target is set at the FY2017 actual data. Stretch target is calculated at 90 percent of the projected households assisted detailed in 2a.



Note 1: *Data not collected for FY2016 grant year.

Note 2: "Increase in Program Participant Income" refers to an increase in either earned income or connection to other mainstream resources (i.e., SSI, SSDI, etc.) as a result of participating in the MHTF program.

Note 3: Collection of the increase in program participant income began during the FY2017 grant year. Base target is set at the FY2017 actual data benchmark. Stretch target is calculated with a modest 2 percent increase.

PROGRAM DESCRIPTION

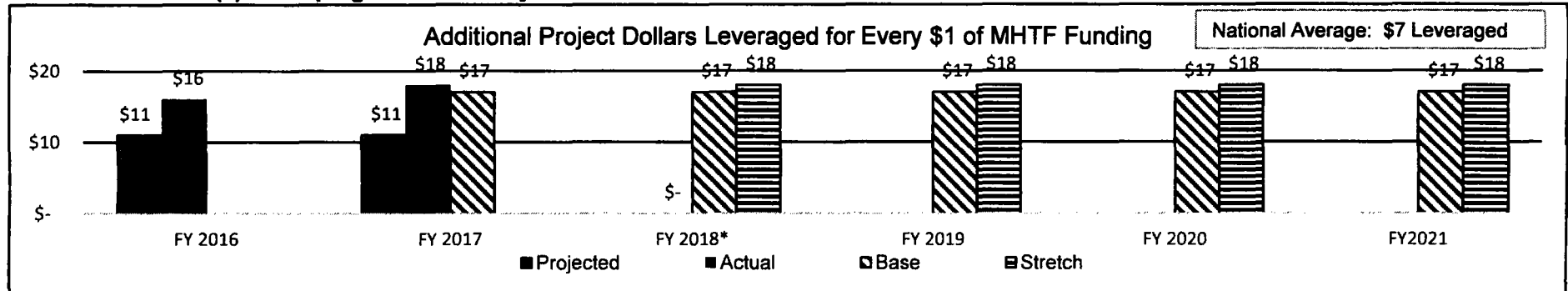
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

2d. Provide a measure(s) of the program's efficiency.

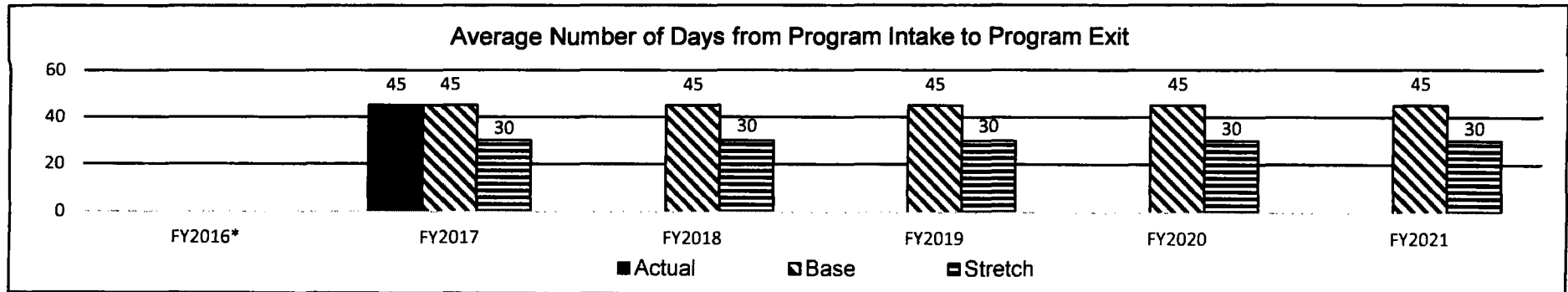


Note 1: MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging the state dollars with other funds.

Note 2: *Actual data for FY 2018 will be available August 2019.

Note 3: Base targets calculated as the average of FY 2016 and 2017 Actuals. Stretch is set to match FY 2017 actual funds leveraged, which was a strong year at well above the national average.

Note 4: National average as reported in the 2016 Housing Trust Fund Survey Report published by the Center for Community Change



Note 1: *Data not collected for FY2016 grant year.

Note 2: "Program Exit" refers to the date the program participant is no longer receiving MHTF assistance.

Note 3: Base target set at FY2017 actual data as a benchmark. Stretch target set at the federal performance measure benchmark of 30 days.

PROGRAM DESCRIPTION

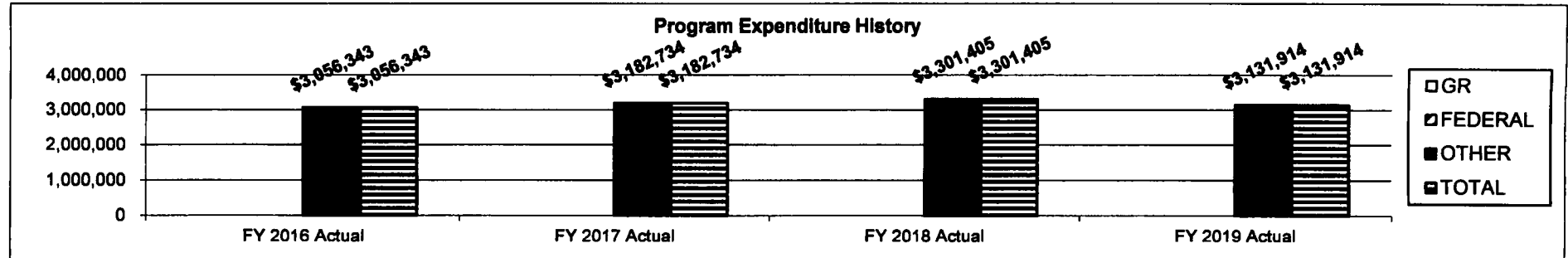
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: FY 2019 Actual reflects the amount transferred from the State Treasurer's office July 3, 2018 for the FY 2019 funding cycle.

4. What are the sources of the "Other " funds?

Missouri Housing Trust Fund (0254) is funded with \$3 dollars charged and collected by every recorder of deeds office pursuant to 59.319 RSMo.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 59.319, RSMo and Sections 215.034 - 215.039, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>42620C</u> |
| Division: Office of Public Counsel | |
| Core: Office of Public Counsel | HB Section <u>7.175</u> |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 905,585 | 905,585 |
| EE | 0 | 0 | 265,609 | 265,609 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 1,171,194 | 1,171,194 |

| | | | | |
|-----|------|------|-------|-------|
| FTE | 0.00 | 0.00 | 16.00 | 16.00 |
|-----|------|------|-------|-------|

| | | | | |
|--------------------|---|---|---------|---------|
| Est. Fringe | 0 | 0 | 477,724 | 477,724 |
|--------------------|---|---|---------|---------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

Other Funds: Public Service Commission Fund (0607)

2. CORE DESCRIPTION

This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies as well as to assist and inform Missourians with property rights concerns. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission (PSC) and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests. Through the ombudsman for property rights, Public Counsel provides guidance to individuals seeking information about the condemnation process. Further, due to investor-owned utilities becoming more involved with the legislative process, this has further required us to work with lawmakers to provide information and education on a number of topics.

3. PROGRAM LISTING (list programs included in this core funding)

Office of Public Counsel
 (The Public Counsel is the statutory representative of utility consumers in cases before the Public Service Commission and in the courts, and provides guidance to individuals facing property rights issues.)

CORE DECISION ITEM

Department: Economic Development
Division: Office of Public Counsel
Core: Office of Public Counsel

Budget Unit 42620C
HB Section 7.175

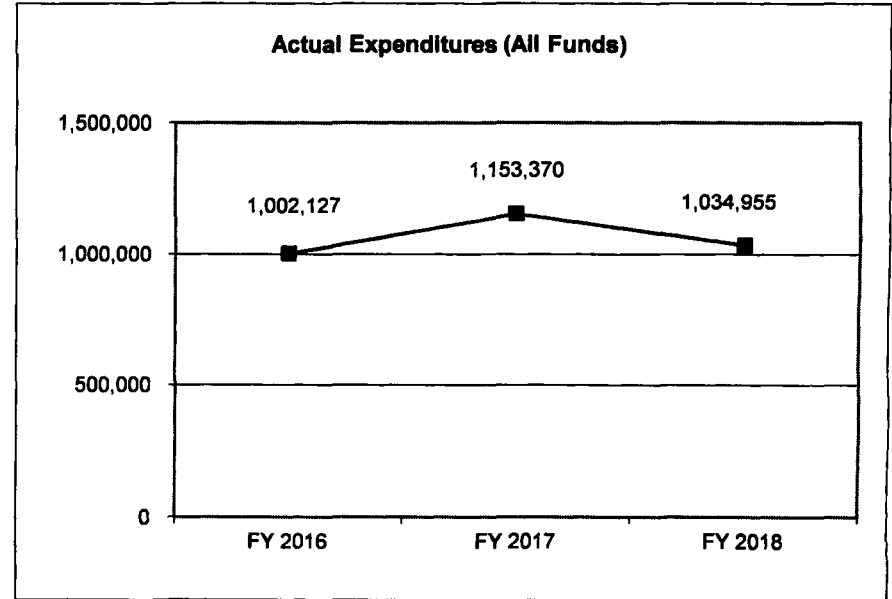
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1,011,653 | 1,165,424 | 1,165,424 | 1,171,194 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,011,653 | 1,165,424 | 1,165,424 | 1,171,194 |
| Actual Expenditures (All Funds) | 1,002,127 | 1,153,370 | 1,034,955 | N/A |
| Unexpended (All Funds) | 9,526 | 12,054 | 130,469 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 9,526 | 12,054 | 130,469 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
OFFICE OF PUBLIC COUNSEL**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|--------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 16.00 | 0 | 0 | 905,585 | 905,585 | |
| | EE | 0.00 | 0 | 0 | 265,609 | 265,609 | |
| | Total | 16.00 | 0 | 0 | 1,171,194 | 1,171,194 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 16.00 | 0 | 0 | 905,585 | 905,585 | |
| | EE | 0.00 | 0 | 0 | 265,609 | 265,609 | |
| | Total | 16.00 | 0 | 0 | 1,171,194 | 1,171,194 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 16.00 | 0 | 0 | 905,585 | 905,585 | |
| | EE | 0.00 | 0 | 0 | 265,609 | 265,609 | |
| | Total | 16.00 | 0 | 0 | 1,171,194 | 1,171,194 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| OFFICE OF PUBLIC COUNSEL | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 776,773 | 13.23 | 905,585 | 16.00 | 905,585 | 16.00 | 0 | 0.00 |
| TOTAL - PS | 776,773 | 13.23 | 905,585 | 16.00 | 905,585 | 16.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 258,182 | 0.00 | 265,609 | 0.00 | 265,609 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 258,182 | 0.00 | 265,609 | 0.00 | 265,609 | 0.00 | 0 | 0.00 |
| TOTAL | 1,034,955 | 13.23 | 1,171,194 | 16.00 | 1,171,194 | 16.00 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 0 | 0.00 | 0 | 0.00 | 5,770 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 5,770 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 5,770 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,034,955 | 13.23 | \$1,171,194 | 16.00 | \$1,176,964 | 16.00 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|--|--|
| BUDGET UNIT NUMBER: 42620C BUDGET UNIT NAME: Office of Public Counsel HOUSE BILL SECTION: 7.175 | DEPARTMENT: Economic Development DIVISION: Office of Public Counsel |
|--|--|

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Because of the office's tight budget and history of using virtually all of Personal Services and E&E allocations each year, the added flexibility will allow us to operate more efficiently.

- PS - \$905,585 * 10% = \$90,559
 - EE - \$265,609 * 10% = \$26,561

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
|---|---|---|
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |

3. Please explain how flexibility was used in the prior and/or current years.

| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
|---|---|
| In FY 2018, the Office of Public Counsel did not use any flexibility between the PS and E&E appropriations. | In FY 2019, Office of Public Counsel was appropriated up to 10% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers. |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------------|----------------|--------------|----------------|--------------|----------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| OFFICE OF PUBLIC COUNSEL | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 37,359 | 1.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SR OFFICE SUPPORT ASSISTANT | 32,909 | 1.00 | 32,906 | 1.00 | 32,906 | 1.00 | 0 | 0.00 |
| PUBLIC UTILITY ACCOUNTANT I | 36,924 | 1.00 | 35,918 | 1.00 | 35,918 | 1.00 | 0 | 0.00 |
| CH PUBLIC UTILITY ACCOUNTANT | 44,110 | 0.59 | 73,000 | 1.00 | 73,000 | 1.00 | 0 | 0.00 |
| PUBLIC UTILITY ACCOUNTANT III | 99,129 | 2.00 | 97,804 | 2.00 | 97,804 | 2.00 | 0 | 0.00 |
| CH REGULATORY ECONOMIST | 0 | 0.00 | 28,459 | 0.75 | 28,459 | 0.75 | 0 | 0.00 |
| PUBLIC UTILITY ENGINEER | 0 | 0.00 | 34,032 | 0.25 | 34,032 | 0.25 | 0 | 0.00 |
| PUBLIC UTILITY FINANCIAL ANAL | 0 | 0.00 | 22,105 | 0.25 | 22,105 | 0.25 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR IV | 0 | 0.00 | 26,683 | 0.25 | 26,683 | 0.25 | 0 | 0.00 |
| DIVISION DIRECTOR | 88,613 | 1.00 | 87,134 | 1.00 | 87,134 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 149,628 | 2.08 | 154,254 | 3.00 | 154,254 | 3.00 | 0 | 0.00 |
| ASSOCIATE COUNSEL | 3,112 | 0.06 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SENIOR COUNSEL | 118,260 | 2.00 | 120,600 | 2.00 | 120,600 | 2.00 | 0 | 0.00 |
| DEPUTY COUNSEL | 123,473 | 1.84 | 142,251 | 2.00 | 142,251 | 2.00 | 0 | 0.00 |
| MISCELLANEOUS TECHNICAL | 5,628 | 0.18 | 0 | 0.25 | 0 | 0.25 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 37,628 | 0.48 | 88 | 0.25 | 88 | 0.25 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 0 | 0.00 | 50,351 | 1.00 | 50,351 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 776,773 | 13.23 | 905,585 | 16.00 | 905,585 | 16.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 2,237 | 0.00 | 10,330 | 0.00 | 10,330 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 4,397 | 0.00 | 10,410 | 0.00 | 10,410 | 0.00 | 0 | 0.00 |
| SUPPLIES | 20,753 | 0.00 | 16,431 | 0.00 | 16,431 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 18,156 | 0.00 | 15,046 | 0.00 | 15,046 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 6,228 | 0.00 | 7,050 | 0.00 | 7,050 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 202,618 | 0.00 | 203,984 | 0.00 | 203,984 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 796 | 0.00 | 1,316 | 0.00 | 1,316 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 170 | 0.00 | 170 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 1,022 | 0.00 | 598 | 0.00 | 598 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 1,588 | 0.00 | 100 | 0.00 | 100 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 150 | 0.00 | 150 | 0.00 | 0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| OFFICE OF PUBLIC COUNSEL | | | | | | | | |
| CORE | | | | | | | | |
| MISCELLANEOUS EXPENSES | 387 | 0.00 | 24 | 0.00 | 24 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 258,182 | 0.00 | 265,609 | 0.00 | 265,609 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,034,955 | 13.23 | \$1,171,194 | 16.00 | \$1,171,194 | 16.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$1,034,955 | 13.23 | \$1,171,194 | 16.00 | \$1,171,194 | 16.00 | | 0.00 |

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.175

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- The Office of the Public Counsel ("OPC") serves as an advocate for the ratepayers of Missouri of investor-owned public utilities and represents all consumers generally and the public generally in all proceedings before the Public Service Commission ("PSC") to secure safe and reliable utility service at an affordable price.
- The OPC appears for all consumers generally and the public generally in all actions instituted in any state or federal court which involve the validity of a rule, regulation, or order of the PSC concerning the legality of all rates, charges, regulations, and practices of all persons under its jurisdiction and initiates proceedings before the Commission or Appellate Court to correct any legality on the part of any such person.
- The OPC acts as a resource for the General Assembly and advocate for ratepayers in policy discussions.
- The OPC serves as the Office of the Ombudsman for Property Rights, assisting Missouri citizens by providing free consultations and help them understand their rights and the eminent domain process.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Ratepayer Savings (in MM) | \$ 70.00 | \$ 134.80 | \$ 70.00 | \$ 121.35 | \$ 106.90 | \$ 112.97 | \$ 123.04 | \$ 119.12 | \$ 118.35 |

Note 1: Figures reflect amount of ratepayer savings that can be quantifiably attributed to OPC advocacy before the PSC, in appeals from the PSC, and in other legal forums.

Note 2: FY2019 - FY 2021 Projections based on Savings three year averages of FY2016 - FY 2018 Actual and FY2019 and FY 2020 Projected figures.

2b. Provide a measure of the program's quality.

OPC has published a customer satisfaction survey to measure the quality of service the public receives from the office on its website. Links to the survey will now be provided in all e-mail customer contacts to increase engagement. The results of the survey are reported to the Director of OPC.

PROGRAM DESCRIPTION

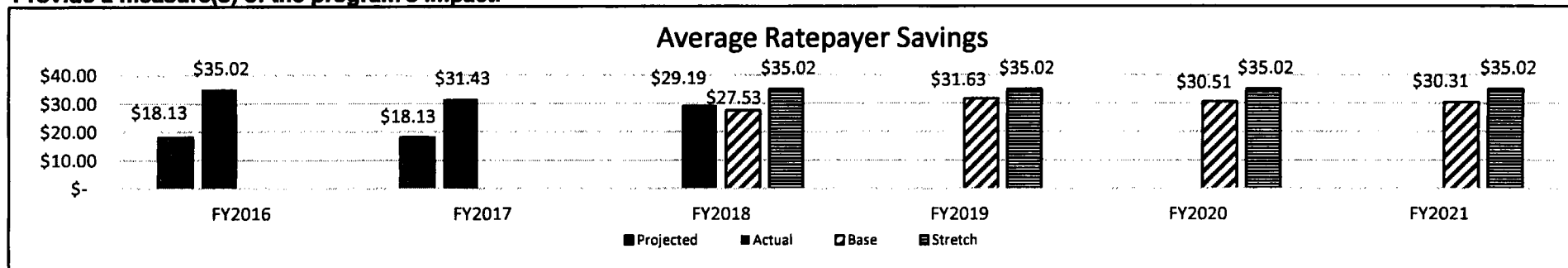
Department of Economic Development

HB Section(s): 7.175

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

2c. Provide a measure(s) of the program's impact.



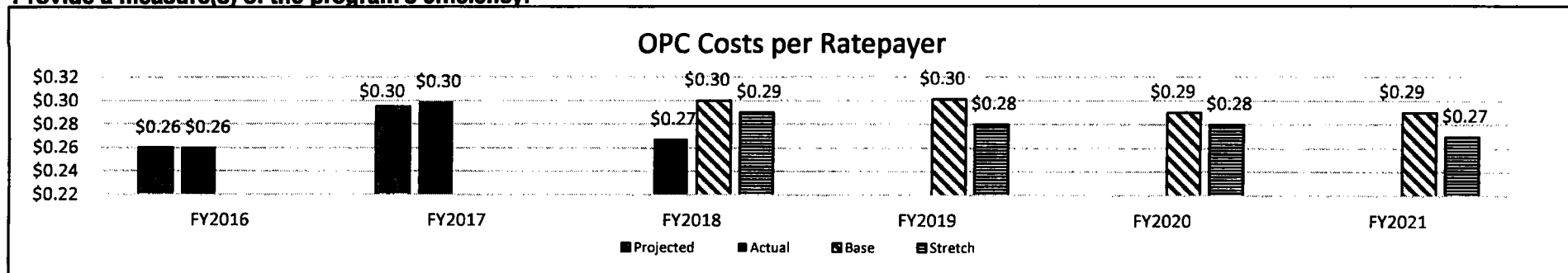
Note 1: Calculated by dividing total ratepayer savings by number of ratepayers; FY2018 Actuals include projected ratepayers since Actual FY 2018 customers won't be known until late CY 2019.

Note 2: FY2019 Base target assumes meeting the average ratepayer savings from FY2017 and FY2018; this Base target continues through FY2021.

Note 3: Stretch targets are tied to FY2016 Actuals (\$35.02), a year with very strong ratepayer savings results.

Note 4: Customer savings are determined by dividing the actual and projected ratepayer savings by the actual total utility customers as reported by the Public Service Commission for FY2016, FY2017, and projected customers for FY2018 (3,869,802), FY2019 (3,889,526), FY2020 (3,904,134) and FY2021 (3,904,745).

2d. Provide a measure(s) of the program's efficiency.



Note 1: Data for FY2018 Actuals include projected ratepayers since Actual FY2018 ratepayers will not be available until late CY 2019.

Note 2: Base targets set by projected annual assessment allocations and respective projected ratepayers for FY2019 - FY2021.

Note 3: Stretch targets set by projected annual assessment allocations and respective projected ratepayers for FY2019 - FY2021 assuming continued budget contributions back to the Public Service Commission Fund offsetting the amount of the allocated annual assessment.

Note 4: Actual and estimated utility customers used to quantify and project costs per ratepayer are the same as ratepayer figures from 2c Note 4 above.

PROGRAM DESCRIPTION

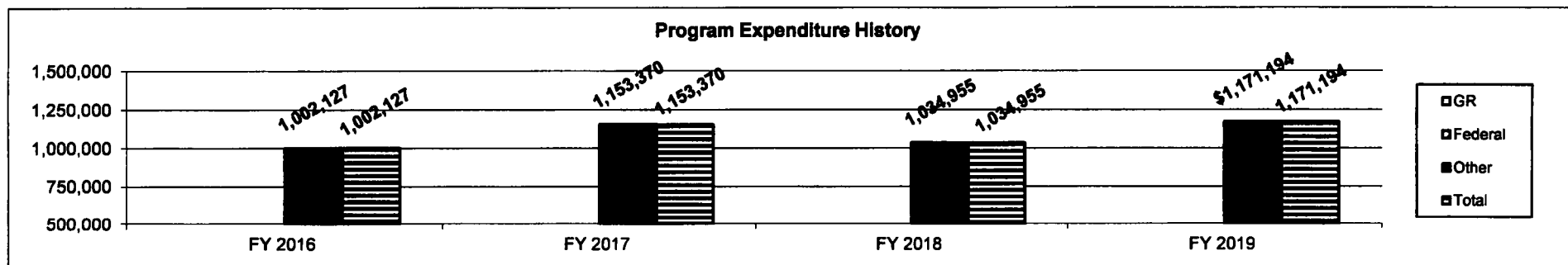
Department of Economic Development

HB Section(s): 7.175

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: All program funding is appropriated from the Public Service Commission Fund. No General Revenue funds are appropriated.

4. What are the sources of the "Other " funds?

Public Service Commission Fund (0607)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 386.700 and 523.277, RSMo. 2000

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | |
|--|--|
| Department: Economic Development Division: Public Service Commission Core: Public Service Commission Regulatory | Budget Unit <u>42630C</u> HB Section <u>7.180</u> |
|--|--|

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|----------|-------------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 10,958,307 | 10,889,234 |
| EE | 0 | 0 | 2,536,462 | 2,536,462 |
| PSD | 0 | 0 | 10,000 | 10,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 13,504,769 | 13,435,696 |

| | | | | |
|------------|-------------|-------------|---------------|---------------|
| FTE | 0.00 | 0.00 | 192.00 | 192.00 |
|------------|-------------|-------------|---------------|---------------|

| | | | | |
|--------------------|----------|----------|------------------|------------------|
| Est. Fringe | 0 | 0 | 5,760,500 | 5,739,454 |
|--------------------|----------|----------|------------------|------------------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

Other Funds: Public Service Commission Fund (0607)

Notes:

Notes:

2. CORE DESCRIPTION

The Missouri Public Service Commission has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission must balance a variety of often competing private interests to ensure the overall public interest. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The primary statutory provisions governing the Commission are contained in Chapters 386, 392, and 393 RSMo. The Commission regulates the rates and practices of investor-owned local telephone, water, sewer, gas, steam/heat and electric companies. The Commission also issues video service authorizations to entities that meet statutory requirements and registers providers of Voice-Over-Internet (VoIP) communications service.

3. PROGRAM LISTING (list programs included in this core funding)

Public Service Commission (PSC) Regulatory Core, which includes PSC Administration, video service authorization and VoIP provider registration.

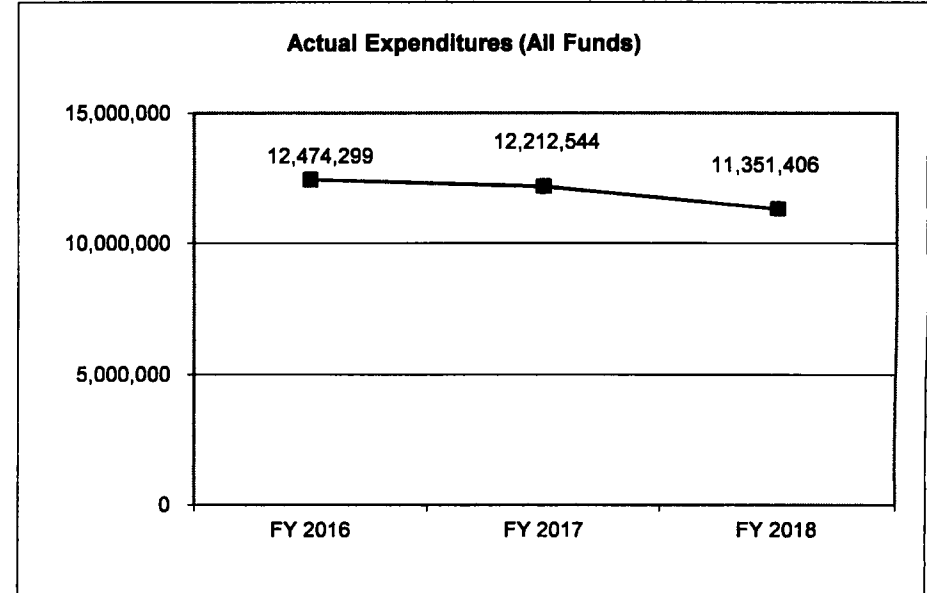
CORE DECISION ITEM

Department: Economic Development
Division: Public Service Commission
Core: Public Service Commission Regulatory

Budget Unit 42630C
HB Section 7.180

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 15,717,987 | 15,931,504 | 13,435,696 | 13,504,769 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 15,717,987 | 15,931,504 | 13,435,696 | 13,504,769 |
| Actual Expenditures (All Funds) | 12,474,299 | 12,212,544 | 11,351,406 | N/A |
| Unexpended (All Funds) | 3,243,688 | 3,718,960 | 2,084,290 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | | 0 | N/A |
| Other | 3,243,688 | 3,718,960 | 2,084,290 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

Any appropriation lapse monies will remain in PSC Fund, not transferred to General Revenue, but obligated for next fiscal year's budget and used as a reduction of the PSC assessment to regulated utility companies per Chapter 386.370 RSMo. Lapsed monies are primarily due to employee turnover, vacancies, and various cost containment measures implemented within the agency.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT PUBLIC SERVICE COMMISSION

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--------------|---------------|----------|----------|-------------------|-------------------|-------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | PS | 192.00 | 0 | 0 | 10,958,307 | 10,958,307 | |
| | | EE | 0.00 | 0 | 0 | 2,536,462 | 2,536,462 | |
| | | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | | Total | 192.00 | 0 | 0 | 13,504,769 | 13,504,769 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reduction | 1599 2203 | EE | 0.00 | 0 | 0 | (253,646) | (253,646) | Use EE Reduction to fund NDI. |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | (253,646) | (253,646) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PS | 192.00 | 0 | 0 | 10,958,307 | 10,958,307 | |
| | | EE | 0.00 | 0 | 0 | 2,282,816 | 2,282,816 | |
| | | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | | Total | 192.00 | 0 | 0 | 13,251,123 | 13,251,123 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PS | 192.00 | 0 | 0 | 10,958,307 | 10,958,307 | |
| | | EE | 0.00 | 0 | 0 | 2,282,816 | 2,282,816 | |
| | | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | | Total | 192.00 | 0 | 0 | 13,251,123 | 13,251,123 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | | |
|---|---------------------|---------------|---------------------|---------------|---------------------|---------------|------------|-------------|--|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** | |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED | |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN | |
| PUBLIC SERVICE COMMISSION | | | | | | | | | |
| CORE | | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 10,157,717 | 179.65 | 10,958,307 | 192.00 | 10,958,307 | 192.00 | 0 | 0.00 | |
| TOTAL - PS | 10,157,717 | 179.65 | 10,958,307 | 192.00 | 10,958,307 | 192.00 | 0 | 0.00 | |
| EXPENSE & EQUIPMENT | | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 1,193,689 | 0.00 | 2,536,462 | 0.00 | 2,282,816 | 0.00 | 0 | 0.00 | |
| TOTAL - EE | 1,193,689 | 0.00 | 2,536,462 | 0.00 | 2,282,816 | 0.00 | 0 | 0.00 | |
| PROGRAM-SPECIFIC | | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 | |
| TOTAL - PD | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 | |
| TOTAL | 11,351,406 | 179.65 | 13,504,769 | 192.00 | 13,251,123 | 192.00 | 0 | 0.00 | |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 0 | 0.00 | 0 | 0.00 | 69,073 | 0.00 | 0 | 0.00 | |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 69,073 | 0.00 | 0 | 0.00 | |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 69,073 | 0.00 | 0 | 0.00 | |
| Public Service Comm Regulatory - 1419012 | | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | | |
| PUBLIC SERVICE COMMISSION | 0 | 0.00 | 0 | 0.00 | 253,646 | 0.00 | 0 | 0.00 | |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 253,646 | 0.00 | 0 | 0.00 | |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 253,646 | 0.00 | 0 | 0.00 | |
| GRAND TOTAL | \$11,351,406 | 179.65 | \$13,504,769 | 192.00 | \$13,573,842 | 192.00 | \$0 | 0.00 | |

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FLEXIBILITY REQUEST FORM

| | |
|---|---|
| BUDGET UNIT NUMBER: 42630C BUDGET UNIT NAME: Public Service Commission HOUSE BILL SECTION: 7.180 | DEPARTMENT: Economic Development DIVISION: Public Service Commission |
|---|---|

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The Public Service Commission is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0607 (Public Service Commission Fund). This flexibility ensures that the Commission will have the ability to immediately address any identified operational needs due to increasing workloads.

Total PS - \$10,958,307 x 10% = \$1,095,831

Total EE - \$2,536,462 x 10% = \$253,646

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
|---|---|--|
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in PS an E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |

3. Please explain how flexibility was used in the prior and/or current years.

| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
|--|--|
| In FY2018 the Public Service Commission did not use any flexibility between the PS and E&E appropriations. | In FY2019, the Public Service Commission was appropriated 10% flexibility between the PS and E&E appropriations. This flexibility will ensure that the Commission will have the appropriate resources to respond to any increases in case related workloads and other unexpected regulatory demands. |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------------|---------|---------|---------|---------|----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC SERVICE COMMISSION | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 189,095 | 5.55 | 207,516 | 6.00 | 208,716 | 6.00 | 0 | 0.00 |
| SR OFC SUPPORT ASST (STENO) | 60,722 | 1.99 | 61,683 | 2.00 | 61,683 | 2.00 | 0 | 0.00 |
| SR OFFICE SUPPORT ASSISTANT | 56,991 | 1.89 | 61,708 | 2.00 | 61,708 | 2.00 | 0 | 0.00 |
| OFFICE SERVICES ASST | 35,901 | 1.00 | 36,626 | 1.00 | 36,626 | 1.00 | 0 | 0.00 |
| INFORMATION TECHNOLOGIST III | 1,815 | 0.04 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| INFORMATION TECHNOLOGIST IV | 263,558 | 5.25 | 304,572 | 6.00 | 205,572 | 4.00 | 0 | 0.00 |
| INFORMATION TECHNOLOGY SPEC I | 160,203 | 2.71 | 120,868 | 2.00 | 230,868 | 4.00 | 0 | 0.00 |
| INFORMATION TECHNOLOGY SPEC II | 65,280 | 1.00 | 65,615 | 1.00 | 65,615 | 1.00 | 0 | 0.00 |
| INFO TECHNOLOGY MANAGER | 72,800 | 1.00 | 72,878 | 1.00 | 76,178 | 1.00 | 0 | 0.00 |
| ACCOUNTANT I | 33,840 | 1.00 | 34,194 | 1.00 | 34,194 | 1.00 | 0 | 0.00 |
| ACCOUNTANT II | 76,608 | 2.00 | 77,369 | 2.00 | 77,369 | 2.00 | 0 | 0.00 |
| ACCOUNTANT III | 94,860 | 2.00 | 95,546 | 2.00 | 95,546 | 2.00 | 0 | 0.00 |
| PERSONNEL ANAL II | 43,690 | 1.00 | 42,374 | 1.00 | 46,474 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION COOR | 67,303 | 1.41 | 97,804 | 2.00 | 47,804 | 1.00 | 0 | 0.00 |
| PUBLIC INFORMATION ADMSTR | 58,896 | 1.00 | 59,234 | 1.00 | 59,234 | 1.00 | 0 | 0.00 |
| TRAINING TECH II | 17,545 | 0.40 | 0 | 0.00 | 46,000 | 1.00 | 0 | 0.00 |
| EXECUTIVE II | 38,304 | 1.00 | 38,643 | 1.00 | 38,643 | 1.00 | 0 | 0.00 |
| PERSONNEL CLERK | 31,940 | 0.95 | 34,407 | 1.00 | 34,407 | 1.00 | 0 | 0.00 |
| LEGISLATIVE COORDINATOR | 18,049 | 0.30 | 60,427 | 1.00 | 60,427 | 1.00 | 0 | 0.00 |
| ADMINISTRATIVE ANAL II | 35,650 | 0.83 | 0 | 0.00 | 43,500 | 1.00 | 0 | 0.00 |
| ADMINISTRATIVE ANAL III | 47,868 | 1.00 | 48,221 | 1.00 | 48,221 | 1.00 | 0 | 0.00 |
| CH REGULATORY ECONOMIST | 127,824 | 2.00 | 128,524 | 2.00 | 128,524 | 2.00 | 0 | 0.00 |
| CONSUMER SERVICES SPEC I | 36,924 | 1.00 | 70,321 | 2.00 | 37,321 | 1.00 | 0 | 0.00 |
| CONSUMER SERVICES SPEC II | 161,708 | 4.39 | 153,332 | 4.00 | 186,332 | 5.00 | 0 | 0.00 |
| CONSUMER SERVICES COORDINATOR | 56,748 | 1.31 | 87,832 | 2.00 | 87,832 | 2.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR I | 211,796 | 5.41 | 200,290 | 5.00 | 129,290 | 3.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR II | 209,161 | 5.10 | 267,439 | 6.00 | 231,282 | 5.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR III | 15,414 | 0.32 | 186,607 | 3.00 | 295,607 | 6.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR IV | 473,047 | 8.36 | 515,958 | 9.00 | 571,958 | 10.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR V | 464,146 | 7.02 | 465,050 | 7.00 | 466,450 | 7.00 | 0 | 0.00 |
| REGULATORY ECONOMIST I | 37,870 | 0.94 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| REGULATORY ECONOMIST II | 132,208 | 2.69 | 198,464 | 4.00 | 185,624 | 4.00 | 0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------------|---------|---------|---------|---------|----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC SERVICE COMMISSION | | | | | | | | |
| CORE | | | | | | | | |
| REGULATORY ECONOMIST III | 294,396 | 5.17 | 343,594 | 6.00 | 287,594 | 5.00 | 0 | 0.00 |
| UTILITY MANAGEMENT ANALYST II | 31,982 | 0.80 | 40,793 | 1.00 | 40,793 | 1.00 | 0 | 0.00 |
| UTILITY MANAGEMENT ANALYST III | 207,214 | 3.87 | 215,551 | 4.00 | 222,151 | 4.00 | 0 | 0.00 |
| UTILITY POLICY ANALYST I | 234,012 | 5.00 | 236,009 | 5.00 | 236,009 | 5.00 | 0 | 0.00 |
| UTILITY POLICY ANALYST II | 241,344 | 4.00 | 242,060 | 4.00 | 245,260 | 4.00 | 0 | 0.00 |
| UTILITY ENGINEERING SPEC II | 260,124 | 4.90 | 320,916 | 6.00 | 320,916 | 6.00 | 0 | 0.00 |
| UTILITY ENGINEERING SPEC III | 442,065 | 7.68 | 524,922 | 9.00 | 527,422 | 9.00 | 0 | 0.00 |
| UTILITY REGULATORY ENGINEER I | 187,226 | 3.32 | 227,480 | 4.00 | 229,980 | 4.00 | 0 | 0.00 |
| UTILITY REGULATORY ENGINEER II | 184,577 | 2.97 | 125,812 | 2.00 | 125,812 | 2.00 | 0 | 0.00 |
| UTILITY REGULATORY ENG SPV | 213,276 | 3.00 | 214,343 | 3.00 | 214,343 | 3.00 | 0 | 0.00 |
| UTILITY OPERS TECH SPEC II | 169,412 | 3.91 | 219,574 | 5.00 | 220,374 | 5.00 | 0 | 0.00 |
| RATE & TARIFF EXAMINER II | 82,185 | 2.00 | 83,074 | 2.00 | 83,074 | 2.00 | 0 | 0.00 |
| RATE & TARIFF EXAMINER III | 46,056 | 1.00 | 46,418 | 1.00 | 46,418 | 1.00 | 0 | 0.00 |
| RATE & TARIFF EXAMINATION SPV | 45,368 | 0.67 | 68,402 | 1.00 | 68,402 | 1.00 | 0 | 0.00 |
| HUMAN RESOURCES MGR B1 | 62,556 | 1.00 | 62,899 | 1.00 | 62,899 | 1.00 | 0 | 0.00 |
| UTILITY REGULATORY MNGR, BAND1 | 55,246 | 0.95 | 61,675 | 1.00 | 641,675 | 9.00 | 0 | 0.00 |
| UTILITY REGULATORY MNGR, BAND2 | 337,697 | 4.84 | 349,438 | 5.00 | 0 | 0.00 | 0 | 0.00 |
| UTILITY REGULATORY MNGR, BAND3 | 227,376 | 3.00 | 228,513 | 3.00 | 0 | 0.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 277,440 | 3.00 | 278,828 | 3.00 | 278,828 | 3.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 411,762 | 7.09 | 451,096 | 8.00 | 409,444 | 7.00 | 0 | 0.00 |
| ADMINISTRATIVE ASSISTANT | 199,598 | 4.72 | 212,984 | 5.00 | 212,984 | 5.00 | 0 | 0.00 |
| ASSOCIATE COUNSEL | 134,569 | 2.42 | 177,738 | 3.00 | 59,738 | 1.00 | 0 | 0.00 |
| PROGRAM CONSULTANT | 346,165 | 4.33 | 400,303 | 5.00 | 400,303 | 5.00 | 0 | 0.00 |
| PARALEGAL | 87,049 | 2.00 | 87,847 | 2.00 | 87,847 | 2.00 | 0 | 0.00 |
| LEGAL COUNSEL | 96,708 | 2.01 | 52,466 | 1.00 | 203,966 | 4.00 | 0 | 0.00 |
| CHIEF COUNSEL | 80,052 | 1.00 | 80,458 | 1.00 | 80,458 | 1.00 | 0 | 0.00 |
| REGULATORY LAW JUDGE | 462,328 | 6.80 | 482,330 | 7.00 | 482,330 | 7.00 | 0 | 0.00 |
| COMMISSION MEMBER | 435,188 | 4.00 | 437,205 | 4.00 | 437,205 | 4.00 | 0 | 0.00 |
| COMMISSION CHAIRMAN | 108,759 | 1.00 | 109,302 | 1.00 | 109,302 | 1.00 | 0 | 0.00 |
| SENIOR COUNSEL | 58,896 | 1.00 | 118,492 | 2.00 | 59,492 | 1.00 | 0 | 0.00 |
| DEPUTY COUNSEL | 575,579 | 8.11 | 572,024 | 8.00 | 572,024 | 8.00 | 0 | 0.00 |
| MANAGING COUNSEL | 91,800 | 1.00 | 92,259 | 1.00 | 92,259 | 1.00 | 0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|----------------------------------|---------------------|---------------|---------------------|---------------|---------------------|---------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC SERVICE COMMISSION | | | | | | | | |
| CORE | | | | | | | | |
| MISCELLANEOUS TECHNICAL | 8,623 | 0.16 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 57,074 | 0.95 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| FISCAL ANALYST I | 6,251 | 0.12 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 10,157,717 | 179.65 | 10,958,307 | 192.00 | 10,958,307 | 192.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 118,481 | 0.00 | 140,000 | 0.00 | 140,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 60,062 | 0.00 | 95,000 | 0.00 | 95,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 241,553 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 100,863 | 0.00 | 145,000 | 0.00 | 145,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 148,372 | 0.00 | 210,000 | 0.00 | 210,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 292,520 | 0.00 | 1,035,000 | 0.00 | 779,354 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 100 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 146,290 | 0.00 | 252,500 | 0.00 | 252,500 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 21,330 | 0.00 | 225,000 | 0.00 | 225,000 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 42,000 | 0.00 | 42,000 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 25,171 | 0.00 | 30,000 | 0.00 | 30,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 3,613 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 200 | 0.00 | 200 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 10,055 | 0.00 | 25,000 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 18,643 | 0.00 | 18,000 | 0.00 | 20,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 6,636 | 0.00 | 12,762 | 0.00 | 12,762 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,193,689 | 0.00 | 2,536,462 | 0.00 | 2,282,816 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$11,351,406 | 179.65 | \$13,504,769 | 192.00 | \$13,251,123 | 192.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$11,351,406 | 179.65 | \$13,504,769 | 192.00 | \$13,251,123 | 192.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Regulates the rates and practices of investor-owned electric, natural gas, steam heat, water and sewer companies; provides limited jurisdiction over telecommunications providers in the state; issues authorizations to entities providing video programming; and registers Voice-over-Internet Protocol (VoIP) communication providers
- Ensures that consumers receive adequate amounts of safely delivered and reasonably priced utility services
- Ensures rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|---|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Number of Utilities Regulated | 740 | 730 | 740 | 741 | 740 | 738 | 740 | 740 | 740 |
| Number of Final Agenda Orders | 130 | 130 | 130 | 135 | 130 | 109 | 125 | 125 | 125 |
| Number of Appeals of Final Agenda Orders | 13 | 17 | 13 | 12 | 13 | 18 | 16 | 16 | 16 |
| Final Agenda Orders Not Remanded, Reversed or Vacated | 130 | 128 | 130 | 134 | 130 | 108 | 123 | 123 | 123 |

Note 1: Final Agenda Orders are orders from the commission that dispose of the substantive issues in a case.

Note 2: The number of Final Agenda Orders Not Remanded, Reversed or Vacated occasionally may not correspond to the same fiscal year for the number of Final Agenda Orders issued depending on when an appellate court decision is issued in an appeal.

Note 3: Projections are based on three year average of actuals.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

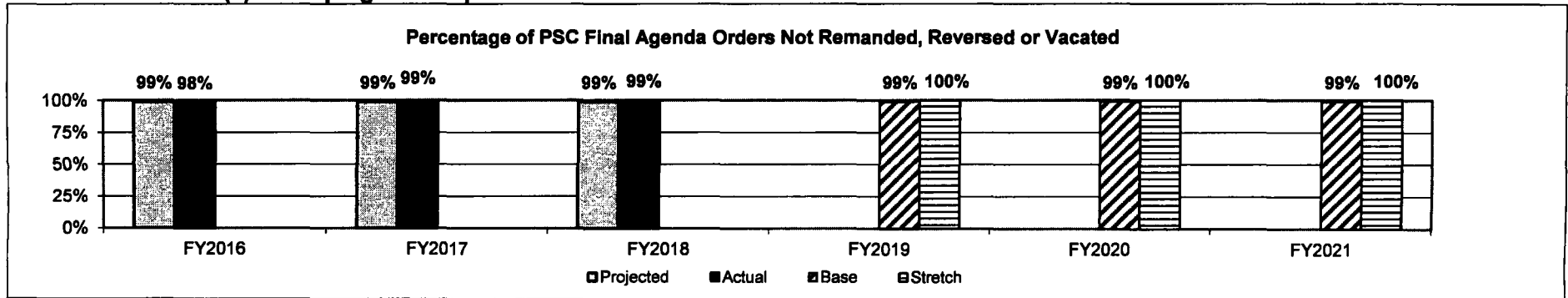
2b. Provide a measure(s) of the program's quality.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|-----------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Satisfaction | 95% | 94% | 95% | 89% | 95% | 84% | 95% | 95% | 95% |

Note 1: A PSC Customer Satisfaction Survey is conducted each year. This measure is based on the customer's response to how they would rate the overall service they received.

Note 2: In FY2018, 23% of the 120 consumers that contacted the commission in regard to their utilities responded to the survey.

2c. Provide a measure(s) of the program's impact.



Note 1: The Commission's work is conducted through formal contested case hearings, similar to court proceedings.

Note 2: Final Agenda Orders are orders from the commission that dispose of the substantive issues in a case.

Note 3: Base targets based on approximate of three year average of actual cases and appeals and Stretch targets are based on a goal of zero appeals.

PROGRAM DESCRIPTION

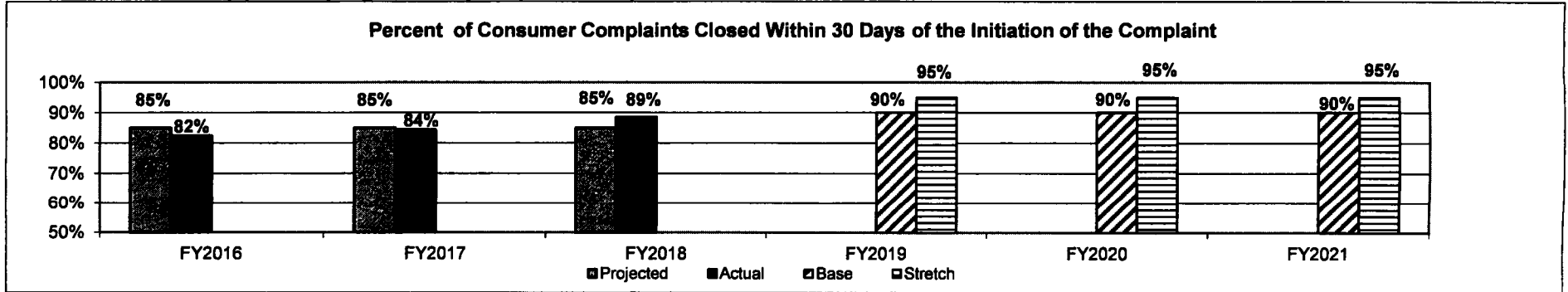
Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory Core

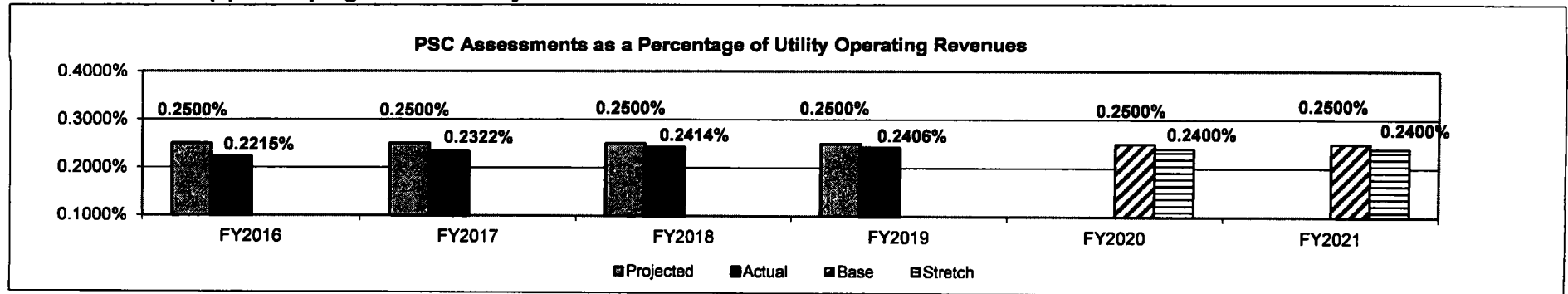
Program is found in the following core budget(s): Public Service Commission Regulatory

2c. Provide a measure(s) of the program's impact (continued).



Note 1: Base targets are based on FY2015-FY2017 average of projected closed complaints; Stretch targets are based on goal of 5% increase in the percentage of complaints closed within 30 days.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Section 386.370 RSMo directs the commission to calculate an assessment annually which provides funding for the Public Service Commission from regulated public utilities as provided in Chapters 386, 392 and 393.

Note 2: Base and stretch targets are based on maximum assessment allowed in Section 386.370 RSMo.

Note 3: Actual percentage is calculated prior to each fiscal year.

PROGRAM DESCRIPTION

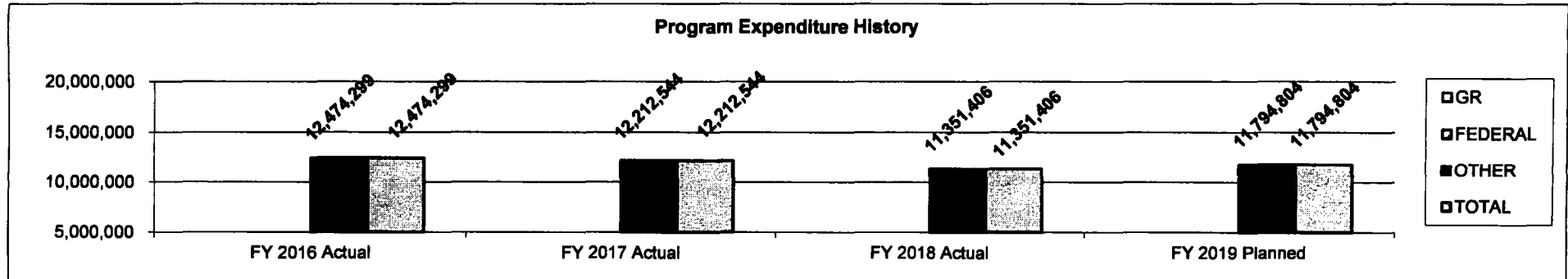
Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

PSC Fund (0607)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapters 386, 392, 393 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Public Service Commission
DI Name: Public Service Commission Regulatory DI#1419012

Budget Unit 42630C
HB Section 7.180

1. AMOUNT OF REQUEST

| | FY 2020 Budget Request | | | | |
|--------------|------------------------|-------------|----------------|----------------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 253,646 | 253,646 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 253,646 | 253,646 | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|--------|--------|
| Est. Fringe | 0 | 0 | 77,286 | 77,286 |
|--------------------|---|---|--------|--------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

| | FY 2020 Governor's Recommendation | | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|---|
| | GR | Federal | Other | Total | E |
| PS | 0 | 0 | 0 | 0 | |
| EE | 0 | 0 | 0 | 0 | |
| PSD | 0 | 0 | 0 | 0 | |
| TRF | 0 | 0 | 0 | 0 | |
| Total | 0 | 0 | 0 | 0 | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: Recruitment & Retention | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Public Service Commission has highly technical positions which require expertise in utility related engineering, economics, finance and auditing, along with a staff of highly trained Regulatory Law Judges, legal counsel, and support personnel to administer the regulations set forth in Chapters 386, 392, and 393 RSMo. The Commission has worked to maintain a high degree of professionalism in its workforce in order to provide fair and reasonable rates to meet the needs of consumers and utility company shareholders. With the Commission's current level of personal service funding, it becomes more difficult to offer competitive base salaries or provide for pay incentives based on performance, additional training or longevity. Based on salary comparisons of Public Service Commissions throughout the country, the Missouri Public Service Commission's salaries lag behind in most areas. The agency currently has 23% of its staff that will be eligible for retirement within three years with a potential annual leave payout of approximately \$252,000. With the potential loss of 23% of our staff within the next three years it is imperative to implement a strategic pay plan to recruit and retain quality employees.

NEW DECISION ITEM
RANK: _____ OF _____

| | |
|---|---------------------------|
| Department: Economic Development | Budget Unit 42630C |
| Division: Public Service Commission | |
| DI Name: Public Service Commission Regulatory DI#1419012 | HB Section 7.180 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Through cost saving measures and an increase in the utilization of technology in how the agency operates, the Commission has accumulated a lapse of Expense and Equipment Appropriation funds. To provide funding for increased base/retention salaries and provide for the potential annual leave payout of retirees, a transfer of \$253,646 (10% of the Expense and Equipment Appropriation) from the Expense and Equipment (EE) appropriation to the Personal Service (PS) appropriation will provide an option to increase our personal service funding and provide for more competitive salaries without raising our overall PSC Fund appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS | E |
|---|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|---|
| Utility Regulatory Engineer I (007828) | | | | | 82,646 | 0.0 | 82,646 | 0.0 | | |
| Utility Regulatory Auditor I (007800) | | | | | 106,000 | 0.0 | 106,000 | 0.0 | | |
| Utility Policy Analyst I (007820) | | | | | 34,000 | 0.0 | 34,000 | 0.0 | | |
| Regulatory Economist I (007810) | | | | | 19,000 | 0.0 | 19,000 | 0.0 | | |
| Consumer Services Specialist I (007585) | | | | | 12,000 | 0.0 | 12,000 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 253,646 | 0.0 | 253,646 | 0.0 | 0 | |
| Professional Services-BOC 400 | | | | | 0 | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 253,646 | 0.0 | 253,646 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ OF _____

| | | | | | | | | | | |
|---|---------|---------|---------|-------------|---------|------------|---------|---------|----------|---|
| Department: Economic Development | | | | Budget Unit | | 42630C | | | | |
| Division: Public Service Commission | | | | | | | | | | |
| DI Name: Public Service Commission Regulatory | | | | DI#1419012 | | HB Section | | 7.180 | | |
| | | | | | | | | | | |
| | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | Gov Rec | |
| | GR | GR | FED | FED | OTHER | OTHER | TOTAL | TOTAL | One-Time | |
| Budget Object Class/Job Class | DOLLARS | FTE | DOLLARS | FTE | DOLLARS | FTE | DOLLARS | FTE | DOLLARS | E |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | 0.0 | | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| | | | | | | | 0 | | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 | |
| Program Distributions | | | | | | | 0 | | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | |

NEW DECISION ITEM
RANK: _____ **OF** _____

| | |
|---|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>42630C</u> |
| Division: <u>Public Service Commission</u> | |
| DI Name: <u>Public Service Commission Regulatory</u> DI# <u>1419012</u> | HB Section <u>7.180</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The agency regulates approximately 740 utility companies which resulted in 109 final agenda orders in FY2018 (reference the PSC Regulatory Core Program Description). Approval of additional personal service funding would provide for staff members who are subject matter experts in Commission proceedings.

6b. Provide a measure(s) of the program's quality.

The PSC conducts a Customer Satisfaction Survey each year which measures the customer's response to the overall service provided by the PSC staff. The FY2018 survey showed a 81% customer service rating (reference the PSC Regulatory Core Program Description). Additional personal service funding would provide for a more consistent workforce that is capable of quality assistance to consumers.

6c. Provide a measure(s) of the program's impact.

The percentage of PSC Final Agenda Orders Not Remanded, Reversed or Vacated for FY2018 was 99% (reference the PSC Regulatory Core Program Description). Approval of additional personal service funding will allow the agency to continue to prepare and present clear and effective testimony used in case pleadings.

6d. Provide a measure(s) of the program's efficiency.

The PSC Assessment as a Percentage of the Total Gross Intrastate Operating Revenue for FY2018 was 0.2406% in reference to the maximum allowed 0.2500% (reference the PSC Core Program Description). Approval of the transfer of funding from the EE appropriation to the PS appropriation will allow the Commission to provide an effective resolution to pay deficiencies with a minimal increase in the assessment.

NEW DECISION ITEM

RANK: _____ **OF** _____

| | |
|---|---------------------------|
| Department: Economic Development | Budget Unit 42630C |
| Division: Public Service Commission | |
| DI Name: Public Service Commission Regulatory DI#1419012 | HB Section 7.180 |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Providing sufficient personal service funding to the agency will allow the development of a pay plan that will be equipped to recruit a highly skilled professional staff and will provide funding to retain those employees.

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| PUBLIC SERVICE COMMISSION | | | | | | | | |
| Public Service Comm Regulatory - 1419012 | | | | | | | | |
| CONSUMER SERVICES SPEC I | 0 | 0.00 | 0 | 0.00 | 12,000 | 0.00 | 0 | 0.00 |
| UTILITY REGULATORY AUDITOR I | 0 | 0.00 | 0 | 0.00 | 106,000 | 0.00 | 0 | 0.00 |
| REGULATORY ECONOMIST I | 0 | 0.00 | 0 | 0.00 | 19,000 | 0.00 | 0 | 0.00 |
| UTILITY POLICY ANALYST I | 0 | 0.00 | 0 | 0.00 | 34,000 | 0.00 | 0 | 0.00 |
| UTILITY REGULATORY ENGINEER I | 0 | 0.00 | 0 | 0.00 | 82,646 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 253,646 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$253,646 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$253,646 | 0.00 | | 0.00 |

CORE DECISION ITEM

Department: Economic Development
Division: Public Service Commission
Core: Relay Missouri Program and Equipment Distribution Program

Budget Unit 42628
HB Section 7.180

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|-------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 2,495,808 | 2,495,808 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 2,495,808 | 2,495,808 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Deaf Relay Srv & Equip Dist Fund (0559)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Deaf Relay Srv & Equip Dist Fund (0559)

Notes:

2. CORE DESCRIPTION

The Missouri Public Service Commission has the statutory (Chapter 209 RSMo, Sections 251-260) responsibility of providing a statewide dual-party relay system to enable deaf, hearing-impaired and speech-impaired persons use of the telephone network. The Commission administers the Deaf Relay Service and Equipment Distribution Fund and oversees the Relay Missouri Program (aka the Deaf Relay Service Program) which provides relay service and "Captioned Telephone" service. The Department of Elementary and Secondary Education's Missouri Assistive Technology Program administers the Equipment Distribution Program which provides specialized equipment to consumers. Funding is provided by a surcharge applied to landline local exchange telephone lines and interconnected Voice over Internet Protocol (VoIP) lines. Companies are allowed to retain a portion of the surcharge revenue for their billing and collection service. All remaining surcharge money collected by companies is remitted to the PSC, who shall use such money exclusively to fund the programs. All remaining surcharge money collected shall be retained in the Deaf Relay Service and Equipment Distribution Fund. The Commission is statutorily required to review the surcharge at least once every two years, but no more frequently than once per year. The current surcharge rate shall not increase for a period of two years, subject to change in federal requirements for deaf relay services.

3. PROGRAM LISTING (list programs included in this core funding)

Deaf Relay Service Program

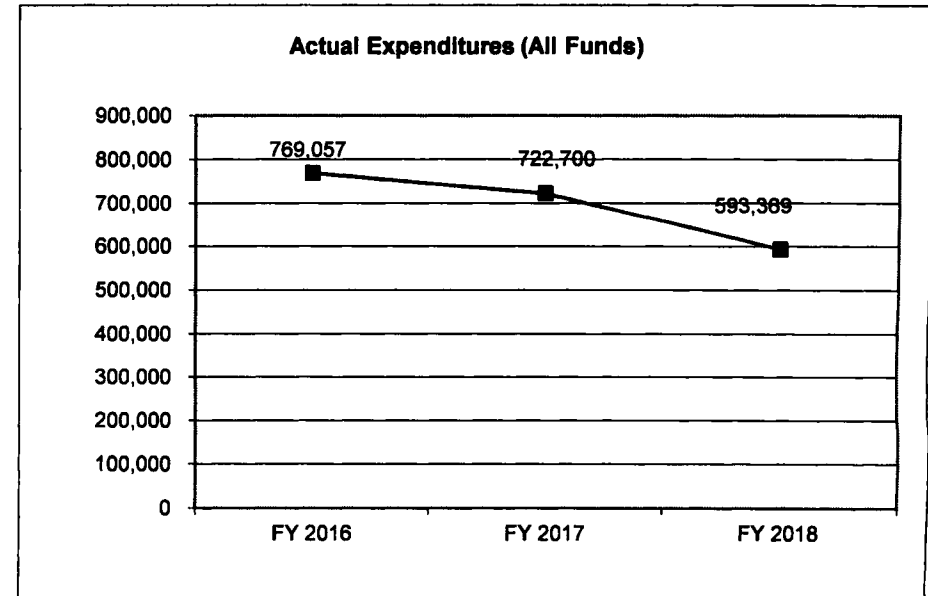
CORE DECISION ITEM

Department: Economic Development
Division: Public Service Commission
Core: Relay Missouri Program and Equipment Distribution Program

Budget Unit 42628
HB Section 7.180

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 2,495,808 | 2,495,808 | 2,495,808 | 2,495,808 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 2,495,808 | 2,495,808 | 2,495,808 | 2,495,808 |
| Actual Expenditures (All Funds) | 769,057 | 722,700 | 593,369 | N/A |
| Unexpended (All Funds) | 1,726,751 | 1,773,108 | 1,902,439 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 1,726,751 | 1,773,108 | 1,902,439 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

Any unexpended balance in the fund at the end of the fiscal year shall be exempt from the provisions of Section 33.080 relating to the transfer of unexpended balances to the general revenue fund, but shall be applicable by appropriation to the payment of expenditures for the dual-party relay service and equipment distribution program in the succeeding fiscal year

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DEAF RELAY PROGRAM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |
| | Total | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |
| | Total | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |
| | Total | 0.00 | 0 | 0 | 2,495,808 | 2,495,808 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DEAF RELAY PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DEAF RELAY SER & EQ DIST PRGM | 593,369 | 0.00 | 2,495,808 | 0.00 | 2,495,808 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 593,369 | 0.00 | 2,495,808 | 0.00 | 2,495,808 | 0.00 | 0 | 0.00 |
| TOTAL | 593,369 | 0.00 | 2,495,808 | 0.00 | 2,495,808 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$593,369 | 0.00 | \$2,495,808 | 0.00 | \$2,495,808 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|---------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DEAF RELAY PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 0 | 0.00 | 678 | 0.00 | 678 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 50 | 0.00 | 50 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 380 | 0.00 | 380 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 592,907 | 0.00 | 2,494,000 | 0.00 | 2,494,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 462 | 0.00 | 700 | 0.00 | 700 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 593,369 | 0.00 | 2,495,808 | 0.00 | 2,495,808 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$593,369 | 0.00 | \$2,495,808 | 0.00 | \$2,495,808 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$593,369 | 0.00 | \$2,495,808 | 0.00 | \$2,495,808 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

1a. What strategic priority does this program address?

Assist Hearing/Speech Impaired Communication (Empower Missouri's Communities)

1b. What does this program do?

- Enables hearing and/or speech impaired consumers to communicate over the telephone network through the provision of relay service and captioned telephone (CapTel) service.
- Provides specialized equipment to hearing and/or speech impaired consumers (administered through the Department of Elementary and Secondary Education's Mo. Assistive Technology Program).

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|---------------------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Relay Missouri Annual Usage (Minutes) | 175,000 | 213,275 | 175,000 | 173,113 | 145,000 | 159,325 | 150,000 | 150,000 | 150,000 |
| Cap Tel Annual Usage (Minutes) | 250,000 | 226,456 | 225,000 | 202,433 | 175,000 | 210,264 | 200,000 | 200,000 | 200,000 |

Note 1: Anticipate usage to decrease due to internet and cell phone accessibility.

2b. Provide a measure(s) of the program's quality.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|-----------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Relay Missouri Related Complaints | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |

Note 1: Customer satisfaction is based on the number of complaints related to the Relay Missouri Services and Cap Tel Services.

PROGRAM DESCRIPTION

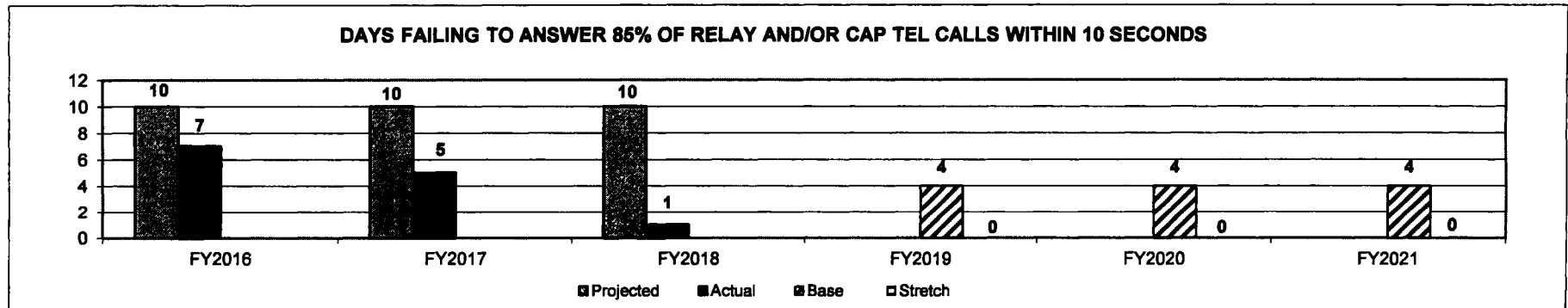
Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

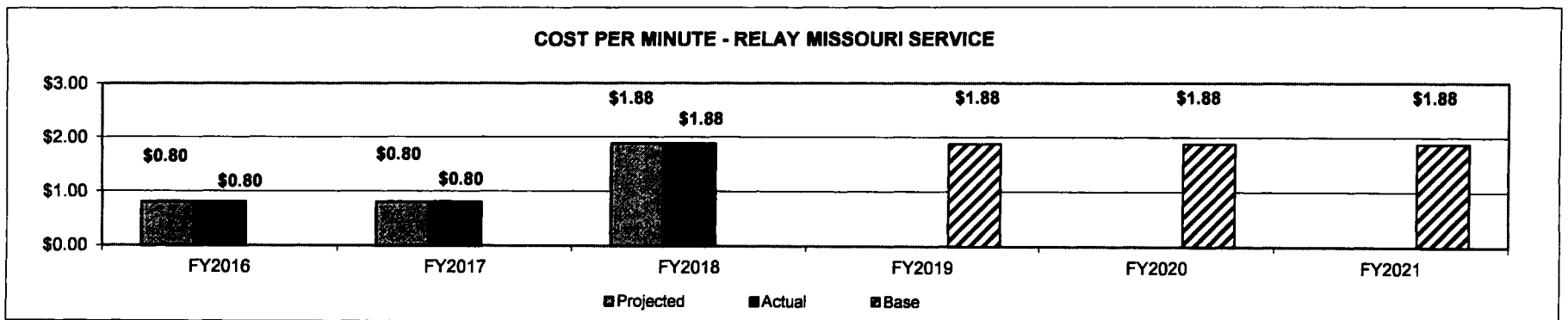
2c. Provide a measure(s) of the program's impact.



Note 1: The 85% level is a minimum technical requirement in FCC rules (47 CFR §64.604(b) and is also a PSC contractual requirement for providing Relay and Cap Tel services.

Note 2: Base targets are based on three year average of actuals and Stretch targets are based on a goal of zero days failing to meet requirement.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base targets are set by contract (current contract period is Sept 2017 - Sept 2020).

Note 2: Stretch targets are not applicable due to costs being set by the contract.

PROGRAM DESCRIPTION

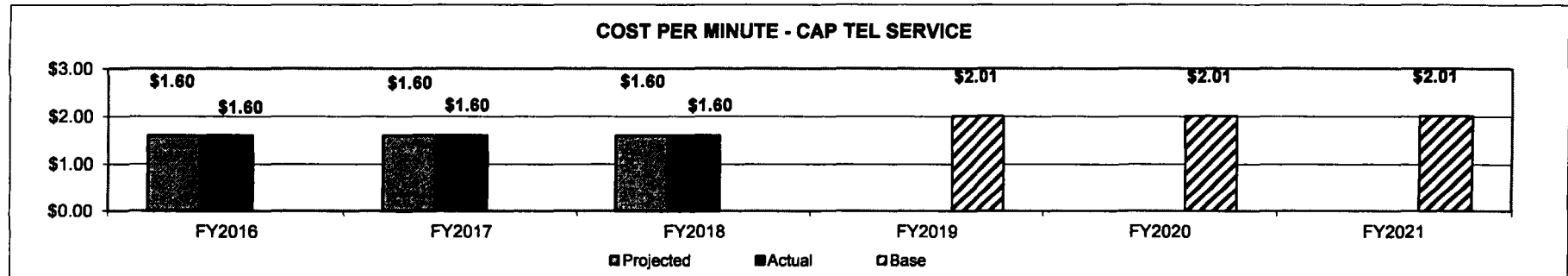
Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

2d. Provide a measure(s) of the program's efficiency (continued).



Note 1: Base targets are set by contract (current contract period is Sept 2017 - Sept 2020).

Note 2: Stretch targets are not applicable due to costs being set by the contract.

PROGRAM DESCRIPTION

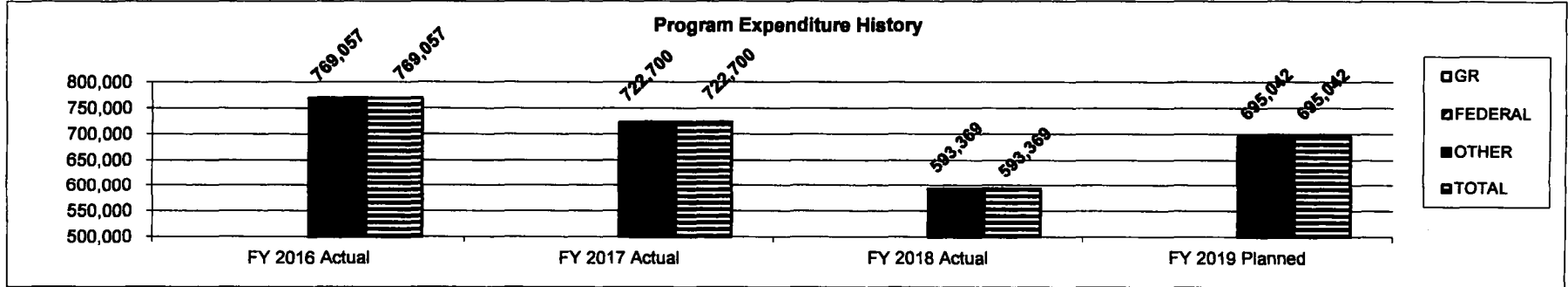
Department: Economic Development

HB Section(s): 7.180

Program Name: PSC Regulatory-Deaf Relay

Program is found in the following core budget(s): Deaf Relay Service and Equipment Distribution Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Deaf Relay Services & Equipment Distribution Fund (0559)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 209 RSMo, Sections 251-260

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No; however, federal requirements apply to a state relay service.

CORE DECISION ITEM

| | | | | | | | | | |
|--|-------------|----------------|----------------|----------------|--|-------------|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit 42480C | | | | |
| Division: Public Service Commission-Manufactured Housing | | | | | HB Section 7.165 | | | | |
| Core: Manufactured Housing | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2020 Budget Request | | | | | FY 2020 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 361,548 | 361,548 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 354,466 | 354,466 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 222,000 | 222,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 938,014 | 938,014 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 8.00 | 8.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 211,060 | 211,060 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: Manufactured Housing Fund (0582) Consumer Recovery Fund (0909) | | | | | Other Funds: Manufactured Housing Fund (0582) Consumer Recovery Fund (0909) | | | | |
| Notes: | | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to: 1) annually register manufacturers and dealers of manufactured homes and modular units, and new manufactured home installers; 2) prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri; 3) enforce manufactured home set up and tie-down requirements; and 4) administer the Consumer Recovery Fund established pursuant to SB 788. The Manufactured Housing Program acts as the State Administrative Agency (SAA) to the Federal Housing and Urban Development's Manufactured Housing Program in an effort to assure safe and affordable housing for consumers with emphasis on safety. The SAA provides this assurance by responding to consumer complaints, conducting manufactured home inspections and performing dealer lot inspections and manufacturing plant record reviews. It also provides installer and inspector training. These functions directly increase the number of manufactured homes that are code compliant and installed correctly, in addition to providing consumers with safe and adequate housing. The Program also enforces similar policies for the modular unit industry.</p> | | | | | | | | | |

CORE DECISION ITEM

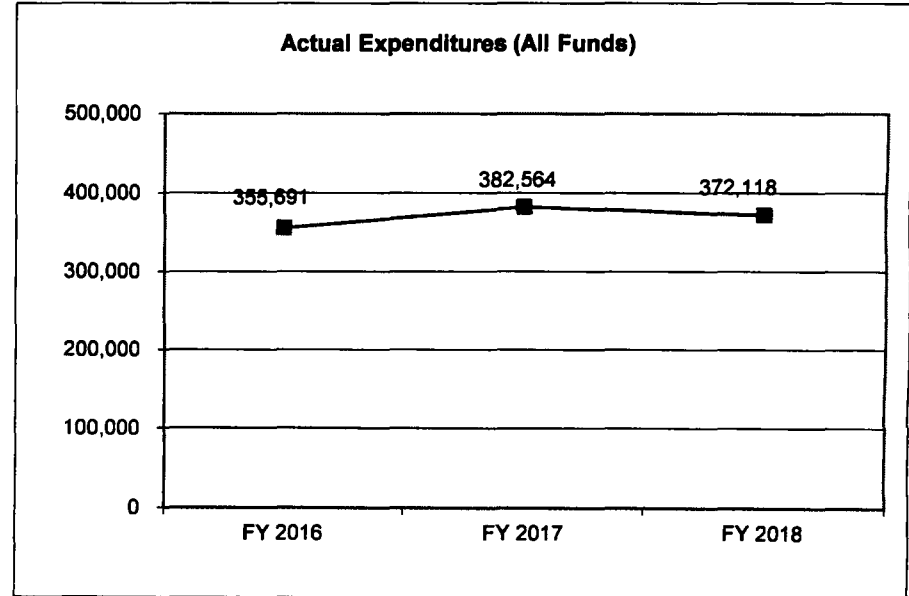
| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42480C |
| Division: | Public Service Commission-Manufactured Housing | | |
| Core: | Manufactured Housing | HB Section | 7.165 |

3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 928,180 | 935,214 | 935,214 | 938,014 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 928,180 | 935,214 | 935,214 | 938,014 |
| Actual Expenditures (All Funds) | 355,691 | 382,564 | 372,118 | N/A |
| Unexpended (All Funds) | 572,489 | 552,650 | 563,096 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 572,489 | 552,650 | 563,096 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: For the Manufactured Housing Fund, annual lapse funds do not revert to General Revenue, but remain as a portion of fund balance and are used to operate the program. The transfer of a biennial lapse to the General Revenue fund is permitted under Chapter 700.040.3 RSMo if the fund amount exceeds two times the appropriation of the prior fiscal year. Lapsed monies are primarily due to various containment measures implemented within the Manufactured Housing Department.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MANUFACTURED HOUSING**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|--|-------------------------|------------|-----------|----------------|--------------|--------------|--------------------|
|--|-------------------------|------------|-----------|----------------|--------------|--------------|--------------------|

TAFP AFTER VETOES

| | | | | | | |
|--------------|-------------|----------|----------|----------------|----------------|--|
| PS | 8.00 | 0 | 0 | 361,548 | 361,548 | |
| EE | 0.00 | 0 | 0 | 354,466 | 354,466 | |
| PD | 0.00 | 0 | 0 | 222,000 | 222,000 | |
| Total | 8.00 | 0 | 0 | 938,014 | 938,014 | |

DEPARTMENT CORE REQUEST

| | | | | | | |
|--------------|-------------|----------|----------|----------------|----------------|--|
| PS | 8.00 | 0 | 0 | 361,548 | 361,548 | |
| EE | 0.00 | 0 | 0 | 354,466 | 354,466 | |
| PD | 0.00 | 0 | 0 | 222,000 | 222,000 | |
| Total | 8.00 | 0 | 0 | 938,014 | 938,014 | |

GOVERNOR'S RECOMMENDED CORE

| | | | | | | |
|--------------|-------------|----------|----------|----------------|----------------|--|
| PS | 8.00 | 0 | 0 | 361,548 | 361,548 | |
| EE | 0.00 | 0 | 0 | 354,466 | 354,466 | |
| PD | 0.00 | 0 | 0 | 222,000 | 222,000 | |
| Total | 8.00 | 0 | 0 | 938,014 | 938,014 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MANUFACTURED HOUSING | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| MANUFACTURED HOUSING FUND | 270,308 | 6.80 | 361,548 | 8.00 | 361,548 | 8.00 | 0 | 0.00 |
| TOTAL - PS | 270,308 | 6.80 | 361,548 | 8.00 | 361,548 | 8.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| MANUFACTURED HOUSING FUND | 94,226 | 0.00 | 354,466 | 0.00 | 354,466 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 94,226 | 0.00 | 354,466 | 0.00 | 354,466 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| MANUFACTURED HOUSING FUND | 7,584 | 0.00 | 30,000 | 0.00 | 30,000 | 0.00 | 0 | 0.00 |
| MANUFACTURED HOUS CONS RECOVERY | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,584 | 0.00 | 222,000 | 0.00 | 222,000 | 0.00 | 0 | 0.00 |
| TOTAL | 372,118 | 6.80 | 938,014 | 8.00 | 938,014 | 8.00 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| MANUFACTURED HOUSING FUND | 0 | 0.00 | 0 | 0.00 | 2,800 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 2,800 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 2,800 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$372,118 | 6.80 | \$938,014 | 8.00 | \$940,814 | 8.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MANUFACTURED HOUSING | | | | | | | | |
| CORE | | | | | | | | |
| ADMIN OFFICE SUPPORT ASSISTANT | 33,840 | 1.00 | 34,209 | 1.00 | 34,809 | 1.00 | 0 | 0.00 |
| SR OFFICE SUPPORT ASSISTANT | 24,403 | 0.80 | 30,857 | 1.00 | 30,857 | 1.00 | 0 | 0.00 |
| MANUFACTURED HSNG INSP II | 111,193 | 3.00 | 193,694 | 4.00 | 193,094 | 4.00 | 0 | 0.00 |
| MANUFACTURED HSNG INSP SUPV | 44,352 | 1.00 | 45,897 | 1.00 | 45,897 | 1.00 | 0 | 0.00 |
| UTILITY REGULATORY MNGR, BAND2 | 56,520 | 1.00 | 56,891 | 1.00 | 56,891 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 270,308 | 6.80 | 361,548 | 8.00 | 361,548 | 8.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 5,381 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 20,996 | 0.00 | 25,000 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 3,460 | 0.00 | 6,746 | 0.00 | 6,746 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 9,572 | 0.00 | 20,000 | 0.00 | 20,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 19,291 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 33,743 | 0.00 | 68,000 | 0.00 | 68,000 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 299 | 0.00 | 163,948 | 0.00 | 163,948 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 1,136 | 0.00 | 2,270 | 0.00 | 2,270 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 62 | 0.00 | 3,500 | 0.00 | 3,500 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 286 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 94,226 | 0.00 | 354,466 | 0.00 | 354,466 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 7,184 | 0.00 | 212,000 | 0.00 | 212,000 | 0.00 | 0 | 0.00 |
| REFUNDS | 400 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,584 | 0.00 | 222,000 | 0.00 | 222,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$372,118 | 6.80 | \$938,014 | 8.00 | \$938,014 | 8.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$372,118 | 6.80 | \$938,014 | 8.00 | \$938,014 | 8.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.165

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Register manufacturers, dealers and installers of new manufactured homes and modular units;
- Prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri through inspections and investigations; train and license installers conducting business within Missouri; and
- Administer the Consumer Recovery Fund pursuant to SB 788.

2a. Provide an activity measure(s) for the program.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|---------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Number of Inspections Performed | 700 | 723 | 700 | 681 | 700 | 685 | 700 | 700 | 700 |

2b. Provide a measure(s) of the program's quality.

| | FY2016 | | FY2017 | | FY2018 | | FY2019 | FY2020 | FY2021 |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Average Number of Re-Inspections per Complaint | 4 | 9.8 | 4 | 6.6 | 4 | 7.4 | 8 | 8 | 8 |

Note 1: Re-inspections are performed to verify that all identified deficiencies have been corrected. Projection is based on a less than 1% re-inspection rate.

PROGRAM DESCRIPTION

Department: Economic Development

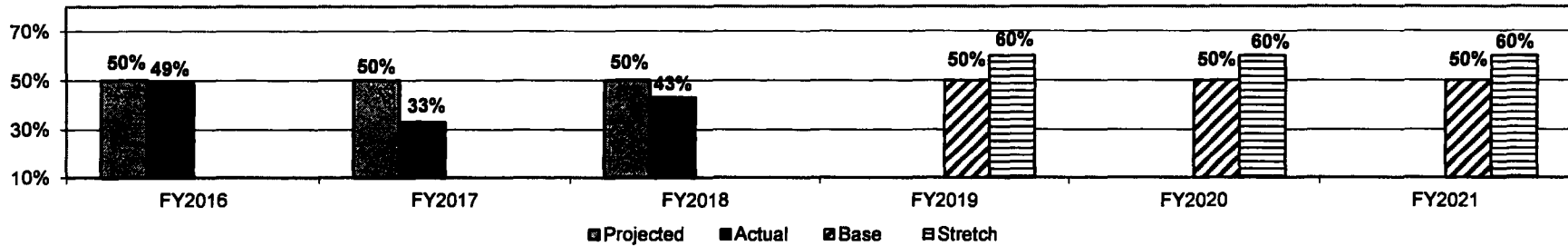
HB Section(s): 7.165

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

2c. Provide a measure(s) of the program's impact.

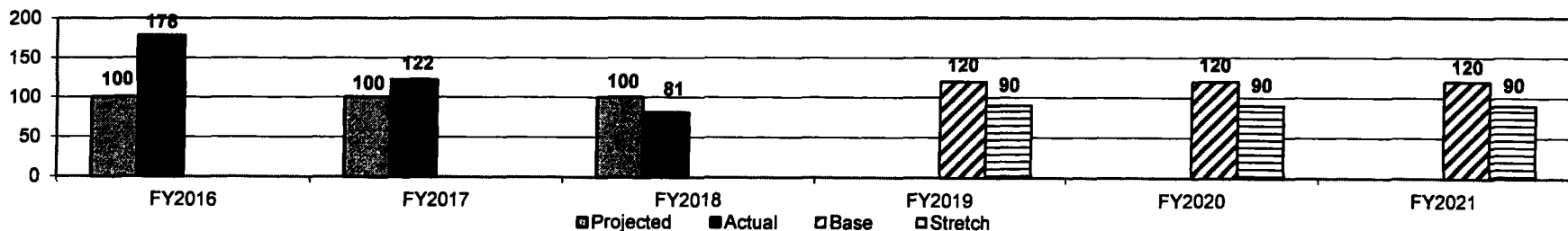
PERCENTAGE OF NEW HOMES SHIPPED INTO MISSOURI THAT ARE INSPECTED



Note 1: The percentage of new homes inspected in FY17 was affected by a 12% increase from FY16 in the number of homes shipped into Missouri as well as an increase in number of formal complaints which required inspection. This resulted in a decrease in non-complaint-related inspections performed by staff.

Note 2: Base targets are near typical prior year actuals; Stretch targets represent a 10% increase.

AVERAGE TIME TO RESOLVE A CONSUMER COMPLAINT (DAYS)



Note 1: Base targets are near the three year average of actuals and Stretch targets reflect the continued improvement achieved from FY16 through FY18.

PROGRAM DESCRIPTION

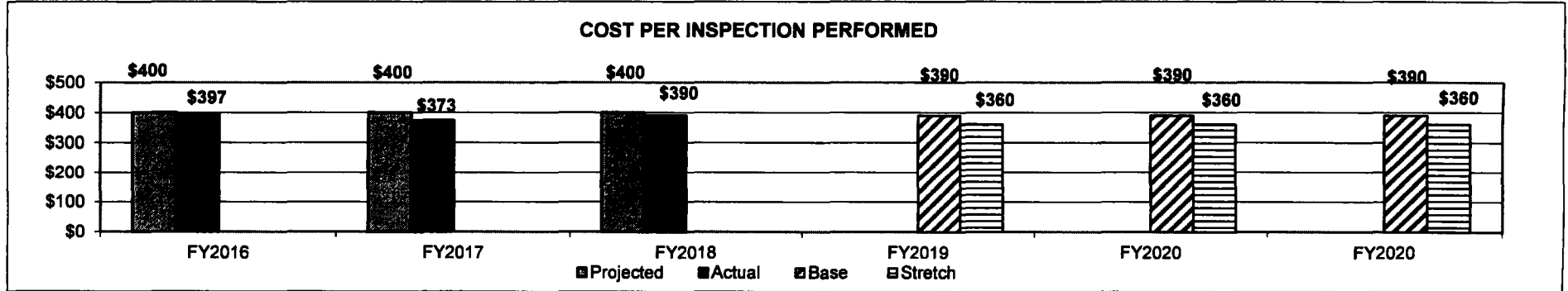
Department: Economic Development

HB Section(s): 7.165

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base targets are near the three year average of actual cost and Stretch targets reflect continued improvement from FY16 through FY18.

PROGRAM DESCRIPTION

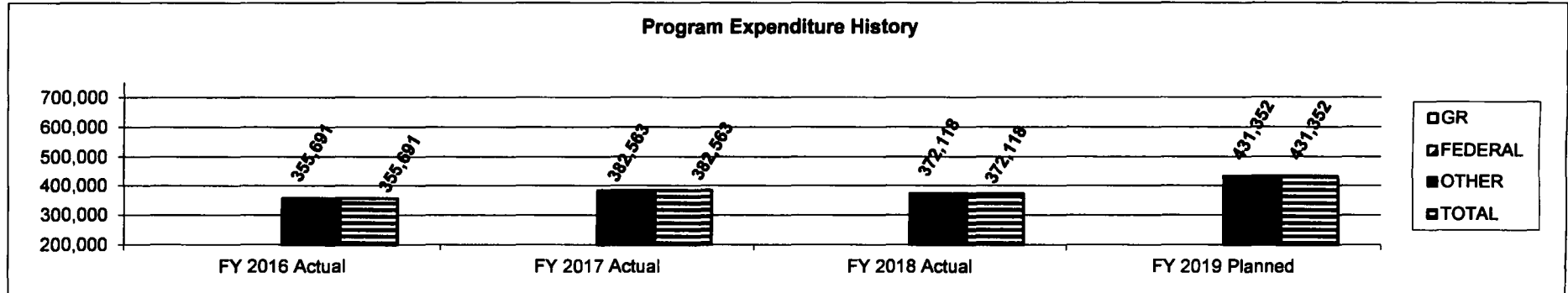
Department: Economic Development

HB Section(s): 7.165

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Manufactured Housing Fund (0582)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 700, Sections 700.010 - 700.692 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No, but as the State Administrative Agency for the Federal Housing and Urban Development (HUD) program all of the state regulations fulfill Federal Requirements.

CORE DECISION ITEM

| | | | | | | | | | |
|---|------|---------|---------|---------|---|------|------|-------|-------|
| Department: Economic Development | | | | | Budget Unit 42486C | | | | |
| Division: Public Service Commission-Manufactured Housing | | | | | | | | | |
| Core: Manufactured Housing Consumer Recovery Transfer | | | | | HB Section 7.170 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2020 Budget Request | | | | | FY 2020 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 192,000 | 192,000 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 192,000 | 192,000 | Total | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |
| Other Funds: Manufactured Housing Fund (0582) | | | | | Other Funds: Manufactured Housing Fund (0582) | | | | |
| Notes: Establishes the transfer authority from the Manufactured Housing Fund into the Manufactured Housing Consumer Recovery Fund pursuant to SB 788. | | | | | Notes: Establishes the transfer authority from the Manufactured Housing Fund into the Manufactured Housing Consumer Recovery Fund pursuant to SB 788. | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| The Manufactured Housing Consumer Recovery Fund was created in SCS SB 788, signed by the Governor on July 10, 2008. It became effective August 28, 2008. Section 700.041 establishes the "Manufactured Housing Customer Recovery Fund" for the purposes of paying consumer claims pursuant to the procedures the PSC promulgates by rule. (See 4 CSR 240-126.010 and 4 CSR 240-126.020.) The law provides that no claims shall be considered by the commission before all other legal remedies have been exhausted. | | | | | | | | | |
| Without a fund transfer from the Manufactured Housing Fund, the Recovery Fund cannot be used for its statutory purpose. | | | | | | | | | |

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42486C |
| Division: | Public Service Commission-Manufactured Housing | HB Section | 7.170 |
| Core: | Manufactured Housing Consumer Recovery Transfer | | |

3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

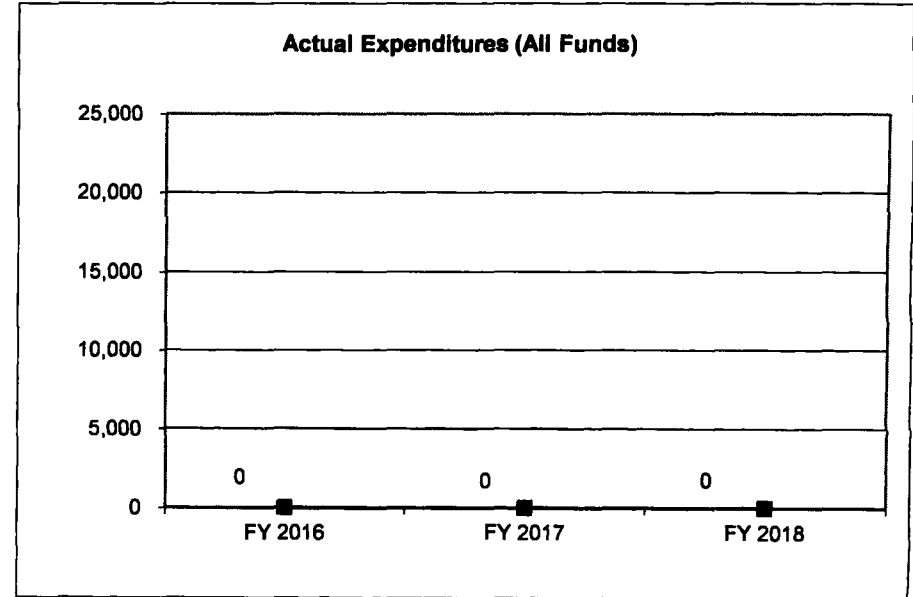
4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 192,000 | 192,000 | 192,000 | 192,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 192,000 | 192,000 | 192,000 | 192,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 192,000 | 192,000 | 192,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 192,000 | 192,000 | 192,000 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MANUF HOUSING CONSUMER RC TRF**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 192,000 | 192,000 | |
| | Total | 0.00 | 0 | 0 | 192,000 | 192,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 192,000 | 192,000 | |
| | Total | 0.00 | 0 | 0 | 192,000 | 192,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 192,000 | 192,000 | |
| | Total | 0.00 | 0 | 0 | 192,000 | 192,000 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MANUF HOUSING CONSUMER RC TRF | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| MANUFACTURED HOUSING FUND | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$192,000 | 0.00 | \$192,000 | 0.00 | \$0 | 0.00 |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MANUF HOUSING CONSUMER RC TRF | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 192,000 | 0.00 | 192,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$192,000 | 0.00 | \$192,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$192,000 | 0.00 | \$192,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.170

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Consumer Recovery Fund Transfer

1a. What strategic priority does this program address?

Empower Missouri's Communities

1b. What does this program do?

- Establishes the "Manufactured Housing Customer Recovery Fund" for the purpose of paying consumer claims resulting from violations of state rules and regulations (See 4 CSR 240-126.010 and 4 CSR 240-126.020.).
- Provides a process for the Commission to investigate each claim to determine if all legal remedies have been exhausted.
- Provides a process and fund for payment on consumer claims once the Commission determines all other legal remedies have been exhausted.

2a. Provide an activity measure(s) for the program.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2b. Provide a measure(s) of the program's quality.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2c. Provide a measure(s) of the program's impact.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

2d. Provide a measure(s) of the program's efficiency.

This is a Manufactured Housing Fund transfer. Please refer to the Program Description for the Manufactured Housing Program.

PROGRAM DESCRIPTION

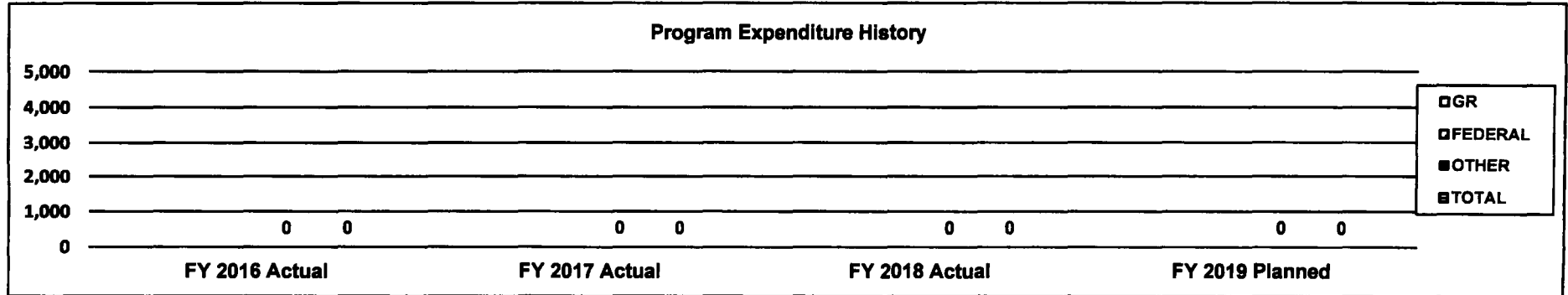
Department: Economic Development

HB Section(s): 7.170

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Consumer Recovery Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Transfer from Manufactured Housing Fund (0582)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 700, Sections 700.041 RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 41910C |
| Division: Administrative Services | |
| Core: Administrative Services | HB Section 7.005 |

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|------------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 409,487 | 1,119,914 | 793,484 | 2,322,885 |
| EE | 49,309 | 422,468 | 347,173 | 818,950 |
| PSD | 0 | 0 | 12,000 | 12,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 458,796 | 1,542,382 | 1,152,657 | 3,153,835 |

| | | | | |
|------------|-------------|--------------|--------------|--------------|
| FTE | 7.47 | 13.74 | 10.33 | 31.54 |
|------------|-------------|--------------|--------------|--------------|

| | | | | |
|--------------------|---------|---------|---------|-----------|
| Est. Fringe | 218,982 | 514,527 | 372,057 | 1,105,566 |
|--------------------|---------|---------|---------|-----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | | | | 0 |
| EE | | | | 0 |
| PSD | 0 | 0 | | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|------------|--|--|--|-------------|
| FTE | | | | 0.00 |
|------------|--|--|--|-------------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Administrative Revolving Fund (0547)

Notes:

Other Funds: Administrative Revolving Fund (0547)

Notes:

2. CORE DESCRIPTION

Core funding for Administrative Services is used to provide high quality services in an effective and efficient manner to both our internal and external customers so that the mission of the department can be achieved. Administrative Services provides direction and guidance to the divisions within the Department of Economic Development. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general services support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes.

Other funds represents the DED Administrative Revolving Fund (0547). This fund was established by RSMo 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.

3. PROGRAM LISTING (list programs included in this core funding)

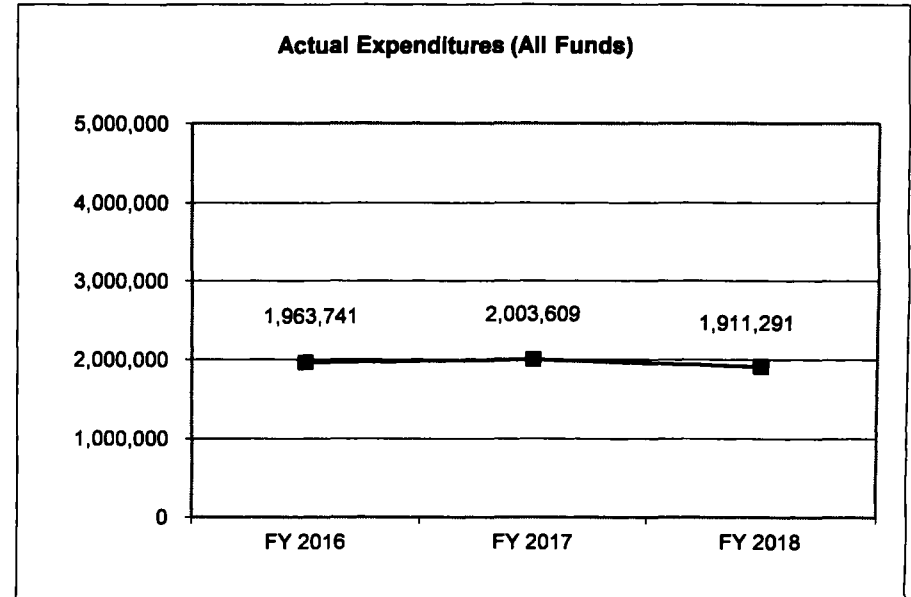
Administrative Services and Support

CORE DECISION ITEM

| | | | |
|--------------------|--------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 41910C |
| Division: | Administrative Services | | |
| Core: | Administrative Services | HB Section | 7.005 |

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 3,144,638 | 3,190,810 | 3,140,655 | 3,153,835 |
| Less Reverted (All Funds) | (13,946) | (14,192) | (13,681) | (13,764) |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 3,130,692 | 3,176,618 | 3,126,974 | 3,140,071 |
| Actual Expenditures (All Funds) | 1,963,741 | 2,003,609 | 1,911,291 | N/A |
| Unexpended (All Funds) | 1,166,951 | 1,173,009 | 1,215,683 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 65,116 | 50,384 | 66,567 | N/A |
| Federal | 740,795 | 818,464 | 802,783 | N/A |
| Other | 361,040 | 304,161 | 346,334 | N/A |
| | (1) | (1) | (1) | |



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) The lapse in General Revenue is the result of various vacancies that occurred throughout the year. The lapse in Other Funds includes \$12,000 refund appropriation.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMINISTRATIVE SERVICES**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|--------------|----------------|------------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 31.54 | 409,487 | 1,119,914 | 793,484 | 2,322,885 | |
| | EE | 0.00 | 49,309 | 422,468 | 347,172 | 818,949 | |
| | PD | 0.00 | 0 | 0 | 12,001 | 12,001 | |
| | Total | 31.54 | 458,796 | 1,542,382 | 1,152,657 | 3,153,835 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 31.54 | 409,487 | 1,119,914 | 793,484 | 2,322,885 | |
| | EE | 0.00 | 49,309 | 422,468 | 347,172 | 818,949 | |
| | PD | 0.00 | 0 | 0 | 12,001 | 12,001 | |
| | Total | 31.54 | 458,796 | 1,542,382 | 1,152,657 | 3,153,835 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 31.54 | 409,487 | 1,119,914 | 793,484 | 2,322,885 | |
| | EE | 0.00 | 49,309 | 422,468 | 347,172 | 818,949 | |
| | PD | 0.00 | 0 | 0 | 12,001 | 12,001 | |
| | Total | 31.54 | 458,796 | 1,542,382 | 1,152,657 | 3,153,835 | |

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DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 336,887 | 5.47 | 409,487 | 7.47 | 409,487 | 7.47 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 23,496 | 0.50 | 49,242 | 1.00 | 49,242 | 1.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 653,485 | 11.79 | 1,070,672 | 12.74 | 1,070,672 | 12.74 | 0 | 0.00 |
| DED ADMINISTRATIVE | 735,395 | 12.18 | 793,484 | 10.33 | 793,484 | 10.33 | 0 | 0.00 |
| TOTAL - PS | 1,749,263 | 29.94 | 2,322,885 | 31.54 | 2,322,885 | 31.54 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 37,241 | 0.00 | 49,309 | 0.00 | 49,309 | 0.00 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 147 | 0.00 | 1,777 | 0.00 | 1,777 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 56,725 | 0.00 | 420,691 | 0.00 | 420,691 | 0.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 61,572 | 0.00 | 347,172 | 0.00 | 347,172 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 155,685 | 0.00 | 818,949 | 0.00 | 818,949 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 1,649 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 4,694 | 0.00 | 12,001 | 0.00 | 12,001 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 6,343 | 0.00 | 12,001 | 0.00 | 12,001 | 0.00 | 0 | 0.00 |
| TOTAL | 1,911,291 | 29.94 | 3,153,835 | 31.54 | 3,153,835 | 31.54 | 0 | 0.00 |
| Pay Plan FY19-Cost to Continue - 0000013 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 2,772 | 0.00 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 0 | 0.00 | 0 | 0.00 | 396 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 0 | 0.00 | 5,350 | 0.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 0 | 0.00 | 0 | 0.00 | 4,662 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 13,180 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 13,180 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,911,291 | 29.94 | \$3,153,835 | 31.54 | \$3,167,015 | 31.54 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | | |
|--|---|---|
| BUDGET UNIT NUMBER: 41910C BUDGET UNIT NAME: Administrative Services HOUSE BILL SECTION: 7.005 | DEPARTMENT: Economic Development DIVISION: Administrative Services | |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | | |
| DEPARTMENT REQUEST | | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Admin Services PS (0101) - \$409,487 x 10% = \$40,949 and Admin Services EE (0101) - \$49,309 x 10% = \$4,931 - Admin Services PS (0123) - \$49,242 x 10% = \$4,924 and Admin Services EE (0123) - \$1,777 x 10% = \$178 - Admin Services PS (0155) - \$1,070,672 x 10% = \$107,067 and Admin Services EE (0155) - \$420,691 - \$42,069 - Admin Services PS (0547) - \$793,484 x 10% = \$79,348 and Admin Services EE (0547) - \$347,173 x 10% = \$34,717</p> | | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE | |
| In FY 2018, Administrative Services flexed \$0. | In FY 2019, Administrative Services was appropriated 10% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers. | |

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DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|---------|---------|---------|---------|----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| ACCOUNTANT I | 27,983 | 0.75 | 40,870 | 0.80 | 40,870 | 0.80 | 0 | 0.00 |
| ACCOUNTANT II | 76,916 | 1.73 | 120,145 | 2.16 | 120,145 | 2.16 | 0 | 0.00 |
| BUDGET ANAL III | 58,896 | 1.00 | 65,009 | 0.71 | 65,009 | 0.71 | 0 | 0.00 |
| ACCOUNTING GENERALIST I | 1,317 | 0.04 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ACCOUNTING GENERALIST II | 42,000 | 1.00 | 84,352 | 1.00 | 84,352 | 1.00 | 0 | 0.00 |
| PERSONNEL OFFICER | 142,849 | 3.00 | 118,269 | 3.04 | 118,269 | 3.04 | 0 | 0.00 |
| EXECUTIVE I | 42,781 | 1.00 | 43,758 | 0.76 | 43,758 | 0.76 | 0 | 0.00 |
| EXECUTIVE II | 47,547 | 1.26 | 37,255 | 0.99 | 37,255 | 0.99 | 0 | 0.00 |
| PERSONNEL CLERK | 101,004 | 3.00 | 102,122 | 3.00 | 102,122 | 3.00 | 0 | 0.00 |
| ECONOMIC DEV INCENTIVE SPEC I | 33,650 | 1.02 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ECONOMIC DEV INCENTIVE SPEC II | 4,419 | 0.11 | 32,350 | 1.00 | 32,350 | 1.00 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B1 | 58,899 | 1.00 | 75,398 | 0.84 | 75,398 | 0.84 | 0 | 0.00 |
| FISCAL & ADMINISTRATIVE MGR B2 | 76,500 | 1.00 | 81,516 | 0.71 | 81,516 | 0.71 | 0 | 0.00 |
| HUMAN RESOURCES MGR B1 | 57,650 | 1.00 | 59,662 | 1.00 | 59,662 | 1.00 | 0 | 0.00 |
| HUMAN RESOURCES MGR B2 | 76,500 | 1.00 | 82,120 | 0.81 | 82,120 | 0.81 | 0 | 0.00 |
| STATE DEPARTMENT DIRECTOR | 145,830 | 1.14 | 136,992 | 1.05 | 136,992 | 1.05 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DEPT | 238,030 | 3.88 | 305,647 | 4.10 | 305,647 | 4.10 | 0 | 0.00 |
| DIVISION DIRECTOR | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 0 | 0.00 | 64,944 | 0.01 | 64,944 | 0.01 | 0 | 0.00 |
| LEGAL COUNSEL | 59,035 | 1.18 | 101,429 | 2.85 | 101,429 | 2.85 | 0 | 0.00 |
| CHIEF COUNSEL | 108,686 | 1.00 | 126,123 | 1.02 | 126,123 | 1.02 | 0 | 0.00 |
| SENIOR COUNSEL | 107,179 | 1.45 | 84,633 | 1.00 | 84,633 | 1.00 | 0 | 0.00 |
| OFFICE WORKER MISCELLANEOUS | 0 | 0.00 | 180,346 | 0.05 | 180,346 | 0.05 | 0 | 0.00 |
| DEPUTY GENERAL COUNSEL | 81,042 | 1.00 | 95,877 | 1.00 | 95,877 | 1.00 | 0 | 0.00 |
| MISCELLANEOUS TECHNICAL | 1,545 | 0.07 | 7,335 | 0.03 | 7,335 | 0.03 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 9,914 | 0.12 | 606 | 0.06 | 606 | 0.06 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 137,001 | 1.91 | 257,344 | 2.46 | 257,344 | 2.46 | 0 | 0.00 |
| SPECIAL ASST OFFICE & CLERICAL | 538 | 0.01 | 8,734 | 0.99 | 8,734 | 0.99 | 0 | 0.00 |
| DIR OF LEGISLATIVE AFFAIRS | 0 | 0.00 | 10,048 | 0.10 | 10,048 | 0.10 | 0 | 0.00 |
| CONSTITUENT SERVICES LIAISON | 6,500 | 0.17 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| DIR. OF BOARDS AND COMMISSIONS | 2,352 | 0.03 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ASST, BOARDS & COMMISSIONS | 2,612 | 0.07 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|-------------|---------|-------------|---------|-------------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| SPECIAL ASST TO OPERATIONS | 88 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 1,749,263 | 29.94 | 2,322,885 | 31.54 | 2,322,885 | 31.54 | 0 | 0.00 |
| TRAVEL, IN-STATE | 16,569 | 0.00 | 18,501 | 0.00 | 18,501 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 6,992 | 0.00 | 8,419 | 0.00 | 8,419 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 5,580 | 0.00 | 5,580 | 0.00 | 0 | 0.00 |
| SUPPLIES | 24,109 | 0.00 | 102,573 | 0.00 | 102,573 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 20,507 | 0.00 | 136,857 | 0.00 | 136,857 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 25,157 | 0.00 | 114,119 | 0.00 | 114,119 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 51,651 | 0.00 | 264,987 | 0.00 | 264,987 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 54 | 0.00 | 3,503 | 0.00 | 3,503 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 3,242 | 0.00 | 24,764 | 0.00 | 24,764 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 14,664 | 0.00 | 14,664 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 10 | 0.00 | 40,014 | 0.00 | 40,014 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 4,769 | 0.00 | 22,178 | 0.00 | 22,178 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 100 | 0.00 | 7,375 | 0.00 | 7,375 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 6,685 | 0.00 | 6,685 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 30,398 | 0.00 | 30,398 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 2,525 | 0.00 | 11,231 | 0.00 | 11,231 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 7,101 | 0.00 | 7,101 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 155,685 | 0.00 | 818,949 | 0.00 | 818,949 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 6,343 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 12,000 | 0.00 | 12,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 6,343 | 0.00 | 12,001 | 0.00 | 12,001 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,911,291 | 29.94 | \$3,153,835 | 31.54 | \$3,153,835 | 31.54 | \$0 | 0.00 |
| GENERAL REVENUE | \$375,777 | 5.47 | \$458,796 | 7.47 | \$458,796 | 7.47 | | 0.00 |
| FEDERAL FUNDS | \$733,853 | 12.29 | \$1,542,382 | 13.74 | \$1,542,382 | 13.74 | | 0.00 |
| OTHER FUNDS | \$801,661 | 12.18 | \$1,152,657 | 10.33 | \$1,152,657 | 10.33 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Administrative Services

Program is found in the following core budget(s): Administrative Services

1a. What strategic priority does this program address?

Transform Missouri DED

1b. What does this program do?

- Administrative Services provides centralized direction and guidance to the divisions within the Department of Economic Development through policy development, legislative coordination, financial management, and communications (public information) in order to ensure the efforts of the divisions are aligned toward achieving consistent and efficient outcomes.
- In addition, this support ensures the department complies with state and federal laws for expenditure and administrative requirements and provides the divisions with consistent and efficient administrative processes to both our internal and external customers so that the mission of the department can be recognized and achieved.

2a. Provide an activity measure(s) for the program.

| | FY2016 Actual | FY2017 Actual | FY2018 Actual | FY2019 Projected | FY2020 Projected | FY2021 Projected |
|---|------------------|------------------|------------------|---------------------|---------------------|---------------------|
| Number of Financial Transactions Processed | 1,696 | 1,741 | 1,807 | 1,748 | 1,748 | 1,748 |
| Number of Corrections on Financial Transactions | 25 | 33 | 29 | 29 | 29 | 29 |
| Number of Fiscal Notes Processed | 433 | 487 | 574 | 500 | 500 | 500 |

Note 1: These are new activity measures; therefore, there is no Projected data from previous years.

Note 2: Chart depicts financial transactions processed and Fiscal Notes processed by the DED Administration/Financial Systems unit only.

Note 3: Projected reflects average of previous three years.

2b. Provide a measure(s) of the program's quality.

| | FY2016 Actual | FY2017 Actual | FY2018 Actual | FY2019 Projected | FY2020 Projected | FY2021 Projected |
|---|------------------|------------------|------------------|---------------------|---------------------|---------------------|
| Satisfaction with DED Administrative Services | N/A | N/A | 84% | 90% | 90% | 90% |

Note 1: DED Administration's customers are all DED employees. 286 DED employees responded to the survey.

Note 2: Questions included satisfaction of timely responses, knowledge and professionalism of staff, and ease of online resources.

Note 3: DED Administrative staff will continue to strive to provide excellent customer service and look for ways to improve online resources.

PROGRAM DESCRIPTION

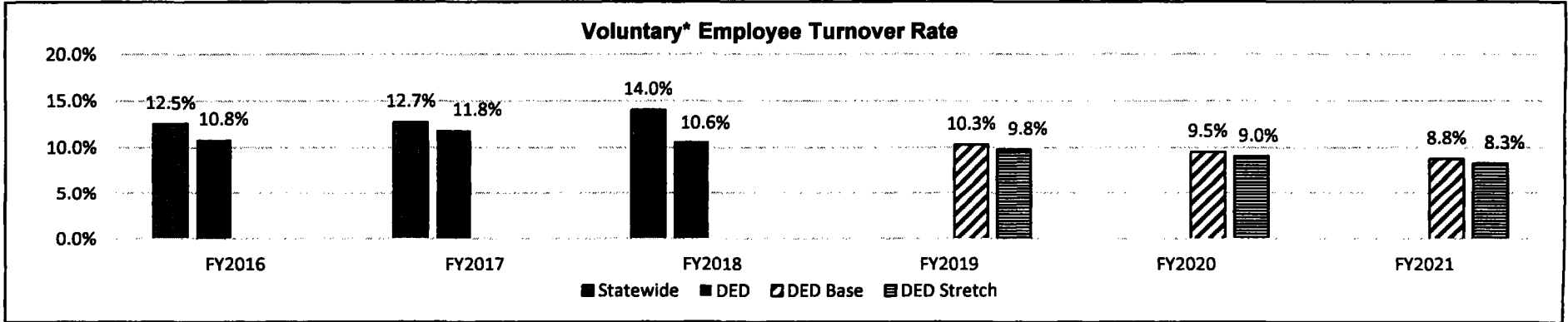
Department: Economic Development

HB Section(s): 7.005

Program Name: Administrative Services

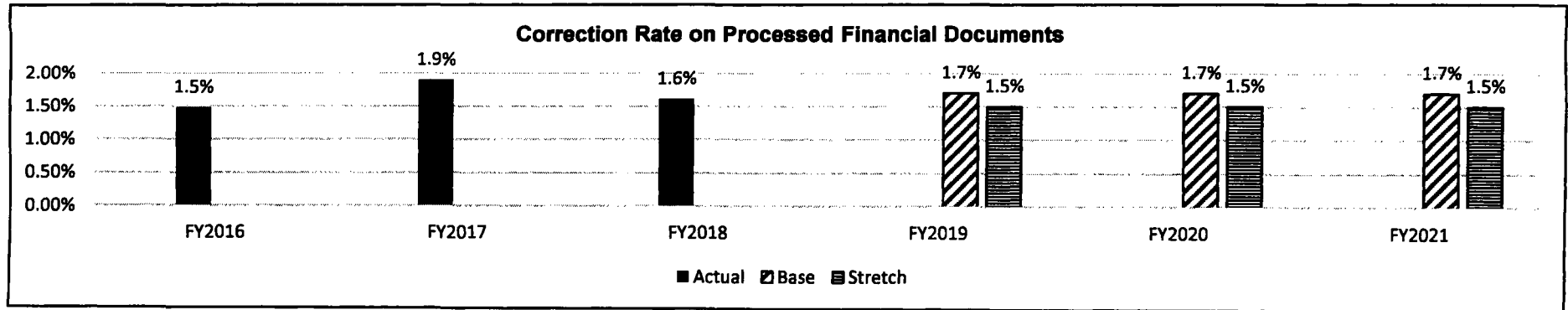
Program is found in the following core budget(s): Administrative Services

2c. Provide a measure(s) of the program's impact.



**Depicts employees who resigned from the state or agency voluntarily. Does not include retirements, dismissals, ends of appointment or layoffs.*

Note 1: Demonstrates the Ability to Retain Quality Employees.



Note 1: Chart depicts correction rate on processed financial documents by the DED Administration/Financial Systems unit only (see 2a), which shows effectiveness in entering SAMII documents and processing vendor payments.

Note 2: Base reflects average of previous three years. Stretch reflects lowest percent of previous three years.

PROGRAM DESCRIPTION

Department: Economic Development

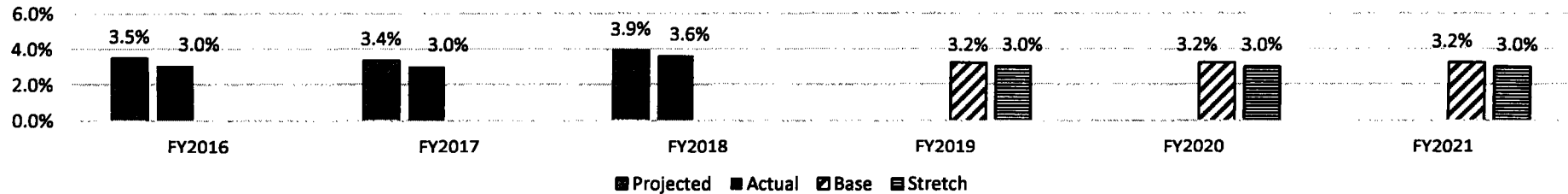
HB Section(s): 7.005

Program Name: Administrative Services

Program is found in the following core budget(s): Administrative Services

2d. Provide a measure(s) of the program's efficiency.

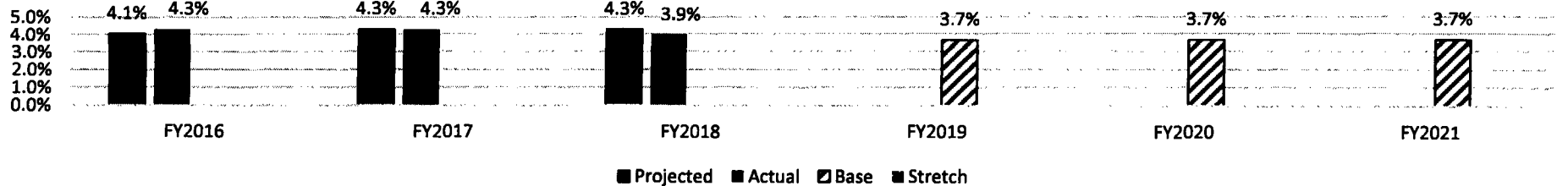
Ratio of Administrative Expenses to Total DED Expenses



Note 1: Base reflects average of previous three year's actuals. Stretch reflects lowest percentage of previous three years.

Note 2: DED Expenses depicts total Personal Service and Expense & Equipment expenditures of all DED divisions which in FY2018 was \$53 million.

Ratio of Administrative Employees to Total DED Employees



Note 1: FTE's were reduced by 50 FTE in FY16 to 893.5. FY17 FTE totaled 895.5; and FY18 FTE totaled 865.2.

Note 2: Base reflects number of employees in House Bill 2007 for FY19 which is 862.71.

Average Time to Complete Hiring Process:

The Department of Economic Development commenced a tracking process in FY19 for the hiring process for each authorized vacancy. The monitoring process will include from vacancy or new position authorization to appointment. We will assess the timeframe involving HR responsibilities and timeframe driven by the hiring manager(s).

PROGRAM DESCRIPTION

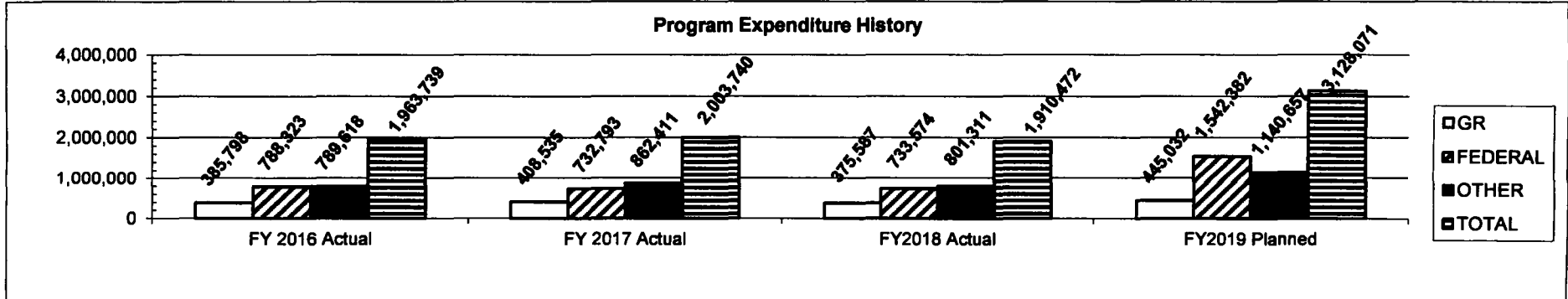
Department: Economic Development

HB Section(s): 7.005

Program Name: Administrative Services

Program is found in the following core budget(s): Administrative Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Services Revolving Fund (0547)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. Section 620.015, RSMo (DED Administrative Revolving Fund); Federal statutory citation: 29 USC 1 (BLS authorizing legislation) and 29 USC 49 et. seq., as amended (the Wagner-Peyser Act as amended by the Workforce Investment Act of 1998 [P.L. 105-220]). Catalog of Federal Domestic Assistance program number is 17.002 for LMI.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development
Division: Administrative Services
Core: Transfers to Administrative Services

Budget Unit 41930C
HB Section 7.100

1. CORE FINANCIAL SUMMARY

| | FY 2020 Budget Request | | | |
|--------------|------------------------|------------------|----------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 1,017,346 | 667,020 | 1,684,366 |
| Total | 0 | 1,017,346 | 667,020 | 1,684,366 |

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
 Manufactured Housing Fund (0582)
 Public Service Commission Fund (0607)
 MAC Trust Fund (0262)
 Energy Set-Aside (0667)

Notes:

| | FY 2020 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | | | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
 Manufactured Housing Fund (0582)
 Public Service Commission Fund (0607)
 MAC Trust Fund (0262)
 Energy Set-Aside (0667)

Notes:

2. CORE DESCRIPTION

These transfers allow for reimbursement to Administrative Services for providing direction and guidance to the divisions within the Department of Economic Development as part of the cost allocation plan. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general service support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes.

3. PROGRAM LISTING (list programs included in this core funding)

Transfers to Administrative Services

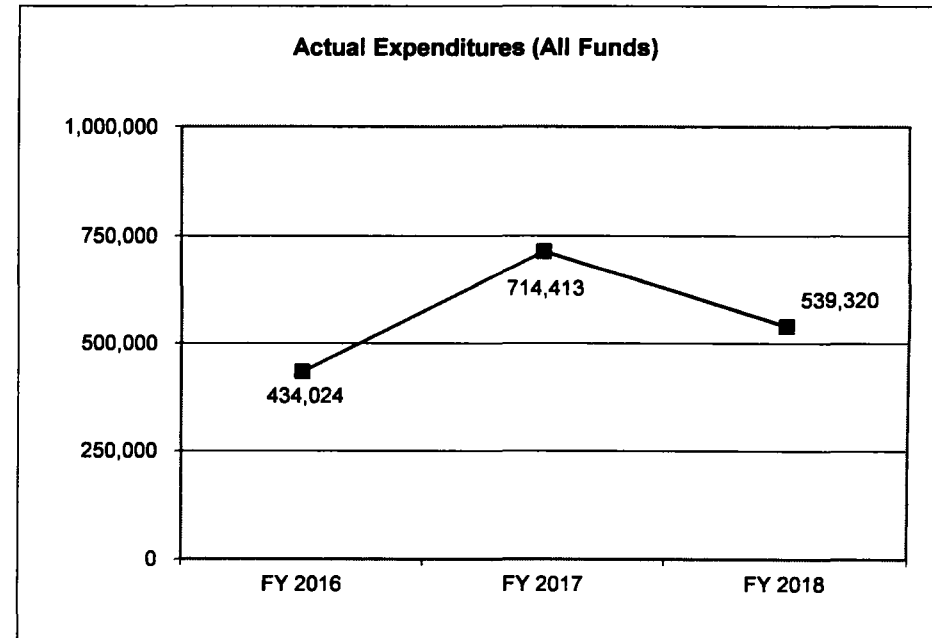
CORE DECISION ITEM

Department: Economic Development
Division: Administrative Services
Core: Transfers to Administrative Services

Budget Unit 41930C
HB Section 7.100

4. FINANCIAL HISTORY

| | FY 2016 Actual | FY 2017 Actual | FY 2018 Actual | FY 2019 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1,684,366 | 1,684,366 | 1,684,366 | 1,684,366 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,684,366 | 1,684,366 | 1,684,366 | 1,684,366 |
| Actual Expenditures (All Funds) | 434,024 | 714,413 | 539,320 | N/A |
| Unexpended (All Funds) | 1,250,342 | 969,953 | 1,145,046 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 958,600 | 821,184 | 984,526 | N/A |
| Other | 291,742 | 148,769 | 160,520 | N/A |



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMIN SERVICES-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|------------------|----------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |
| | Total | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |
| | Total | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |
| | Total | 0.00 | 0 | 1,017,346 | 667,020 | 1,684,366 | |

DED - BRASS Report 9

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMIN SERVICES-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 758,600 | 0.00 | 758,600 | 0.00 | 0 | 0.00 |
| ENERGY FEDERAL | 32,820 | 0.00 | 258,746 | 0.00 | 258,746 | 0.00 | 0 | 0.00 |
| MO ARTS COUNCIL TRUST | 28,893 | 0.00 | 41,233 | 0.00 | 41,233 | 0.00 | 0 | 0.00 |
| DIVISION OF TOURISM SUPPL REV | 100,174 | 0.00 | 162,974 | 0.00 | 162,974 | 0.00 | 0 | 0.00 |
| MANUFACTURED HOUSING FUND | 14,614 | 0.00 | 16,114 | 0.00 | 16,114 | 0.00 | 0 | 0.00 |
| PUBLIC SERVICE COMMISSION | 350,731 | 0.00 | 390,799 | 0.00 | 390,799 | 0.00 | 0 | 0.00 |
| ENERGY SET-ASIDE PROGRAM | 12,088 | 0.00 | 55,900 | 0.00 | 55,900 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 539,320 | 0.00 | 1,684,366 | 0.00 | 1,684,366 | 0.00 | 0 | 0.00 |
| TOTAL | 539,320 | 0.00 | 1,684,366 | 0.00 | 1,684,366 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$539,320 | 0.00 | \$1,684,366 | 0.00 | \$1,684,366 | 0.00 | \$0 | 0.00 |

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DED - BRASS Report 10

DECISION ITEM DETAIL

| Budget Unit | FY 2018 | FY 2018 | FY 2019 | FY 2019 | FY 2020 | FY 2020 | ***** | ***** |
|--------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMIN SERVICES-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 539,320 | 0.00 | 1,684,366 | 0.00 | 1,684,366 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 539,320 | 0.00 | 1,684,366 | 0.00 | 1,684,366 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$539,320 | 0.00 | \$1,684,366 | 0.00 | \$1,684,366 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$32,820 | 0.00 | \$1,017,346 | 0.00 | \$1,017,346 | 0.00 | | 0.00 |
| OTHER FUNDS | \$506,500 | 0.00 | \$667,020 | 0.00 | \$667,020 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.010

Program Name: Transfers to Administrative Services

Program is found in the following core budget(s): Transfers to Administrative Services

1a. What strategic priority does this program address?

Transform Missouri's DED

1b. What does this program do?

These transfers allow for reimbursement to Administrative Services for providing consolidated direction and guidance to the Department of Economic Development divisions through the Director's Office. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general service support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes.

No performance measures are included for this program as it is Transfer Out and performance measures can be found in the DED Administration Core.

2a. Provide an activity measure(s) for the program.

N/A

2b. Provide a measure(s) of the program's quality.

N/A

2c. Provide a measure(s) of the program's impact.

N/A

2d. Provide a measure(s) of the program's efficiency.

N/A

PROGRAM DESCRIPTION

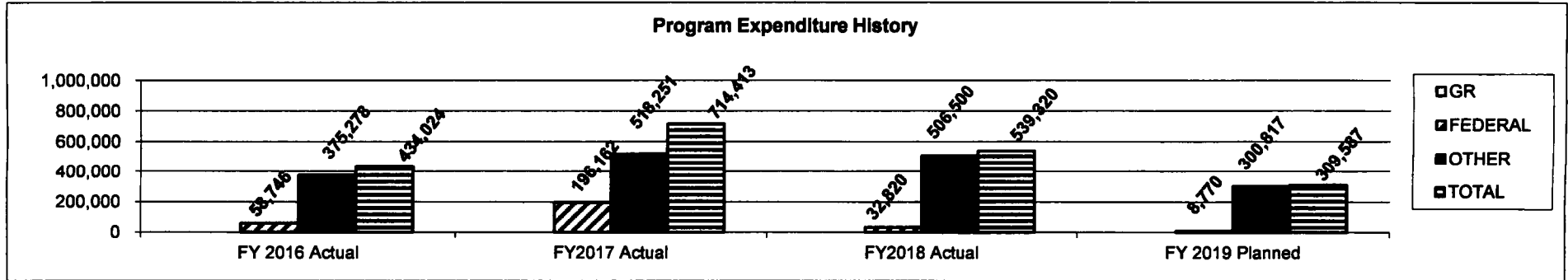
Department: Economic Development

HB Section(s): 7.010

Program Name: Transfers to Administrative Services

Program is found in the following core budget(s): Transfers to Administrative Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: FY2019 Planned amount reflects actual transfer expenditures in accordance with the annual Cost Allocation Plan.

4. What are the sources of the "Other " funds?

Transfer from various funds: Tourism Supplemental Revenue (0274), Manufactured Housing (0582), Public Service Commission (0607), MO Arts Council Trust Fund (0262), and Energy Set-aside Program (0667).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.015, RSMo for DED Administrative Revolving Fund.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.